

**INCOSE** 

# Media Kit 2023

This document contains information about the advertising and sponsorship opportunities with INCOSE







# Showcase your company and generate leads through INCOSE

INCOSE offers a range of advertising and sponsorship opportunities to help boost your marketing strategy and reach the most engaged and active systems engineers globally – INCOSE has 21,000 members and CAB associates and over 130 corporate bodies in the Corporate Advisory Board.

This media kit gives you an overview of the types of opportunities available to your organization.

If you are looking for additional added value, we can help you develop a custom advertising package that offers increased brand visibility.

#### **About the International Council on Systems Engineering**

The International Council on Systems Engineering (INCOSE) is a not-for-profit membership organization that promotes international collaboration in systems engineering practice, education, and research. INCOSE's mission is to "address complex societal and technical challenges by enabling, promoting and advancing systems engineering and systems approaches." Founded in 1990, INCOSE has more than 65 chapters and over 21,000 members and associates worldwide. For additional information about INCOSE visit www.incose.org.





# Website - <a href="http://www.incose.org">http://www.incose.org</a>

Website Monthly Averages (Jan 22 – Jan 23)

- Over 110,433 Page Views
- Over 24,629 Unique Visitors

#### One of the Top 3 Viewed Pages

Type	Frequency	Price
Banner Advert – Horizontal or Vertical	Monthly	\$1,495
Banner Advert – Horizontal or Vertical	Annually	\$14,950
Medium Advert	Monthly	\$1,090
Medium Advert	Annually	\$10,900

#### Run of the Site

Location is selected by INCOSE

Туре	Frequency	Price
Banner Advert – Horizontal or Vertical	Monthly	\$1,035
Banner Advert – Horizontal or Vertical	Annually	\$10,350
Medium Advert	Monthly	\$690
Medium Advert	Annually	\$6,900







#### **INCOSE eNote**

INCOSE eNote, is a monthly digital news bulletin which contains, important announcements, key dates, and useful data, sent out to the INCOSE Membership.

Get monthly exposure to our membership. Cost effective monthly exposure for your next big event, product, or service. Advert with URL link to your landing page.

Monthly Average (2022)

- Over 14,600 Delivered
- 3,417 Unique opens
- 685 Click Throughs



Туре	Frequency	Price
Banner Advert – either top or bottom. 500 x 100px	Monthly	N/A
Banner Advert – either top or bottom. 500 x 100px	Annually	\$2,000
Body Advert – 606 x 606px	Monthly	\$175
Body Advert – 606 x 606px	Annually	\$1,750

DEADLINE- the eNote is published by the end of each month all adverts to be received by 10<sup>th</sup>.





#### **Social Media**

INCOSE has a growing following across a variety of social media platforms.

Advertising on the INCOSE social media channels allows you access to our global following via LinkedIn, Twitter, Facebook, and Instagram.

Our impressions are enjoying exceptional growth with LinkedIn now 24,500 followers, Twitter 3,800, and Facebook 2,100.

One post per month - picture or short video.

Туре	Frequency	Price
Picture - 1200 x 1200px	Monthly	\$435
Picture - 1200 x 1200px	Annually	\$4,350
Video Post up to 60 Secs	Monthly	\$500
Video Post up to 60 Secs	Annually	\$5,000













## **Webinar Sponsor**

INCOSE Technical Operations presents recognized experts in the field who discuss the "State of the Art" in Systems Engineering. (Up to 11 each year)

These presentations occur live, via the internet and are open to anyone. The sessions last one hour and are recorded. INCOSE members can access these recordings from the Member's Only pages of the INCOSE Connect platform.

Sponsorship of the Webinars includes your company's name and logo on the invitation email that goes to all members, and your company's logo displayed and mentioned during the Webinar. It will also remain on the recording in the Webinar Library.

In addition, your Company can be included in its Social Media advertising reaching a much wider audience.

2022	Delivered	Opened	Clicks	Forwards
Average	15,073	4,601	233	1,965

Туре	Frequency	Price
Email and Logo on Webinar	Monthly	\$300
Email and Logo on Webinar	Annually (up to 11 Webinars pa)	\$3,000
Additional Social Media exposure	Monthly	\$150
Additional Social Media exposure	Annually (up to 11Webinars pa)	\$1,500





#### **Members Newsletter**

The INCOSE Members Newsletter is published every quarter to our diverse global membership and contains articles and news items of interest.

The Newsletter is focused on happenings of interest from across the systems community. Packed with events from around the world, news from working groups, insights on the upcoming standards, and items of interest from beyond INCOSE's borders. This quarterly newsletter adds new depth as we share the latest news in the world of systems.



#### Quarterly Average stats for 2022

- 15,135 Delivered.
- 5,186 Opened.
- 1,330 Unique Forwards
- 405 Clicks

Members Newsletter	Per Issue	Annual
Two Page	\$2,400	\$8,400
One Page	\$1,270	\$4,445
Half Page	\$900	\$3,150
Quarter Page	\$600	\$2,100
Eighth Page	\$300	\$1,050
Sixteenth Page	\$150	\$525

300 dpi, send digital/interactive PDF for links to remain clickable. Sizing Guide on Page 13

DEADLINE- the Members Newsletter is published on the 15<sup>th</sup> of March, June, September, and December all adverts to be received by 11<sup>th</sup> of previous month.

Please contact <u>advertise@incose.net</u> for bookings.





## **INSIGHT Magazine**

INSIGHT is the magazine of the International Council on Systems Engineering. It is published four times per year. INSIGHT feature's theme sections dedicated to providing informative articles on the state of the art and practice in systems engineering.

It also contains status and information about INCOSE's technical work programs, and events, editorials, book reviews, trends, and how-to-do articles that are pertinent to the many aspects of a systems engineer's job.

INSIGHT is published four times a year in both hardcopy and electronic format.

#### **Advertising Options**

INSIGHT Advertising	Per Issue	Annual
Full Page - 4/C rate	\$3,100	\$10,850
Full Page B/W	\$1,720	\$6,020
Cover inside 2 - 4/C rate	\$3,680	\$12,880
Back inside Cover 3 - 4/C rate	\$3,220	\$11,270
Back Cover 4 - 4/C rate	\$4,020	\$14,070
Half-page Horizontal & Vertical - 4/C rate	\$2,410	\$8,435
Half-page Horizontal & Vertical B/W	\$1,200	\$4,200
Quarter-page Horizontal (color only)	\$1,950	\$6,825

Vector-PDF ads (vector text; vector line-art; 300dpi photos

Sizing Guide on Page 14

Ask about our academic rates to advertise in INSIGHT.

#### **Sponsorship**

There is also the opportunity to sponsor INSIGHT.

Sponsors will have their company logo on the front cover, and inside the magazine. In addition, they will be recognised as the sponsor in the Editors comments at the front of the magazine.

Annual	\$10,600
Per Issue	\$2,650



Please contact <u>advertise@incose.net</u> for bookings.





## **INCOSE Products Sponsor**

INCOSE has a range of products which organisations can sponsor. These products are developed by our working groups, chapters, and special initiatives teams.

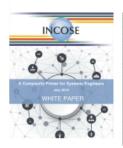
They are made available to via our online store to systems engineers across the global. Members can download the products for free and others can purchase them.

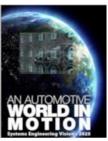
Sponsorship runs for 1 calendar year from the point of payment.

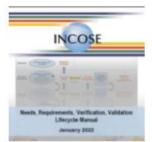
Your organization's logo will feature on every electronic copy during that period.

The price of sponsorship varies depending on which product is being sponsored.

For more information about the products available for sponsorship now and in the near future please contact <a href="marcom@incose.net">marcom@incose.net</a>









### **Bundle Packages**

Let INCOSE help you with your marketing strategy by helping you select a range of advertising and sponsorship packages creating a bespoke bundle to meet your needs.

Securing a bundle will also ensure you qualify for a discount. The discounts vary depending on the value of the bundle.

To discuss the best option for your organization and its objectives, contact <a href="marcom@incose.net">marcom@incose.net</a>

Corporate Advisory Board members will get a 15% discount on certain bundle package purchases.







### **SEBoK Sponsor**

Guide to the Systems Engineering Body of Knowledge (SEBoK), is an online resource that provides a guide to the key knowledge sources and references of systems engineering organized and explained to assist a wide variety of individuals. It is a living product, accepting community input continuously, with regular refreshes and updates. The SEBoK is not a compendium but instead references existing literature and much of the content has restricted intellectual property rights.

The SEBoK, maintained by INCOSE, Stevens and the IEEE Systems Council, is the definitive resource for systems engineering knowledge. In 2021, SEBoK reached over 1 million page views from every nation in the world (except North Korea).

Annual sponsorship of the SEBoK – Logo with link to landing site or company video. Link to sponsorship package details. <u>SEBoK Sponsors - SEBoK (sebokwiki.org)</u>

Туре	Price
Global	\$5,000
Corporate	\$2,000
University/Non-Profit	\$1,000

# **Systems Engineering Journal Sponsor**

Systems Engineering is an international scholarly journal and a primary source of multidisciplinary information for the systems engineering and management of products and services, and processes of all types.

Sponsorship of the SE Journal Print and Online Magazine 6 issues pa.

The Journal is published six times a year by Wiley: January, March, May, July, September, and November.

Please contact <u>marcom@incose.net</u> for bookings.

Annual	\$10,600
Per Issue	\$2,650





# **Event Sponsorship**

### **International Symposium**



INCOSE's Annual International Symposium (IS) is the largest worldwide annual gathering of people who do systems engineering for four days of presentations, case studies, workshops, tutorials, and panel discussions. The program attracts an international mix of professionals at all levels, and includes practitioners in government and industry, as well as educators and researchers. The benefits of attending the

Symposium include the opportunity to share ideas, network, build competency, pursue certification, contribute to the advancement of the profession through collaboration on tools, processes, and methodologies, learn about new offerings in training and education, and forge new partnerships.

INCOSE offers a variety of options for sponsoring and exhibiting at IS 2023 Your presence as a sponsor for this event will identify your organization as a supporter of and leader in the profession of systems engineering.

The next International Symposium (IS) will take place in

Honolulu on 15 - 20 July 2023

For more information, please visit

https://www.incose.org/symp2023





#### **International Workshop**



INCOSE's International Workshop is the event of the year for systems engineers to contribute to the state of the art. Unlike INCOSE's annual International Symposium and other conferences, there are no paper, panel or tutorial presentations. Instead, attendees spend 4 days working

alongside fellow systems engineers who are there to make a difference. Systems Engineers at all levels and from all backgrounds are encouraged to engage in working sessions and contribute their knowledge and experience to take the discipline forward.

For more information

https://www.incose.org/IW2024

#### **Regional Event Sponsorship**

Sponsor a regional event such as the Western States regional conference, or the Asia Oceania SE Conference.

Sponsorship \$2,600

Contact us at <a href="marcom@incose.net">marcom@incose.net</a> for details and packages available





Exciting times at INCOSE, we have many new initiatives and opportunities happening throughout 2023.

## Launching Now-

Contact us for exciting sponsorship opportunities.

### **FUSE – the Future of Systems Engineering**

Our goal is to inspire the global community to realize the Systems Engineering Vision 35. There will be 4 FUSE streams – and just a few sponsorships available. Be part of the conversation. <a href="https://www.incose.org/FUSE">www.incose.org/FUSE</a>

### **Professional Development Portal**

The purpose of the PDP is to assist individuals to develop their career in systems engineering, or to extend their knowledge in systems engineering. This is initially through self-assessment tools, product, and course recommendations. This important development is of huge interest to all Systems Engineers – sponsorship and advertising available. <a href="https://www.incose.org/PDP">www.incose.org/PDP</a>

#### Calling All Systems – Mini Event Series

A series of hot topics being discussed throughout the year live with thought leaders.

Being recorded and becoming part of the INCOSE resource bank. www.incose.org/callingallsystems

#### **Demo Day**

An opportunity to showcase your products during a virtual Demo Day.

#### Also -

- Podcast
- Career Hub
- Advertorials
- Business Card Advertisements

Please contact <a href="marcom@incose.net">marcom@incose.net</a> for all sponsorship opportunities.





# Sponsorship of

# 'The INCOSE Recognition and Awards Yearbook 2023'

After its hugely successful launch in 2022 - we are looking for sponsors for 2023.

With this publication, we aim to celebrate the achievements of individuals and groups throughout the global INCOSE community who will be presented with awards at the International Symposium 2023.

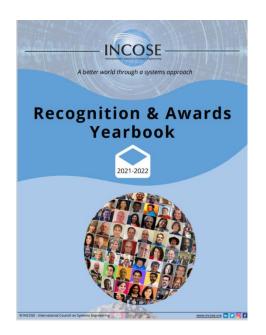
Sponsorship of the whole magazine – your company logo and bio on the inside front page also logo recognition on all media coverage of the launch.

There are limited opportunities to advertise within the magazine.

The magazine scheduled to be published in early August.

Please contact me at your earliest convenience if you would like to be part of this.

The pricing options are below.



Printing Advertising	<b>Special Edition</b>
Sponsorship of magazine	\$2500
One Page Advert	\$1000
Half Page Advert	\$700
Quarter Page Advert	\$500

Please contact <a href="marcom@incose.net">marcom@incose.net</a> for all sponsorship opportunities.





# Newsletter and INSIGHT Sizing Guides.

Advertising Size (inches)	Width	Height
Full Page – with bleed	8.75	11.25
Trim Size	8.5	11.0
Full Page – no bleed	7.0	9.5
Half Page - Vertical	3.375	9.5
Half Page - Horizontal	7.0	4.625
Qtr. Page - Square	3.375	4.625
Additional options	Width	Height
Newsletter Only		
Qtr. Page - Vertical	1.65	10.0
Qtr. Page - Horizontal	7.5	2.3
Eighth Page – Vertical	1.65	4.85
Eighth Page - Horizontal	3.6	2.3
Sixteenth Page	1.65	2.3

