



INCOSE Membership Price List – March 26, 2019

Individual Member Fees and Chapter Dues

The INCOSE Individual membership fee is defined globally across three distinct categories (Regular, Senior and Student). Members can choose which Chapter they wish to belong to. The proportion of the membership fee retained by Chapters varies depending on whether the Chapter is a Regular (USA and non-Memorandum of Understanding (MoU)) Chapter or a MoU Chapter¹. MoU Chapters may choose to charge an additional fee on top of this published fee in order to cover additional administrative and professional costs required to run the Chapter.

PPP-Based Discounted Fees

Effective 01 January 2019, Regular members may, but are not required to, avail themselves of the Purchasing Power Parity (PPP)²-based discounted fees outlined below.

- PPP Band 1. 100% of the Regular member annual fee if the PPP of the country in which they reside is 50% or more of the PPP of the USA.
- PPP Band 2³. 75% of the Regular member annual fee, rounded up/down to the nearest \$5 USD, if the PPP of the country in which they reside is at least 25% and is less than 50% of the PPP of the USA.
- PPP Band 3⁴ (Transitional). 43% of the standard Regular member annual fee, rounded up/down to the nearest \$5 USD, if the PPP of the country in which they reside is less than 25% of the PPP of the USA. This will be valid from 01 January 2019 until 31 December 2019.
- PPP Band 3. 50% of the standard Regular member annual fee, rounded up/down to the nearest \$5 USD, if the PPP of the country in which they reside is less than 25% of the PPP of the USA. This will be valid from 01 January 2020.

Transition Fees to Regular Member Status

To facilitate the transition to Regular member status for both Student members and Associate members of CAB organisations, a two (2) year transition period offering a reduced membership fee as described in Policy MBR-100 is available. The discounted transition fee is calculated as follows:

- PPP Band 1. 65% of the Regular member annual fee, rounded up/down to the nearest \$5 USD.
- PPP Band 2. 50% of the Regular member annual fee, rounded up/down to the nearest \$5 USD.
- PPP Band 3. No transition discount is offered, as this band already offers a discount of 50% of the Regular member annual fee, rounded up/down to the nearest \$5 USD.

¹ INCOSE's MoU Chapters are: Australia, France, Germany, Israel, Italy, Netherlands, South Africa, Sweden and United Kingdom.

² PPP is a measure used by the World Bank to assess the relative sizes of the economies of countries.

³ Countries of residence that qualify for this discount and which have current INCOSE membership are Argentina, Belarus, Brazil, Bulgaria, Chile, Costa Rica, Greece, Lithuania, Malaysia, Mauritius, Mexico, Poland, Romania, Russian Federation, Thailand and Turkey.

⁴ Countries of residence that qualify for this discount and which have current INCOSE membership are China, Colombia, Ecuador, India, Indonesia, Morocco, Nigeria, Pakistan, Peru, Philippines, Rwanda, South Africa, Ukraine, Vietnam and Zimbabwe.



PPP-based membership fees and Chapter dues for 2019 appear in Table 1. Note, these fees do not include any additional fee that a Chapter may charge over-and-above the published fee in order to cover additional administrative and professional costs incurred to run the Chapter. Any additional fees are hence not included in the percentage based calculations of Central and Chapter dues.

Table 1: PPP-Based Membership Fees and Chapter Dues for 2019

Member Type	Total Fees Collected from Member	Regular Chapter Dues			MoU Chapter Dues		
		Amount Retained by Chapter	Amount Retained by Central	Chapter %	Amount Retained by Chapter	Amount Retained by Central	Chapter %
Regular PPP Band 1	\$145.00	\$30.45	\$114.55	21%	\$37.70	\$107.30	26%
Regular PPP Band 2	\$110.00	\$22.84	\$85.91	21%	\$28.28	\$80.48	26%
Regular PPP Band 3 ⁵	\$60.00	\$12.60	\$47.40	21%	\$15.60	\$44.40	26%
Senior	\$80.00	\$12.00	\$68.00	15%	\$12.00	\$68.00	15%
Student	\$38.00	\$5.70	\$32.30	15%	\$5.70	\$32.30	15%
Transition to Regular PPP Band 1	\$95.00	\$19.95	\$75.05	21%	\$24.70	\$70.30	26%
Transition to Regular PPP Band 2	\$75.00	\$15.75	\$59.25	21%	\$19.50	\$55.50	26%
3 Year Regular	\$405.00	\$85.05	\$319.95	21%	\$105.30	\$299.70	26%
5 Year Regular	\$625.00	\$131.25	\$493.75	21%	\$162.50	\$462.50	26%
3 Year Senior	\$225.00	\$33.75	\$191.25	15%	\$33.75	\$191.25	15%
5 Year Senior	\$360.00	\$54.00	\$306.00	15%	\$54.00	\$306.00	15%

Baseline Chapter Funding⁶

The baseline Chapter funding amount defined in INCOSE Policy MBR-100 is \$1,000. This amount is subject to PPP discounted fees detailed above. E.g. the funding amount for a country in PPP Band 2 (qualifying for 75% of Regular Individual membership fees), will be \$750.

Corporate Advisory Board (CAB) Membership Fees

Annual fees and first year initiation fee for CAB membership are shown in Table 2. Prorating to align with 01 January shall apply to the annual fees, but not to initiation fees.

Table 2: CAB Membership Fees for 2019

Organization Type ⁷	Annual Fee	First Year Initiation Fee
Academic Organization	\$4,750	\$0
Very Small Organization	\$2,500	\$0
Small Organization	\$4,750	\$5,500
Medium Organization	\$6,000	\$6,500
Large Organization	\$7,250	\$7,500

⁵ This fee will increase from 43% to 50% of the standard Individual member annual fee effective 01 January 2020.

⁶ If the value of the Chapter dues apportioned to a Chapter falls below the Baseline Chapter Funding amount the Chapter will receive a guaranteed minimum amount for its membership due for the year, subject to the constraint that the Chapter must have at least 25 active members.

⁷ The classification of Organizations appears in the CAB Membership Registration form.



Individual Member Fee Increase in 2020

Having managed to avoid membership fee increases (except for the PPP Band 3 increase in 2019) since 2014, and bearing in mind the organization’s financial needs as it continues to grow and mature, the Board of Directors approved a membership fee increase, effective 01 January 2020, as indicated in Table 3 below.

Note, these fees do not include any additional fee that a Chapter may charge over-and-above the published fee in order to cover additional administrative and professional costs incurred to run the Chapter. Any additional fees are hence not included in the percentage based calculations of Central and Chapter dues.

Table 3: Membership Fees and Chapter Dues for 2020

Member Type	Total Fees Collected from Member	Regular Chapter Dues			MoU Chapter Dues		
		Amount Retained by Chapter	Amount Retained by Central	Chapter %	Amount Retained by Chapter	Amount Retained by Central	Chapter %
Regular PPP Band 1	\$160.00	\$33.60	\$126.40	21%	\$41.60	\$118.40	26%
Regular PPP Band 2	\$120.00	\$25.20	\$94.80	21%	\$31.20	\$88.80	26%
Regular PPP Band 3	\$80.00	\$16.80	\$63.20	21%	\$20.80	\$59.20	26%
Senior	\$90.00	\$13.50	\$76.50	15%	\$13.50	\$76.50	15%
Student	\$50.00	\$7.50	\$42.50	15%	\$7.50	\$42.50	15%
Transition to Regular PPP Band 1	\$105.00	\$22.05	\$82.95	21%	\$27.30	\$77.70	26%
Transition to Regular PPP Band 2	\$80.00	\$16.80	\$63.20	21%	\$20.80	\$59.20	26%
3 Year Regular	\$445.00	\$93.45	\$351.55	21%	\$115.70	\$329.30	26%
5 Year Regular	\$690.00	\$144.90	\$545.10	21%	\$179.40	\$510.60	26%
3 Year Senior	\$250.00	\$37.50	\$212.50	15%	\$37.50	\$212.50	15%
5 Year Senior	\$395.00	\$59.25	\$335.75	15%	\$59.25	\$335.75	15%

APPROVED BY: INCOSE Board of Directors, March 26, 2019

MAINTAINED BY: Treasurer