# CORPORATE ADVISORY BOARD MEMBERSHIP APPLICATION

## 1. ORGANIZATIONAL INFORMATION

<table>
<thead>
<tr>
<th>ORGANIZATION</th>
<th>TELEPHONE</th>
</tr>
</thead>
<tbody>
<tr>
<td>DIVISION (if applicable; please attach organization chart)</td>
<td></td>
</tr>
<tr>
<td>ADDRESS</td>
<td>MAIL STOP</td>
</tr>
<tr>
<td>CITY</td>
<td>STATE</td>
</tr>
</tbody>
</table>

**PRINCIPAL ACTIVITY:**
- [ ] Academia
- [ ] Industry
- [ ] Government
- [ ] Non-Profit

### Corporate/Government Members Only: Complete the information below:

**NUMBER OF EMPLOYEES IN THIS ORGANIZATION OR DIVISION (basis for membership fee):**

- [ ] < 30 (very small)
- [ ] < 1000 (small)
- [ ] 1000 – 50,000 (medium)
- [ ] > 50,000 (large)

**APPROXIMATE NUMBER OF SYSTEMS ENGINEERS IN THIS ORGANIZATION OR DIVISION:**

- [ ] < 10
- [ ] 10– 50
- [ ] 51 – 100
- [ ] 101 – 500
- [ ] 501 – 1000
- [ ] > 1000

**PRINCIPAL PRODUCT AREA:** There are several standard coding systems to classify businesses based on their products and services. Please specify one or more codes for your company or division using one of the following classification systems:

- North American Industry Classification System (NAICS)
- Standard Industrial Classification (SIC)
- International Standard Industrial Classification of All Economic Activities (ISIC)
- Nomenclature des Activités Économiques dans la Communauté Européenne (NACE) code (specify):

**FOR COMMERCIAL COMPANIES, APPROXIMATE ANNUAL REVENUE:**

- [ ] < $1M
- [ ] $1M - $10M
- [ ] $10M - $100M
- [ ] > $100M
- [ ] Non Profit
- [ ] Gov’t

### Academic Members Only: Complete the information below

**APPROXIMATE NUMBER OF STUDENTS IN SYSTEMS-ORIENTED PROGRAMS, INCLUDING SYSTEMS ENGINEERING:**

- [ ] < 50
- [ ] 50 – 100
- [ ] 100 - 200
- [ ] 200 – 500
- [ ] > 500

**APPROXIMATE NUMBER OF SYSTEMS-ORIENTED FACULTY MEMBERS, INCLUDING SYSTEMS ENGINEERING:**

- [ ] < 10
- [ ] 10 – 20
- [ ] 20 – 50
- [ ] > 50

**SYSTEMS-ORIENTED PROGRAMS OFFERED (CHECK AS MANY AS APPLY):**

- [ ] Design Engineering
- [ ] Industrial Engineering
- [ ] Information Technology
- [ ] Manufacturing Engineering
- [ ] Program Management
- [ ] Software Engineering
- [ ] Systems Engineering
- [ ] Other (specify):
2. REPRESENTATIVE DESIGNATION

NAME__________________________________________ TITLE_____________________________

E-MAIL________________________________________ WORK PHONE_____________________

MAILING ADDRESS (if different from above)___________________________________________

Website_________________________________________________________________________

3. INITIATION FEE (first year only) / ANNUAL DUES*

<table>
<thead>
<tr>
<th></th>
<th>INITIATION FEE</th>
<th>ANNUAL DUES</th>
</tr>
</thead>
<tbody>
<tr>
<td>academia</td>
<td>none</td>
<td>4,750*</td>
</tr>
<tr>
<td>very small</td>
<td>none</td>
<td>2,500*</td>
</tr>
<tr>
<td>small</td>
<td>5,500</td>
<td>4,750*</td>
</tr>
<tr>
<td>medium</td>
<td>6,500</td>
<td>6,000*</td>
</tr>
<tr>
<td>large</td>
<td>7,500</td>
<td>7,250*</td>
</tr>
</tbody>
</table>

*dues are payable the first and all subsequent years. Initiation fee is paid on the first year only with the annual dues

- Number of included Associate Members: academic 300, very small 20, small 150, medium 200, large 300
- Additional AMs $35/person/year
- Multi-year memberships are available at a 5% discount for three (3) years, or 10% for five (5) years

BENEFITS SUMMARY (subject to change **)

- Member Services
- Product Previews, Technical Positions (public)
- eNote, eNewsletter
- INSIGHT Magazine (available at a discount through Wiley)
- Systems Engineering Journal
- Past Symposia Papers and Proceedings
- Selected INCOSE Technical Products and Services
- SE Handbook (softcopy)
- Selected On-line INCOSE Produced Tutorials
- Informational Webinars
- Membership Directory
- Notification of INCOSE Meetings
- Representative Role on the Corporate Advisory Board (CAB chair has a voting seat on INCOSE BoD)
- Complimentary Executive Registration at International Symposium (excludes Very Small Organization due to the low membership fee)
  (CAB representative is responsible for own travel & accommodations)

** Note: The official benefits list is maintained in the INCOSE Membership Benefits Matrix, which is available on the INCOSE website or from the CAB Chair.

4. AUTHORIZED SIGNATURE

NAME (Please print)__________________________________________________________________________

SIGNATURE________________________________________ DATE_________________________

TITLE____________________________________________________________________________________

5. BILLING CONTACT

NAME________________________________________ TITLE_____________________________

E-MAIL________________________________________ WORK PHONE_____________________

MAILING ADDRESS (if different from above)_______________________________________________