



INTERNATIONAL COUNCIL ON SYSTEMS ENGINEERING

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Dear INCOSE Members,

In our continual efforts to streamline and improve INCOSE governance and economic parity across the globe, I am pleased to announce the introduction of a Purchasing Power Parity (PPP)[1] based membership fee model for INCOSE Regular members as outlined below.

INCOSE Regular members may, but are not required to, avail themselves of the discounted membership rates outlined below (for further details please refer to the [INCOSE Price List](#)):

- 75% of the standard individual member fee if the PPP for the country in which they reside is at least 25% and is less than 50% of the PPP of the United States of America[2].
- 43% of the standard individual member fee if the PPP for the country in which they reside is less than 25% of the PPP of the United States of America[3]. This rate is valid until 31st December 2019, after which the rate will increase to 50%.

Note: Memorandum of Understanding (MoU) countries[4] may charge an additional fee on top of the published fees to cover the cost of additional services, currency risk, etc.

Please contact the INCOSE office if you reside in a country that is not included in the lists above but meets PPP criteria for discounted rates.

In order to gather intelligence and feedback from our members, we have set up an email address cgfm@incose.org where you can send us any questions, concerns and recommendations related to the new membership fees.

Yours sincerely,

Garry Roedler

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*Systems Engineering
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INCOSE President

[1]PPP is a measure used by the World Bank to assess the relative sizes of the economies of countries.

[2]Countries of residence that qualify for this discount and which have current INCOSE membership are Argentina, Belarus, Brazil, Bulgaria, Chile, Costa Rica, Greece, Lithuania, Malaysia, Mauritius, Mexico, Poland, Romania, Russian Federation, Thailand and Turkey.

[3]Countries of residence that qualify for this discount and which have current INCOSE membership are China, Colombia, Ecuador, India, Indonesia, Morocco, Nigeria, Pakistan, Peru, Philippines, Rwanda, South Africa, Ukraine, Vietnam and Zimbabwe.

[4]INCOSE's MoU Chapters are: Australia, France, Germany, Israel, Italy, Netherlands, South Africa, Sweden and United Kingdom.
