



## **COM-100: Marketing and Communications – April 20, 2018**

### **Structure**

The Marketing and Communications function is led by the Director of Marketing and Communications, who is elected to the Board of Directors per the Bylaws and Policy BOD-100. The Director is supported by Assistant Directors (AD) as required. The Assistant Directors serve for two (2) years. There is no term limit, but the selection and approval shall be reconfirmed every two (2) years at a minimum.

### **Charter**

The charter of the Marketing and Communications function is as follows:

- To ensure effective internal and external communications for INCOSE, such as information on annual and long-range plans;
- To promote INCOSE, its products, and services to current and potential corporate and individual members as well as the larger community and general public;
- To develop high quality materials to support INCOSE's communications needs;
- To support targeted INCOSE initiatives;
- To create and facilitate of a "culture of communication" throughout INCOSE;
- To market INCOSE and its position as the world's authority on Systems Engineering.

In pursuit of this goal:

1. The Director of Marketing and Communications shall develop and maintain the marketing and communications portions of the INCOSE annual operating and long-range plans. These include leadership in keeping INCOSE brand relevant and consistent; and, advertising of INCOSE in selected communications channels, to mention a few.
2. The Marketing and Communications function shall be responsible for publishing the quarterly INCOSE newsletter. The AD for Communications is responsible for the content and for seeing that the content is presented in a professional format at an effective cost. The AD for Communications shall work with the INCOSE Operations Manager for distribution.



3. The Marketing and Communications function shall be responsible for the writing and maintenance of practices related to marketing campaigns and communications. These practices shall include criteria for endorsement by INCOSE, practices relevant to the newsletter and other communications media, and guidance for information exchange with people and groups outside INCOSE. Marketing and communications practices involving a subset of INCOSE committees and working groups shall be coordinated with representatives of the affected groups.
4. The Marketing and Communications function shall be responsible for assisting with the publishing and advertising of technical products and other information, such as videos, infographics, and promotional materials. The Operations Manager is responsible for printing, storage, and distribution of media. The Marketing and Communications function is responsible for conveying publications guidelines for layout and format of these products, and for facilitating execution of the publications process.

**SUPERSEDES: COM-100 dated July 21, 2017**

**APPROVED BY: INCOSE Board of Directors, Hamburg, Germany, April 20, 2018**

**POLICY OWNER (RACI Responsible R): Director for Marketing and Communications**

**MAINTAINED BY (RACI Accountable A): President-Elect**