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INCOSE Webinar Series

Wednesday 15th August 2018– Webinar 115

Bridging the Gulf of Execution



Thomas McDermott, Jr, Sunil Bharitkar & Christopher Nemeth



Overview

The Gulf of Execution

A Systems View of Industry/ University Interaction

Tom McDermott

Solving the Gulf of Execution

Sunil Bharitkar

Building the Bridge

Christopher Nemeth

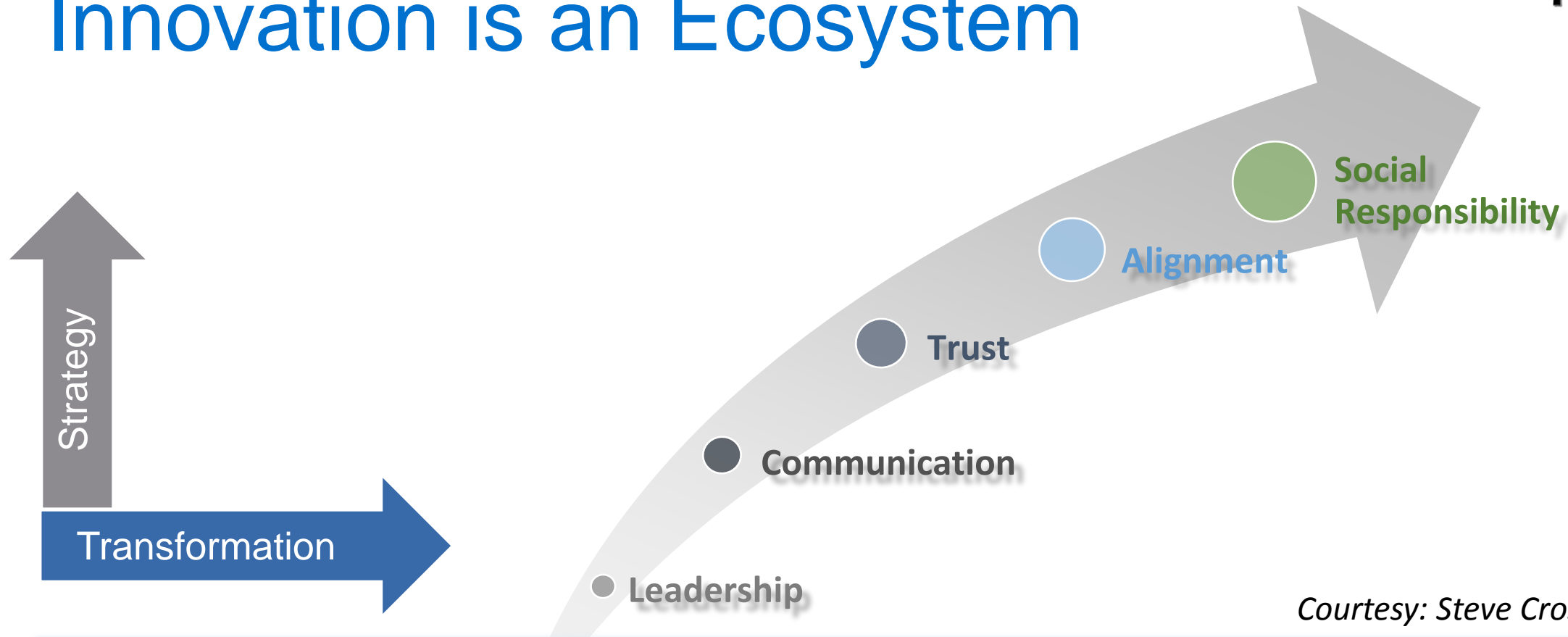
A Systems View of Industry/ University Interaction

Tom McDermott

Foresightful Modeling:

Better able to observe, to perceive and understand internal and external change, to align goals and purpose, and to respond holistically.

Innovation is an Ecosystem



Courtesy: Steve Cross

Innovation = insight + invention + implementation
inhibitors (enablers)

Expanding Industry/University Relationships

“insight – invention – implementation”



- Access to next generation technical talent
- Access to breakthrough/transforming technology for strategic positioning in growing markets
- Re-position current product/process to next-generation technology
- Virtual R&D Center: leverage partner assets
- Window on evolving/competitive technology
- Complementary technology to internal core research
- Accelerate commercialization via partnering to gain skill or market access
- Critical technical problem resolution

McConnell 2014

Major corporations are down-selecting to 6 - 8 key University Partnerships Increasing interest in co-locating research centers at key universities

Interactive Industry/University Research Support "inhibitors - enablers"

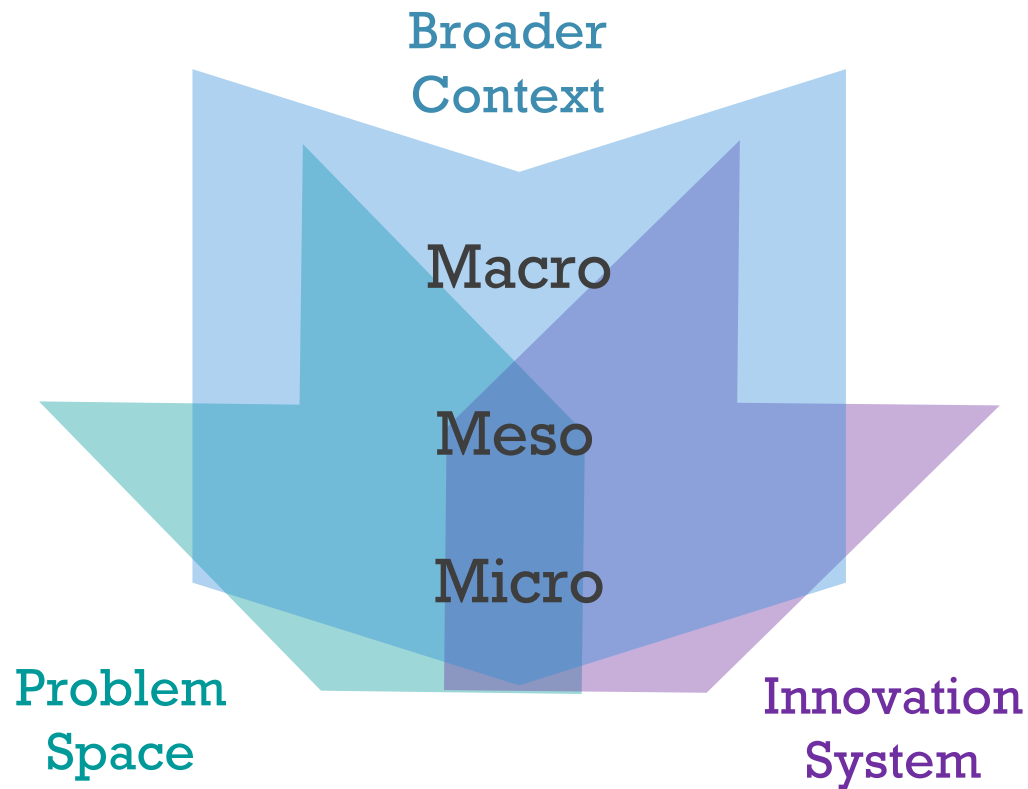


1. Flexible IP / contracting practices
2. Clear understanding of industry needs
3. "High caliber" faculty
4. Proactive contact with relevant opportunities
5. Ease in navigating to key resources
6. Focus on both short & long term outcomes
7. Flexible publication policies



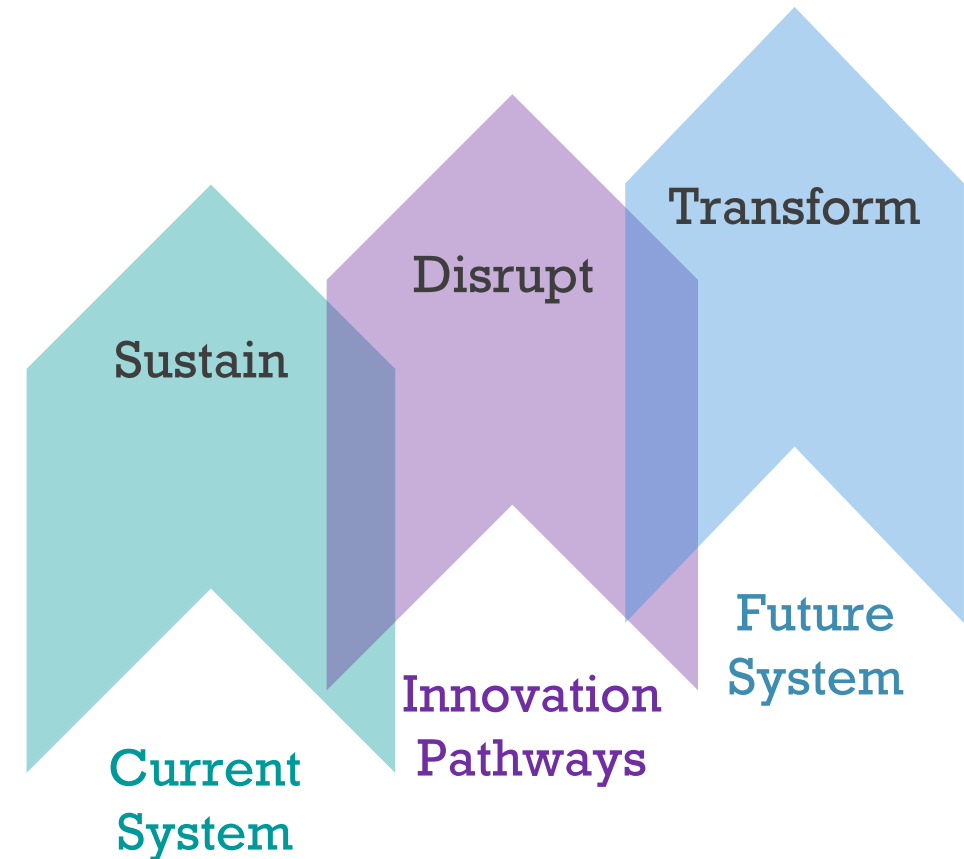
McConnell 2014

Innovation Ecosystems – “The Three Systems Models”



Design - Three
Scales of Transition

Farley & McDermott



Strategic Fit - Three
Horizons of Innovation

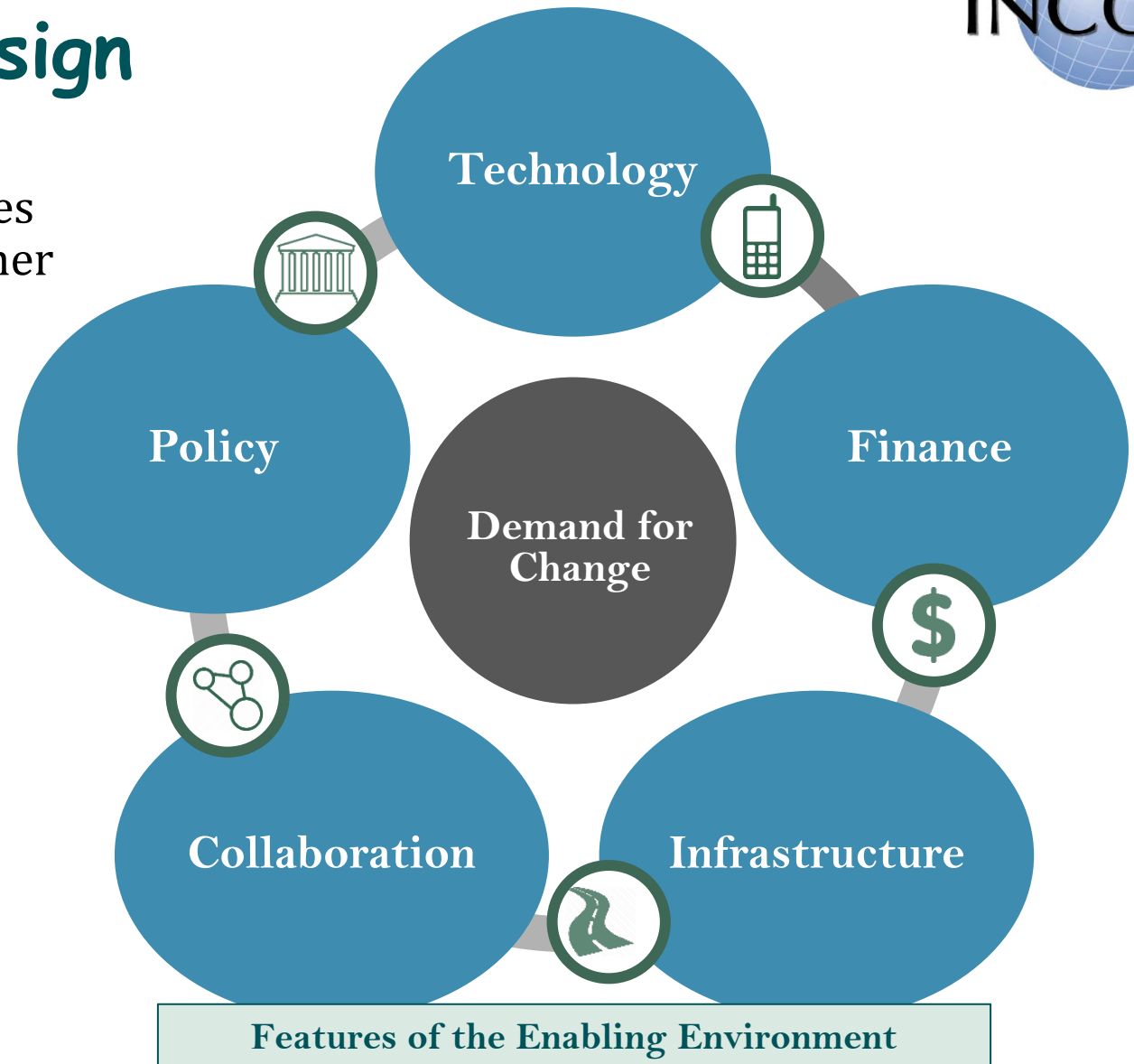
International Futures Foundation

Innovation System - Design

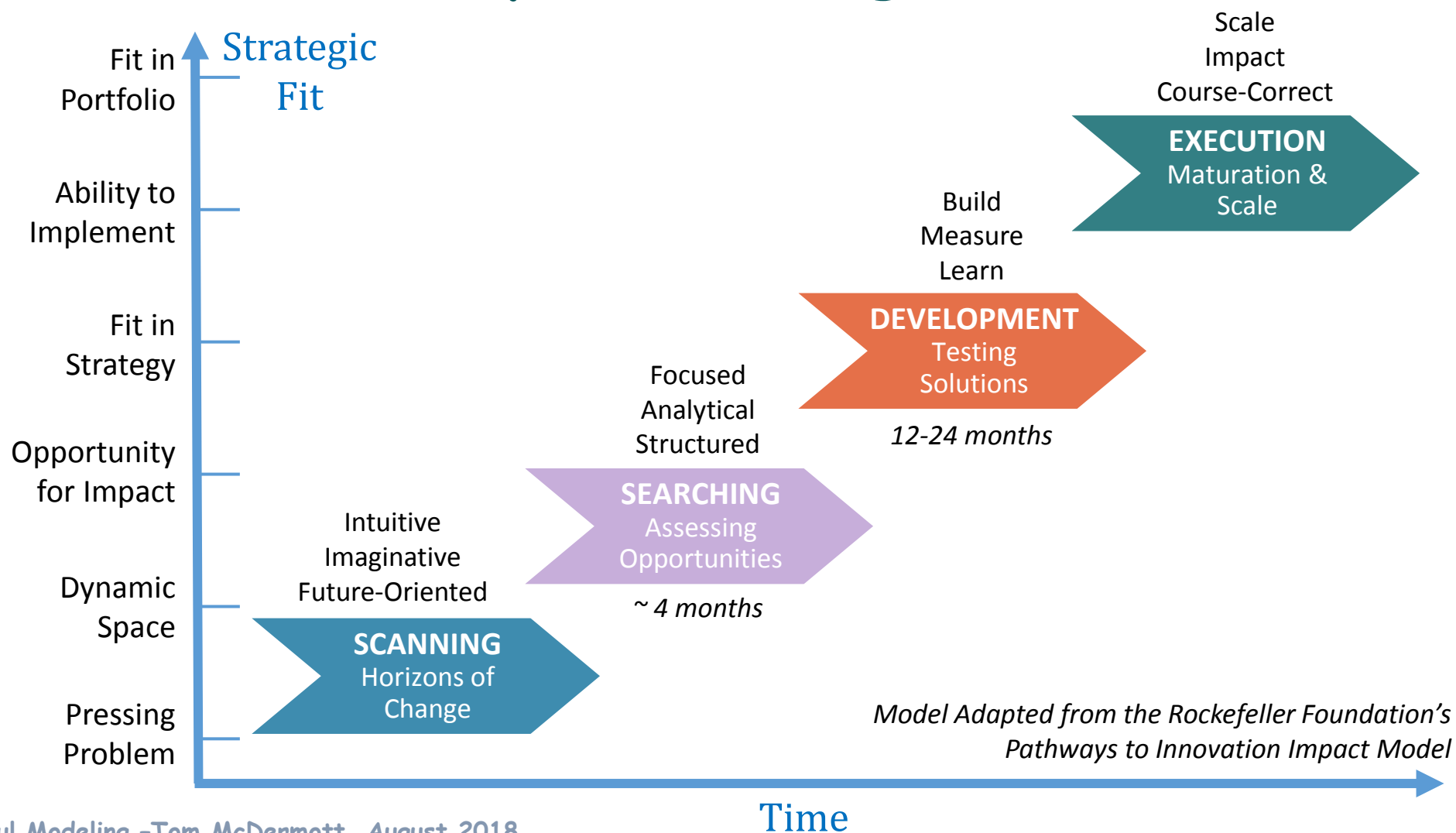
The players, resources, institutions, and rules that comprise an innovation system can either enable or block innovation.

**+ Key Enablers
to Innovation**

**- Key Barriers
to Innovation**



Innovation Pathways - Strategic Fit



Research Collaboration is one of Seven Major Aspects of a University/Industry Relationship...

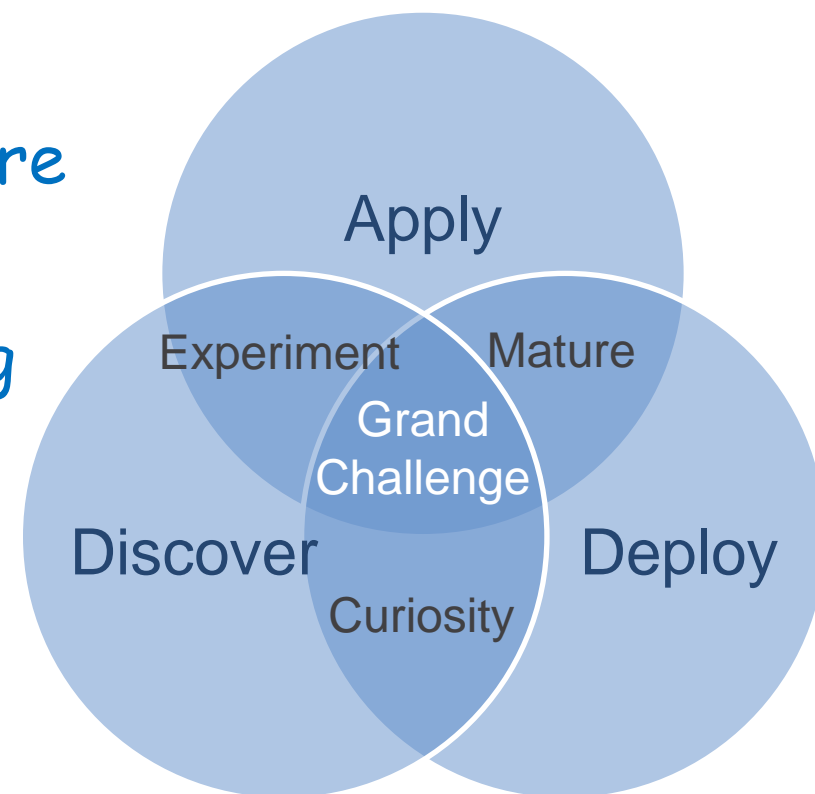
1. Recruiting skilled and talented students
- 2. Sponsoring & advising academic research**
3. Supporting schools, chairs, programs, initiatives, campaigns & endowment
- 4. Connecting with startups**
5. Continuing education
6. Vendor relationships
- 7. Major innovation centers/establishing a sustained university presence**



McConnell 2014

Universities can Focus on High-Risk/High-Payoff Research Problems motivated by Industry Need

1. Building team experience with similar problems - Grand Challenges
2. Building team experience with new & mature technologies - Curiosity
3. New & unproven technology from emerging research results - Experimentation
4. Requirements with unknown solutions - Discover and Apply
5. New market opportunity - Unprecedentedness



Cross 2012

Case Study

Grand Challenge: Industry 4.0 Digital Transformation

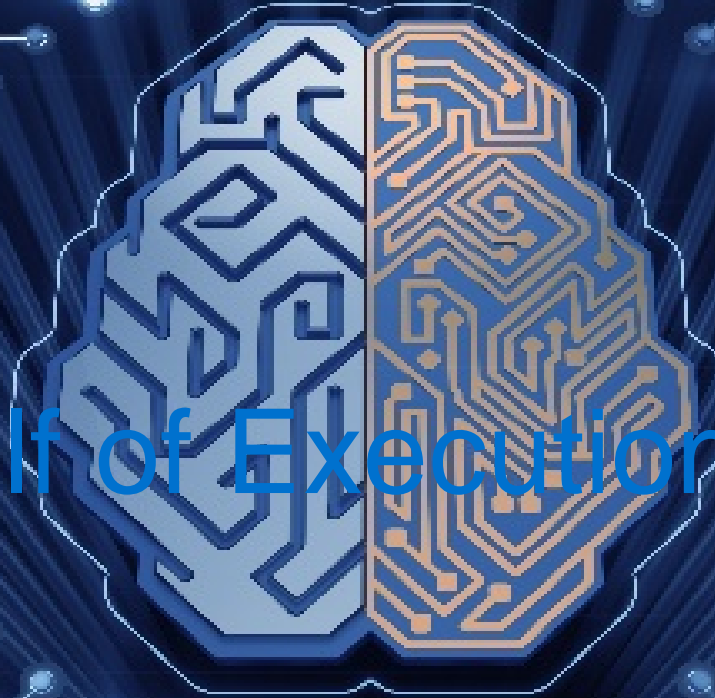
1. Innovation competitions - student defined scenarios and experiments
2. Innovation Centers - facilities with classroom exercises and experiments reflecting industry challenges
3. Innovation System Design - technical experiments combined with business experiments for Discovery

Decompose the existing system - experiment with enhancements - create unprecedented solutions

Solving the Gulf of Execution

Sunil Bharitkar, Ph. D.
Emerging Compute Lab (ECL)
HP Labs

- August 15, 2018



ECL RESEARCH

M. Anthony Lewis, Ph. D. (Lab Director)

Edge Compute

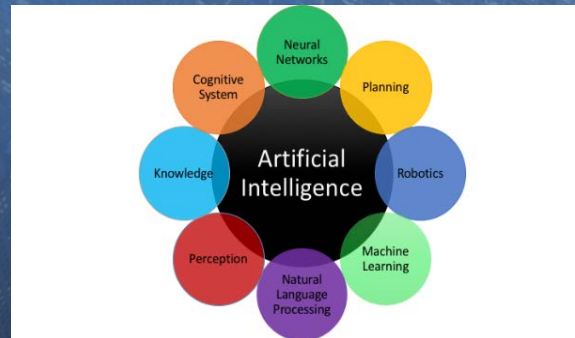
Enabling new compute paradigms



Emerging compute tech
Secure ML at the edge
Distributed AI

AI & ML

Advancing AI, ML state-of-the-art



Intelligent Agents
NLP, Audio, Computer Vision
Deep Learning

Cyber-physical Systems

Blending digital & physical



Real-time control of
Cyber-physical
Systems

KEY THEMES:

Agility

Alignment

Thought Leadership

Overcoming GoE

- Identifying Problems
- Immersive Audio (IA)
 - Research
 - Development
 - Scalable Deployment

Objective Testing

Illustrates audio gaps and opportunities for improvement



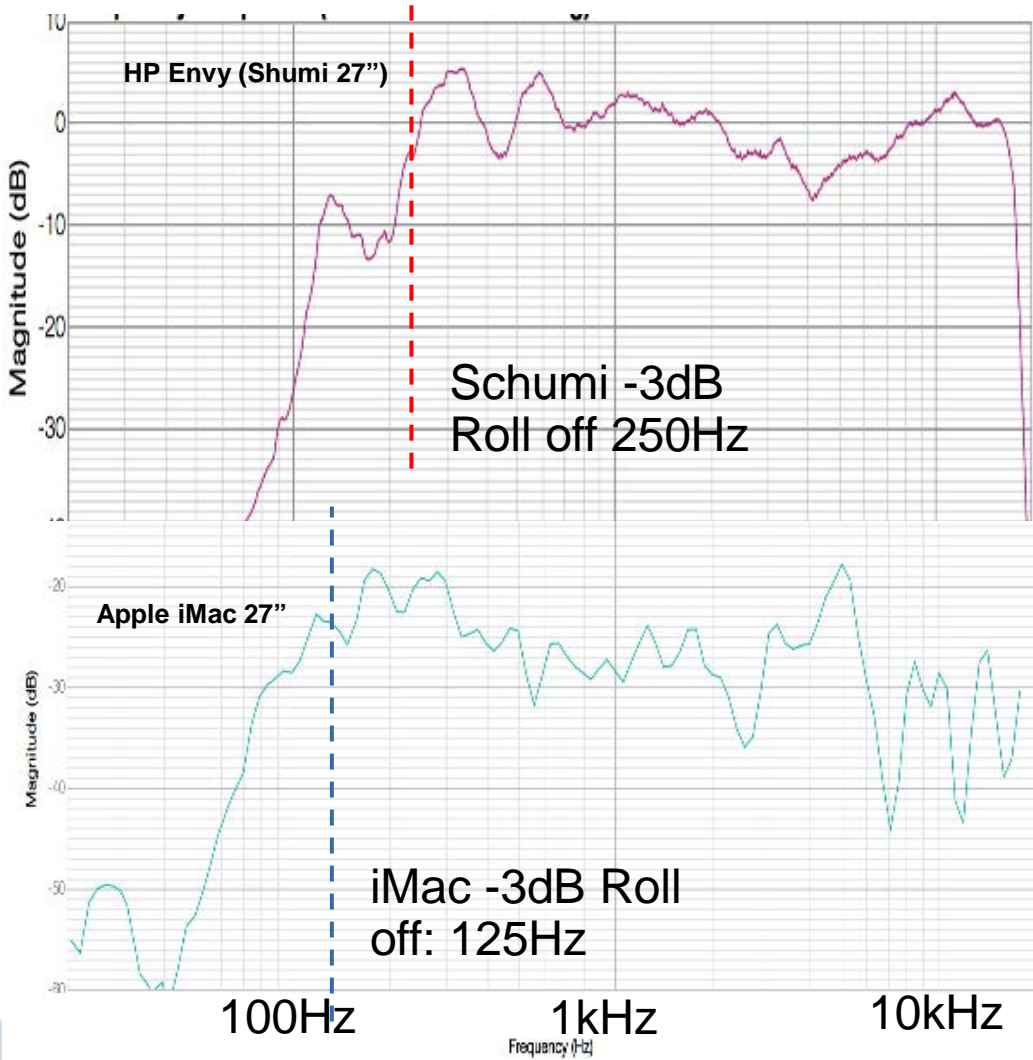
#1 Defined Standard Metrics

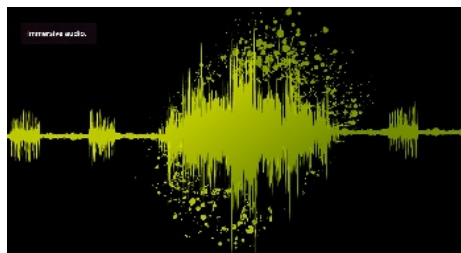
Subjective Attribute	Objective Metric
Loudness	SPL (dBC), -18dBFS pink noise
Distortion	THD, Log-sweep
Quality/ bass	Frequency response, Log-sweep

Company	Model	SPL
Apple	IPAD Pro	81 dBC
Apple	Macbook 12"	85 dBC
Apple	Macbook Air	82 dBC
MSFt	Surfacebok	76 dBC
HP	Sphinx NB	77 dBC
HP	Saffron NB	73 dBC

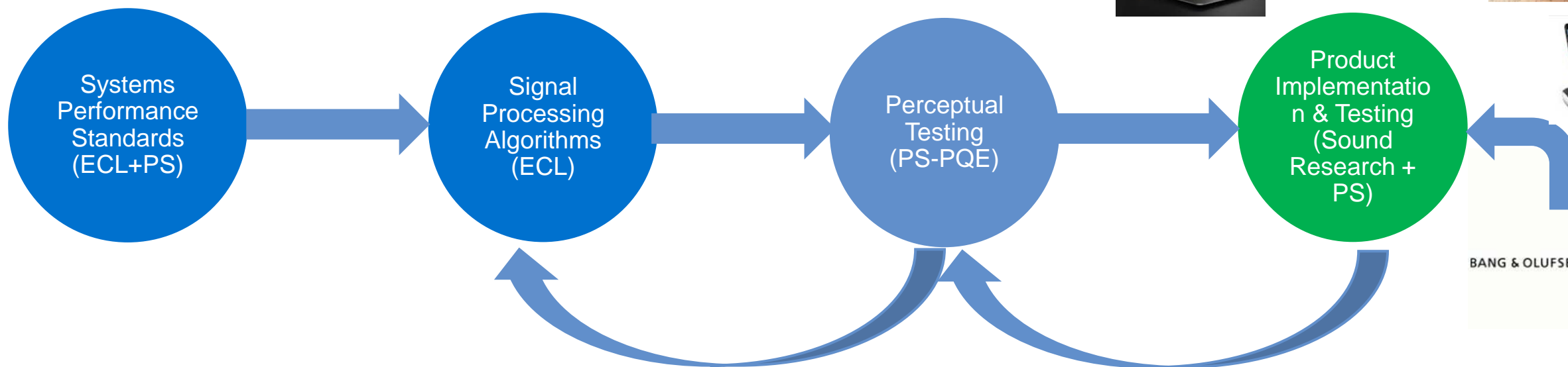
HP Confidential

#2 Identified Gaps





BANG & OLUFSEN B&O



Building Blocks for IA Signal Processing, Acoustics, Perception, ML



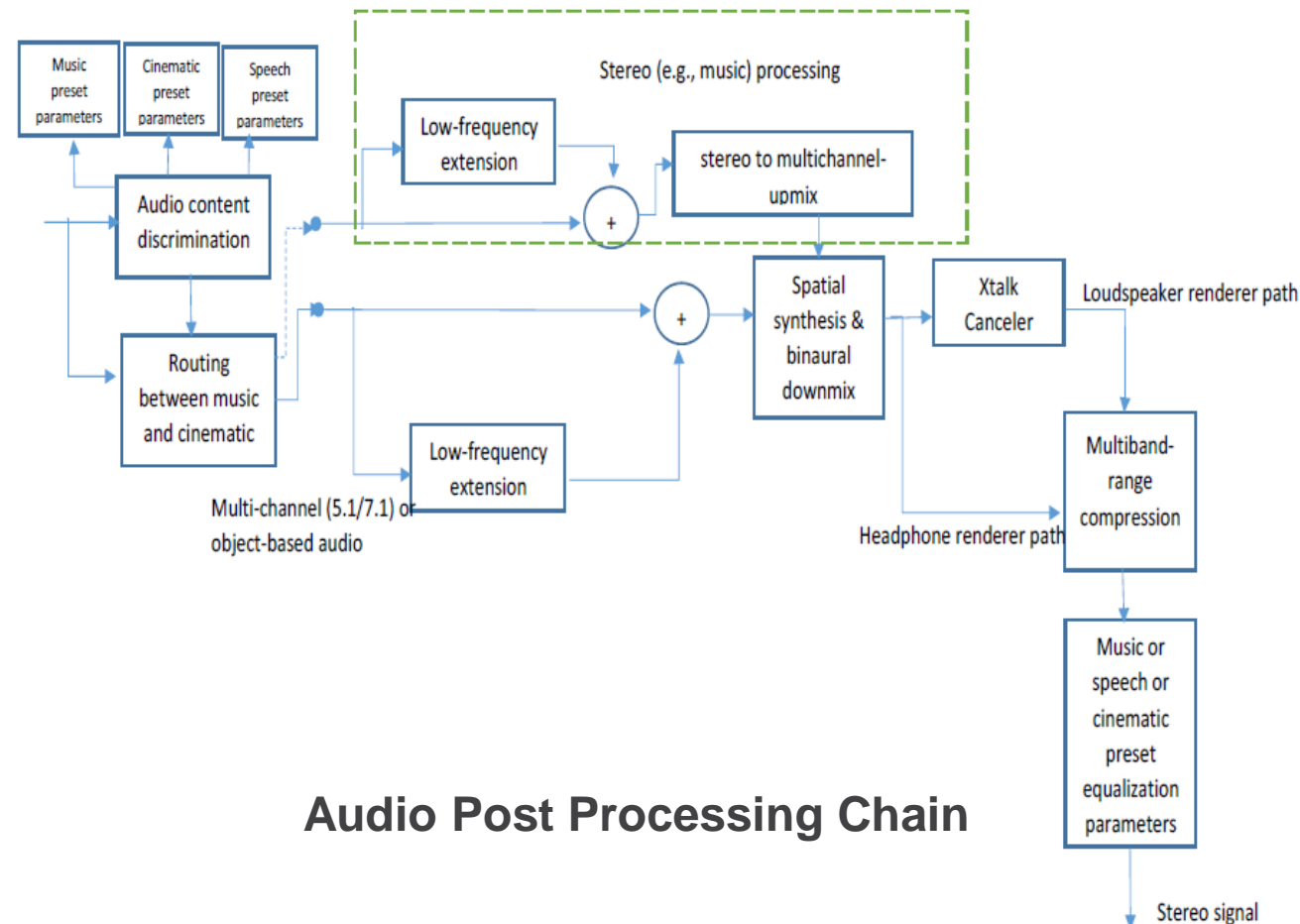
Signal Processing to Improve Audio Experience



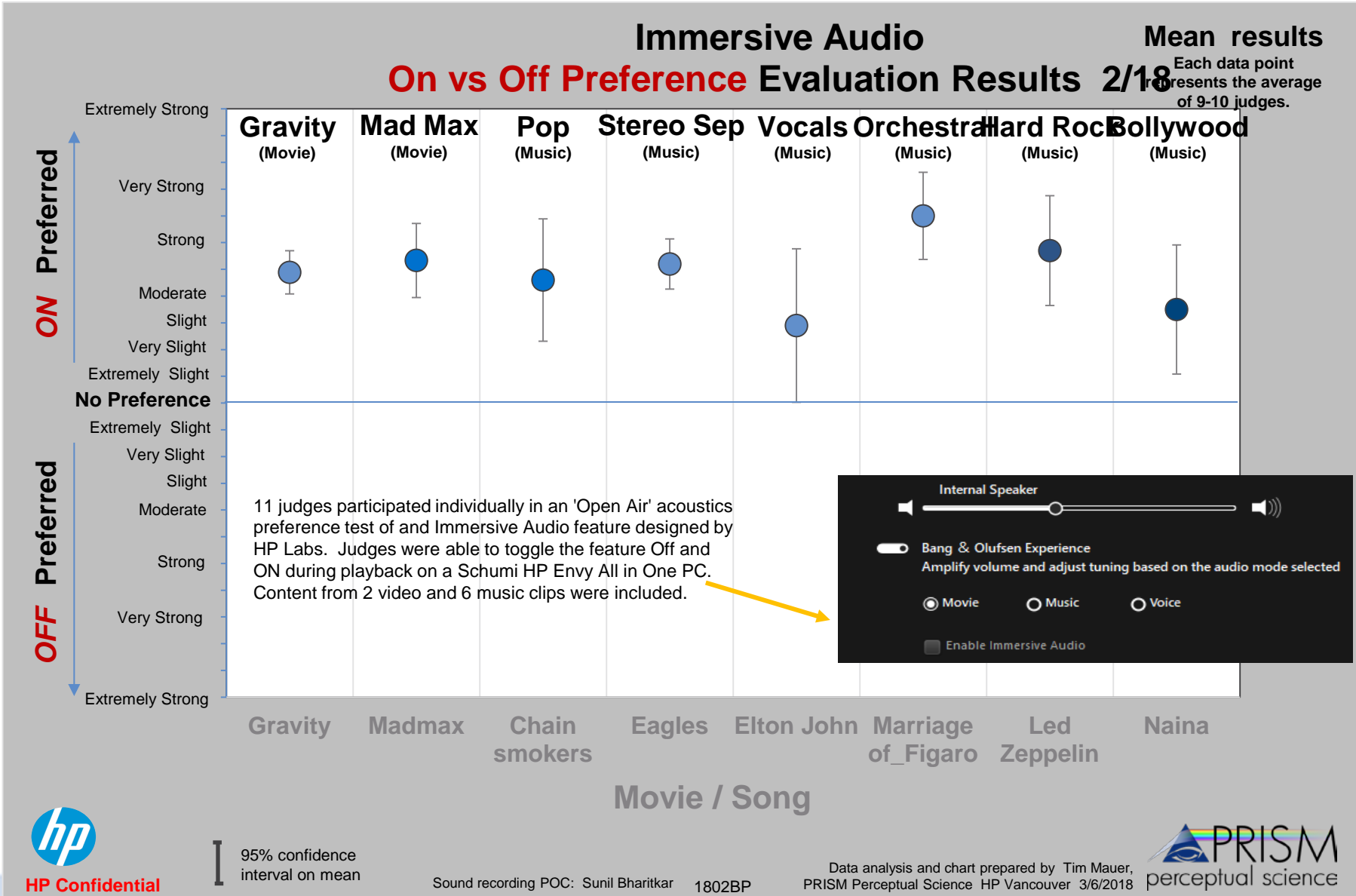
• HP Immersive Audio

Addresses shortfalls in four domains

1. Low Frequency Extension
2. Spatial Rendering
3. Preset Selection by Content Classification
4. Loudness
5. Assess Compute (MIPS/CPU) & Memory (for 1-4) on the Edge



Immersive Audio Subjective Testing (MVP)



Product Status (IA MVP)

HP Envy Curved AiO 34": FCS Launch July 6, 2018; Rado 24" & 27": FCS Launch Aug. 3, 2018



Product, subj. testing, engineering, marketing, & strategy team:

TDC: P. Robineau, D. Hsu, J. Kao, J. Chen, L. Atkinson,

Labs: M. Athreya;

CEPS: B. Pickering, K. Singh, S. Chau;

Print: T. Mauer, T. Wells, D. Berfanger, C. Oppenheimer;

SR: C. Chin, T. Paddock, E. Abramian,



Building the Bridge

How did we get a gulf between research and development?

- Research focus on problem domain, development focus on solution
- Professional isolation
- Process issues: requirements need to be clear to be useful
- Time pressure

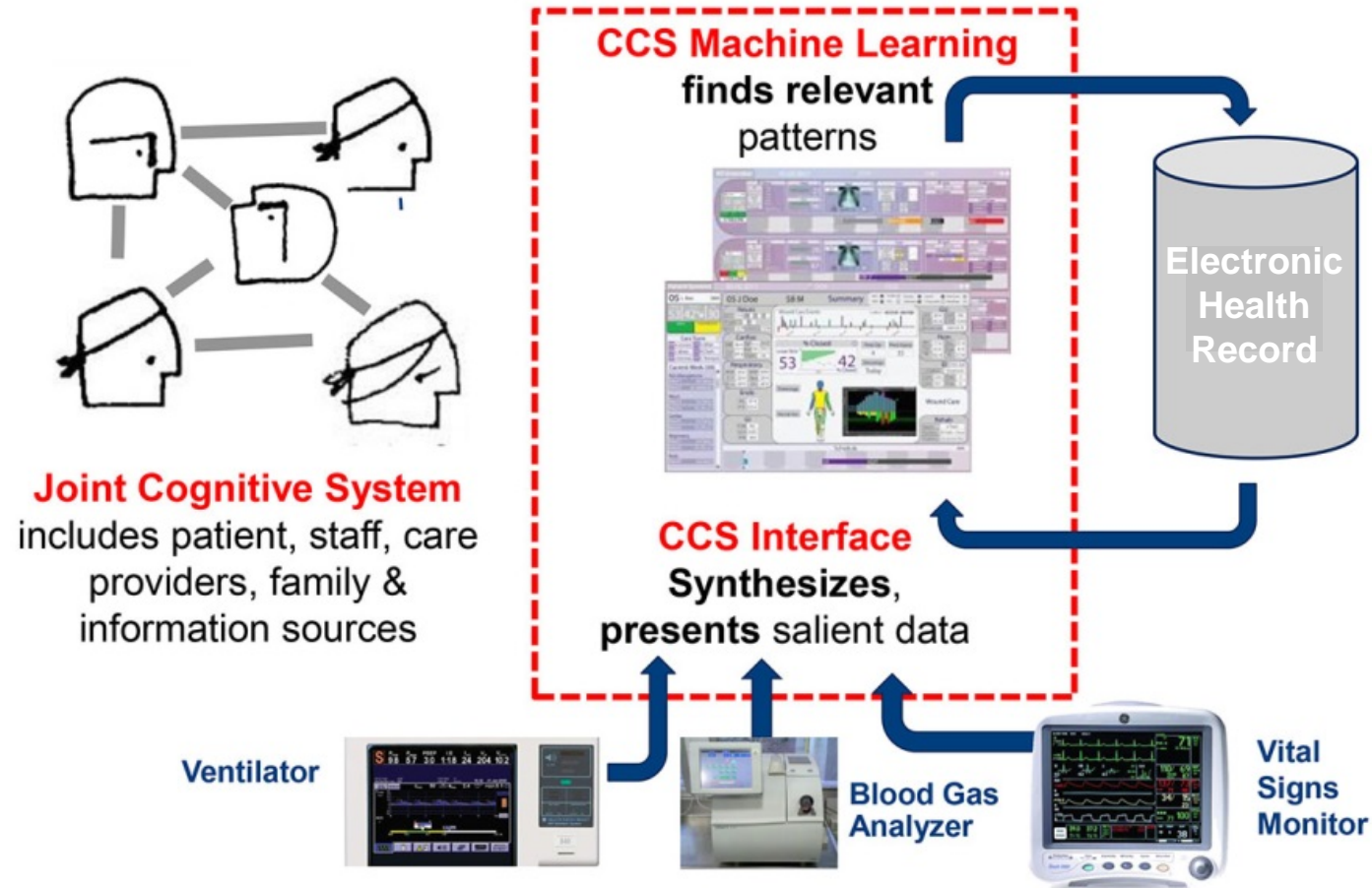


Building the Bridge

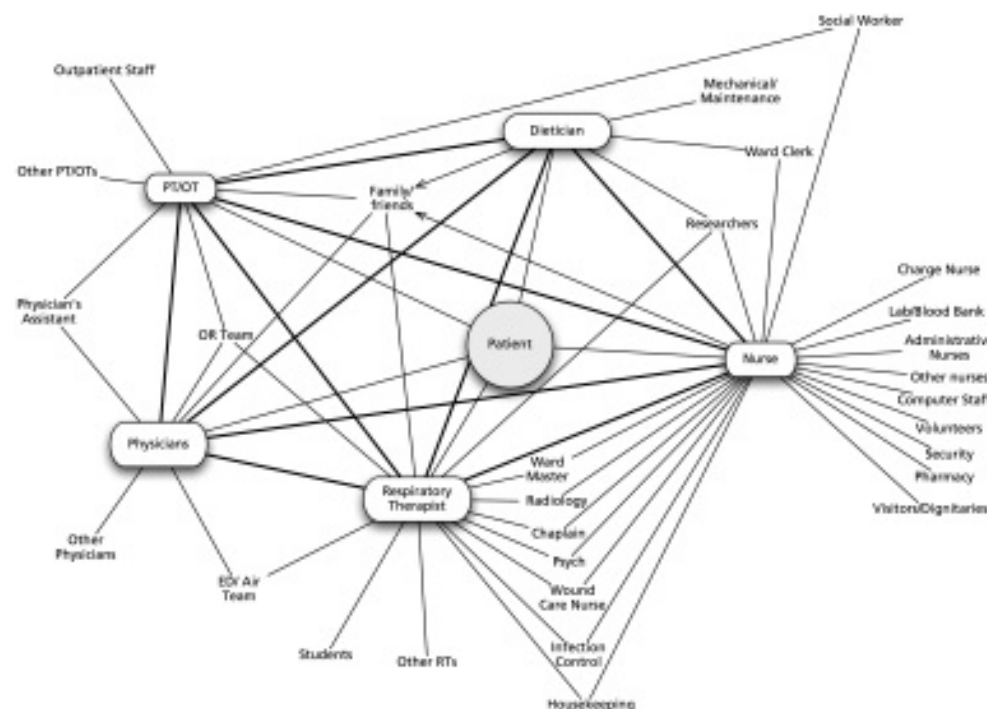
What aspects of research and development can be changed?

- Attention to transition between research and development at 3 levels:
 - Technical team members
 - Technical team leaders
 - Managers
- Team composition that brings diverse professional skills together in a collaborative setting

Cooperative Communication System (CCS)



Phase 1: Understand the Work Domain



*Function Unit
Members Perform*

*Activities Unit
Members Perform*

*Tasks Unit
Members Perform*

Synchronization

Clarification

Reduce uncertainty
Manage ambiguity
Manage conflicting agendas
Manage communication

Coordination

Develop shared awareness of the Patient
Get and keep common ground
Manage the care plan and treatment goals
Coordinate resources

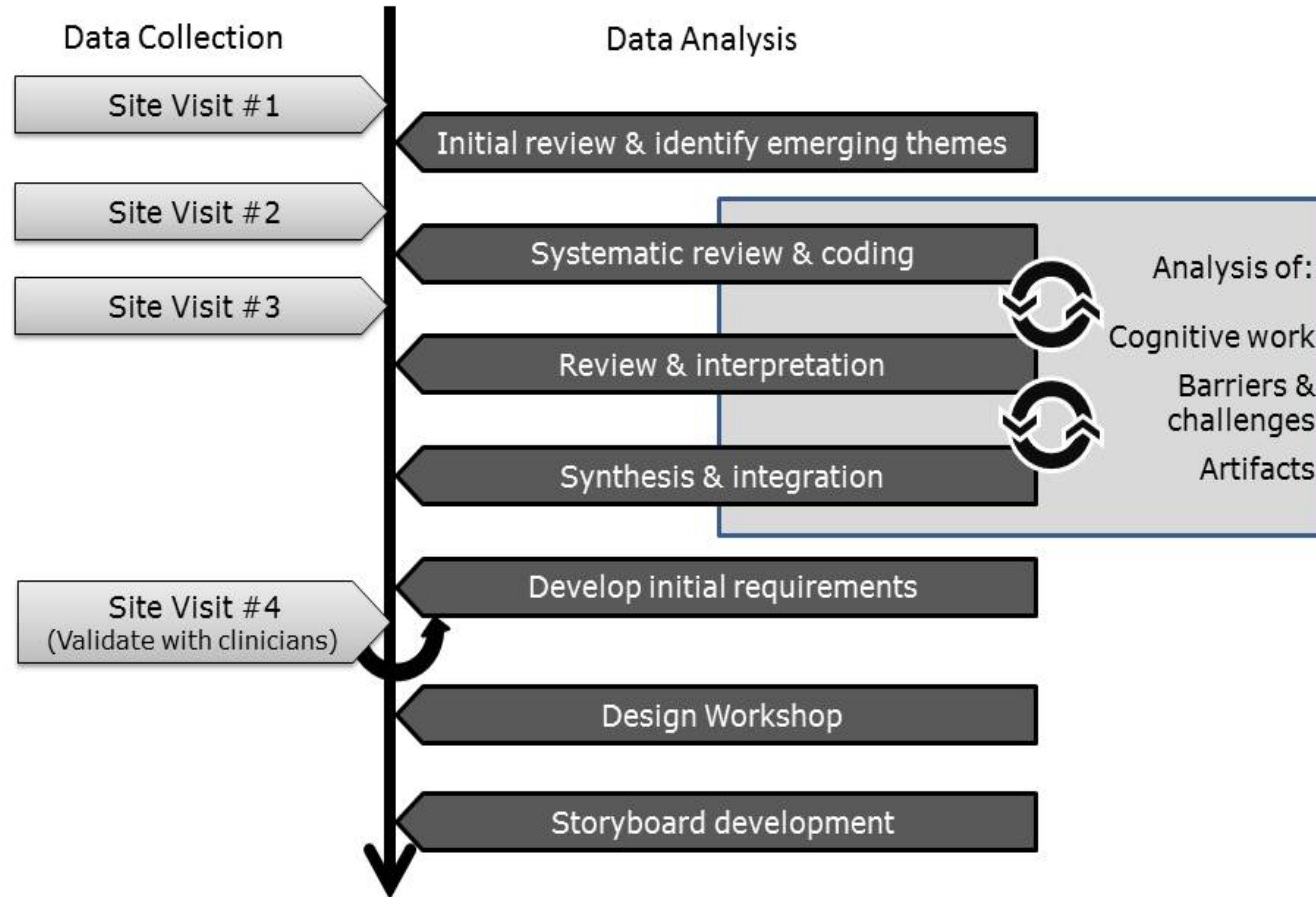
Negotiation

Identify alignment, gaps/differences
(e.g., agendas)
Manage conflicting agendas
Manage communication

Anticipation

Forward thinking

Phase 1: Understand the Work Domain



Phase 2: System Development

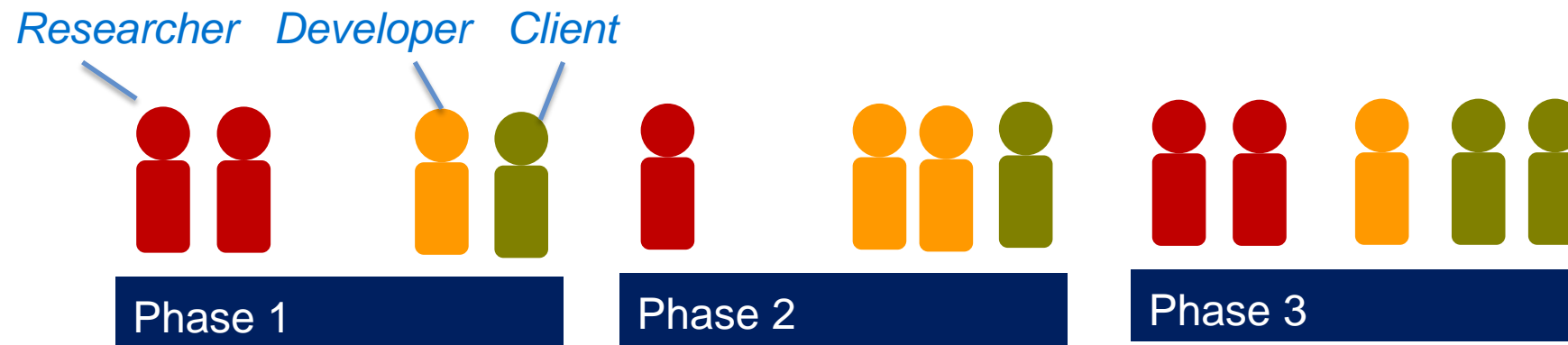


Phase 3: Evaluation



What Worked to Bridge the Gulf

- Built trust and understanding among team members from various disciplines and cultures
- Explicitly matched data to needs to requirements, and demonstrates through use cases
- Overlapped research and development team members to both anticipate downstream issues, and get buy in from all concerned



Bridging the Gulf of Execution

Please share your comments or questions

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Coming soon!

INCOSE Listening Session

SMCS2018 Symposium
Miyazaki, Japan

William Miller, INCOSE
Rodney Roberts, Christopher Nemeth SMCS

Tuesday 9 October, 1420-1800



You are welcome to contact the presenters to further discuss issues related to Bridging the Gulf of Execution.

- Tom McDermott -- tmcdermo@stevens.edu
- Sunil Bharitkar--sunil.bharitkar@hp.com
- Christopher Nemeth—cnemeth@ara.com