



Detailed information about INCOSE's Corporate Advisory Board, including a list of organizations, is posted at [www.incose.org/cab](http://www.incose.org/cab)

## Corporate Advisory Board Membership Application

Organizational Information			
ORGANIZATION		TELEPHONE	
DIVISION			
ADDRESS		MAIL STOP	
CITY	STATE	POSTAL CODE	COUNTRY
PRINCIPAL ACTIVITY <input type="radio"/> Academia <input type="radio"/> Industry <input checked="" type="radio"/> Government <input type="radio"/> Non-Profit <input type="radio"/> Other			
WEBSITE			
CAB Representative			
NAME		TITLE	
EMAIL		WORK PHONE	
CAB Alternate			
NAME		TITLE	
EMAIL		WORK PHONE	
Billing Contact (if different from CAB Representative)			
NAME		TITLE	
EMAIL		WORK PHONE	
Marketing Contact (if different from CAB Representative)			
NAME		TITLE	
EMAIL		WORK PHONE	
Authorized Signature			
NAME		TITLE	
SIGNATURE		DATE	



**Corporate/Government Members Only, Complete the Information Below:**

NUMBER OF EMPLOYEES IN THE ORGANIZATION OR DIVISION (*basis for membership fee*):

<30 (very small)   
  30-1,000 (small)   
  1,000-50,000 (medium)   
  >50,000 (large)

APPROXIMATE NUMBER OF SYSTEMS ENGINEERS IN THE ORGANIZATION OR DIVISION

<10   
  10-50   
  51-100   
  101-500   
  501-1,000   
  >1,000

NORTH AMERICAN CLASSIFICATION SYSTEM (NAICS) CODE (*specify*):

PRINCIPAL PRODUCT AREAS (*check all that are true*)

<input type="checkbox"/> Aerospace	<input type="checkbox"/> Energy	<input type="checkbox"/> IT	<input type="checkbox"/> Transportation
<input type="checkbox"/> Automation	<input type="checkbox"/> Environmental	<input type="checkbox"/> Legal	<input type="checkbox"/> Other
<input type="checkbox"/> Aviation	<input type="checkbox"/> Government	<input type="checkbox"/> Robotics	
<input type="checkbox"/> Consulting	<input type="checkbox"/> Healthcare	<input type="checkbox"/> Software	
<input type="checkbox"/> Defense	<input type="checkbox"/> Infrastructure	<input type="checkbox"/> Training	

FOR COMMERCIAL COMPANIES, APPROXIMATE ANNUAL REVENUE:

<input type="radio"/> <\$1M	<input type="radio"/> \$10M-\$100M	<input type="radio"/> Non Profit
<input type="radio"/> \$1M-\$10M	<input checked="" type="radio"/> >\$100M	<input type="radio"/> Gov't

**Initiation Fee & Annual Membership Fee for non-Academic Organizations**

Organization Type <sup>1</sup>	Annual Fee*	First Year Initiation Fee (1x only)	Number of CAB Associate Accounts Included
Very small organization	\$2,750	\$0	20
Small organization	\$5,225	\$5,500	150
Medium organization	\$6,600	\$6,500	200
Large organization	\$8,000	\$7,500	300
Additional CAB Associate Accounts			\$35/person/year

\*Multi-year memberships are available at a 5% discount for three (3) years, or 10% for five (5) years paid together.

<sup>1</sup>The classification of organization is based on number of employees as appears on the top of this page.

**International Council on Systems Engineering**  
 (858) 541-1725  
[info@incose.net](mailto:info@incose.net) [www.incose.org](http://www.incose.org)



**Academic Members Only, Complete the Information Below:**

APPROXIMATE NUMBER OF STUDENTS IN SYSTEMS-ORIENTED PROGRAMS, INCLUDING SYSTEMS ENGINEERING:

<50     
  50-100     
  100-200     
  200-500     
  >500

APPROXIMATE NUMBER OF SYSTEMS-ORIENTED FACULTY MEMBERS, INCLUDING SYSTEMS ENGINEERING:

<10     
  10-20     
  20-50     
  >50

SYSTEMS-ORIENTED PROGRAMS OFFERED (check as many as apply)

<input type="checkbox"/> Design Engineering	<input checked="" type="checkbox"/> Industrial Engineering	<input type="checkbox"/> Information Technology Software
<input type="checkbox"/> Manufacturing Engineering	<input checked="" type="checkbox"/> Program Management	<input type="checkbox"/> Engineering
<input type="checkbox"/> Systems Engineering	<input type="checkbox"/> Other (specify):	

**Annual Membership Fee for Academic Organizations (no initiation fee)**

Academic	Annual Fee*	PPP Discount**	Number of CAB Associate Accounts Included
Academic organization	\$5,225	\$0	300
PPP2 Academic organization	\$3,919	25%	300
PPP3 Academic organization	\$2,612	50%	300

\*Multi-year memberships are available at a 5% discount for three (3) years, or 10% for five (5) years paid together.

\*\*PPP discounts are listed in INCOSE Policy LST-103, which is posted on this page:

[www.incose.org/membership/membership-types](http://www.incose.org/membership/membership-types)

**CAB Benefits Summary**

- INCOSE technical products digital downloads
- In Focus, Members Newsletter, Systems Engineering Journal
- INSIGHT Magazine (available at a discount through Wiley)
- Informational Webinars
- Past Symposia papers & proceedings
- SE Handbook fifth edition (free digital download)
- Selected online INCOSE-produced tutorials
- Notification of INCOSE meetings
- Opportunity to submit candidate(s) for one of the ten (10) allocated CAB slots for INCOSE’s Institute for Technical Leadership (TLI) each year
- Marketing and sponsorship discounts (15% discount for CAB reps)
- Representative role on the Corporate Advisory Board (CAB reports to INCOSE BoD)
- Complimentary CAB Rep INCOSE Membership *only* while serving as the CAB Representative
- One complimentary individual registration at the International Symposium (**excludes** very small organizations due to the low membership fee)  
(CAB rep is responsible for own travel & accommodations) 📌

Note: The official benefits list is maintained in the LST-100 INCOSE Membership Benefits Table available on the INCOSE website or from CAB Chair.

Submit completed form to: [cab-inquiries@incose.net](mailto:cab-inquiries@incose.net)