

# **Preparing Millennials for Technology, Team, and Data Complexity**

## **How to teach SE to non-SE majors**

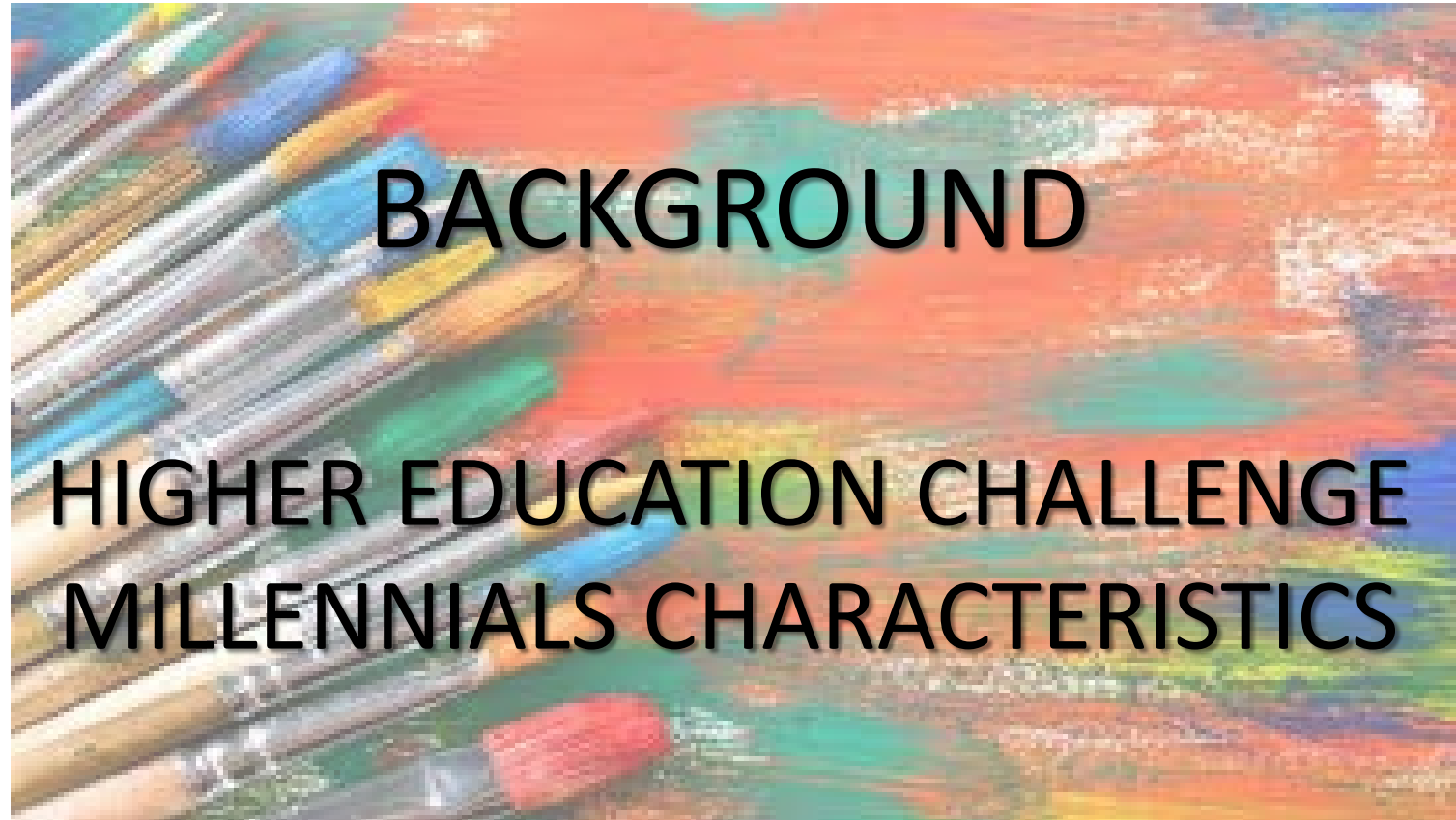
**PRESENTATION FOR INCOSE MIDWEST GATEWAY CHAPTER**

# INTRODUCTION

- Background
  - Higher Ed challenge
  - Millennials characteristics
- What's at stake for stakeholders?
  - College grads get nearly all jobs
  - Higher Ed evolving due to technology, globalization
- Teaching Systems Engineering (SE) to Non-SE majors
- Conclusion



Photo: medicine.wustl.edu



# HIGHER EDUCATION CHALLENGE

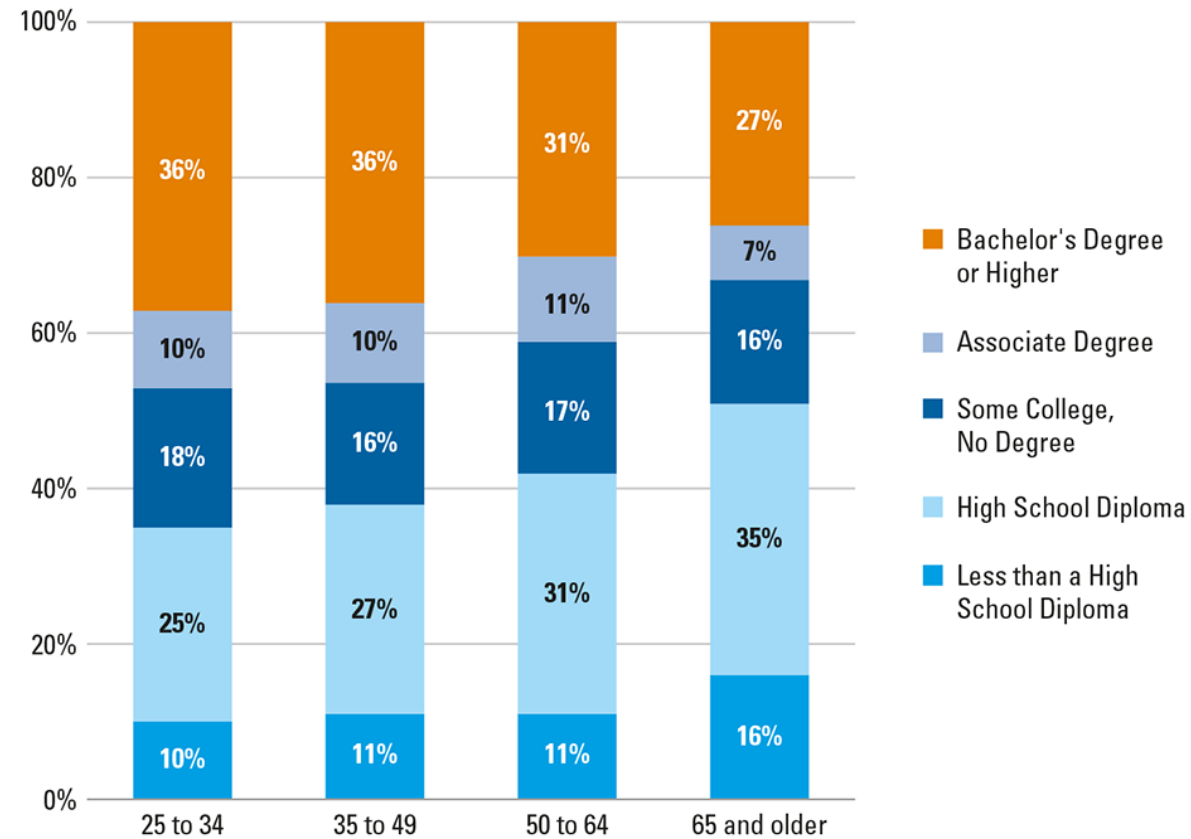
## Competition – commerce of digital world

- 1.40 billion people in China
- 1.30 billion people in India
- 0.34 billion people in U.S.

*Outgunned? U.S. needs a smarter, more creative workforce to retain competitive advantage*

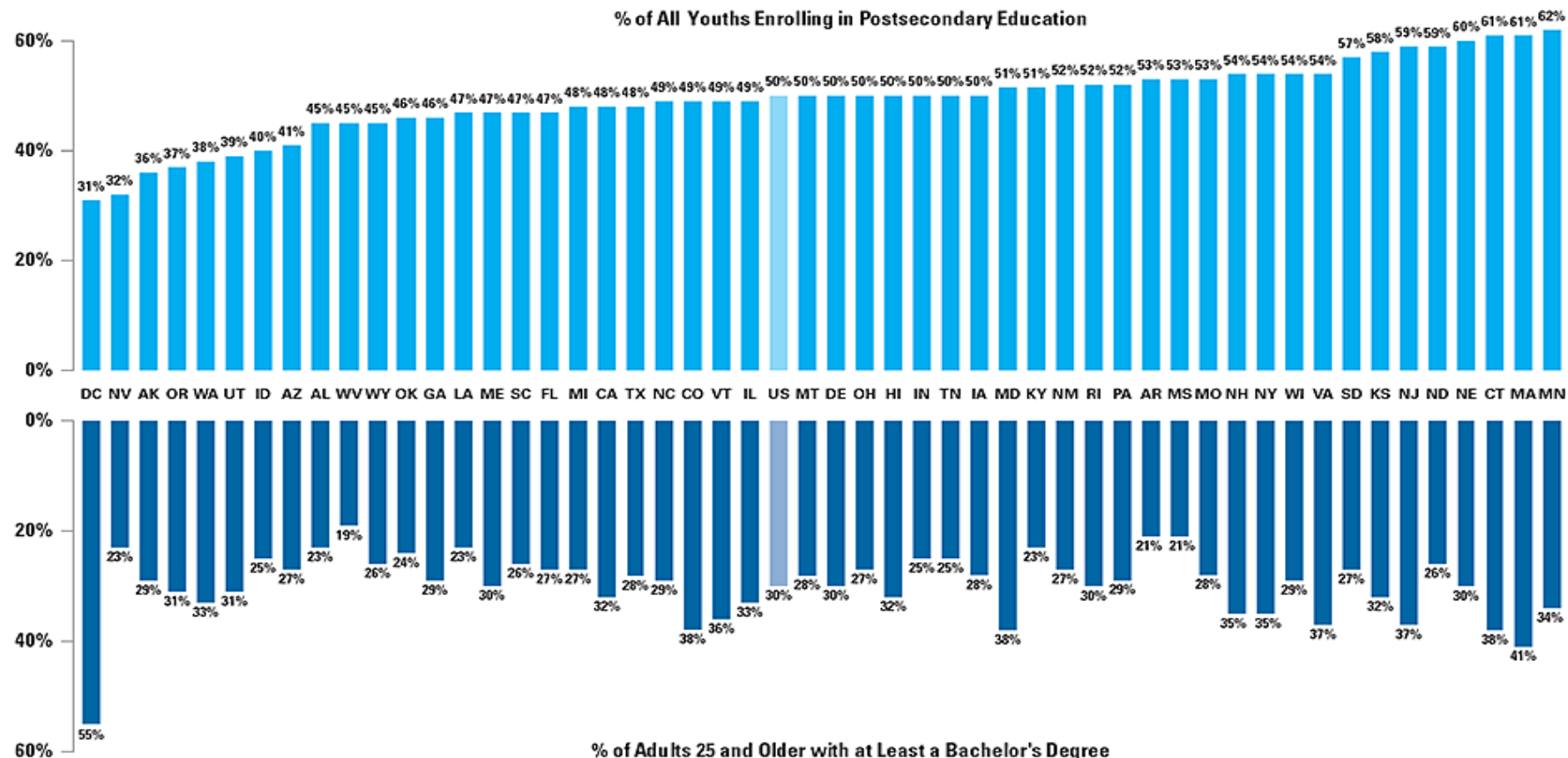
Contributor, Judd Gregg opinion. “Judd Gregg: Prioritize brains over bridges.” *TheHill*, 15 Jan. 2018, [thehill.com/opinion/education/368929-judd-gregg-prioritize-brains-over-bridges](https://thehill.com/opinion/education/368929-judd-gregg-prioritize-brains-over-bridges).

# Education Level of Individuals by Age Group, 2015



SOURCE: The College Board, *Education Pays 2016*, Figure 1.5B

# Postsecondary Enrollment Rates of the High School Class of 2011-12 and Percentage of All Adults with at Least a Bachelor's Degree in 2014



SOURCE: The College Board, *Education Pays 2016*, Figure 1.7

# HIGHER EDUCATION CHALLENGE

Provide employers with job candidates who

- Possess tech and soft skills, strong work ethic
- Life-long learners with strong team skills

Employers need qualified job candidates

- Science, Technology, Engineering, and Mathematics (STEM) positions hardest to fill with qualified candidates

# HIGHER EDUCATION CHALLENGE

Provide Millennial students with

- Affordable education
- Teaching excellence
- Marketable degree options

Students want best shot at job market entry into global economy

- STEM majors are popular



# HIGHER EDUCATION CHALLENGE

## UNIVERSITY BUSINESS MODELS

- Are students the customer? Are parents? Employers?
- If students are customer,
  - How do motivate your customer to work hard for you?
  - Do you risk displeasing your customer – grades, etc.?
  - Market focus – lazy rivers, i.e. LSU



**Source: Photo tweeted by LSU**

Like Congress, (some) universities hand future generations the bill for boondoggles.

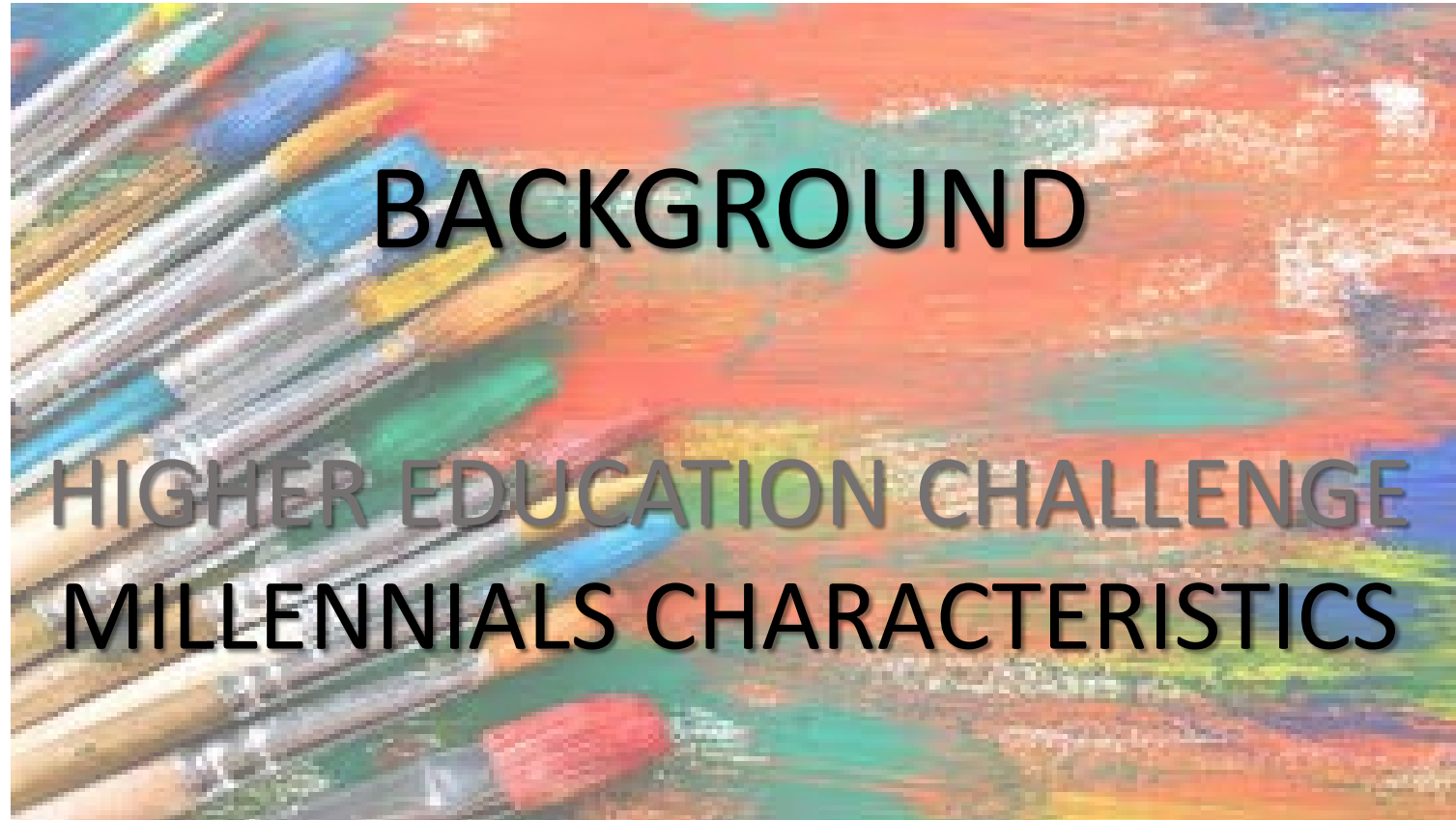
Riley, N. (2018). *LSU's 'Lazy River' and the Student-Fee Sham*. [online] WSJ. <https://www.wsj.com/articles/lsus-lazy-river-and-the-student-fee-sham-1513381917> [Accessed 15 Jan. 2018].

# HIGHER EDUCATION CHALLENGE – GROWTH VS. FIXED MINDSET

People's self-theories about intelligence have a profound influence on their motivation to learn.

- **Fixed theory of intelligence** – Students concerned with being smart, doing well, avoiding mistakes, and not looking dumb.
- **Growth theory of intelligence** – students want challenge, increase abilities independently, take risks, not afraid to fail.

*Source: “Fixed versus growth intelligence mindsets: It's all in your head, Dweck says.” Fixed versus growth intelligence mindsets: It's all in your head, Dweck says | Stanford News Release, 7 Feb. 2007, [news.stanford.edu/pr/2007/pr-dweck-020707.html](https://news.stanford.edu/pr/2007/pr-dweck-020707.html).*



# MILLENNIALS CHARACTERISTICS

- Student loan debt
- Time constrained
  - 1<sup>st</sup> digital generation
- Anxiety
  - Job market concerns
  - Global concerns
    - climate, war, globalization
- College preparedness



**“Give Me A Break” - Joe Biden**

*Source: Joe Biden doesn't want to hear millennials complain, saying "give me a break"*

*Summer Meza -*

*<http://www.newsweek.com/joe-biden-says-millennials-dont-have-it-tough-780348>*

# MILLENNIALS CHARACTERISTICS – College Graduates

- High GPAs, work and volunteer experience, travel
  - Importance of college education increases  
willingness to pay for it
  - Debt amplifies concern about getting and  
keeping a job
- Stiff entry-level job competition
- Aware college graduates had poor job prospects  
during and after Great Recession

# MILLENNIALS CHARACTERISTICS –

How many students have one or more of the following characteristics?

1. Enter College unprepared for engineering courses
2. Lack college-level study skills
3. Underestimate degree of difficulty and fear failure
4. Need better problem-solving skills
5. Do not take enough ownership of learning process
6. Focus too much on grades

# MILLENNIALS – CAMPUS EXPERIENCE

- 40% of freshmen need remedial Math, English<sup>1</sup>, both
- Have to learn more technology - software programs (Solidworks) and apps (Blackboard, Canvas, Moodle)
- More opportunities
  - Dual degree programs, Internet/social media, study abroad, extra-curricular, internships, entrepreneurship, volunteerism, business opportunities, start-ups

<sup>1</sup> Jimenez, Laura. "Remedial Education." Center for American Progress, 28 Sept. 2016, [www.americanprogress.org/issues/education-k-12/reports/2016/09/28/144000/remedial-education/](http://www.americanprogress.org/issues/education-k-12/reports/2016/09/28/144000/remedial-education/).

# MILLENNIALS – CAMPUS EXPERIENCE

- Some underestimate level-of-effort required for academic success (study hours). Possible reasons -
  - K12 grade inflation, insufficient problem-solving (PS) and critical thinking (CT)
  - Student rewards for participation instead of highest achievement
- Some students overestimate value of a degree vs. value of what they learn, hard time searching jobs
  - More emphasis needed on life-long learning



# MILLENNIALS – DEGREE USEFULNESS

- Engineering majors most likely to say current job “very closely” related to field of study
- Engineering majors are less likely to say they should have chosen different major to better prepare for job they wanted

## Usefulness of Major, by Field of Study

### Usefulness of Major, by Field of Study

% of majors in each area who say their current job is ... related to their major in college or graduate school



Note: Based on those with at least a bachelor's degree who are employed full time or part time (n=606). "Don't know/Refused" responses not shown.

PEW RESEARCH CENTER

Q40

"The Rising Cost of Not Going to College." *Pew Research Center's Social & Demographic Trends Project*, 11 Feb. 2014, [www.pewsocialtrends.org/2014/02/11/the-rising-cost-of-not-going-to-college/](http://www.pewsocialtrends.org/2014/02/11/the-rising-cost-of-not-going-to-college/).

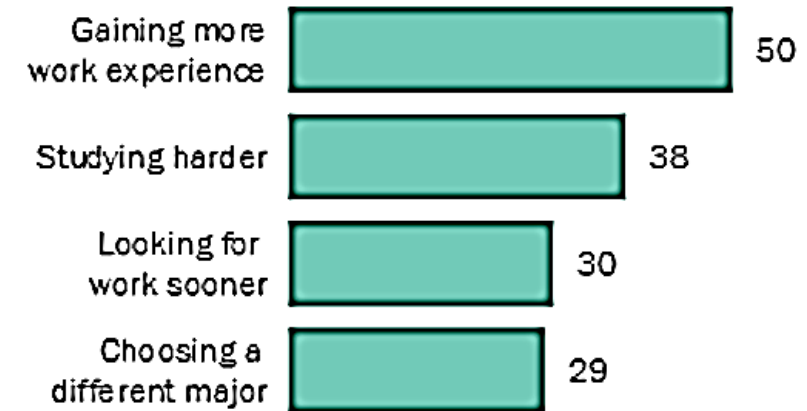
# MILLENNIALS – MISSED OPPORTUNITIES

Students felt they could have been better prepared

- Gained more work experience to position them better for job they want (50%)
- Regretted not studying harder (38%)
- Should begin their job search earlier (30%)
- Should pick a different major (29%)

## College Days, Reconsidered

*% who say doing each of the following while they were undergraduates would have better prepared them to get the job they wanted*



Note: Based on those with at least a bachelor's degree (n=790). Voluntary responses of "Maybe" not included.

PEW RESEARCH CENTER

Q22a-d

"The Rising Cost of Not Going to College." *Pew Research Center's Social & Demographic Trends Project*, 11 Feb. 2014, [www.pewsocialtrends.org/2014/02/11/the-rising-cost-of-not-going-to-college/](http://www.pewsocialtrends.org/2014/02/11/the-rising-cost-of-not-going-to-college/).

# MILLENNIALS WORKFORCE – LITERACY GLOBAL COMPETITION

By 2030 Millennials make up 75% of U.S.  
workforce<sup>1</sup>

- U.S. millennials lag behind most foreign peers in technical skills<sup>2</sup>
- U.S. Millennials score below OECD's<sup>3</sup> average for literacy, numeracy, and problem-solving in technology-rich environments

<sup>1</sup> The U.S. Bureau of Labor Statistics

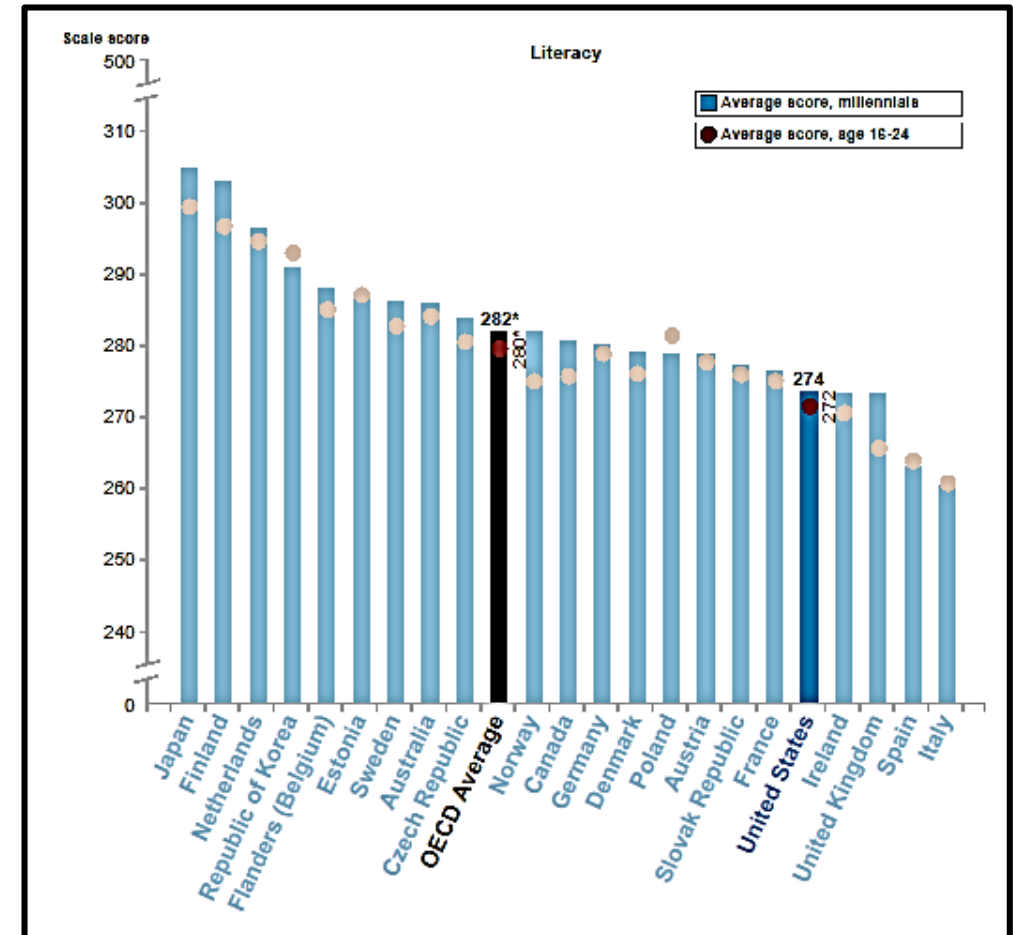
<sup>2</sup> ETS study of the OECD's PIAAC test results

<sup>3</sup> OECD - Organization for Economic Co-Operation and Development

# MILLENNIALS WORKFORCE – LITERACY GLOBAL COMPETITION

**Figure 1. Average scores on PIAAC literacy scales for adults age 16–34 (Millennials) and adults age 16–24, by participating country/region: 2012.**

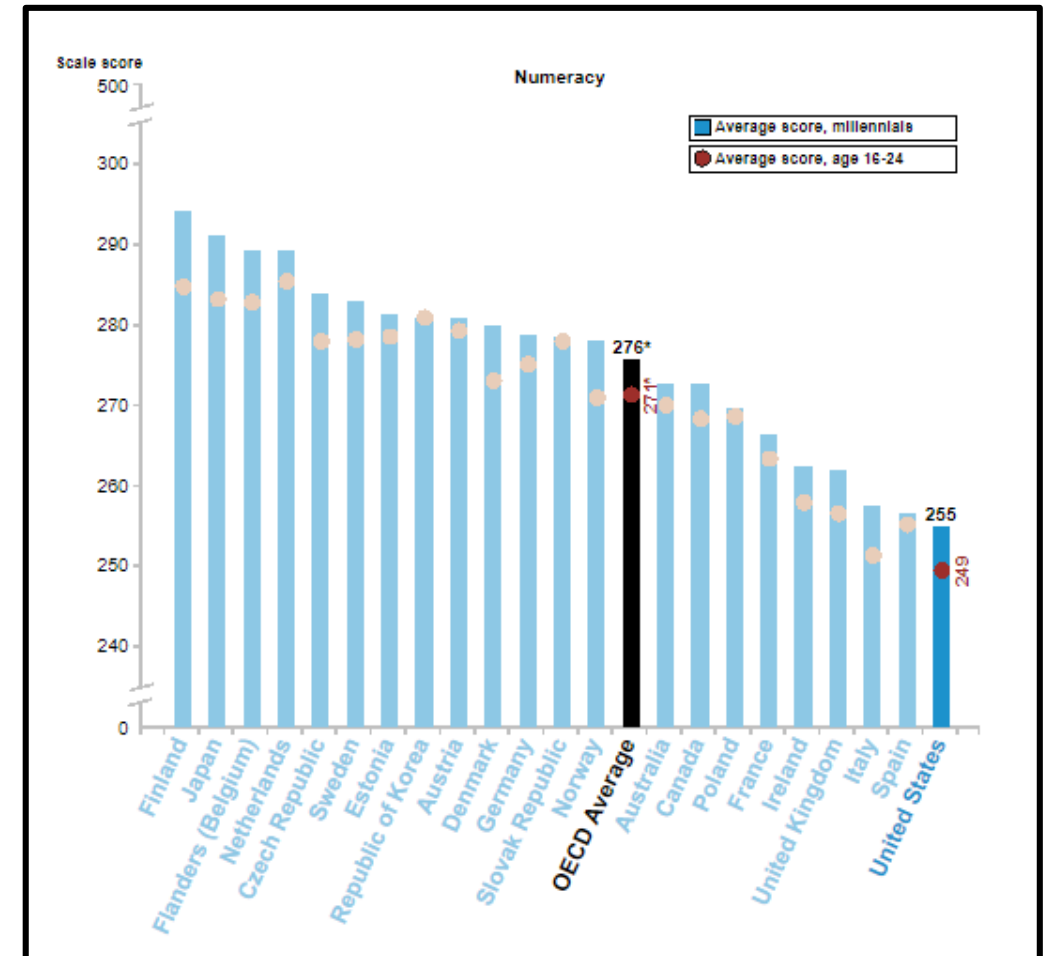
Source: "America's Skills Challenge: Millennials and the Future - Millennials." ETS Home. Web. 21 Dec 2017.



# MILLENNIALS WORKFORCE – NUMERACY GLOBAL COMPETITION

**Figure 2. Average scores on PIAAC numeracy scales for adults age 16–34 (Millennials) and adults age 16–24, by participating country/region: 2012.**

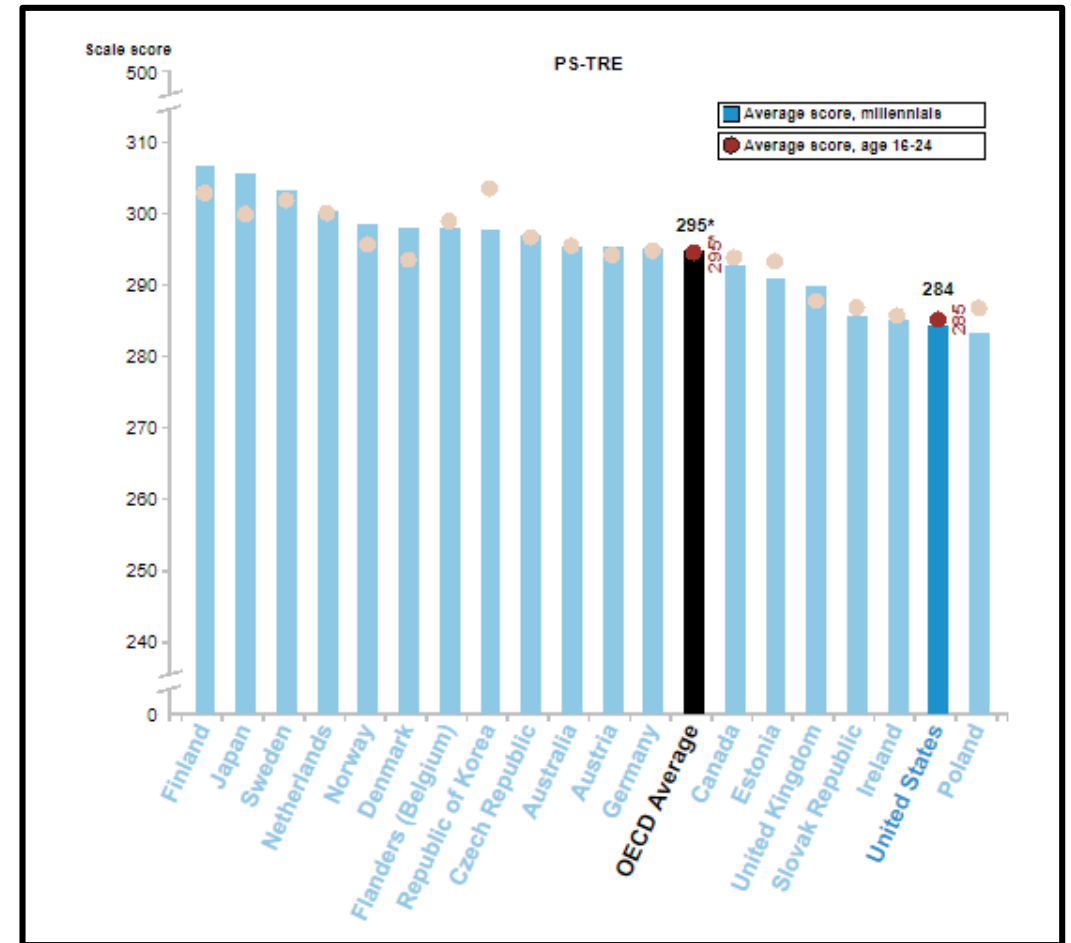
Source: ] "America's Skills Challenge: Millennials and the Future - Millennials." ETS Home. Web. 21 Dec 2017.



# MILLENNIALS WORKFORCE – PROBLEM-SOLVING GLOBAL COMPETITION

**Figure 3. Average scores on PIAAC problem-solving in technology rich environments (PS TRE) scales for adults age 16–34 (Millennials) and adults age 16–24, by participating country/region: 2012.**

Source: ] "America's Skills Challenge: Millennials and the Future - Millennials." ETS Home. Web. 21 Dec 2017.



# MILLENNIALS WORKFORCE – SOFT SKILLS

PayScale, surveyed 63,924 managers and 14,167 recent graduates in 2016

1. Graduates do not pay attention to detail (56% of managers)
2. Young workers would do well to hone their communication skills (46% of managers)
3. Lack of leadership qualities (44% of managers)

*Source: “2016 Workforce-Skills Preparedness Report.” PayScale, 2016, [www.payscale.com/data-packages/job-skills](http://www.payscale.com/data-packages/job-skills). Leveling up: How to win in the skills economy*

# MILLENNIALS WORKFORCE – SOFT SKILLS

PayScale, surveyed 63,924 managers and 14,167 recent graduates in 2016

4. Insufficient interpersonal/teamwork skills (36% of managers)
5. Lacking in public speaking skills (39% of managers)
6. Graduates need to bone up on data analysis — Excel, Tableau, Python, R (36% of managers)

*Source: “2016 Workforce-Skills Preparedness Report.” PayScale, 2016, [www.payscale.com/data-packages/job-skills](http://www.payscale.com/data-packages/job-skills). Leveling up: How to win in the skills economy*



# COLLEGE GRADS GET NEARLY ALL JOBS

Of 11.6 million jobs created after Great Recession, 8.4 million went to bachelor's degree recipients

Another 3 million went to associate's degree recipients and students with some college

*Employers want workers with at least some college education*

"College grads are getting nearly all the jobs - Jun. 30, 2016 ." *CNNMoney - Business, financial and personal finance news*.Web.  
<<http://money.cnn.com/2016/06/30/news/economy/college-grads-jobs/index.html>>.

# COLLEGE GRADS GET NEARLY ALL JOBS

## Rising Cost of Not Going to College

On virtually every measure of economic well-being and career attainment

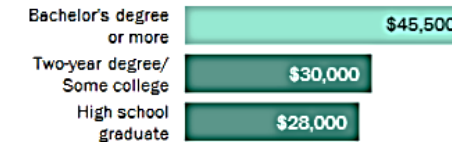
- personal earnings
- job satisfaction
- Full- vs part-time employment

young college graduates outperforming peers with less education

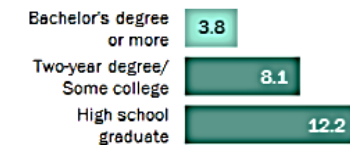
## Disparity among Millennials Ages 25-32 By Education Level in Terms of Annual Earnings ...

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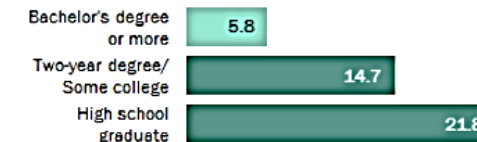
(median among full-time workers, in 2012 dollars)



### Unemployment Rate ...

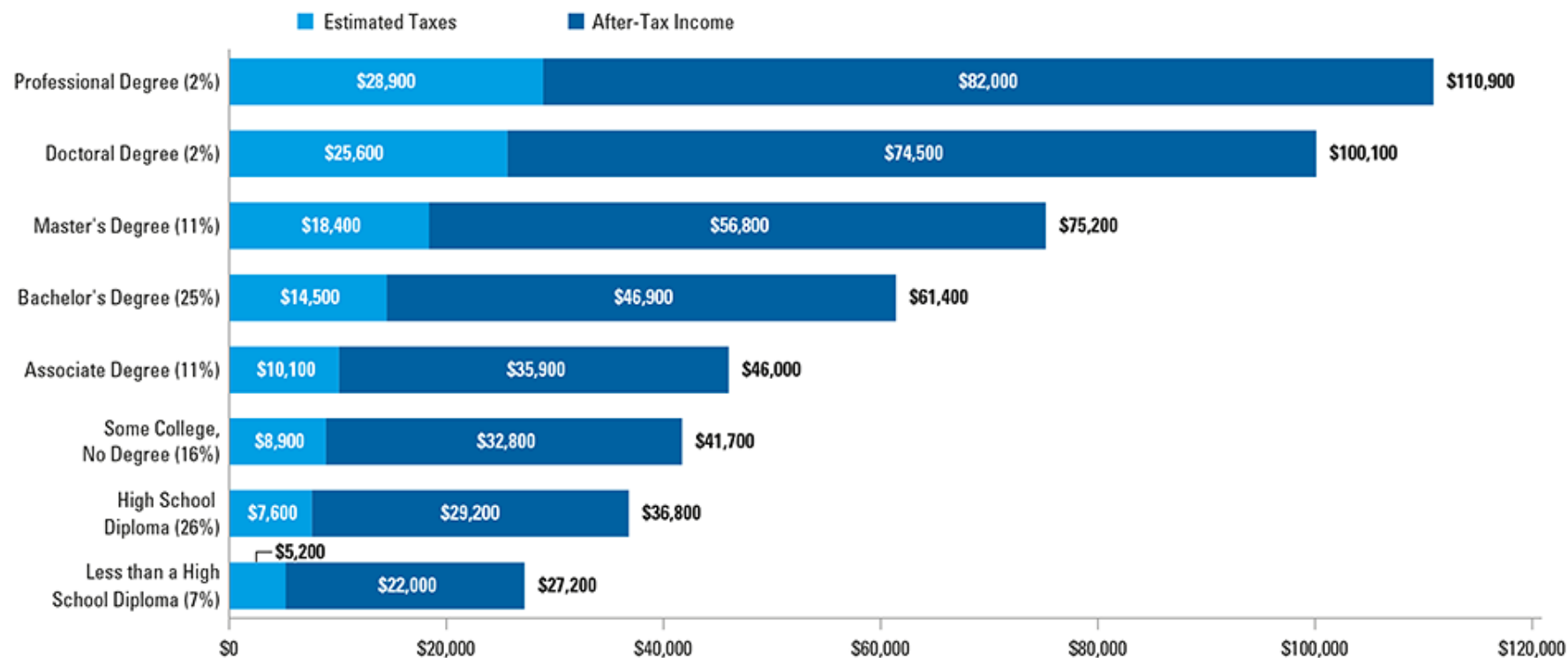


### And Share Living in Poverty ...



Source: Suh, Michael. "Disparity among Millennials Ages 25-32 By Education Level in Terms of Annual Earnings ..." *Pew Research Center's Social & Demographic Trends Project*, 10 Feb. 2014, [www.pewsocialtrends.org/2014/02/11/the-rising-cost-of-not-going-to-college/sdt-higher-education-02-11-2014-0-01/](http://www.pewsocialtrends.org/2014/02/11/the-rising-cost-of-not-going-to-college/sdt-higher-education-02-11-2014-0-01/).

# Median Earnings and Tax Payments of Full-Time Year-Round Workers Age 25 and Older, by Education Level, 2015



SOURCE: The College Board, *Education Pays 2016*, Figure 2.1

# COLLEGE GRADS GET NEARLY ALL JOBS

Over 99% of job growth in the recovery went to workers with more than a high school education

Workers with a high school diploma or less saw virtually no job market recovery after 2008 Great Recession

Carvenale, Anthony. "Georgetown University Center on Education and the Work Force." *Jobs. Skills. People.* McCourt School of Public Policy, Georgetown University, 30 Jun 2016. Web. 7 Jan 2018. <<https://cew.georgetown.edu/cew-reports/americas-divided-recovery/>>.

# ENGINEERING SALARIES – Annual Base Pay

- Aerospace Engineer - \$130,000
- Petroleum Engineer - \$128,000
- Systems Engineer - \$84,000
- Mechanical Engineer - \$68,000
- Civil Engineer - \$66,000
- Biomedical Engineer - \$58,000

Employers made STEM graduates top-paid class of 2017 members. Engineering led the way with an average salary of **\$66,097**.

Source: NACE's Winter 2017 Salary Survey report,  
<https://www.mtu.edu/engineering/outreach/welcome/salary/>

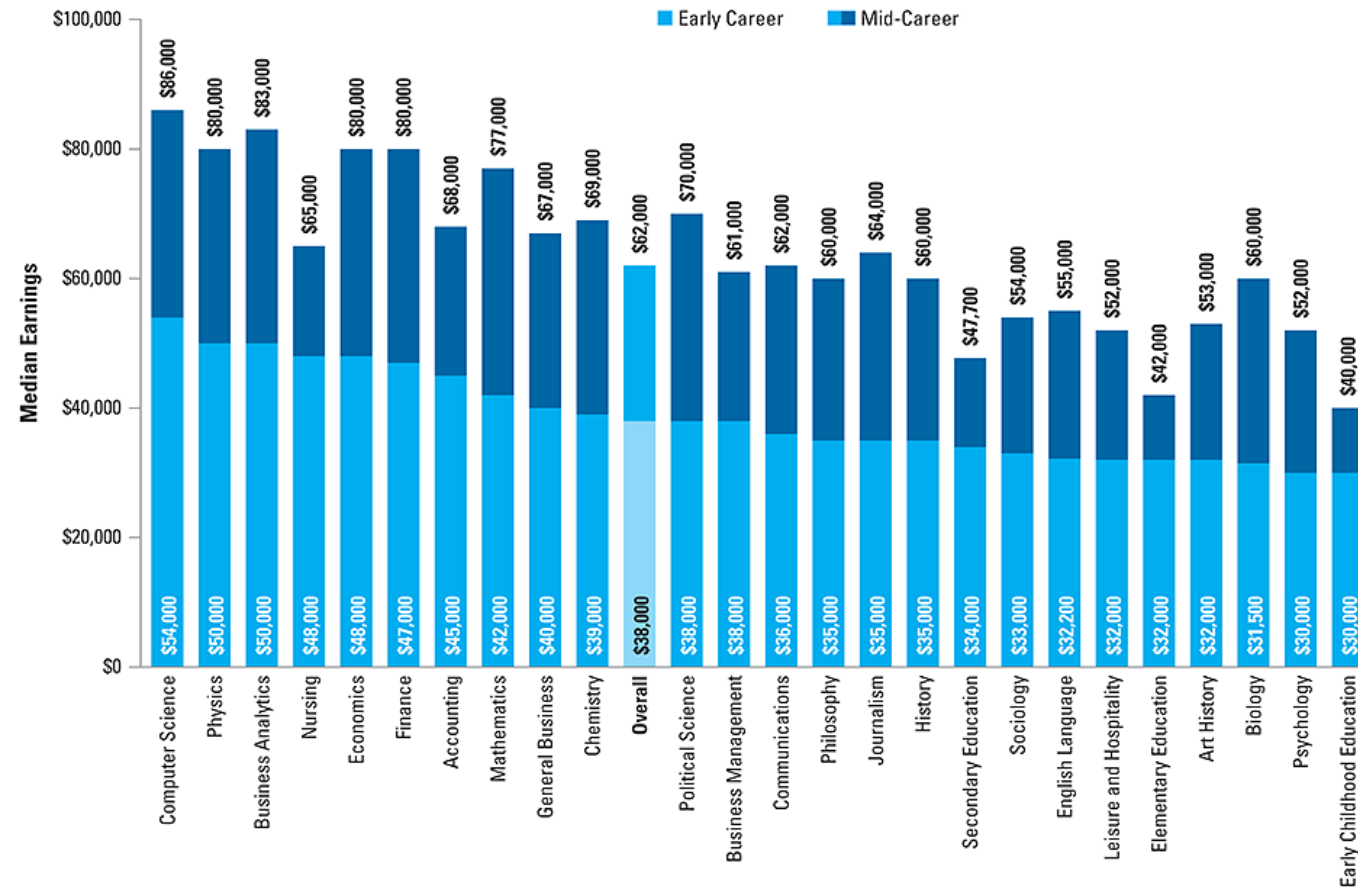
# HIGHEST SALARY PROFESSIONS

## SOURCE: GLASS DOOR

- |  |   |
|--|---|
| 1. Anesthesiologist: \$208,000 Median Salary | 14. Marketing Manager: \$131,180                  |
| 2. Surgeon: \$208,000                        | 15. Podiatrist: \$124,830                         |
| 3. Obstetrician and Gynecologist: \$208,000  | 16. Lawyer: \$118,160                             |
| 4. Oral and Maxillofacial Surgeon: \$208,000 | 17. Financial Manager: \$121,750                  |
| 5. Orthodontist: \$208,000                   | 18. Sales Manager: \$117,960                      |
| 6. Physician: \$196,380                      | 19. Financial Advisor: \$90,530                   |
| 7. Psychiatrist: \$194,740                   | 20. Business Operations Manager: \$99,310         |
| 8. Pediatrician: \$168,990                   | 21. Pharmacist: \$122,230                         |
| 9. Dentist: \$153,900                        | 22. Optometrist: \$106,140                        |
| 10. Prosthodontist: \$126,050                | 23. Actuary: \$100,610                            |
| 11. Nurse Anesthetist: \$160,270             | 24. Political Scientist: \$114,290                |
| <b>12. Petroleum Engineer: \$128,230</b>     | 25. Medical and Health Services Manager: \$96,540 |
| 13. IT Manager: \$135,800                    |   |

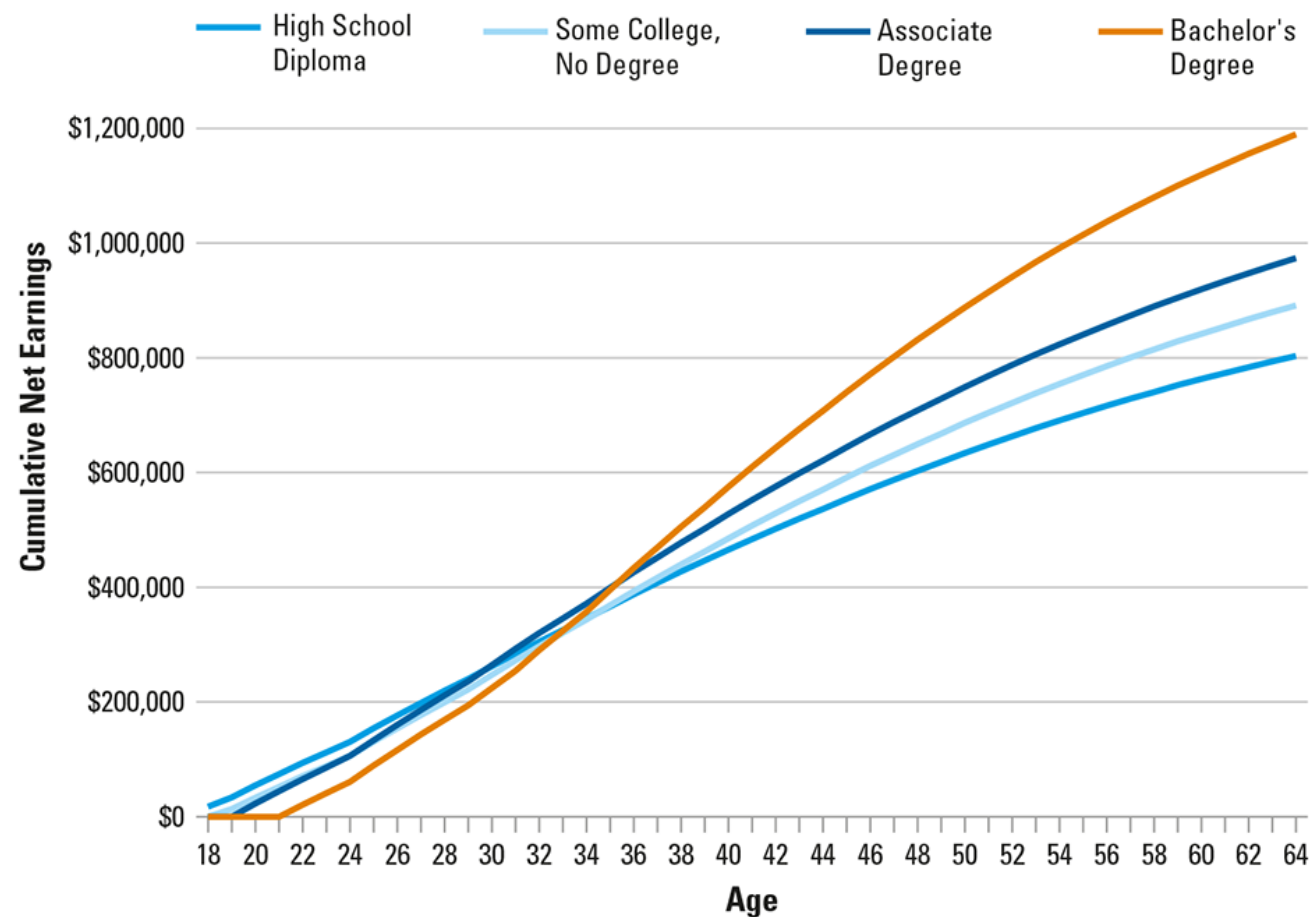
*Gillett, Rachel. "The 25 Highest-Paying Jobs in America in 2017." Business Insider, Business Insider, 8 Mar. 2017, [www.businessinsider.com/highest-paying-jobs-in-america-2017-3](http://www.businessinsider.com/highest-paying-jobs-in-america-2017-3).*

# Median Earnings of Early Career and Mid-Career College Graduates Working Full Time, by College Major, 2013–2014



SOURCE: The College Board, *Education Pays 2016*, Figure 2.9

# Estimated Cumulative Full-Time Earnings (in 2014 Dollars) Net of Forgone Earnings and Payment for Tuition and Fees and Books and Supplies, by Education Level



SOURCE: The College Board, *Education Pays 2016*, Figure 2.2A



# TEACHING SE TO NON-SE STUDENTS

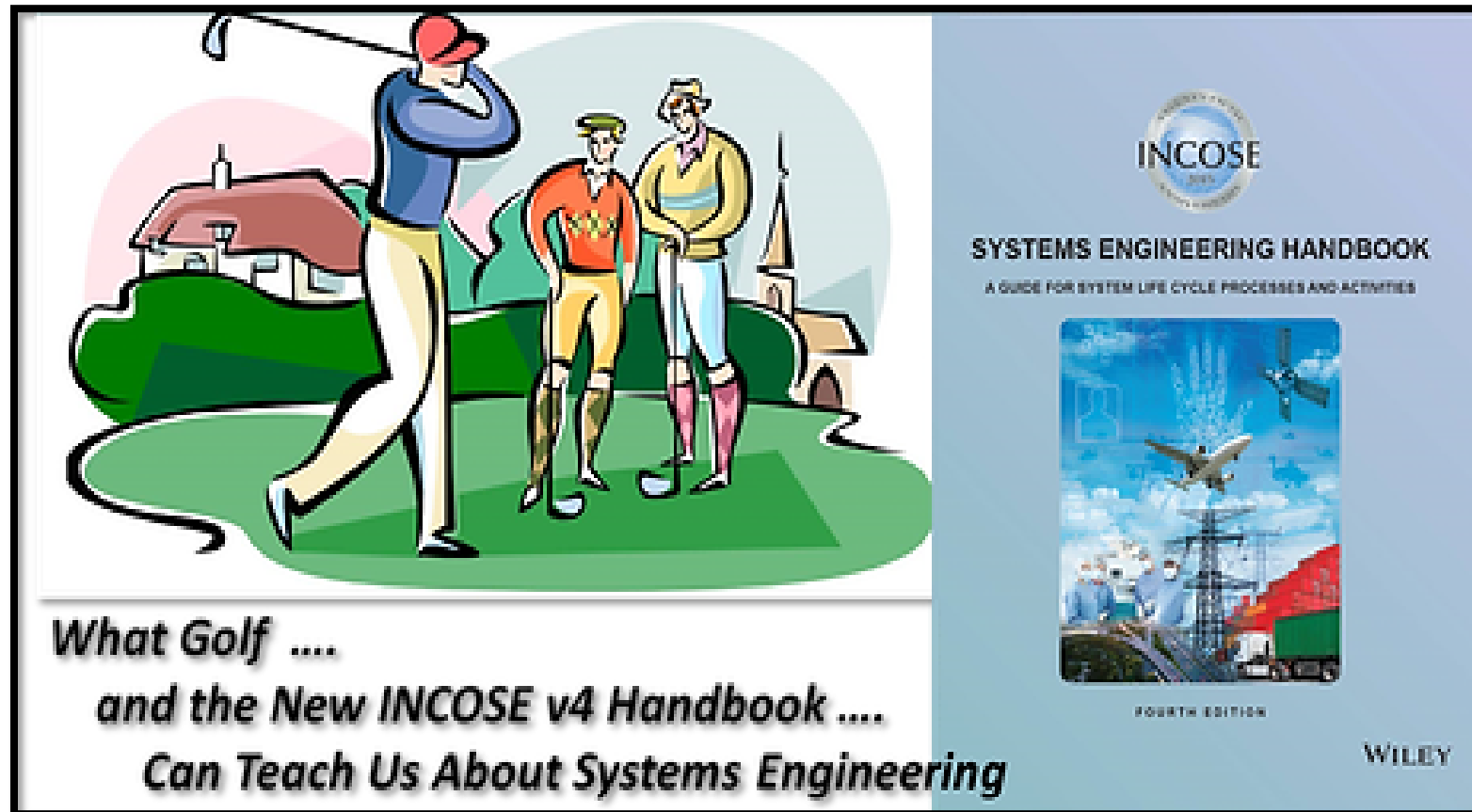


IMAGE: INCOSE

# TEACHING SE TO NON-SE MAJORS –

- ME, EE, AE, CE, BME
  - SE electives only
  - Curricula full, courses challenging
  - ESL and SE terminology - barriers
- SE at work – difficult to teach on campus
  - IPTs, Agile, flat vs. hierarchical organizations
  - Large-scale projects require SE
  - Complexity – tech, cost, schedule, logistical, etc.



PHOTO: NSU

# TEACHING SE TO NON-SE MAJORS –

- Methods, processes, codes, standards, theory (software), technology – SE can be learning roadmap
  - **SE is how to design, manage complex systems over life cycles**
  - **Examples - requirements, determining design drivers**
  - **Steep learning curves, learn faster than older workers**
  - **Inexperienced, older workers leverage prior knowledge better**
- Interdisciplinary course development needed
- More experiential learning - facilitated, active learning
  - **Foundation for understand/apply what is learned**
  - **Sever/Industry student learning partnerships**
- SE span curriculum, integral to teaching IL/PS/CT

# TEACHING SE TO NON-SE MAJORS - OBSTACLES

- Faculty for course integration, modification
- More collaboration between academic depts.
- Articulate SE value proposition
  - students, parents, faculty, administrators
- Integrated software tools needed for LMS
  - Blackboard, Canvas, Moodle, etc.
  - LMS can hinder sharing information, changes

# TEACHING SE TO NON-SE MAJORS – INTERDISCIPLINARY PROGRAMS (IP)

- Requires more IP, project-based courses
- Faculty support for IP from administrators
  - Logistics, workload, coordination
- IP need full integration into curriculum
  - past courses largely stood alone
  - Individual faculty cannot be required to sustain IP
- IL/PS/CT - projects with SE content
  - Engineering roles, cost accounting, scheduling, etc.

# TEACHING SE TO NON-SE MAJORS

Therefore, education needs to shift “*from education as a content transfer to learning as a continuous process*” where the focused outcome is the ability to learn and adapt with agency as opposed to the transactional action of acquiring a set skill,” said McGowan.

“Instructors/teachers move from guiding and accessing that transfer process to providing social and emotional support to the individual as they *move into the role of driving their own continuous learning.*”

Friedman, T. (2018). *Opinion | While You Were Sleeping*. [online] Nytimes.com. Available at: <https://www.nytimes.com/2018/01/16/opinion/while-you-were-sleeping.html> [Accessed 18 Jan. 2018].



# CONCLUSION

1. Quality education requires teaching excellence  
Innovation requires life-long learning excellence
  - Curiosity, ideation, creativity, risk-taking, setting ambitious goals, ingenuity
    - *Difficult to teach, can be encouraged, acquired*
2. SE is an excellent growth mindset framework, IL/PS/CT

*At stake - new intellectual wealth Millennials will build on their foundation of inherited intellectual wealth*

**For more information, visit:**

**[trends.collegeboard.org](https://trends.collegeboard.org)**

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