



Marcelino Sánchez

Areas of Expertise

- Organizational Transformation
- Culture & Behavior Change
- Training Design & Delivery
- Operational Excellence (Lean/Six Sigma/DFSS)
- Project & Change Implementation
- Group Dynamics and Facilitation
- Organizational Design, Development and Effectiveness

Professional Experience

- AgileChange, Founder & Managing Principal
- Textron, Global Manager, Change Management
- Textron, Manager, Six Sigma
- Bell Helicopter, Six Sigma Black Belt
- Bell Helicopter, Senior HR Business Partner
- Brigham Young University, Trainer & Supervisor

Education & Certifications

- MS, Org. Behavior, Brigham Young University
- Executive Leadership Program, Thunderbird
- BSA Wood Badge C2-780-16
- Certified Change Management Professional
- Certified Six Sigma BB (DFSS/DMAIC/Lean)
- Certified MBTI Facilitator
- Certified Langevin Trainer
- Certified Power & Systems Facilitator

Speaking Engagements & Seminars

- "Change Facilitation" DTE, Detroit MI, 2022
- "MTB Lessons About Organizational Agility" PMI Symposium, Novi, MI 2022
- "The Power of Clarity" Keynote at PMI Symposium, Novi, MI 2020
- "People & Context: Key Differentiators of Outstanding Project Managers" PMI Symposium, Novi, MI 2019
- "Understanding Organizational Resistance" Shippers Symposium, Austin TX, 2017
- "Three Critical Competencies for HR in the 21st Century" Walsh College HR Summit, 2017
- "Leadership Alignment for Successful IT Change" Utah State University, Logan, UT, 2016

Background

Marcelino Sánchez, Managing Partner at Agilityze, is an Organizational Change and Opex practitioner, trainer, and coach. His project portfolio includes change management capability building, strategy deployment, M&A, corporate transformations, deploying lean/six sigma, Union/Management partnerships, employee engagement, and implementing operating systems among others. He has coached managers and change agents at all levels including CEOs, executive teams, managers, project teams, and task forces.

His clients include global organizations such as Mercury, Comau, Hasbro, Union Pacific, Fidelity Investments, Delphi, Meggitt, Asahi-Kasei, Textron, Kawasaki, Schindler Elevator, TIMET, Transplace, Flowserve, Superior Essex, AmeriHealth, Backcountry.com, and Utah State University among others. Marcelino has trained hundreds of change agents in a variety of industries globally and is highly effective engaging people from the C-suite to the front line.

Sample Impact/Results

- Coached Fortune 500 CEO leading to a major refocusing of corporate transformation efforts.
- Facilitated rapid problem-solving efforts in high tech company resulting in immediate savings totaling up to \$1M USD
- Enabled logistics provider to start billing up to a month sooner, resulting in increased consulting fees.
- Helped company board establish strategies and tactics to double their business in 3 years.
- Agile deployment of tier management in union environment increased employee engagement and performance.

Client Feedback

"...They helped us transform our operations. We not only trust their expertise, we trust their integrity." ~ CEO, Industrial Materials

"We now have an aggressive plan for growth and a scorecard that excites our team. This has taken us from good to great!" CFO, Financial Services

"...having Marcelino lead our workshops was always a guarantee for success" ~ Chief Operations Officer, Automotive Supplier

"...brought to the table, great concepts for addressing culture mindset and behavior to make change successful" ~ Chief HR Officer, OEM

"We accomplished more in three days with him than the last 3 weeks. Calm, confident, professional, engaging" ~ Director of CI, Construction

"...a change management expert ...effective in working with all levels of an organization" ~ Executive Director, Corporate University