Chapter Meeting – January 2022



CHICAGOLAND





Topic: Iliff's Hierarchy of SE <u>Presenter</u>: Randall C. Iliff, Eclectic Intellect LLC <u>Presentation Site</u>. Pomoto

<u>Date:</u> Agenda:

Presentation Site: Remote. Online attendance only due to COVID-19. Date: Thursday, January 20, 2022

6:30 - 7:00 PM CT – Announcements & Introductions 7:00 - 7:30 PM CT – Annual General Meeting 7:30 - 8:45 PM CT – Feature Presentation and Q&A

<u>Abstract</u>

After 40 years helping the world embrace the benefits of SE, it's clear that leaders struggle to understand and value our gift. As a profession we have clearly failed to motivate the market.

In the field of Psychology, *Maslow's Hierarchy of Needs* has become a classic model for explaining motivation and is widely used to explain why people don't do what others expect.

In this presentation I'll respectfully borrow Maslow's concept of hierarchy and share a development view consisting of five discrete need levels and twenty possible transitions between those levels. We'll explore common failure modes and explain why your strategy for advancing the idea of SE must be matched to the current level of your market. We'll even use the model to warn that institutional regression is more common than progress!

About Our Speaker

A seasoned Program Manager and expert Systems Engineer, Randy built a 40-year legacy of disruptive innovation in aerospace, medical, commercial and consumer markets.

As Vice President at bb7 he helped manage over 250 development projects per year. He was the SE Manager for IceCube, a cubic-kilometer scale observatory in Antarctica. To date, over fifty thousand people worldwide have attended his classes, keynotes and featured speaker presentations.

Randy is a charter member of the International Council on Systems Engineering (INCOSE), current representative for INCOSE on the INCOSE-PMI Alliance, and is a passionate supporter of bringing the logic of SE to the entire world.

Questions? For more information, go to http://www.incose.org/Chicagoland/.

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dance only due to Actalent offices 1501 E. Woodfield Rd. Suite 300N Schaumburg, IL 60173 3rd Floor Conference Room

Oshkosh Corp (Limited to Oshkosh

Employees) 370 W. Waukau Ave Oshkosh, WI 54902

INCOSE Chicagoland Sites



567, 5407 Fen Oak Dr. Madison, WI 53718 Mendota Conference Room

Attend live, on-line. Meeting begins at 6:30 PM CT.

RSVP & More Information:

https://incosechicagoland-2022-01.eventbrite.com

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