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*A better world through a systems approach*

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Wednesday, 31 July 2024 – Webinar 175

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*INCOSE Webinar 175:*

# Model-Based Acquisition for Defense Programs

Presented by Andrew Bonica



# About the INCOSE Webinar Series

- Piloted in 2008
- A virtual offering aimed to provide relevant technical information and topics on systems engineering, on a regular basis and on an easy to access platform
- Held once a month (normally on the 3<sup>rd</sup> Wednesday)
- <https://www.incose.org/events>

## International Symposium (IS)

2-6 July 2024 - Dublin, Ireland

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\*PDU – Professional Development Unit

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- Watching a recording of the webinar: "Consume SE-related media, including journal article, book, video, or audio."

INCOSE webinars may also apply to the PDU requirements of other organizations, depending on the subject matter.

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# Webinar Cadence

- ✓ **Welcome** (2-5 minutes)
  - **Presentation** (40-45 minutes)
  - Please use Q&A feature via Zoom to enter your questions
  - **Q&A Session** (10 minutes)
  - Questions will be selected and asked by the Host
  - **Brief Closing** (2-5 minutes)

# This Webinar is being recorded.

The full recording and slide deck will be made available to all INCOSE members and CAB Associates within 10-12 business days from original air date in the Professional Development Portal (PDP).

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# Model-Based Acquisition for Defense Programs

Andrew Bonica, CSEP  
DS Government Solutions

[incose.org](http://incose.org)





# “Delivering a more lethal force requires the ability to evolve faster and be more adaptable than our adversaries.”

— Dr. Kathleen H. Hicks  
Deputy Secretary of Defense  
February 4, 2022



Image from @DepSecDef on X.com



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Instructor



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PACIFIC



# Business Outcomes Management is about *Planning Business Changes*

**MB-ACQUISITION PMO FOUNDATIONS | ISO-16326 PMP PLANNING**

**MB-ACQUISITION PMO FOUNDATIONS | SYSTEMS STANDARDS INTERACTION**

**MODEL-BASED ACQUISITION FRAMEWORK**

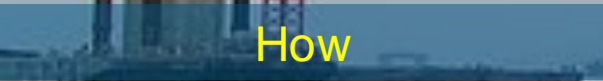
**DIGITAL ENTERPRISE | MODEL-BASED ACQUISITION**

How

*“An incomplete bridge carries no traffic”*

Why

*This is why we think in terms of Harmonic Mean*



# How

*"An incomplete bridge carries no traffic"*

## Why

*This is why we think in terms of Harmonic Mean*





# What is Model-Based Acquisition?

“Model-Based Acquisition is the technical approach to acquisition that uses models and other digital artifacts as the primary means of information exchange, rather than document-based information exchange.”



# Why Model-Based Acquisition?

## IMPROVE COMMUNICATION

- Overcome natural language limits
- Common semantics reduce technical assertions ambiguity
- Expose design thinking to the entire team in one place
- Improved collaboration across Acquirer, OEM, & Supply Chain, & across acquisitions
- Improved Configuration Management/Configuration Control within and across acquisition improving deliberate reuse

## ENABLE ARCHITECTURE ANALYSES

- Models support formalizing Trade Study & Analysis of Alternatives
- Conduct execution-time behavioral model assessments
- Perform parametric performance and constraint compliance assessments
- Traceability enables robust change impact analysis
- Lifecycle Cost and Affordability
- Mission Effectiveness, Safety, & Lethality

## IMPROVE ENGINEERING QUALITY

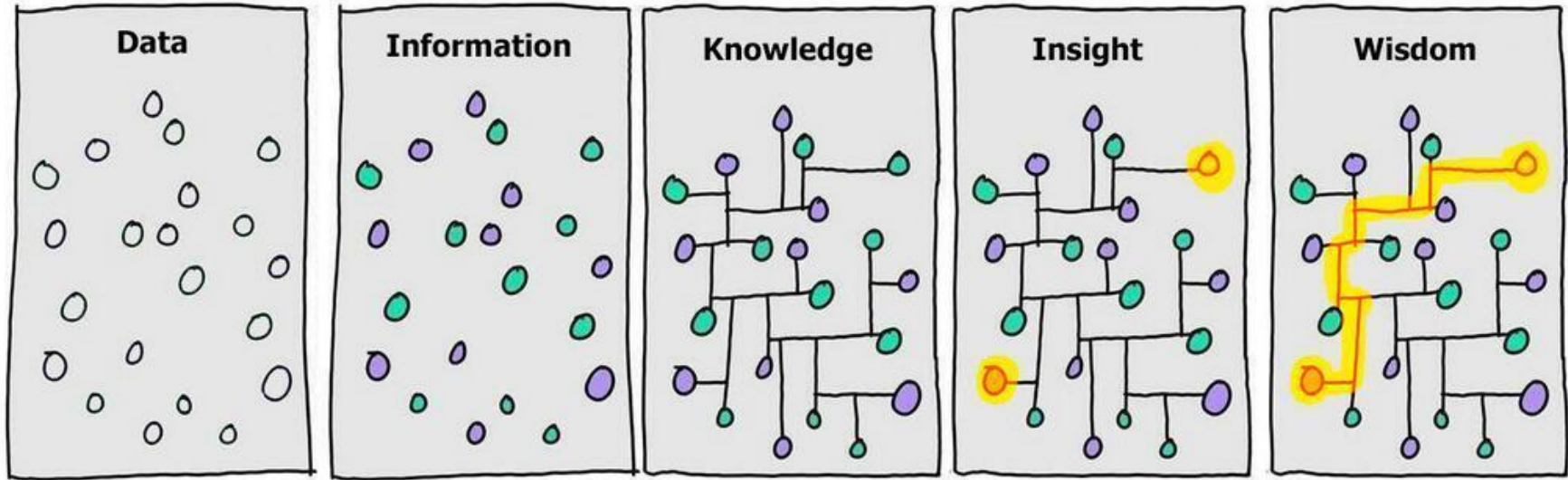
- Early identification of architecture & requirements issues
- Enhanced system design consistency and completeness
- Improved traceability across architectural layers, domains, & aspects
- Reduces risk of errors during integration and testing
- Increased Resilience
- Affords Contract, Program Management, System, Design Discipline, and Specialty Engineering digitally enabled SETRs on Live Data

## INCREASE PRODUCTIVITY

- Faster time from inception to operational deployment
- Improved interaction across a multi-discipline team
- Singular definition of technical assertions within model
- Reuse of existing models to support design and technology evolution
- Auto-generation of consistent Architecture descriptions
- Early and on-going architecture & requirements validation

# DIGITAL “X” – MODEL-BASED “X”

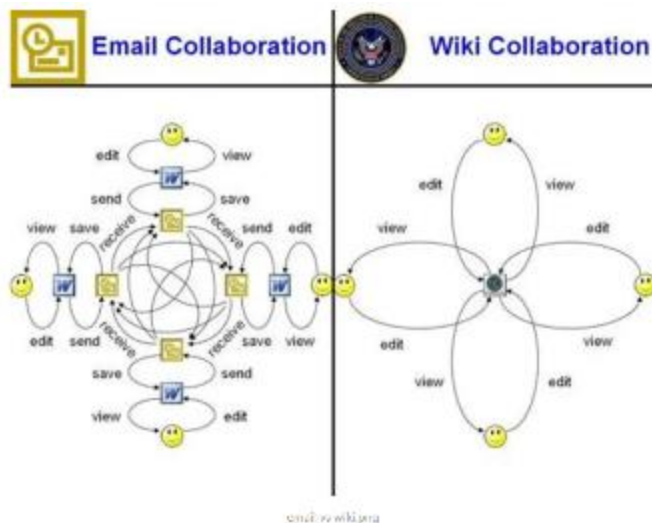
## Requires a Model-Based Enterprise Paradigm Shift



Value, Speed, Agility, & Quality

# Communications and Collaboration Effectiveness

## Intelligence Community

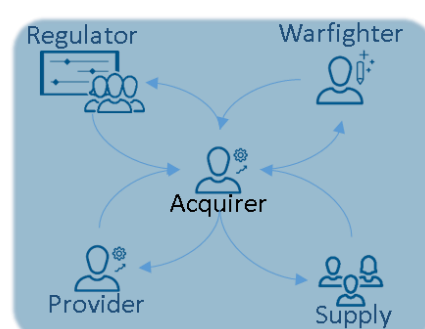


## Acquisition Community

### Traditional Acquisition



### Model-Based Acquisition



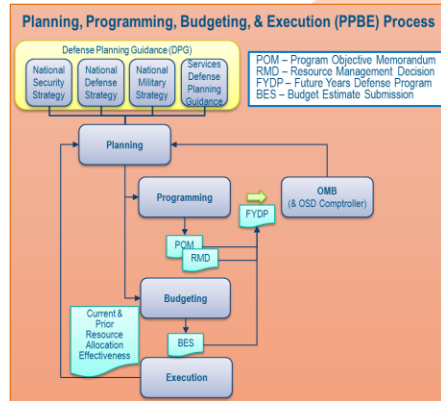
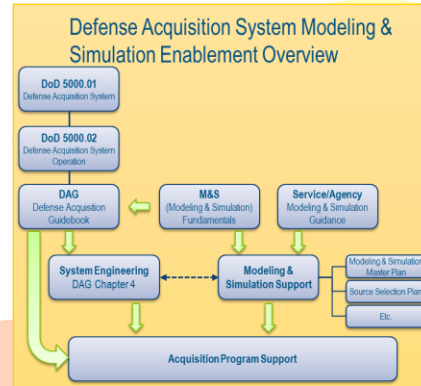
Highlights some key aspects, the left-hand-side undermines trust and has opaque elements. The right-hand-side reduces uncertainty and enhances collaboration transparency



# “Big A” Model-Based Acquisition

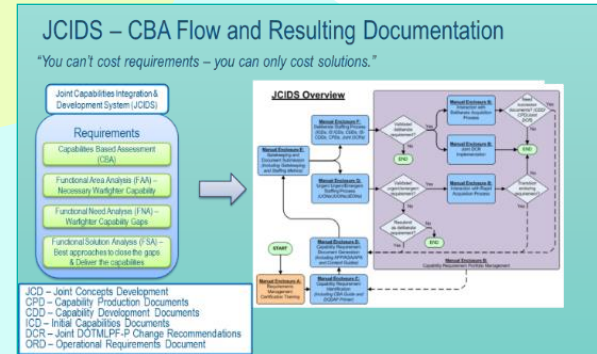
## Models

- Cost/Budgeting
- Programming/ Phasing
- Execution
- Models (System, Context, etc.) that support all lifecycle phases
- Risk to Acquisition



## Models

- Cost/Budgeting
- Programming/Phasing
- Execution
- Risk to National Interests

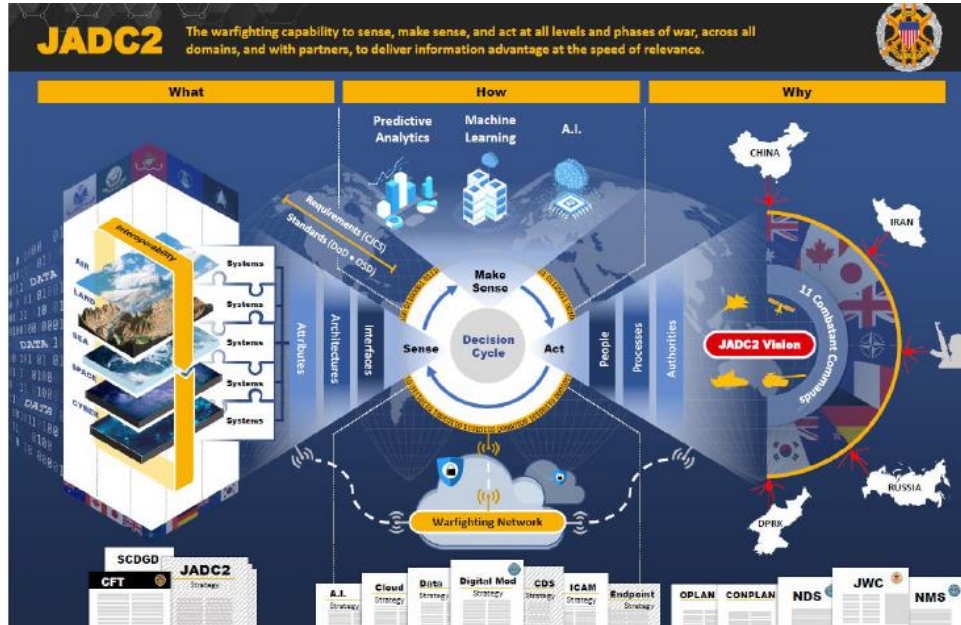


## Models

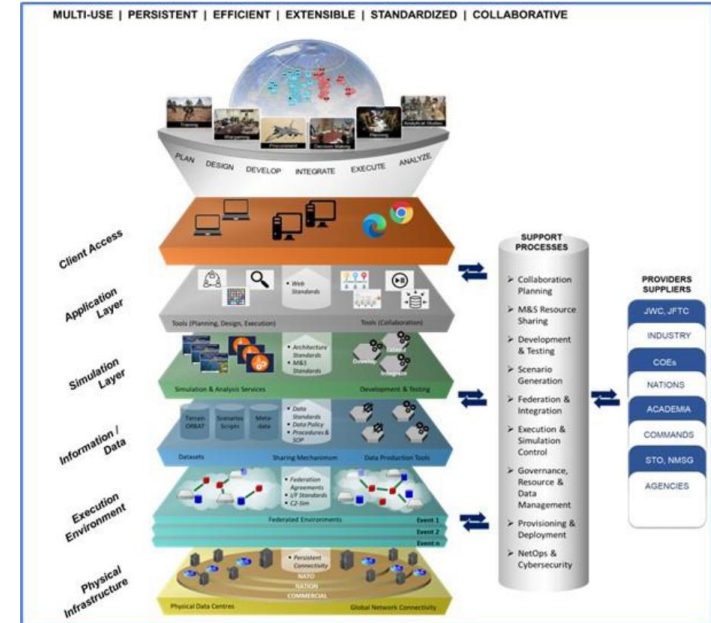
- Capability Portfolio
- System Engineering,
- Semantic architecture,
- Technology design and implementation
- Risk to Capability Gaps
- Game Theoretic
- Human-Involved
- War Game
- Ground Truth

# Major Shifts in Systems and Approaches

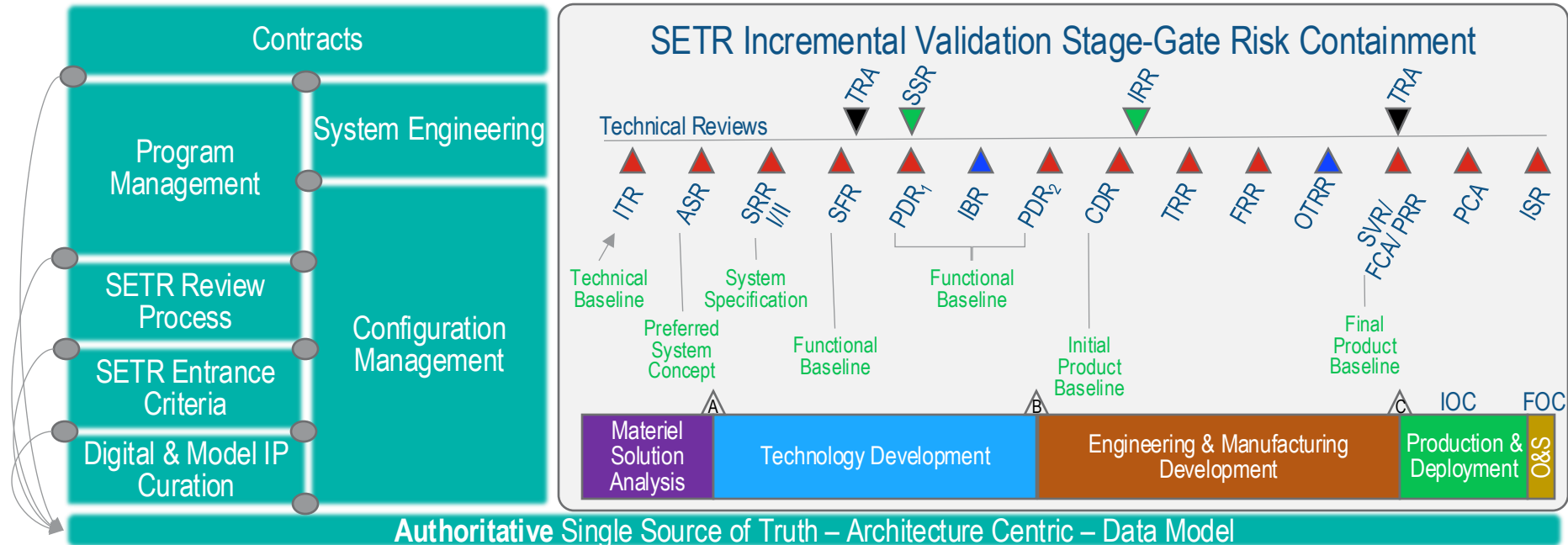
## United States & Partners Joint All-Domain Command & Control



## NATO Next Generation M&S CONOPS



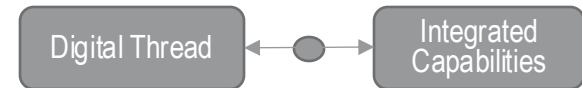
# Digitally Integrated, Model-Based Acquisition



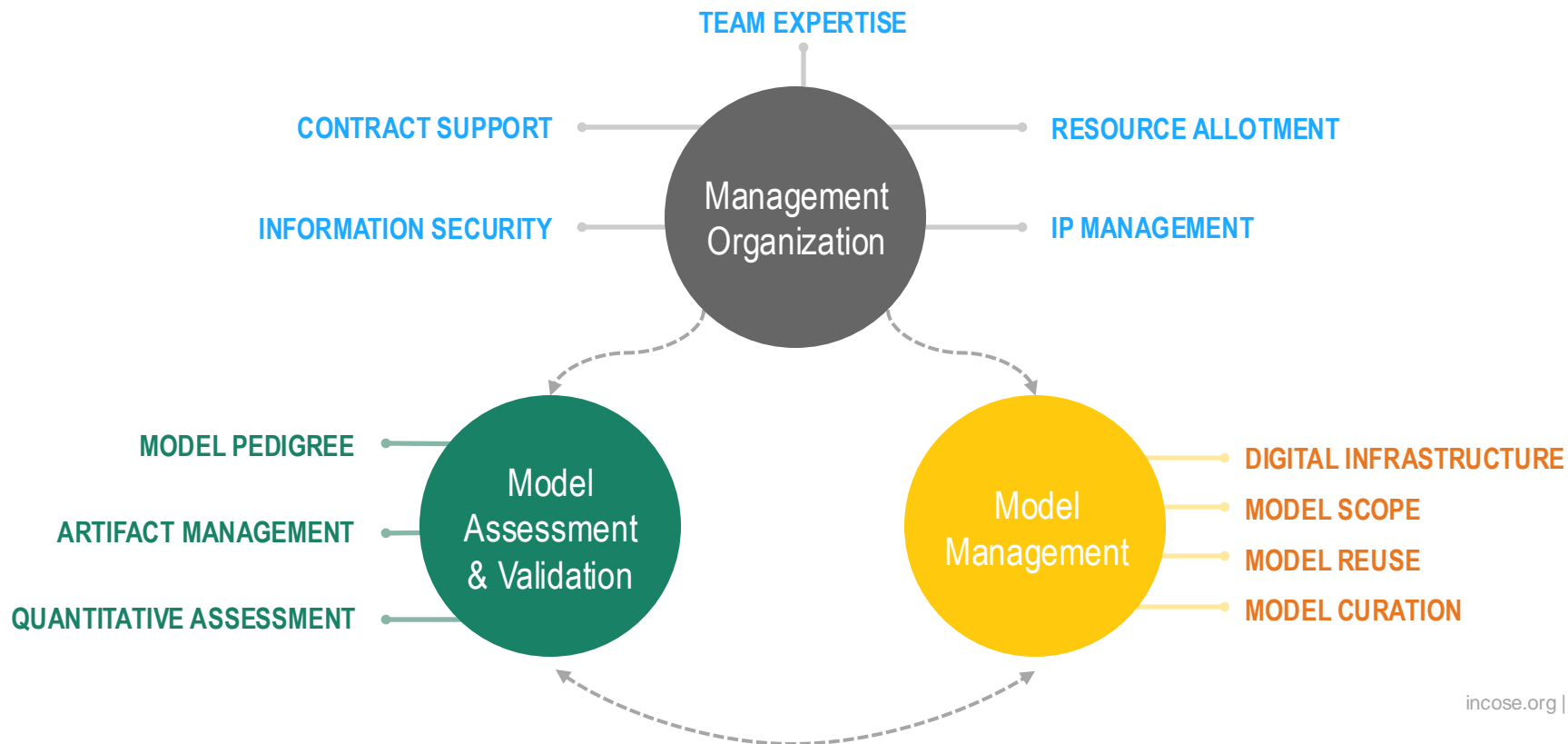
ASR – Alternative System Review  
 CDR – Critical Design Review  
 FCA – Functional Configuration Audit  
 FOC – Full Operational Capability  
 FRR – Flight Readiness Review  
 IBR – Integrated Baseline Review  
 IRR – Integration Readiness Review

IOC – Initial Operational Capability  
 ISR – In-Service Review  
 ITR – Initial Technical Review  
 OTRR – Operational Test Readiness Review  
 PCA – Physical Configuration Audit  
 PDR – Preliminary Design Review  
 PRR – Production Readiness Review

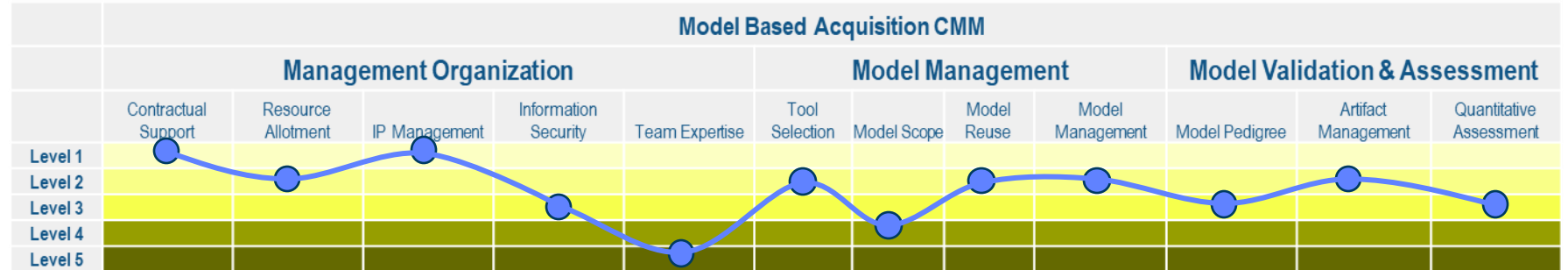
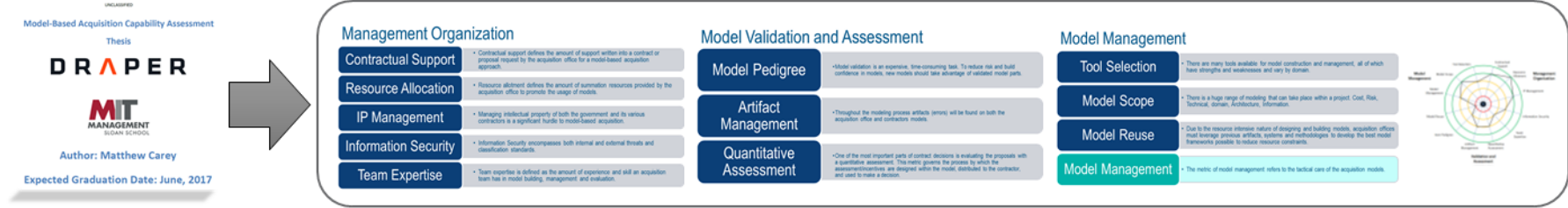
SFR – System Functional Review  
 SRR – System Requirements Review  
 SSR – Software Specification Review  
 SVR – System Verification Review  
 TRA – Technology Readiness Assessment  
 TRR – Test Readiness Review



# Model-Based Acquisition Principles



# Model-Based Acquisition Capability Maturity Model



# Traditional Acquisition

## Traditional Acquisition

### Using Pictures and Requirements the Acquirer:

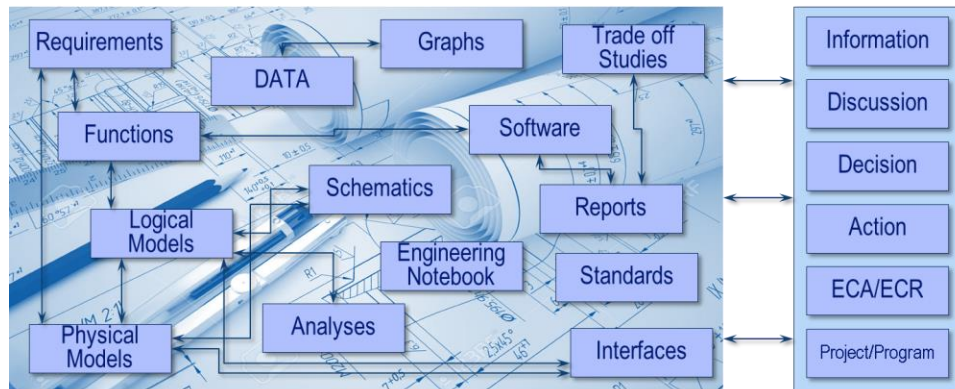
- Specifies Problem Space (CONOPs) in an Operational Requirements Document (ORD)
- Characterizes the Solution In an Initial Capability Document
- Communicates w Provider through Requirements that are supposed to align with Acquisition Strategy
- Evaluates MB Proposals for alignment with program requirement—little or no cross-acquisition reuse
- Manage Acquisition through Documents.

### Using Models the Provider:

- Provides Document-Based Solution Response
- Conduct traditional months-long PowerPoint-Based SETRs on Static Data that has fractured source of truth from Proposed Baseline

### Acquirer & Supplier:

- Use fragmented tool-based Acquisition, Agreement, Project Enabling, Technical Management, and Technical Operational Processes
- Without Complexity tackling mechanisms very likely produce outcomes that if successful are difficult or impossible to duplicate.



**OPTEMPO & Adversary Warfighting Challenges**  
have quickly outstripped the ability to deliver  
acquisition success commensurate with the  
timeframes determined by emerging threats of our  
adversaries. Traditional Acquisition Methods are  
**NP-Hard Problems**; i.e. not enough time and  
resources to be successful,



# Model-Based Acquisition

## Model-Based Acquisition

### Using Models the Acquirer:

- Specifies Problem Space (CONOPs)
- Characterizes the Solution
- Communicates w Provider through GFI reference/Objective architectures that comply with Acquisition Strategy
- Evaluates MB Proposals for alignment with MBAcq. Strategy
- Digitally Manages Acquisition

### Using Models the Provider:

- Provides Solution Response
- Conforms to the Acquire MB Reference/Objective Architecture
- Provider responses to acquirer's Model-Based RFx with Conformant Models.
- Conduct Digitally-Enabled MB e-SETRs on Live Data from established Proposed Baseline

### Using Digitally Enabled MB the Acquirer & Supplier:

- Streamline & Enhance the Acquisition, Agreement, Project Enabling, Technical Management, and Technical Operational Processes, associated Analyses, and Simulations including Manufacturing and Regulatory aspects.
- Affords Deliberate Coordinated Cross-Acquisition Reuse



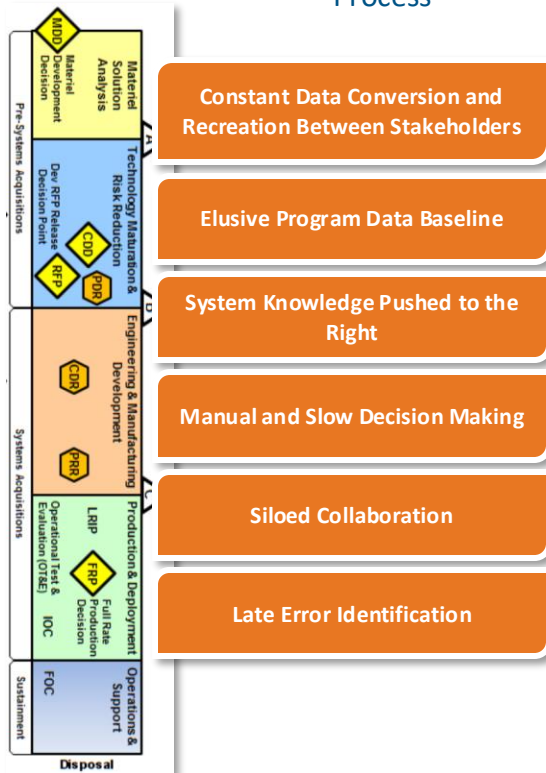
Model-Based Acquisition is digitally-enabled and is both a warfighter & business imperative for acquisition success

# MBA Simplified



# What does MBA change?

## State of Defense Acquisitions Process



Constant Data Conversion and Recreation Between Stakeholders

Elusive Program Data Baseline

System Knowledge Pushed to the Right

Manual and Slow Decision Making

Siloed Collaboration

Late Error Identification

Digital Models Exchanged Across Stakeholders in Digital Environment

Authoritative Source of Truth Data Baseline

Data and Model Reuse

Model-Based Design Reviews

Change Impact Analyses with End-to-End Traceability

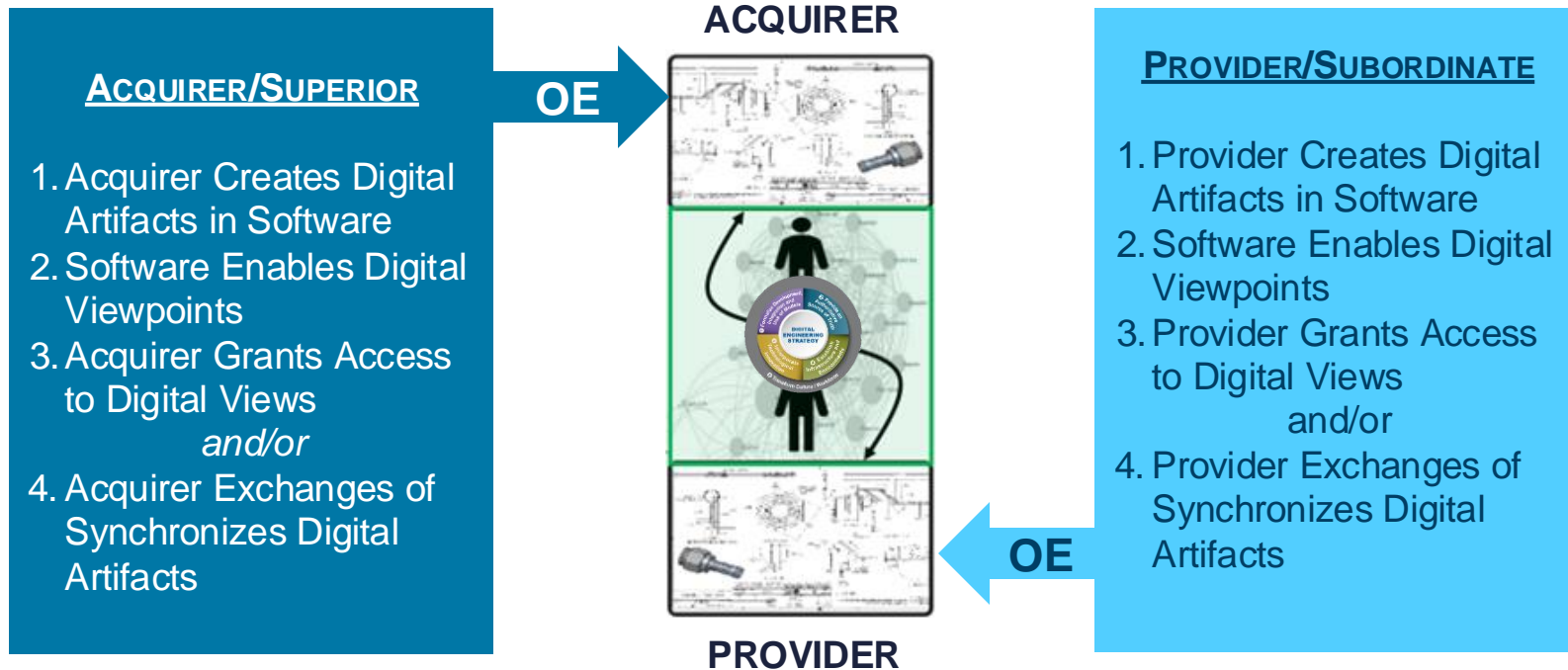
Integrated Collaboration

MBSE to Manage System Complexity

Model-Based Acquisition



# DoD “To Be” | Seamless Digital Ecosystem Exchanges



Operational Exchange pattern replicated many times in the end-to-end acquisition value network scenario involving the Acquirer, Provider/OEM, Supplier, Regulator, Operator/Maintainer-Sustainer and Warfighter.

# Improving Outcomes with Model-Based Acquisition

## Gain in Efficiency



### Reduce cost

*with early systems thinking and integrated approach*



### Reduce risk

*with advanced simulation and data reliability*



### Increase project performance

*by avoiding rework, conversion and enabling collaboration*

## Gain in Accuracy



### Design errors detected **earlier**



### Increase % of **reuse** instead of re-design

*with model-based enterprise*



### Improved Quality

*by automated solution exploration and defect avoidance*

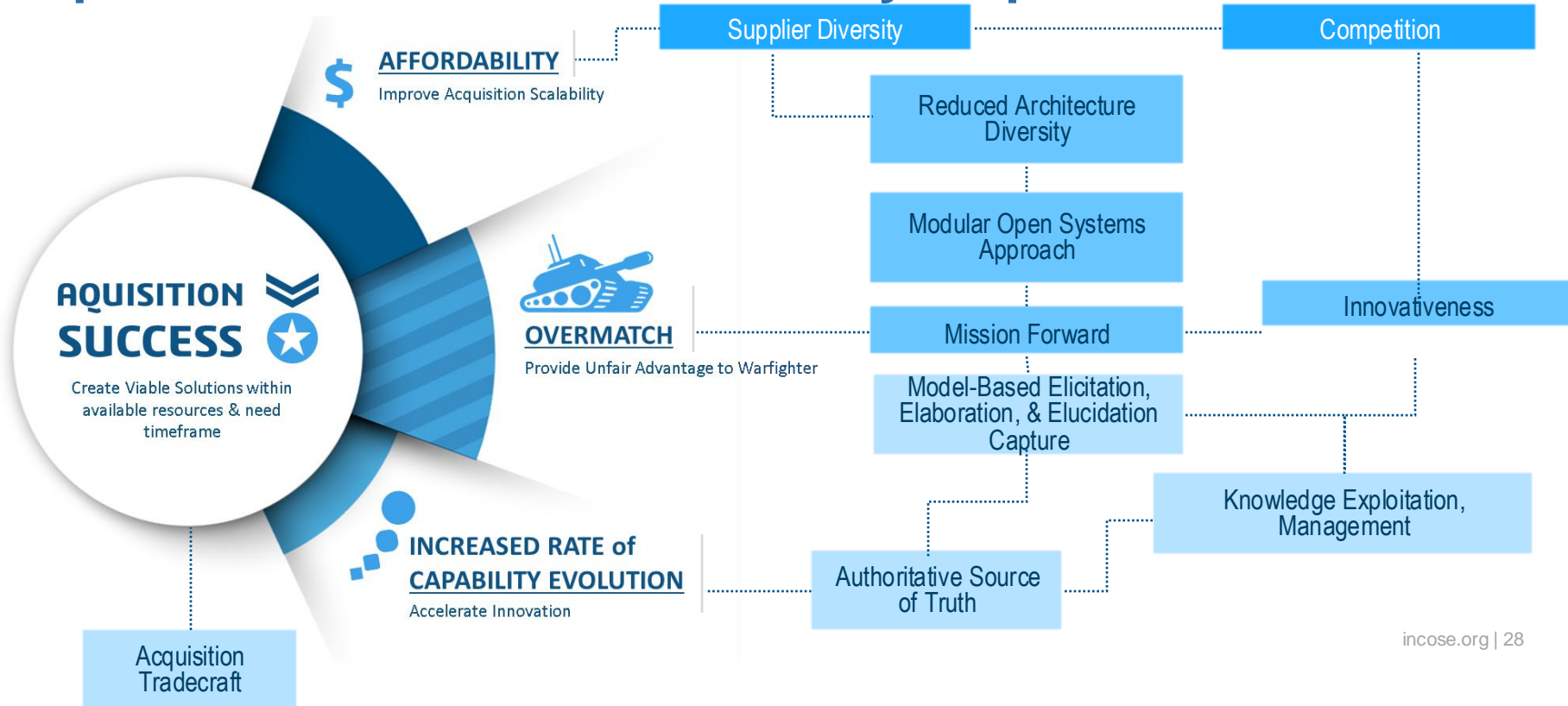
## Innovation



### Enhanced system **integration** capabilities through innovation

# Fighting and Winning in a Complex World

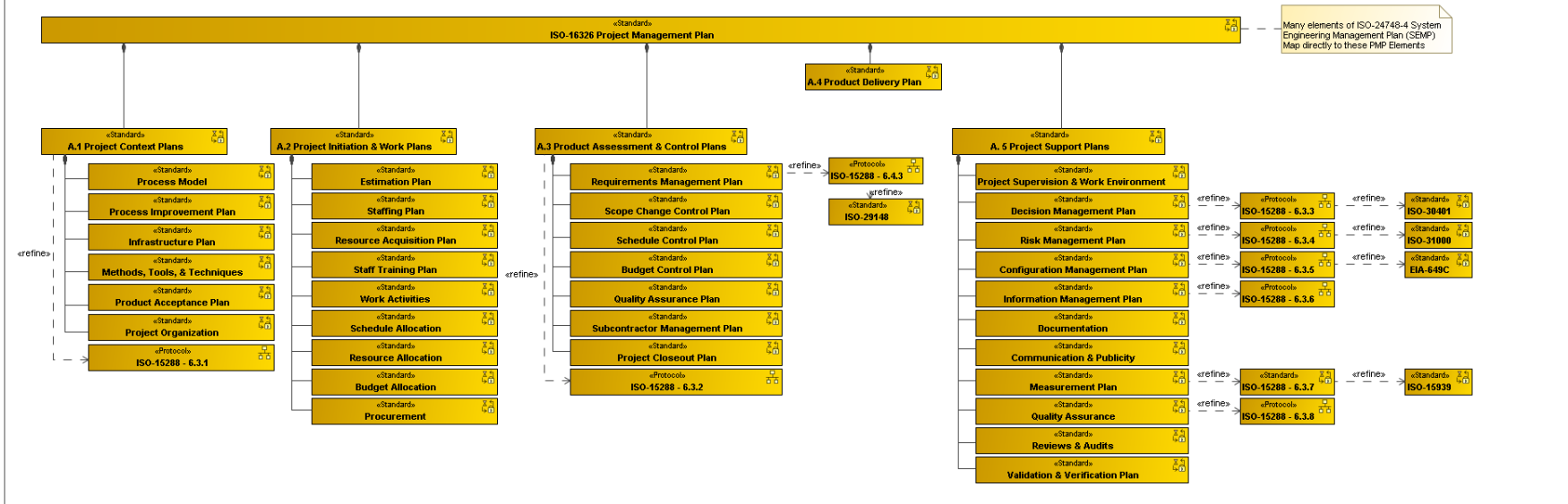
## Operational Success is Afforded by Acquisition Success





# MBAcq PMO Foundations | ISO-16326 PMP Planning

Standards Taxonomy [ PMP ISO-16326 ]



# End-to-End | Model-Based Acquisition



AS NEEDED

AS SPECIFIED

AS DESIGNED

AS PLANNED

AS BUILT

AS CERTIFIED

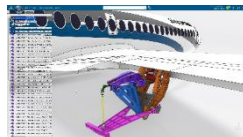
AS MAINTAINED



CONCEPTUAL STUDIES



PRELIMINARY DESIGN  
& JOINT DEFINITION



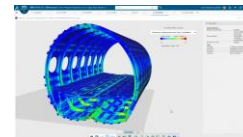
DETAILED DESIGN



MANUFACTURING & ASSEMBLY

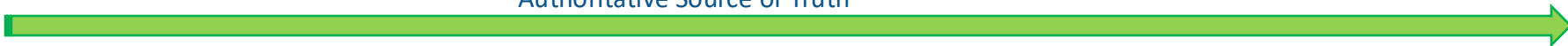


GROUND &  
FLIGHT TESTS



IN-SERVICES  
OPERATORS & SUPPORT

Authoritative Source of Truth



People and  
Organization

Program & Contract  
Management

Configuration and Change  
Management

Validation and Verification

Business Intelligence

Knowledge and Know-  
how Capitalization

# Model-Based Acquisition

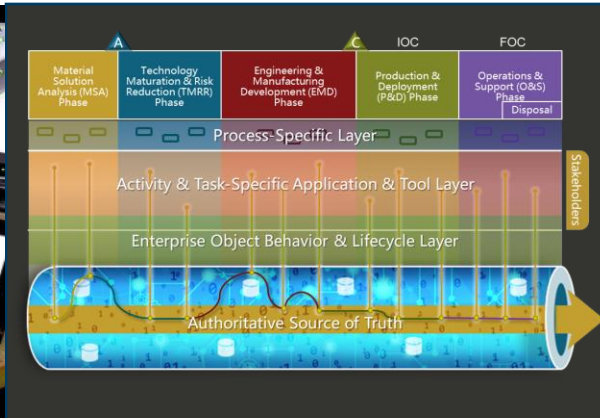
## DIGITAL CONTINUITY

PRODUCT



INTEROPERABLE

OPERATIONS



FRICTIONLESS

WARFIGHTER



CONNECTED



A high-resolution image of Earth from space, showing the curvature of the planet and the sun rising over the horizon. The sun is a bright, glowing orb positioned directly above the horizon line, creating a lens flare effect. The Earth's surface is visible, showing continents and oceans. The sky is a deep black, filled with numerous small, distant stars. The overall scene is serene and majestic, capturing a moment of natural beauty from a cosmic perspective.

**Thank you**



# Q&A Session

Please submit your questions in the Zoom's Q&A feature.

# Quick Reminders

- All the previous webinars are now located in the [Professional Development Portal \(PDP\)](#).
- Attending a Webinar does count as 1 PDU credit towards your SEP renewal

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