Greetings!

In this issue: Nominations and Elections announces the election results, your help is requested for assistance in a PhD survey, and information about upcoming events. The eNote Staff extends warm wishes to you for the holiday season.
INCOSE 2012 Election Results

INCOSE is pleased to announce the results of the recent elections and to congratulate the newly elected officers and directors. New officers and directors will be inducted during the International Workshop Opening Plenary on Saturday, 26, January 2013.

President-Elect: David Long  
Secretary: Eileen Arnold  
Director for Communication: Cecilia Haskins  
Director for Strategy: Ralf Hartmann  
Americas Sector Director: Barclay Brown

Upcoming Events
Remember to visit the INCOSE website to check the events calendar periodically for updates on calls for papers, early-bird registrations, and other news!

- December 12-14, 2012: 3rd International CSDM  
- January 26-27, 2013: INCOSE MBSE Workshop 2013  
- January 26-29, 2013: I2W2013
**IW 2013 Registration is Open**

Don't miss this opportunity to network and work in your small groups with your fellow INCOSE members on current projects and planning for 2013. Visit the website for programme, location, meeting room request form and registration!

**IW 2013 website**

**Your Help is Requested on a Systems Engineering Survey Related to Factors for Winning Proposals**

Organizations that capture contracts rely on successful proposals for survival, and systems engineering often plays a key role. Clement Smartt, the INCOSE Foundation 2012 Stevens Institute Doctoral Award winner, is conducting a survey to assess the relationships between various systems engineering factors and proposal success. Please respond by clicking on SE in Professionals Survey or you can find it at:

http://www.surveymonkey.com/s/SEinProposals

Respond no later than Friday, December 14, 2012.

**INCOSE Foundation Launches End-Of-Year Campaign**

Please check your email box for a letter from John Snoderly and Bill Ewald, Chair and CEO of the INCOSE Foundation. In it, you will read about all of the ways in which you may support the INCOSE Foundation and advance the practice. This year, a new fund has been established to honor the legacy of David Wright.

Please look for the email with the Subject line: INCOSE Foundation Donation or click right here to go to the transaction-safe website.

**INSIGHT Schedule**

Upcoming submission deadlines and themes for INSIGHT
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<td>1st Qtr 2013</td>
<td>15 Feb 2013</td>
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<td>Jerry Fisher</td>
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*Submission deadline moves according to International Symposium date.

**Please check your membership settings to ensure that you are receiving announcements when new issues of INSIGHT are released.

**INCOSE Tutorial Webinars**

John Clark started a new series of Systems Engineering Certification Tutorial and Fundamentals webinars, which will run through March. Read more at the direct links below

- [SE Certification Tutorial Webinar](#)
- [SE Fundamentals Tutorial Webinar](#)

**INCOSE & SEP Logo Items Now Available for Purchase**

INCOSE has partnered with Promotion Select to offer high-quality apparel and other merchandise with INCOSE, ESEP, CSEP, and ASEP logos. The INCOSE Storefront can be reached via links from the [INCOSE Store](#) and the new [Resources for SEPs](#) webpages.

For more information on INCOSE’s Certification Program, please use the following link: [http://www.incose.org/educationcareers/certification/](http://www.incose.org/educationcareers/certification/)
**INCOSE eNote** is a compilation of INCOSE news, event announcements, and items of timely interest to our members. Questions and comments as well as submissions for future eNotes should be directed to enote@incose.org.

All article submissions must be in by the **15th** of the month

**Marketing Opportunities**

Advertise in INCOSE eNote to get the most out of your marketing dollars. Contact the INCOSE Office for availability.

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