



Honourcode, Inc.

Systems Engineering Return on Investment

**SE-ROI Research
Interim Results Aug 09**

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Funding provided by

- Honourcode, Inc.***
- CEDISC (Univ of South Australia)***



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**Defence and
Systems Institute**

Agenda

- **Background**
 - Motivation for the topic
 - Quick summary of anecdotal prior works
- **SE-ROI Project**
 - Goals and methodology
- **SE-ROI Research Interim Results**
 - Demographics results
 - Interim correlation results





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Background

**Concepts: Value of SE
Prior results**

- Boeing - Franz data
- IBM – Barker data
- Value of SE 2004 data
- EIA SE Effectiveness Study
- SEROI-COCOMO 2008 data



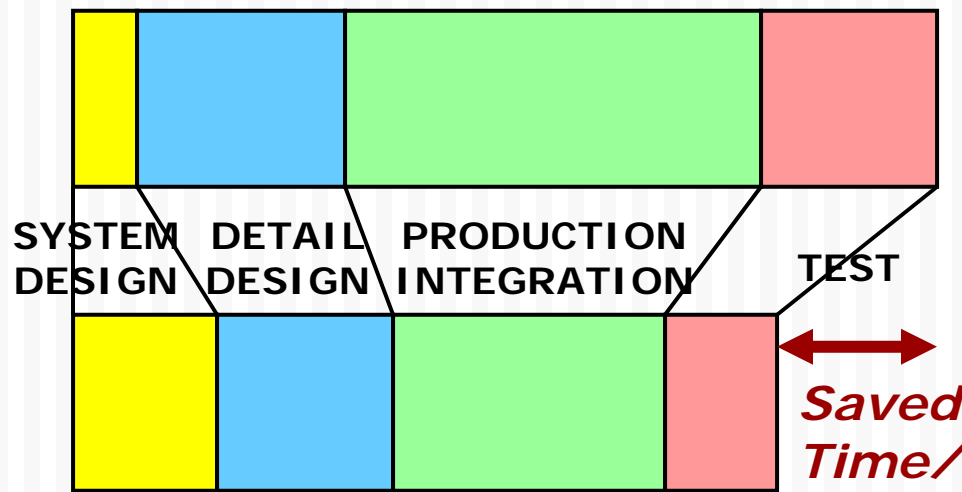
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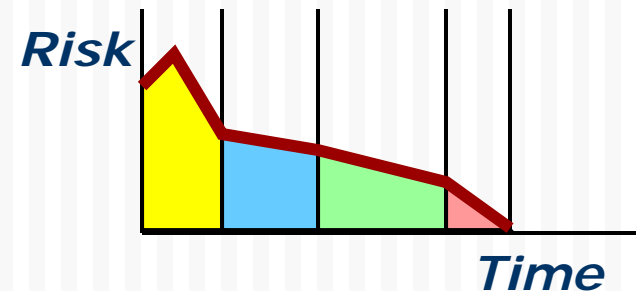
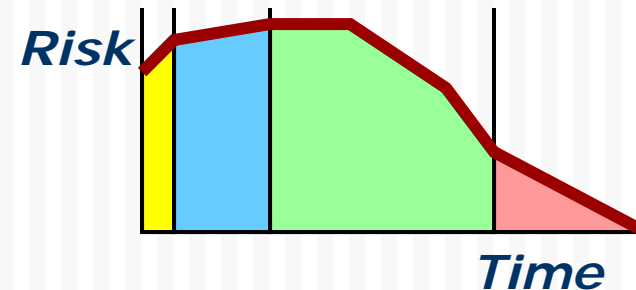
Heuristic Claim of SE

- Better systems engineering leads to
 - Better system quality/value
 - Lower cost
 - Shorter schedule

Traditional Design



"System Thinking" Design



Not Known: How Much Is Enough?

Impact of Systems Engineering on Quality and Schedule

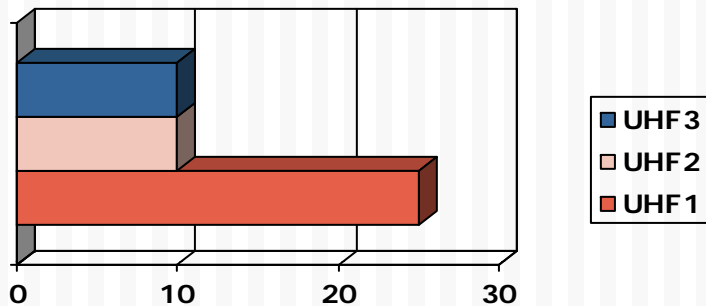
- Empirical evidence obtained from three parallel (same time) projects
 - Each developed a complex, robotic Universal Holding Fixture (UHF)
 - Each used a different level of SE
 - Results are compared

| Trait | UHF1 | UHF2 | UHF3 |
|------------------|-----------|----------|----------|
| Size | 10' x 40' | 8' x 50' | 6' x 14' |
| Accuracy | ±0.005" | ±0.003" | ±0.003" |
| Contact Sensors | None | 57 | 108 |
| Vacuum Sensors | 1 | 70 | 108 |
| Real-time checks | No | Yes | Yes |
| Probe contours | No | Yes | Yes |
| NC interface | No | Yes | Yes |

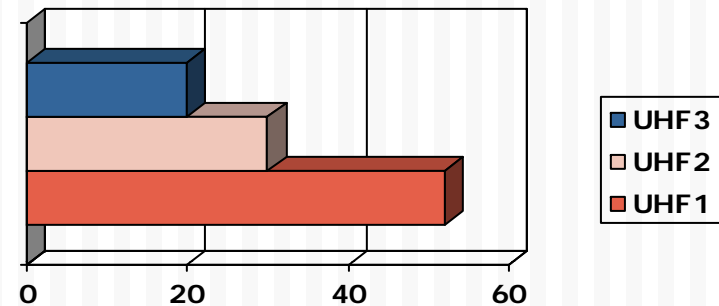
...W. Forrest Frantz, Impact of Systems Engineering on Quality and Schedule – Empirical Evidence, Boeing, INCOSE 1995

Impacts

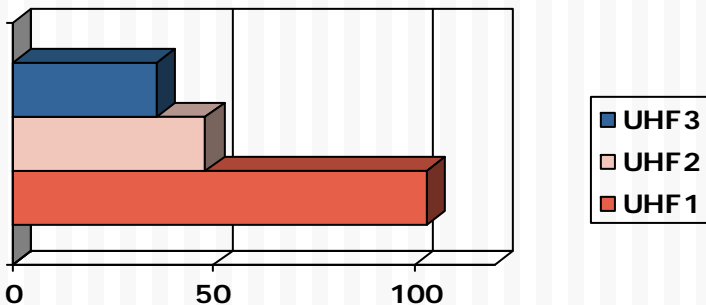
Requirements to RFP (weeks)



Design to Production (weeks)



Overall Development Time (weeks)



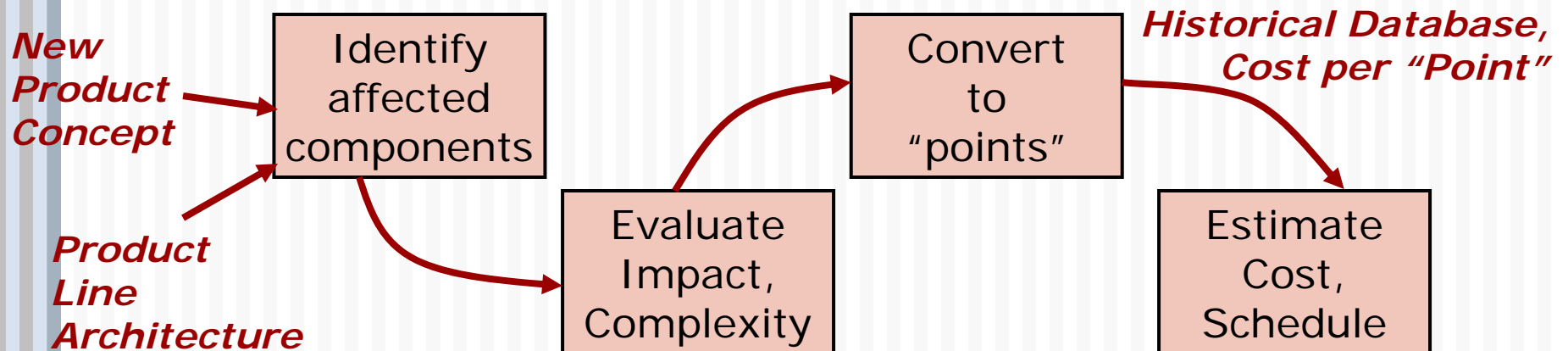
- Use of better SE reduced
 - Overall cycle time
 - Time to create req's
 - Time to design/produce
 - Time to test

...even in the face of more complex, higher quality systems!

...W. Forrest Frantz, Impact of Systems Engineering on Quality and Schedule – Empirical Evidence, Boeing, INCOSE 1995

Systems Engineering Effectiveness

- Study of 8 software product development projects during upgrade of SE processes
- Evaluation by cost and schedule against a standard estimating method.



Costing method applies only to project management, business management, systems engineering, system integration, and delivery into production. Application development costs are not included.

...Barker, Determining Systems Engineering Effectiveness, IBM Commercial Products, CSER 2003

Systems Engineering Effectiveness

Significant Findings:

- Impact and complexity provide an effective method to perform parametric costing.

Early parametric costing works.

- Preliminary data indicates that the use of Systems Engineering will improve project productivity when effectively combined with the Project Management and Test Processes.

Systems engineering improves productivity.

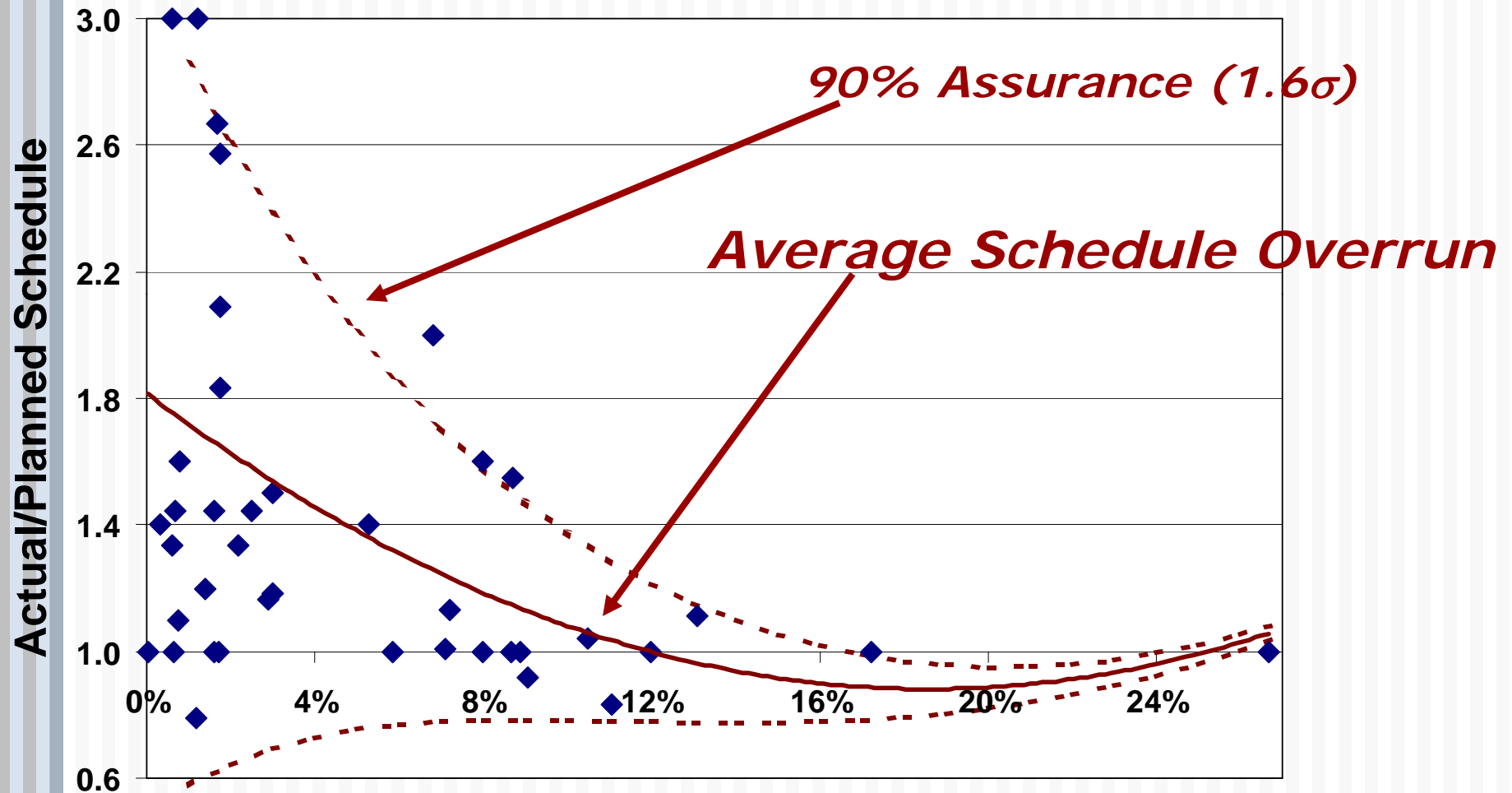
\$/Point Averages

| | | | |
|------------|------------|------|------------|
| Without SE | \$1,350/pt | 2000 | \$1,454/pt |
| | | 2001 | \$1,142/pt |
| With SE | \$944/pt | 2002 | \$818/pt |

...Barker, *Determining Systems Engineering Effectiveness*,
IBM Commercial Products, CSER 2003

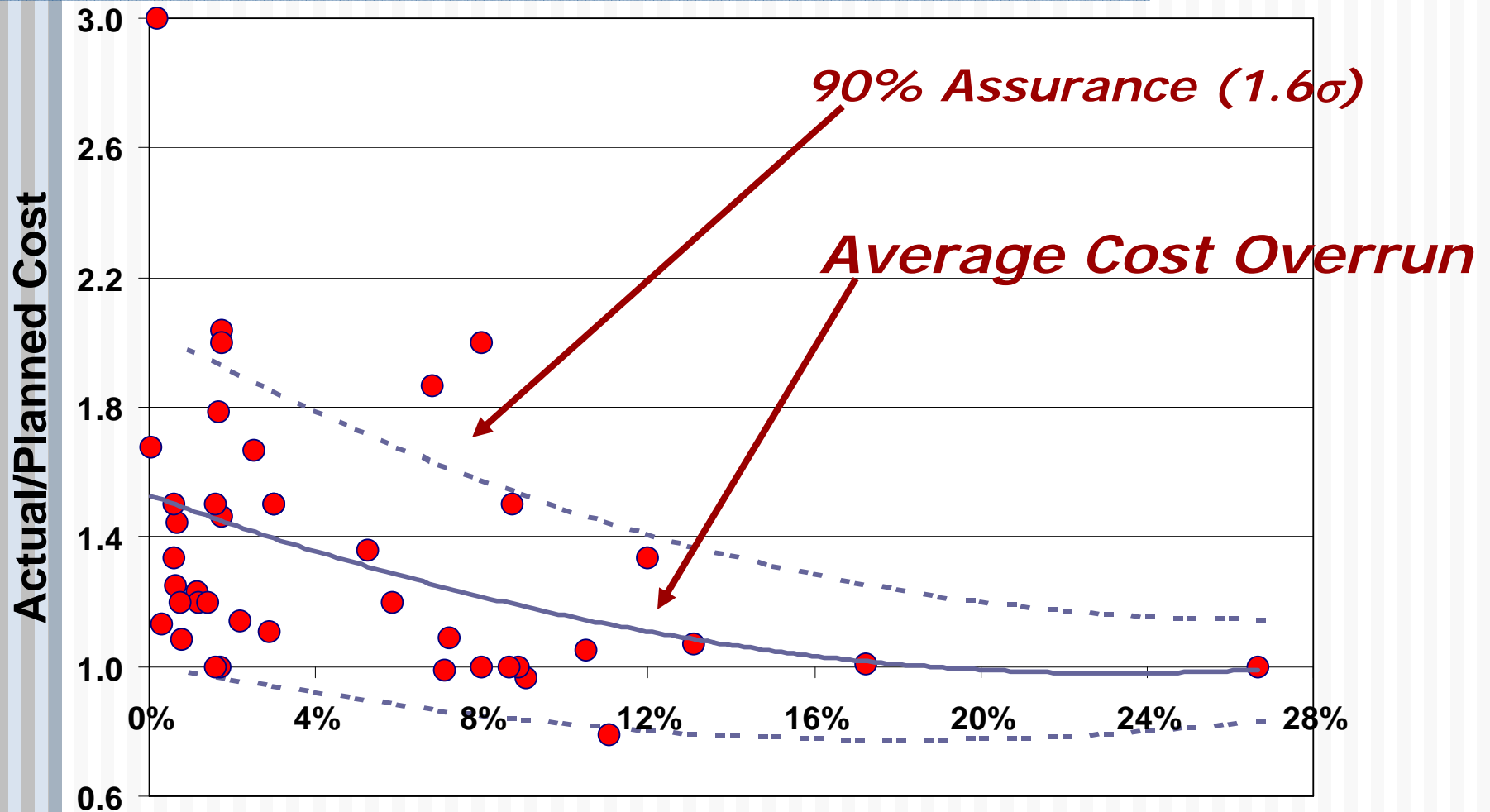


Schedule Overrun vs. SE Effort



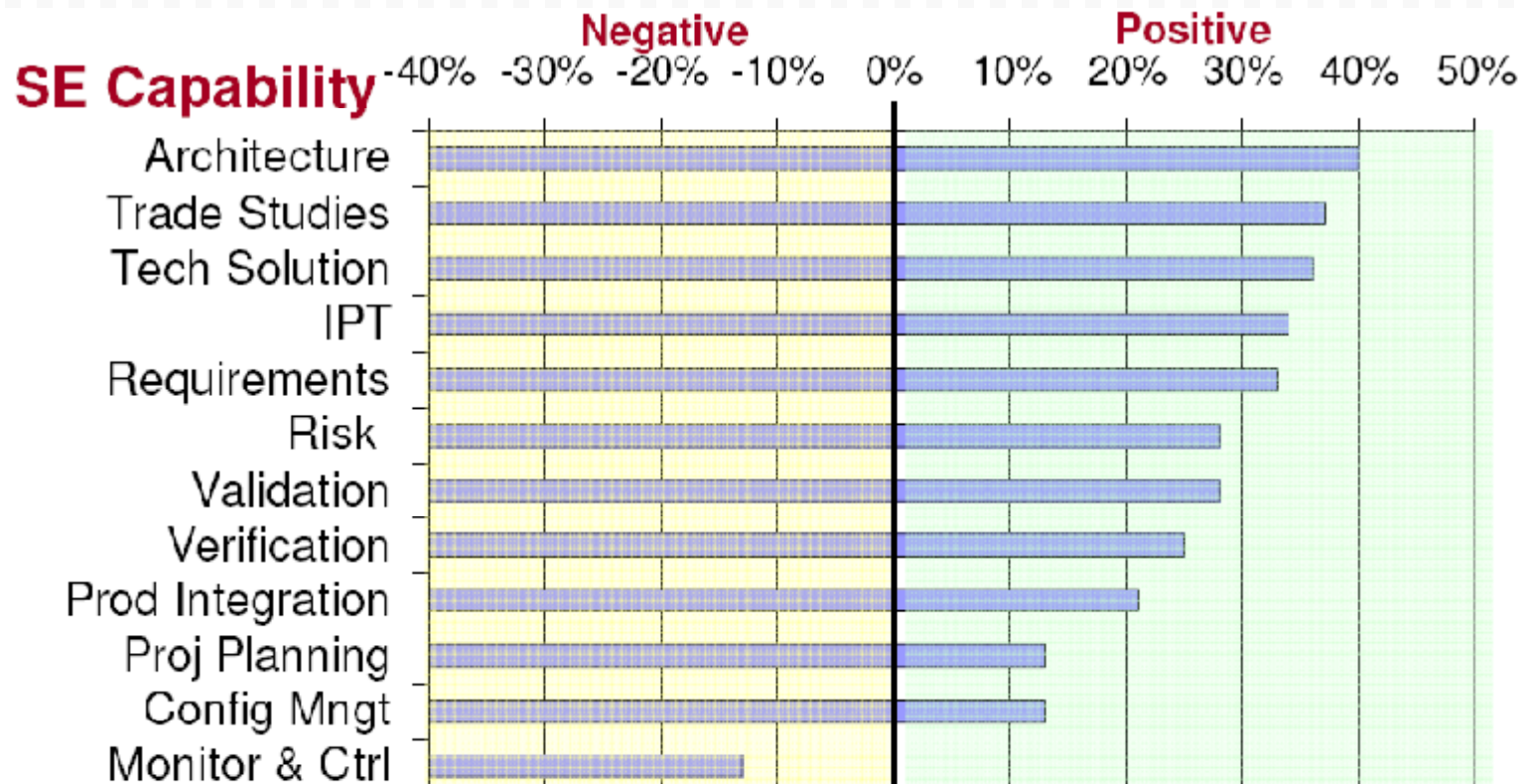
$$\text{SE Effort} = \text{SE Quality} * \text{SE Cost/Actual Cost}$$

Cost Overrun vs. SE Effort



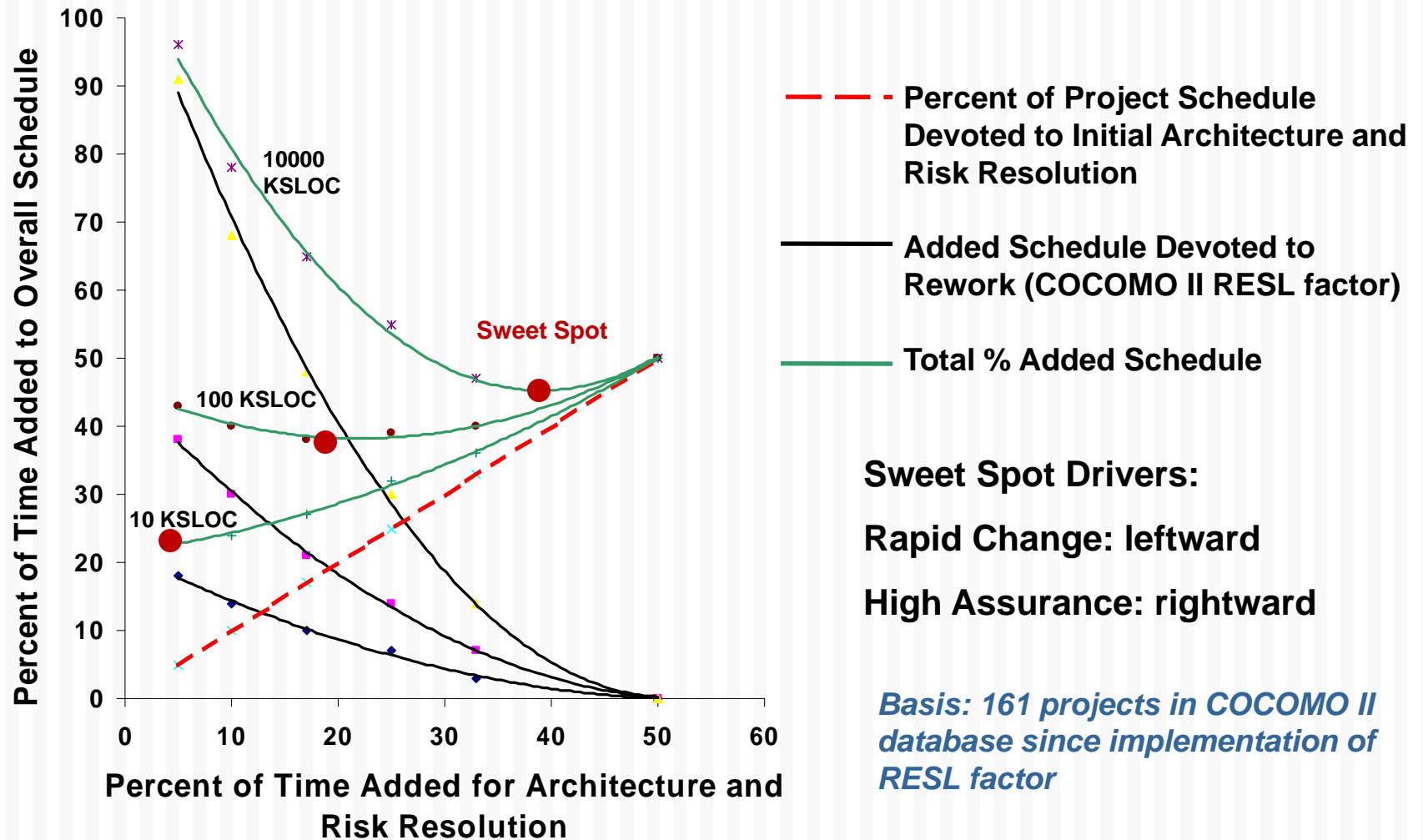
$$\text{SE Effort} = \text{SE Quality} * \text{SE Cost/Actual Cost}$$

Effect of SE Activities on Projects



- Gamma relationship to project performance

COCOMO II: How Much Architecting is Enough?





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SE-ROI Project

Methodology
Industry support



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Project Goals

- Research objectives

 - How Much Is Enough?*

 - *Find out how much of what type of SE correlates with project success*

 - What SE practices are appropriate under what conditions.

 - *Leading indicators*

 - Used during a project to assess the project's expected future success and risks based on SE practices used.

 - *Identification of good SE practices*

 - Appropriate to generate success under different conditions.

- Schedule

 - '05-'07 – Technical structuring and definitions

 - Late '07 – Started data gathering

 - Internal reports '08–'09

 - Final reports '10

SE-ROI Project

Interviews

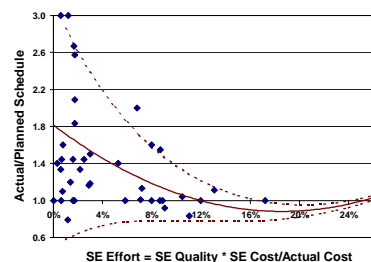
- Just-completed programs
- Key PM/SE/Admin
- Translate program data into project structure

- *Program characterization*
- *Program success data*
- *SE data (hours, quality, methods)*

Desired Results

1. **Statistical correlation of SE practices with project success**
2. **Leading indicators**
3. **Identification of good SE practices**

Statistical correlation



Company Participation

- **Data gathering – *minimal impact***
 - Select 2 to 4 programs
 - One day of interviews
 - 2-hour sessions with PM+SE of each program
 - Strong protection of proprietary data
- **Reports – *effective program benchmarking***
 - Benchmark report within 30 days of session
 - Compares your programs against prior data
 - Quarterly reports from all prior data, all sources
 - *Correlations found*
 - *Leading indicators proven*
 - *SE practices proven*



Current Status – August 2009

- | | |
|---|-----------------------|
| ■ <u><i>SE ontology</i></u> from SE standards – wide-spread, acceptable terminology | Completed Oct 05 |
| ■ <u><i>Develop interest base</i></u> from possible interview sources (currently ~65) | Completed, Ongoing |
| ■ <u><i>Create interview data sheets</i></u> and vet them through sample interviews | Completed Oct 06 |
| ■ <u><i>Start program interviews</i></u> | Started 3/07 |
| ■ <u><i>Gather data</i></u> from 40+ programs | In process |
| ■ Interviews held | 34 |
| ■ Programs ready for interview | 7 |
| ■ Active program contacts | 10? |
| ■ Other known possibilities | 15? |
| ■ <u><i>Report benchmark results</i></u> to participating organizations | In process |
| ■ <u><i>Public reports</i></u> on research results | In process |



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SE-ROI Research Interim Results

Demographics
**Continued additions to
“Value of SE” results**
Histograms of SE activities
**Indications about
effectiveness of SE activities**



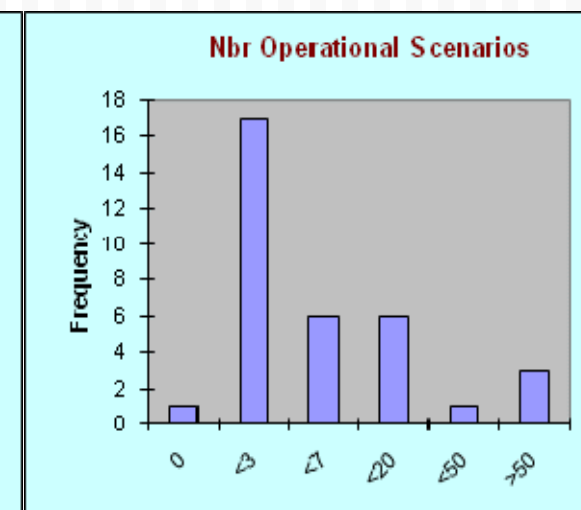
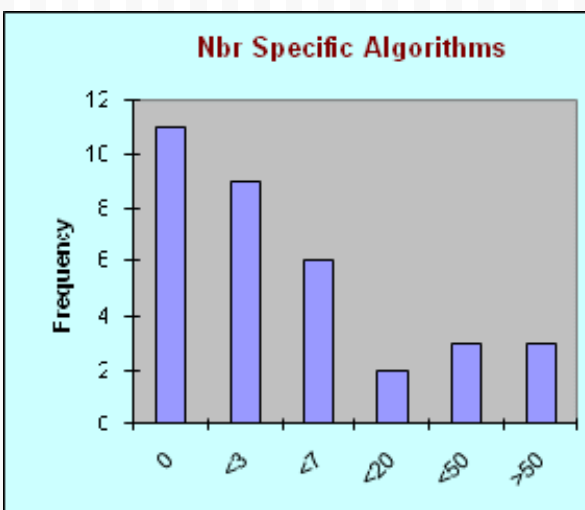
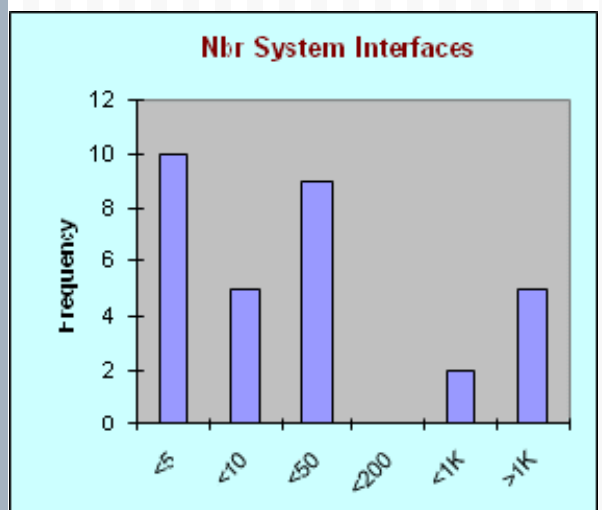
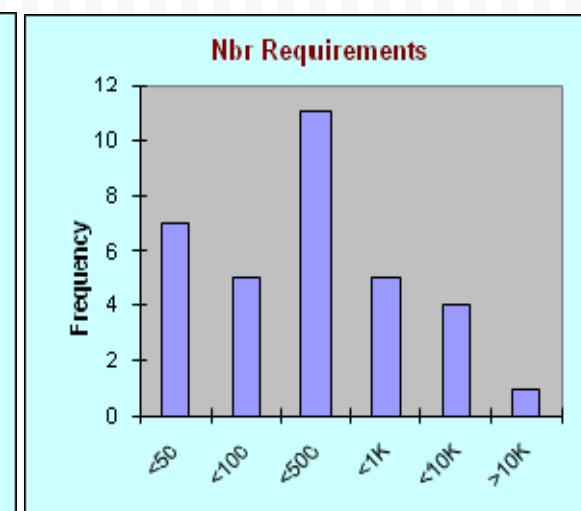
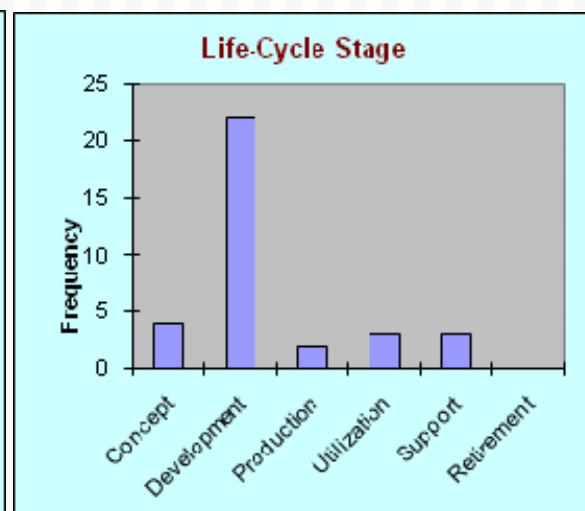
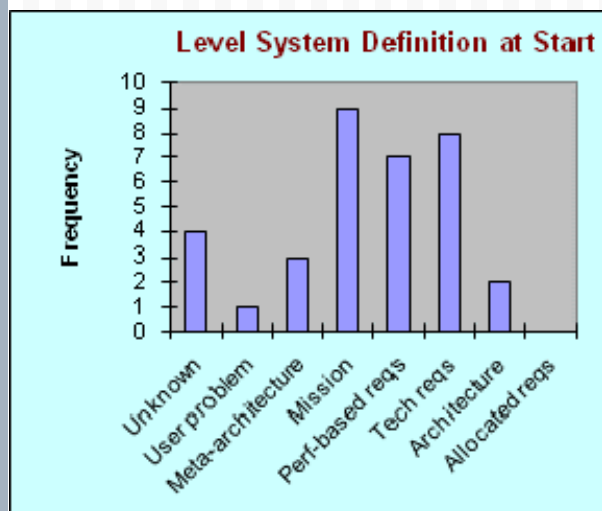
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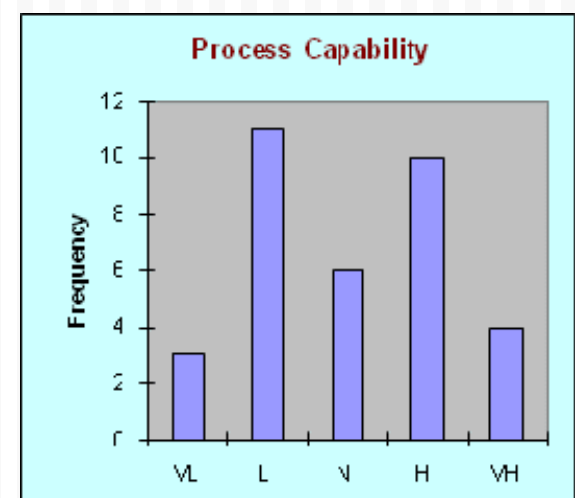
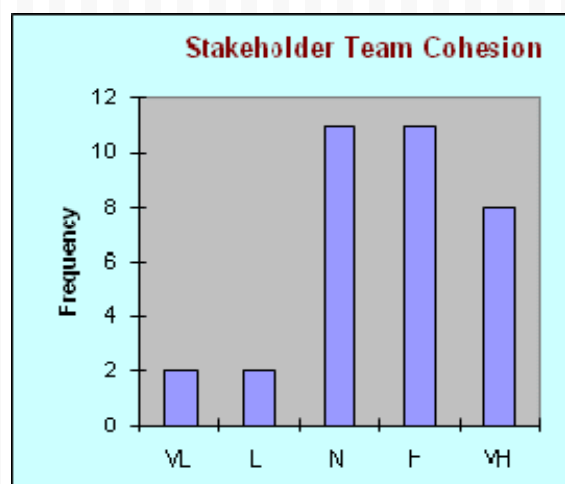
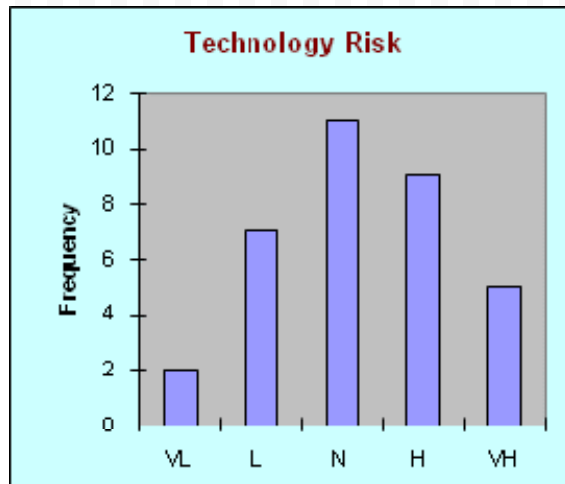
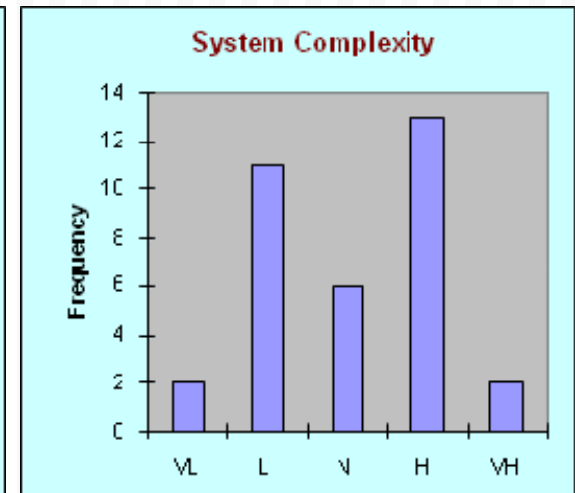
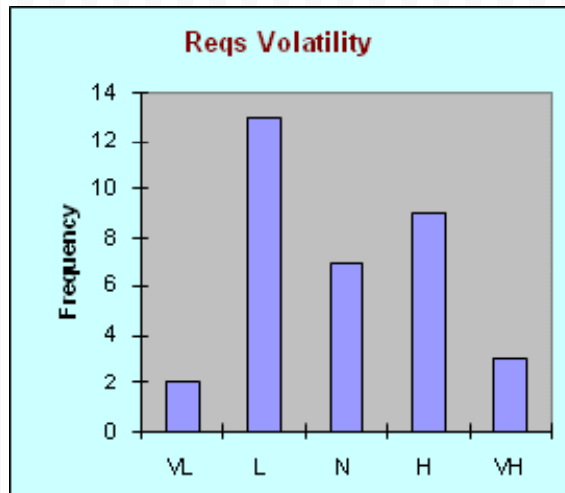
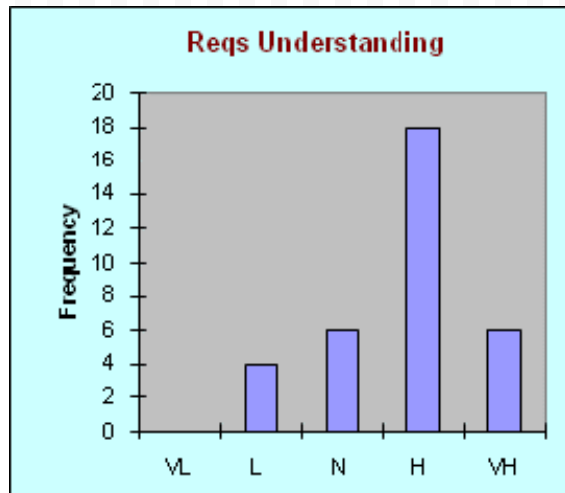
Basic Demographics

| Characteristic | ValueSE Data Set | SE-ROI Data Set |
|---|-------------------------------------|-------------------------------------|
| Number of organizations | Unknown | 12 |
| Number of data points | 44 | 34 |
| Funding method | Unknown | 24 contracted, 10 amortized |
| Program total cost | \$1.1M - \$5.6B Median \$42.5M | \$600K - \$1.8B Median \$12.0M |
| Cost compliance | (0.8):1 – (3.0):1 Median (1.2):1 | (0.6):1 – (10):1 Median (1.0):1 |
| Development schedule | 2.8 mo. – 144 mo. Median 43 mo. | 2 mo. – 120 mo. Median 32 mo. |
| Schedule compliance | (0.8):1 – (4.0):1 Median (1.2):1 | (0.3):1 – (2.5):1 Median (1.0):1 |
| Percent of program used in systems engineering effort, by cost | 0.1% - 27% Median 5.8% | 4% - 80% Median 14.8% |
| Subjective assessment of systems engineering quality (1 poor to 10 world class) | Values of 1 to 10 Median 5 | Values of 1 to 9 Median 7 |

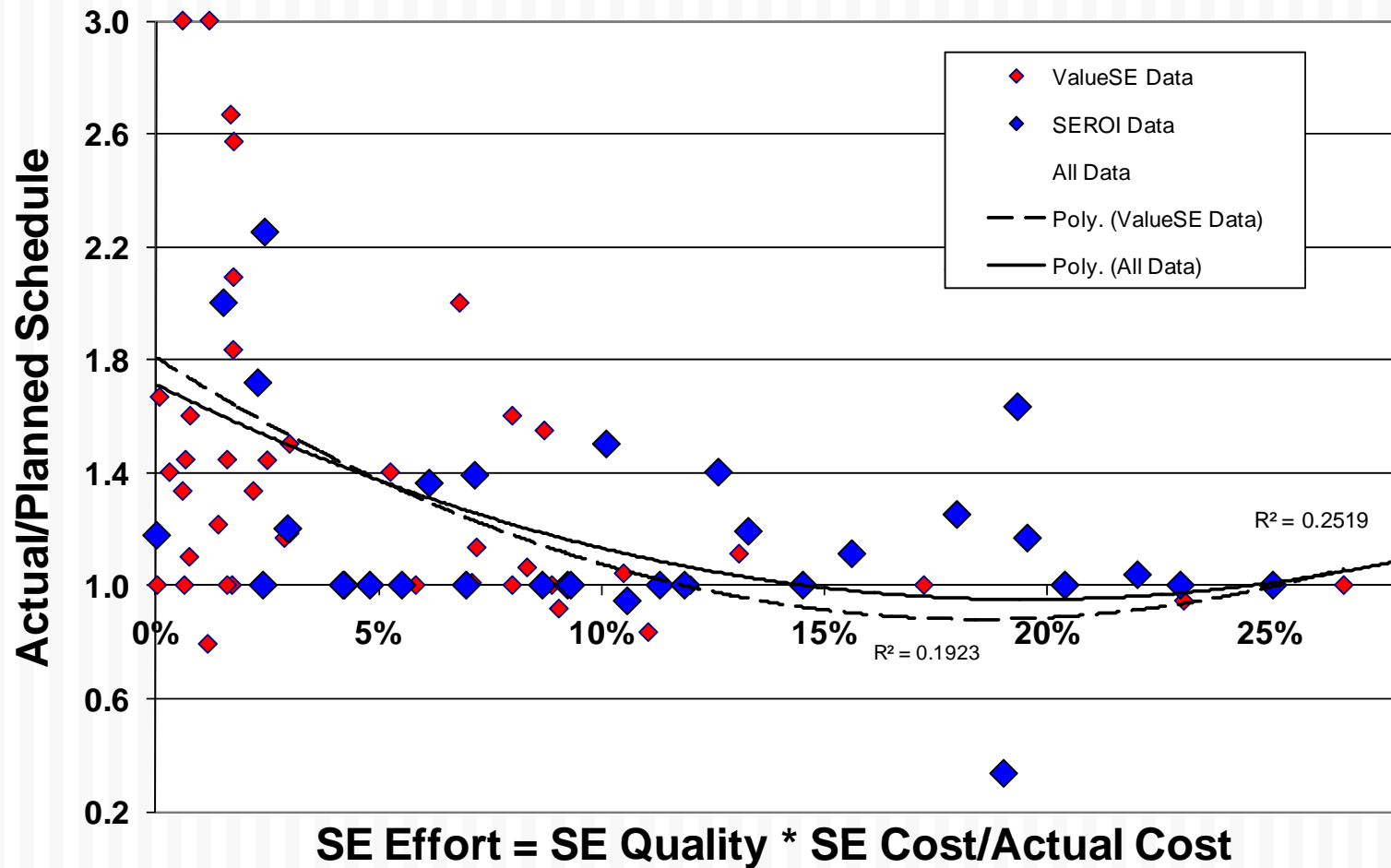
Program "Size"



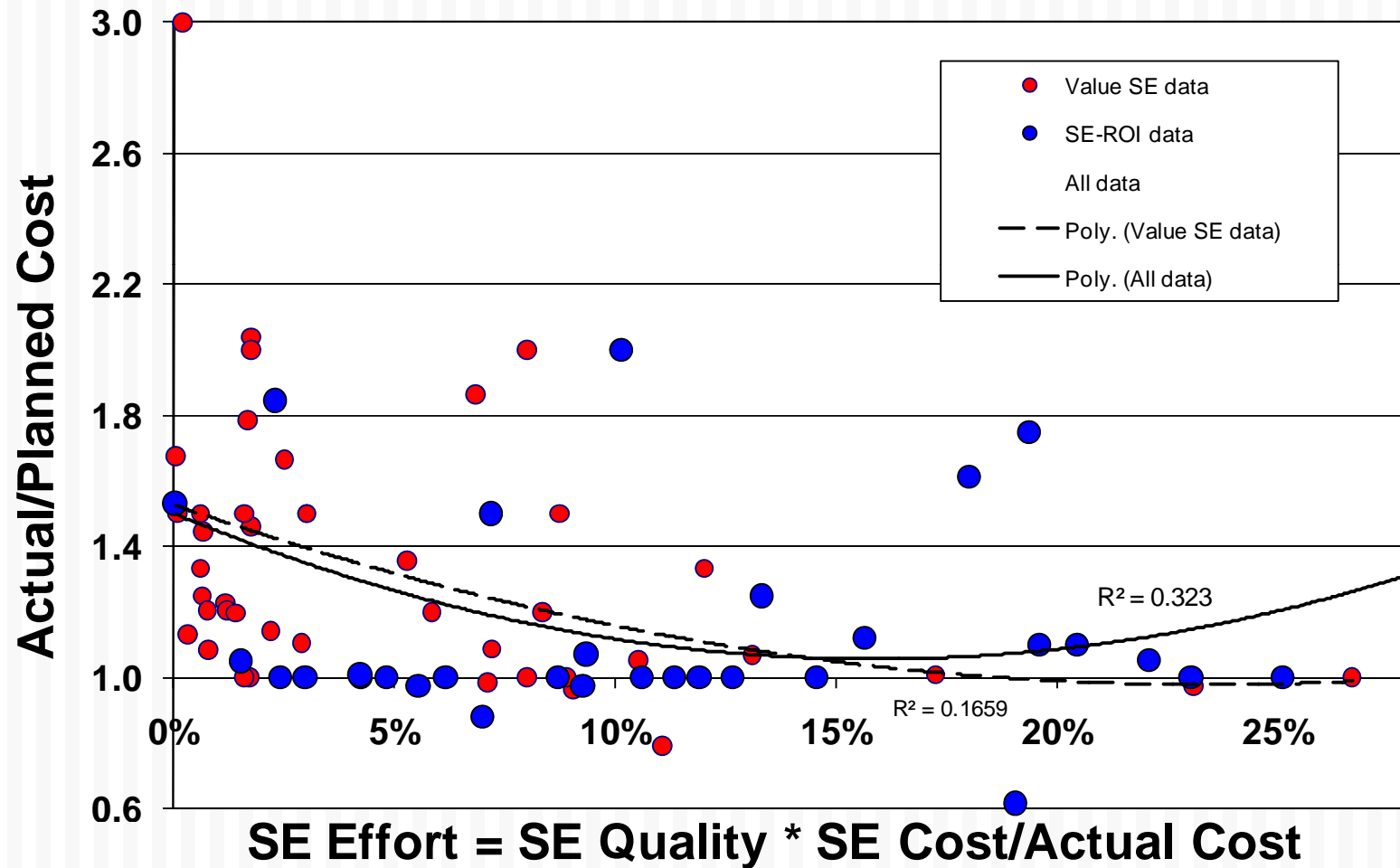
Program/Team Parameters



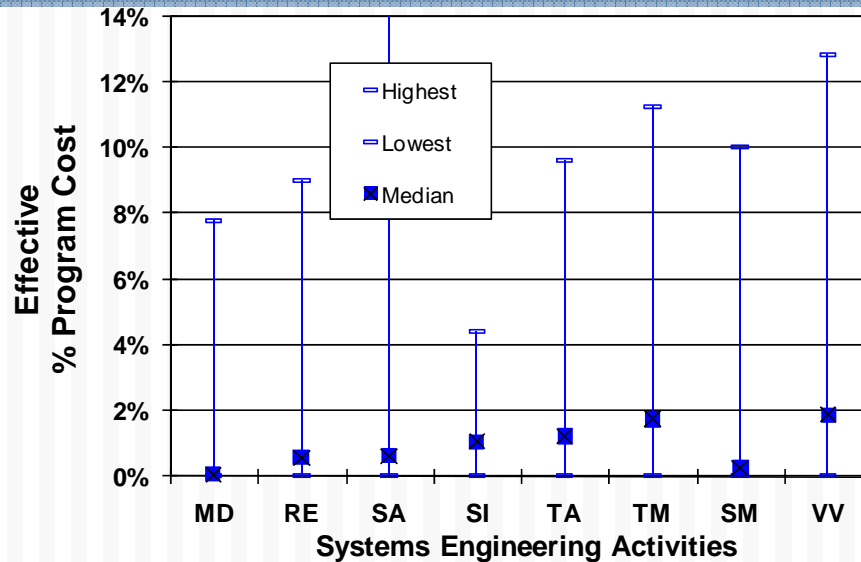
Schedule vs. SE Effort



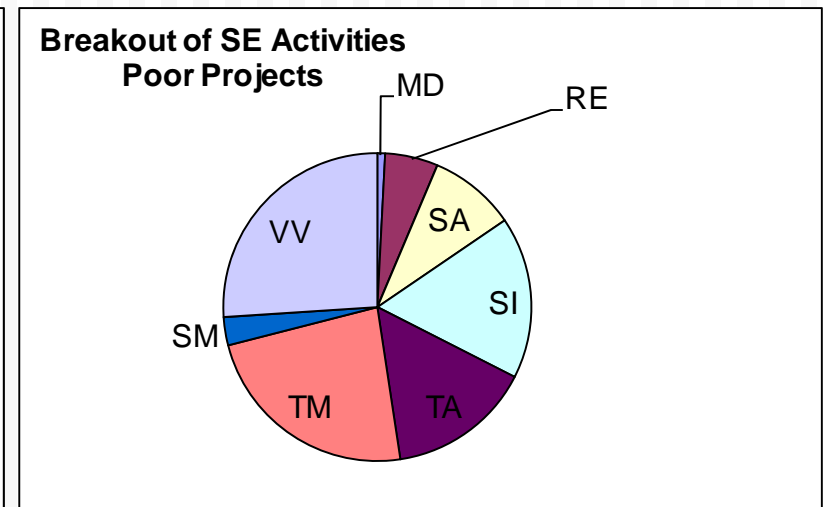
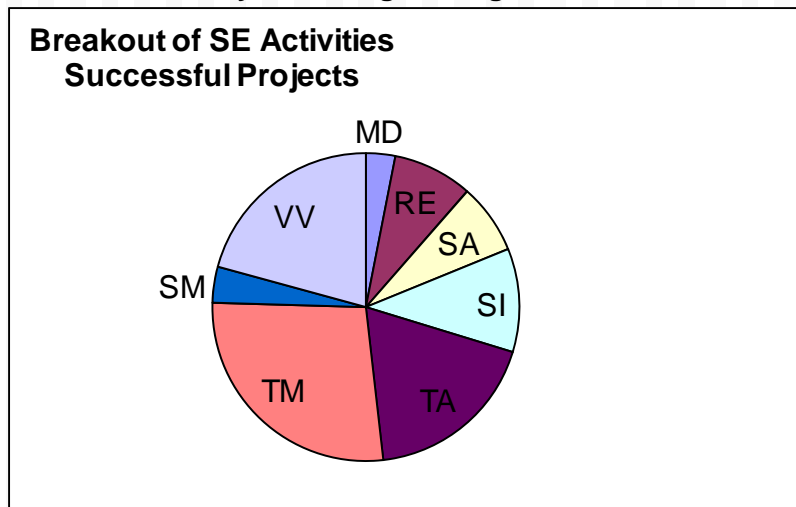
Cost vs. SE Effort



Breakout by SE Activities



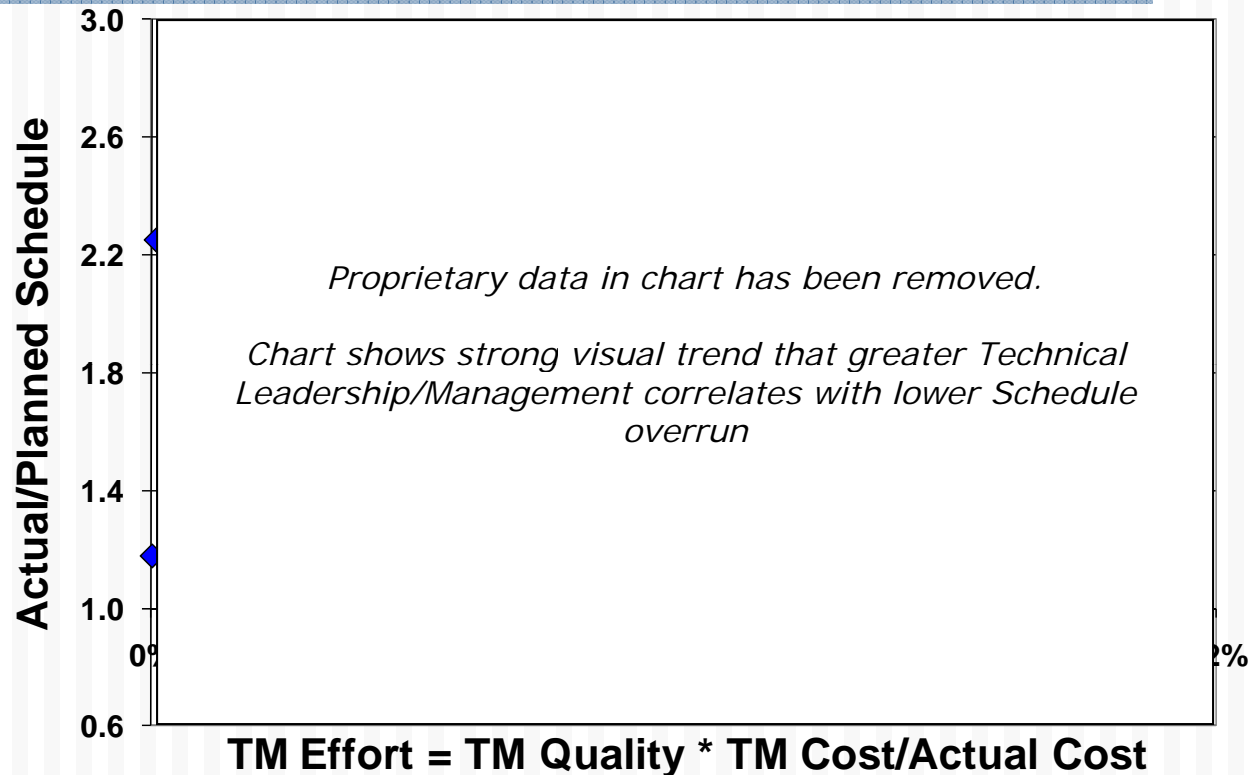
- MD Mission/Purpose Definition
- RE Requirements Engineering
- SA System Architecting
- SI System Implementation
- TA Technical Analysis
- TM Technical Leadership/Management
- SM Scope Management
- VV Verification & Validation



Caution: This is interim data.

Typical Data:

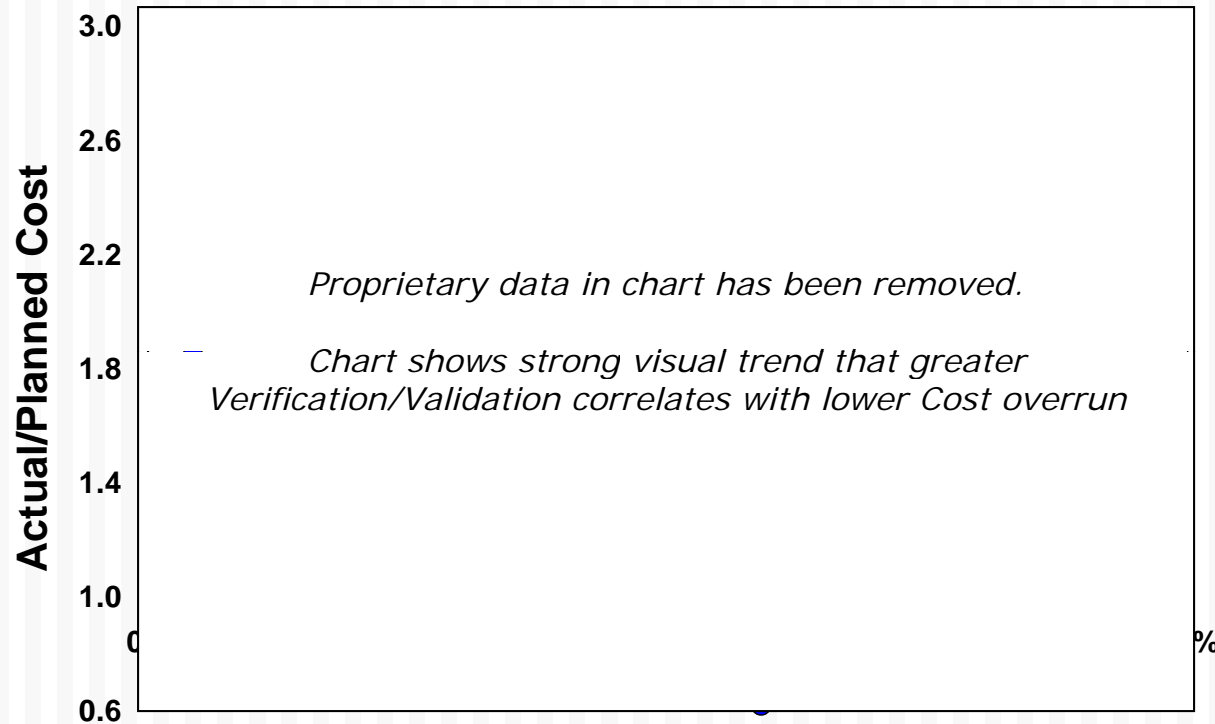
Schedule vs. Tech Lead'ship/Mgmt



*Weaker visual correlation observed for:
MD Mission Definition*

*Strong visual correlation observed for:
ALL other activities*

Typical Data: Cost vs. Verif/Valid



$$\text{VV Effort} = \text{VV Quality} * \text{VV Cost/Actual Cost}$$

Weaker visual correlation observed for:

MD Mission Definition

Strong visual correlation observed for:

RE Requirements Engineering

SA System Architecting

TA Technical Analysis

TM Technical Leadership/Management

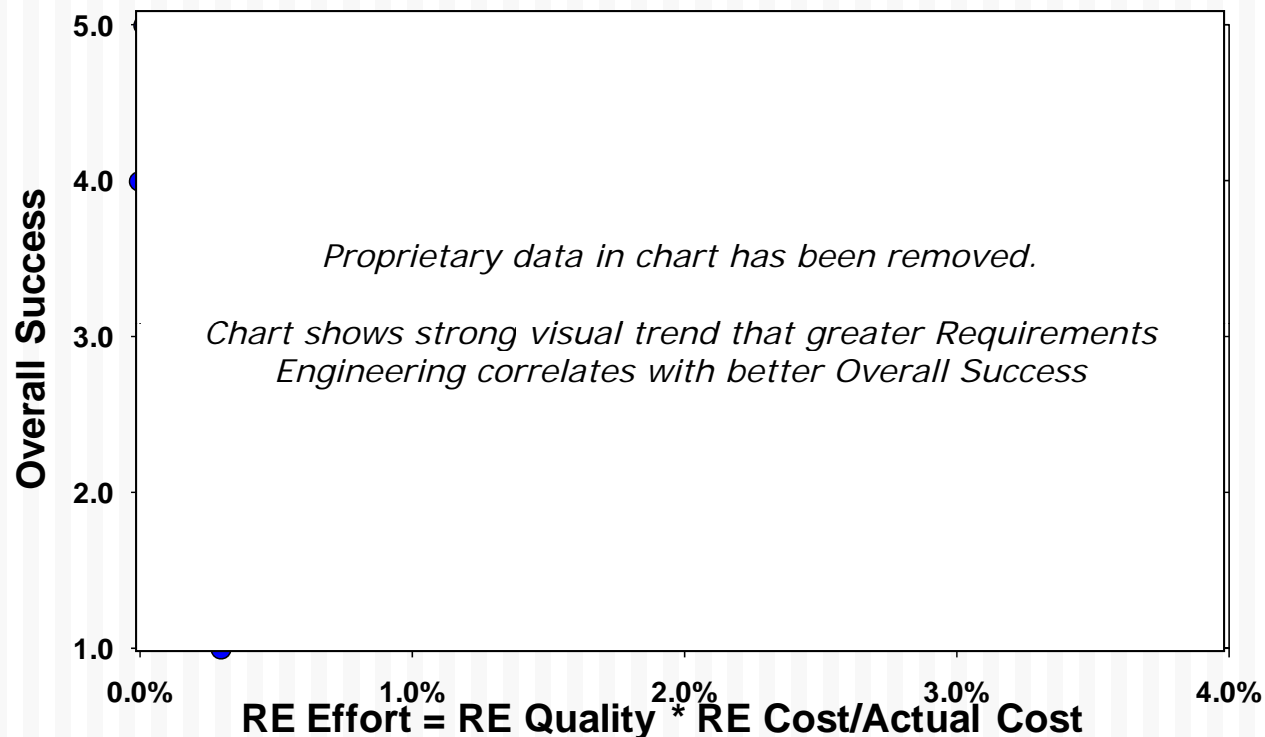
SM Scope Management

VV Verification & Validation

*Caution: This is interim data, not yet reviewed
and not ready for release.*

Typical Data:

Overall Success vs. Reqs Engr



Weaker visual correlation observed for:

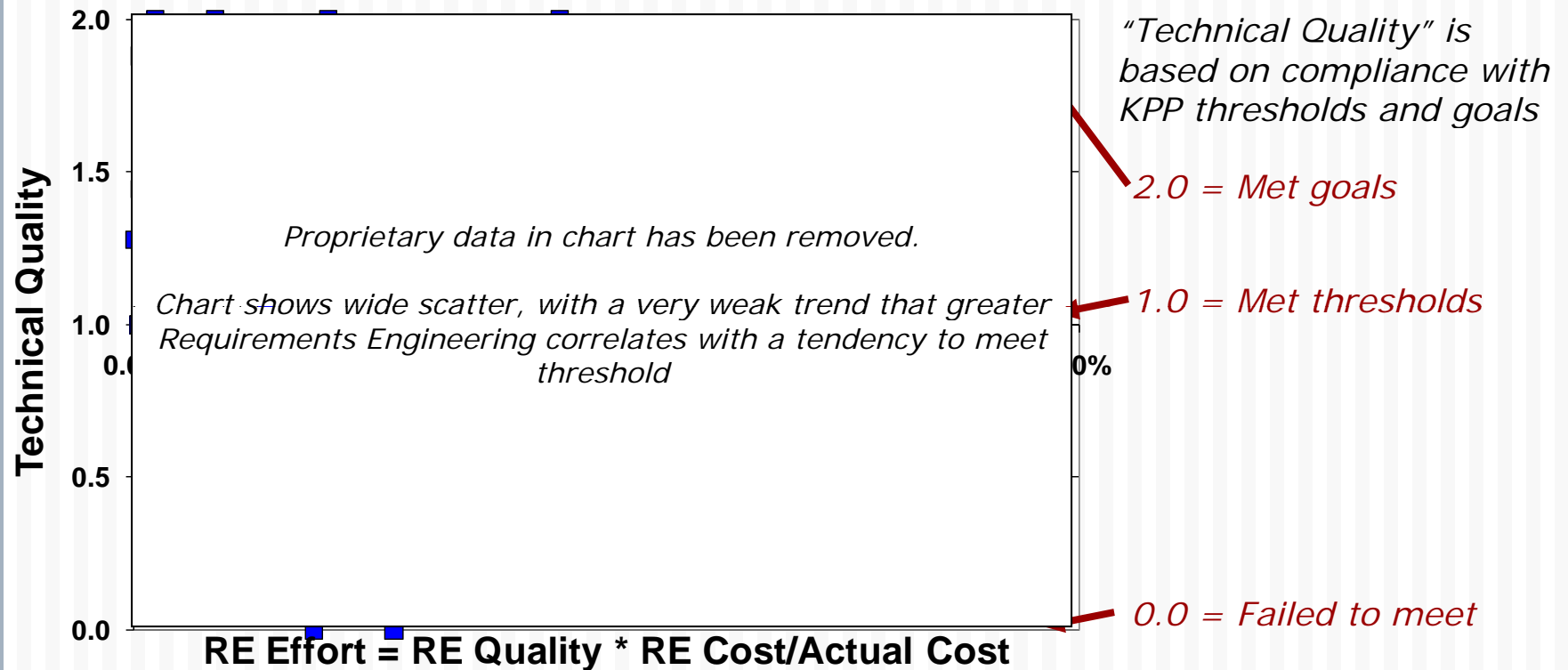
None

Strong visual correlation observed for:

| | | | |
|----|--------------------------|------------|-------------------------|
| MD | Mission Definition | TM | Technical Leadership/ |
| RE | Requirements Engineering | Management | |
| SA | System Architecting | SM | Scope Management |
| TA | Technical Analysis | VV | Verification/Validation |

Typical Data:

Tech Quality vs. Reqs Engr



Weaker visual correlation observed for:
RE Requirements Engineering

Strong visual correlation observed for:
TA Technical Analysis

Correlation is toward threshold compliance versus goals. Perhaps calls into question lack of design or contractual emphasis on KPPs?

Effect of SE Activities

■ Which activities correlate to better quality?

| Activity | Cost | Schedule | Overall | Technical ¹ |
|-------------------------|------|----------|---------|------------------------|
| Missn Defn ² | | | | |
| Reqs Engr | | | | |
| Sys Arch | | | | |
| Sys Impl | | | | |
| Tech Analysis | | | | |
| Tech Mgmt | | | | |
| Scope Mgmt | | | | |
| Ver & Val | | | | |

Proprietary data in chart has been removed.

Chart shows that nearly all systems engineering activities lead to better cost control, better schedule control, and better overall quality. Technical quality (as defined by KPP compliance) shows little correlation with most SE activities.

¹ Projects aim at requirements compliance rather than goals

² For most projects, MD was performed in an earlier phase

Company Participation

- **Data gathering – *minimal impact***
 - Select 2 to 4 programs
 - One day of interviews
 - 2-hour sessions with PM+SE of each program
 - Strong protection of proprietary data
- **Reports – *effective program benchmarking***
 - Benchmark report within 30 days of session
 - Compares your programs against prior data
 - Quarterly reports from all prior data, all sources
 - *Correlations found*
 - *Leading indicators proven*
 - *SE practices proven*





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Systems Engineering Return on Investment

Questions?

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Backup Slides SE-ROI Project

- **Samples of SE-ROI interview data sheets**
- **Data security**



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Program Characterization

GRADED QUANTITIES – Enter three specific numeric values for each.

| | EASY | NOMINAL | DIFFICULT |
|--|------|---------|-----------|
| Number of system requirements | | | |
| Number of system interfaces (external) | | | |
| Number of algorithms | | | |
| Number of operational scenarios | | | |

OTHER QUANTITIES – Enter a specific numeric value for each.

| | NUMBER | | NUMBER |
|--|--------|---|--------|
| Number of unique components* in the system design | | Number of developing organizations* | |
| Number of unique components* designed as part of the programme | | Number of customer agencies* actively involved in the programme | |
| Number of components* integrated per system (multiple instances count) | | System production quantity under this programme | |
| Number of documented trade studies* at the system level | | Number of installation locations | |
| Number of formal tests* at the system level | | CMMI level of parent organization (prime developer only) | |
| Number of formal test locations* at the system | | | |

Subjective Parameters

☒ **SUBJECTIVE PARAMETERS** - Evaluate each parameter on the scale given

| | | | | | | |
|---|--------------------------------|-------------------------------|-------------------------------|-------------------------------|--------------------------------|--------------------------------|
| Mission/purpose understanding | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Requirements understanding | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Requirements volatility (changes to requirements) | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Requirements growth (additions to requirements) | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Architecture understanding | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Overall system complexity | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Level of service requirements (environmental, safety, security, reliability, maintainability, etc.) | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Migration complexity | | | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | EH <input type="checkbox"/> |
| Technology risk | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Documentation | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Number and diversity of installations/platforms | | | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | EH <input type="checkbox"/> |
| Number of recursive levels in the design | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Stakeholder team cohesion | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Personnel/team capability | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Personnel experience/continuity | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |
| Lead system engineer experience level | VL <input type="checkbox"/> | L <input type="checkbox"/> | N <input type="checkbox"/> | H <input type="checkbox"/> | VH <input type="checkbox"/> | |

Program Success

PROGRAMME SUCCESS MEASURES (COST/SCHEDULE/TECHNICAL)

| Original planned cost (\$ Total) | Original planned schedule (Months) | Original planned labor (Person-hrs) | | |
|--|--|--------------------------------------|-------------|-----------------|
| Current projected cost (\$ Total) | Current projected schedule (Months) | Current projected labor (Person-hrs) | | |
| Current cost expended (\$ at time of interview) | Current schedule expended (Months after programme start) | Current schedule labor (Person-hrs) | | |
| Key Performance Parameter* (List the top 4 to 8) | Weight % | Threshold Value* | Goal Value* | Projected Value |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

STAKEHOLDER SUCCESS MEASURES

| | |
|--|---|
| Amortized development – developer creates system product for a defined market segment | |
| Projected return on investment (%) | Projected period of return (Months after programme start) |
| Contracted development – customer creates contractual relationship with the developer | |
| Projected contract profit (% of cost) | |

Systems Engineering

2. REQUIREMENTS ENGINEERING*

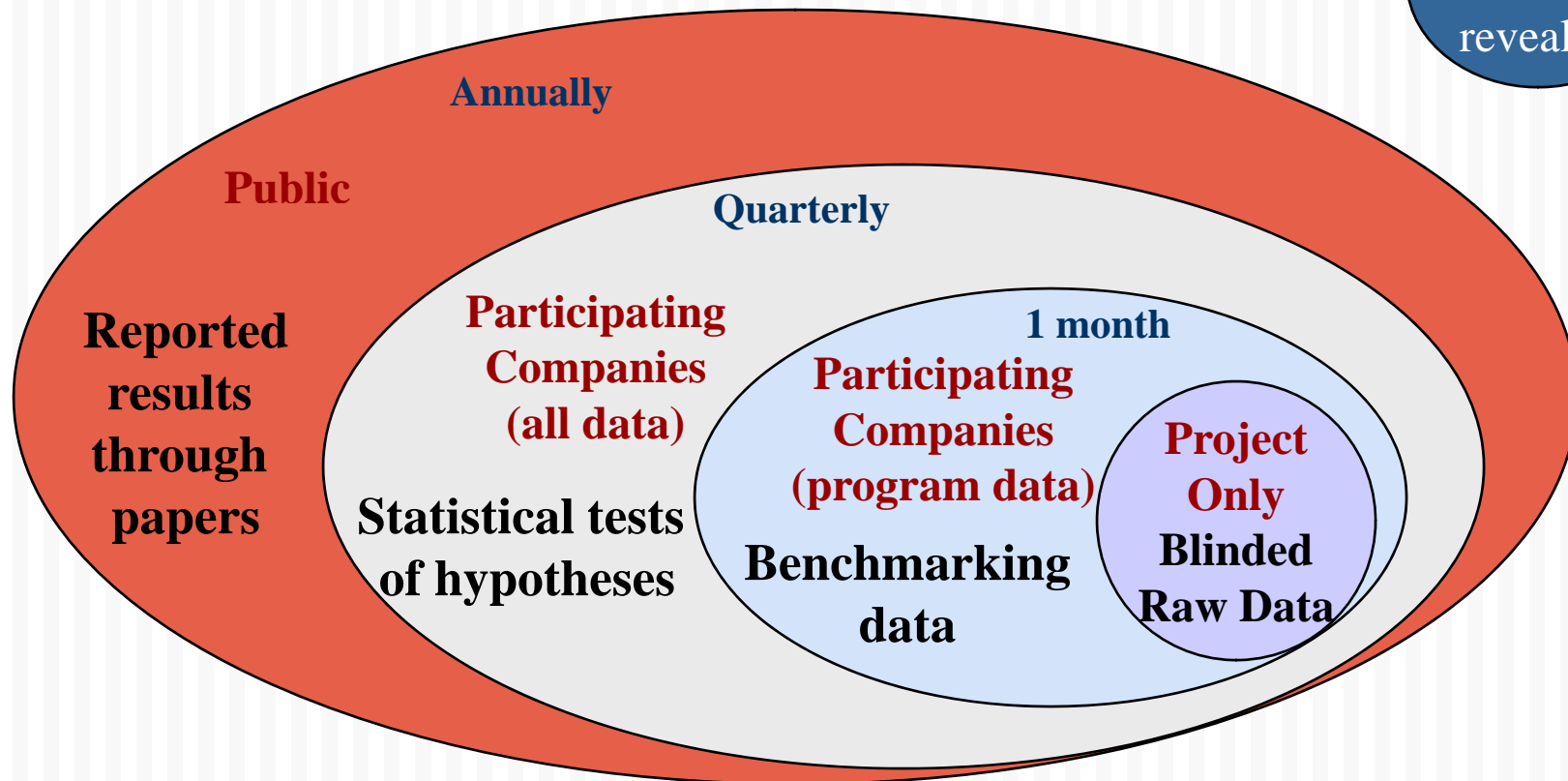
| | | |
|--|--------------------------------|--|
| <p>METHODS – REQUIREMENTS ENGINEERING What methods were used to perform requirements engineering? How well did they succeed?</p> | | |
| <p>TOOLS – REQUIREMENTS ENGINEERING What tools were used to perform requirements engineering? How well did they succeed?</p> | | |
| <p>TOTAL EFFORT (PERSON-HR)</p> | <p>TOTAL COSTS (\$)</p> | <p>QUALITY OF EFFORT VL L N H VH <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></p> |
| <p>METRICS – REQUIREMENTS ENGINEERING List any metrics used to evaluate the requirements engineering. Include the current value of each metric</p> | | |

One of the eight SE categories used

Secure, Protective Data Layers

Program IDs assigned
as random numbers

Blind Key
never
revealed



*Proprietary data agreements with participating companies
Public data is statistical in nature, selected to protect sources*

