

SPACEPORT AMERICA: WHERE WE OFFER THE WORLD AN INVITATION TO SPACE

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SPACEPORT AMERICA

where we offer the world an invitation to space



join us

SPACEPORT AMERICA: ATTRIBUTES

- CLOSE PROXIMITY TO WHITE SANDS MISSILE RANGE

- Use of restricted airspace

- EASY ACCESS FROM I-25

- APPROX 18,000 ACRES

- SPARSE POPULATION

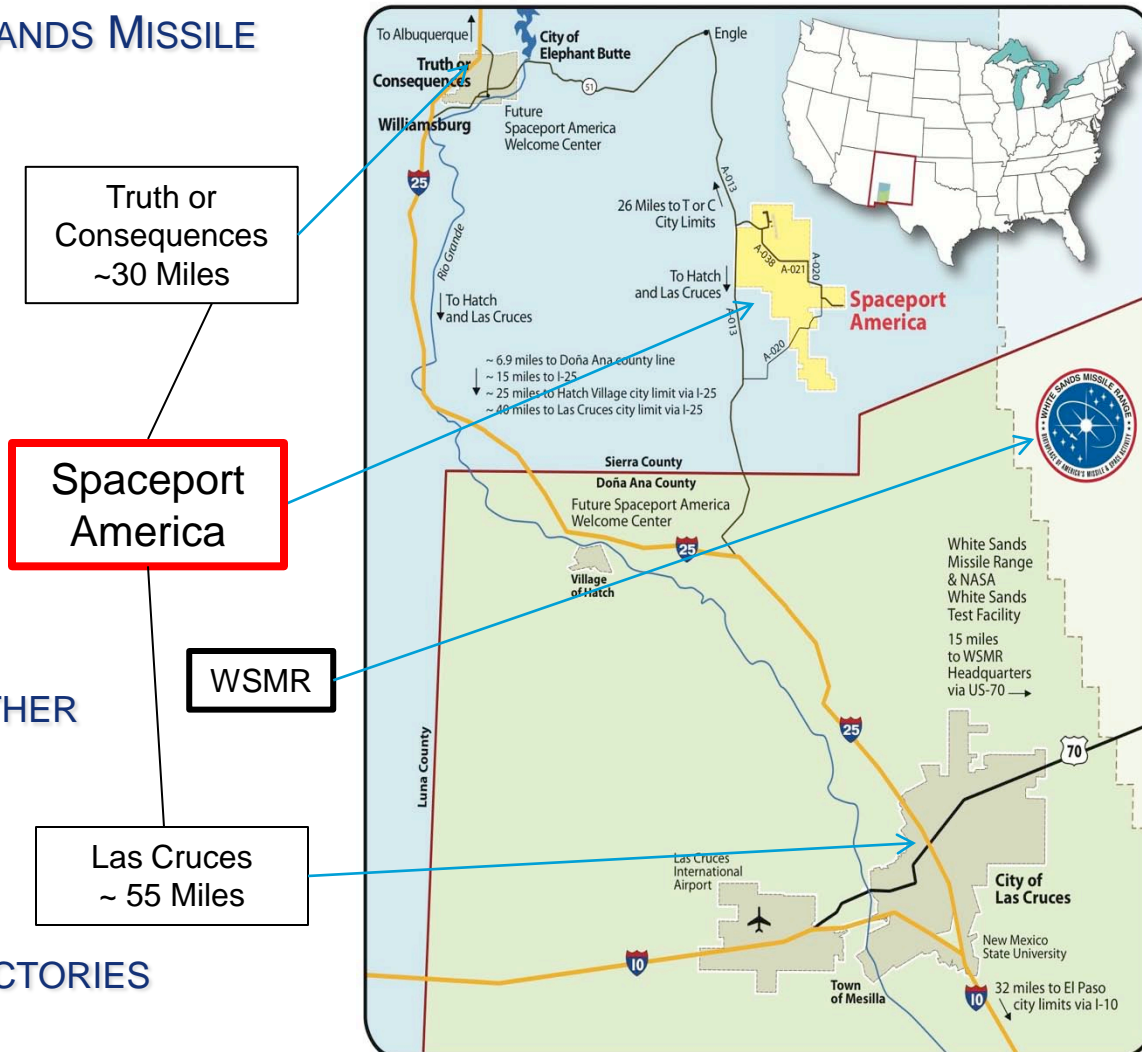
- 4600 FT ABOVE SEA-LEVEL

- Less fuel, more payload

- EXCELLENT YEAR-ROUND WEATHER

- OPERATIONS TAILORED TO CUSTOMER REQUIREMENTS

- SUB-ORBITAL & ORBITAL TRAJECTORIES POSSIBLE



HORIZONTAL LAUNCH CUSTOMERS



VERTICAL LAUNCH CUSTOMERS



where the spirit to “innovate, create and inspire” thrives



STUDENTS



TOURISTS

“VIRGIN GALACTIC GATEWAY TO SPACE”



GATEWAY EASTERN FAÇADE



GATEWAY AND SOC



GATEWAY NORTHERN PROFILE



WK2/SS2 INSIDE GATEWAY



GOV. MARTINEZ AND BRANSON DEDICATE “VIRGIN GALACTIC GATEWAY TO SPACE”



PROJECT BANDALOO PERFORMS ON THE “VIRGIN GALACTIC GATEWAY TO SPACE”



GATEWAY AT NIGHT



SPACEPORT OPERATIONS CENTER



COMMUNICATIONS TOWER



AUTOMATED WEATHER OBSERVING SYSTEM



SPACEPORT UTILITY INFRASTRUCTURE



WASTEWATER TREATMENT PLANT



FUEL STORAGE DEPOT



1.3M GAL WATER STORAGE & BOOSTER STATION

SPACEWAY 16-34





SPACE OPERATIONS

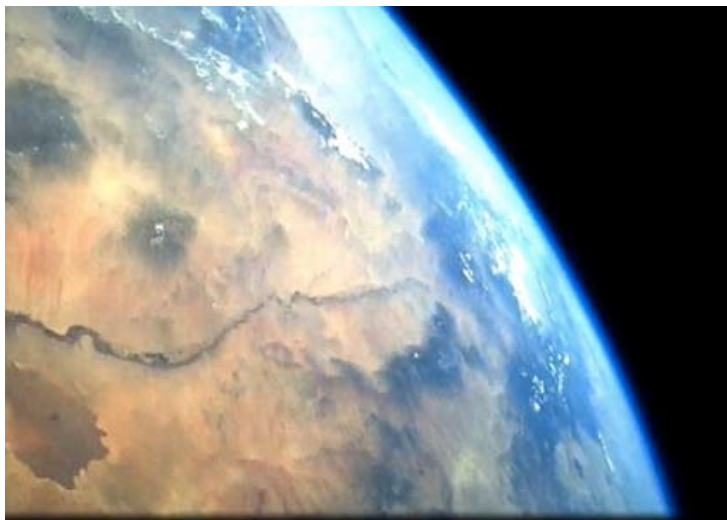
VERTICAL LAUNCH ACTIVITY



UP AEROSPACE



ARMADILLO AEROSPACE



VIEW FROM NEAR-SPACE ABOVE NM



LUNAR LANDER PADS

- NEXT LAUNCH SCHEDULED FOR MARCH, 2013

NASA Flight Opportunity Program launch

- Will be first under the program to reach space

Primary payloads will be NASA-sponsored

Will also carry some NM student payloads



ARMADILLO AEROSPACE UPDATE

- LAST LAUNCH HELD NOV 3, 2012
 - STIG-B vehicle
 - Larger, higher performing variant of STIG-A

Second licensed launch ever at Spaceport America



- **FLIGHT TEST PROGRAM PROGRESSING**
 - 22 glide flights to date
 - Rocket motor testing continues
 - SS2 now in hangar for propellant tank installation
- **ACCREDITED SALES AGENT FORUM HELD OCT 26-28**





VISITOR EXPERIENCE STATUS

- **VISITOR GOALS**

- To be as close to space as possible without leaving the ground
- Participative, immersive, fun, yet educational activities

- **BUSINESS GOALS**

- Commercial success
- Maximize local economic development



Great educational opportunity for our students – coming in 2013/2014

WELCOME CENTER CONCEPT



APPROACH TO SPACEPORT AMERICA



ENTRANCE & SECURITY FACILITY



ON-SITE VISITOR CENTER CONCEPT



ON-SITE VISITOR CENTER ELEVATIONS



SPACEPORT CENTRAL - NORTH ELEVATION

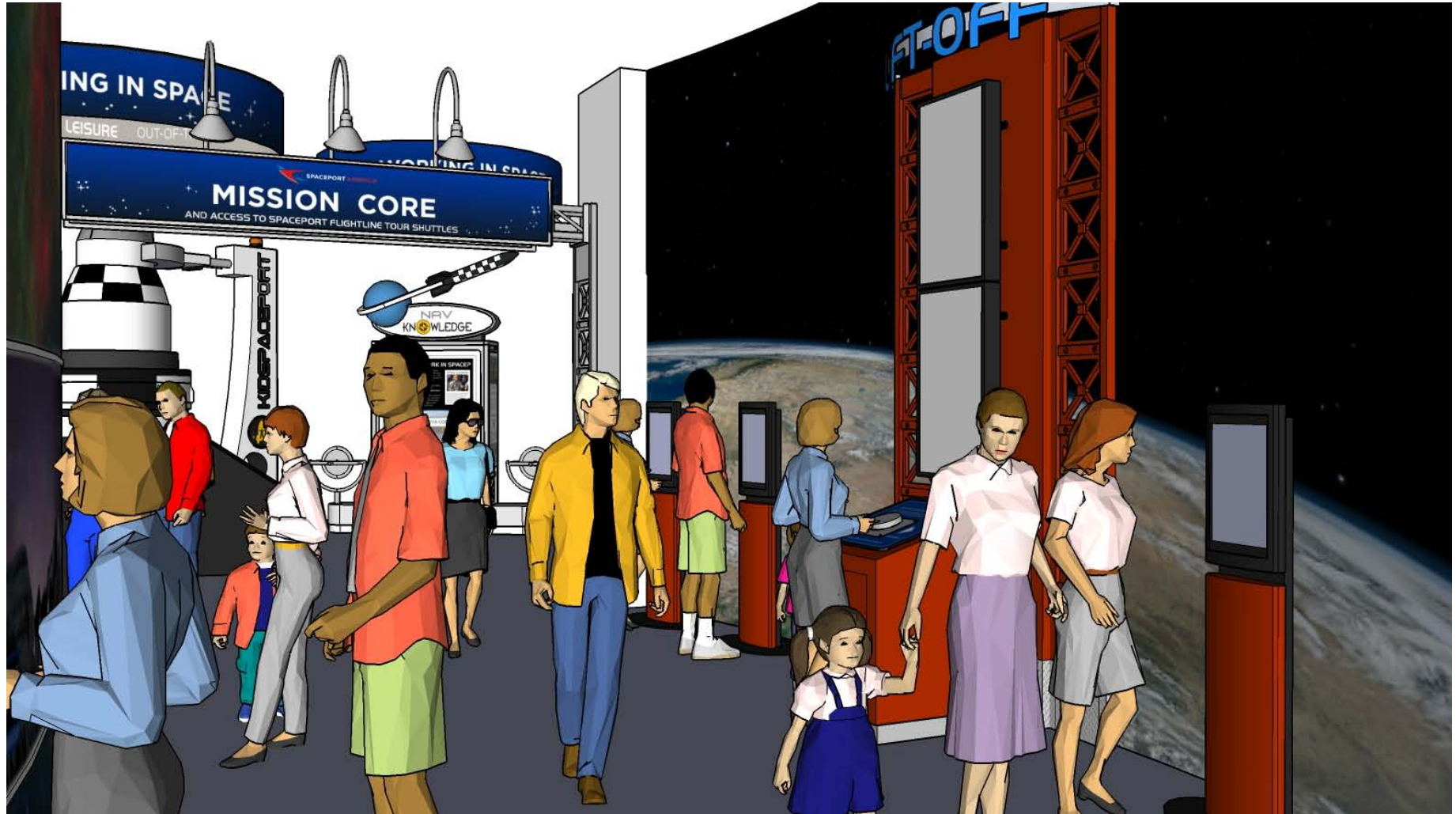
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SPACEPORT CENTRAL - EAST ELEVATION

exline

SPACEPORT CENTRAL ACTIVITIES



SPACEPORT CENTRAL ACTIVITIES



BUSINESS MODEL

- \$209M STATE FUNDED PROJECT
- SELF-SUSTAINING VIA REVENUE IN MID-2014
Revenue from launches, tenant rent, and tourism
- AS MANY AS ~2000 JOBS SUPPORTED BY 2016
- ~1100 JOBS CREATED THROUGH CONSTRUCTION TO DATE



SPACE FLIGHT INFORMED CONSENT

GROWTH IN U.S. COMMERCIAL SPACEPORTS

• TO DATE (9)

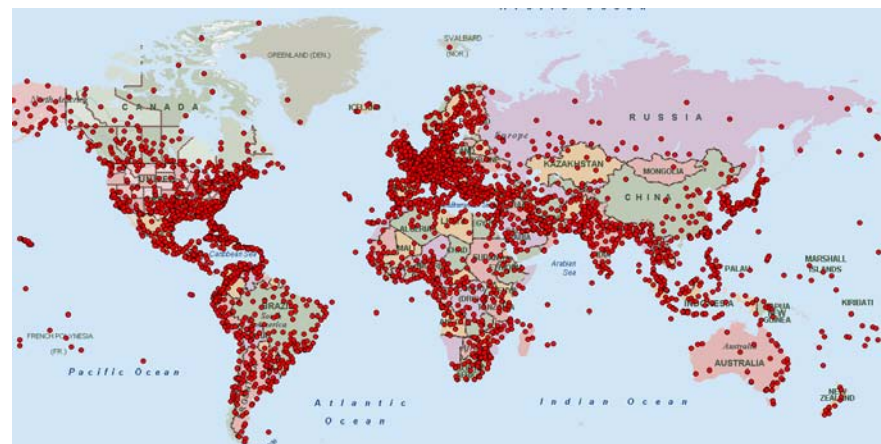
- Spaceport America
- Spaceport Florida
- Mid-Atlantic Regional Spaceport
- California Spaceport
- Oklahoma Spaceport
- Mojave Spaceport
- Kodiak Launch Complex
- Blue Origin Launch site
- Cecil Field Spaceport



• PROPOSED

- Front Range Airport, Colorado
- Midland Airport, Texas
- Titusville Airport, Florida
- South Texas Spaceport
- Spaceport Alabama
- Hawaii Spaceport
- Wisconsin Spaceport
- Spaceport Indiana
- Spaceport Washington
- Chugwater Spaceport
- Spaceport Georgia

TODAY



The Year 2112?

SPACE FLIGHT INFORMED CONSENT

“WHAT IS IT?”



- A WAIVER THAT FULLY INFORMS PARTICIPANTS OF RISKS OF SPACEFLIGHT PRIOR TO FLYING
- PERTAINS ONLY TO SPACEFLIGHT PARTICIPANTS
- HOLDS HARMLESS SPACEFLIGHT COMPANIES IN CASES OTHER THAN GROSS NEGLIGENCE OR MAL INTENT

Allows the participant the right to assume the risk after full disclosure prior to flying

EXPANDED SPACE FLIGHT INFORMED CONSENT LEGISLATION



- **NEW MEXICO SPACE FLIGHT INFORMED CONSENT ACT OF 2010**
Holds harmless operators, but not manufacturers or suppliers
Contains sunset clause in 2018
On par with then-legislation in FL
- **TX, FL, VA, CO HAVE PASSED MORE ROBUST LEGISLATION IN 2011-2012**
Holds harmless operators, manufacturers and suppliers
No sunset clause
- **NM MUST PASS SIMILAR ROBUST LEGISLATION TO BE COMPETITIVE**
- **COSTS TAXPAYERS NOTHING!**
- **FAILED TO PASS IN 2011 AND 2012 – MUST PASS IN 2013!**

Legislation is essential to success of Spaceport America

STATE COMPARISONS: SPACE FLIGHT INFORMED CONSENT



| <u>State</u> | <u>Operators</u> | <u>Mfg./Supply Chain</u> | <u>Directors, Shareholders, Partners, Employees, etc.</u> | <u>Sunset clause</u> |
|--------------|------------------|--------------------------|---|----------------------|
| CA | YES | NO | NO | NO |
| CO | YES | YES | NO | NO |
| FL | YES | YES | NO | NO |
| TX | YES | YES | YES | NO |
| VA | YES | YES | NO | NO |
| NM | YES | NO | NO | YES - 2018 |

PROPOSED 2013 LEGISLATION



| <u>State</u> | <u>Operators</u> | <u>Mfg./Supply Chain</u> | <u>Directors, Shareholders, Partners, Employees, etc.</u> | <u>Sunset clause</u> |
|--------------|------------------|--------------------------|---|----------------------|
| CA | YES | NO | NO | NO |
| CO | YES | YES | NO | NO |
| FL | YES | YES | NO | NO |
| TX | YES | YES | YES | NO |
| VA | YES | YES | NO | NO |
| NM | YES | YES | YES | NO |

- **XCOR AEROSPACE TO MIDLAND, TX**
 - \$12M in new payroll and capital investment expected over next 5 years
- **XCOR AEROSPACE ALSO TO KSC, FL**
 - 152 aerospace jobs expected over next 5 years
- **ROCKETCRAFTERS INC. TO TITUSVILLE, FL**
 - 1300 aerospace jobs expected by 2018
- **SPACE X TO SOUTHERN TX**
 - \$50M in annual salaries expected in Brownsville, TX
- **TX GOVERNOR COURTING SPACE FIRMS**
 - e.g. Armadillo Aerospace, SNC, NanoRacks, Celestis, SpaceX, etc.

Note: TX and FL have robust Informed Consent legislation

FY13 LEGISLATIVE SESSION COMMITTEES (ANTICIPATED)



- **HOUSE**
Business and Industry
Judiciary
- **SENATE**
Corporations and Transportation
Judiciary
- **FLOOR VOTE**

QUESTIONS?



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MONTHLY NEWSLETTER SIGN-UP IN THE FOOTER OF HOMEPAGE