



Honourcode, Inc.



Systems Engineering Return on Investment

**SE-ROI Research
Major Results Jul 10**

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Funding provided by
• *Honourcode, Inc.*
• *DASI (Univ of South Australia)*



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South Australia

Defence and
Systems Institute

Presentation for the INCOSE Symposium
2010 Chicago, IL USA

Agenda

- **SE-ROI Project**
 - **Motivation: How much is enough?**
 - **Goals and methodology**
- **SE-ROI Results**
 - **Primary correlations: success* vs. SE**
 - **Eight SE Activities**
 - **Success vs. SE activities**
 - **Front-end vs. Back-end**
 - **Right-Sizing SE**

**Cost compliance, schedule compliance,
stakeholder acceptance, technical quality*

Bottom Line

- **Better programs expend**
 - more SE effort overall – optimum ~15%
 - more mission definition, more tech leadership
- **All SE activities correlate with**
 - Stakeholder acceptance
 - Cost/schedule control
- **No SE activities correlate with**
 - System technical quality

*SE today leads to better programs
– but does not lead to better
systems.*

- **Results can be used to right-size SE**



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SE-ROI Project

**Methodology
Industry support**



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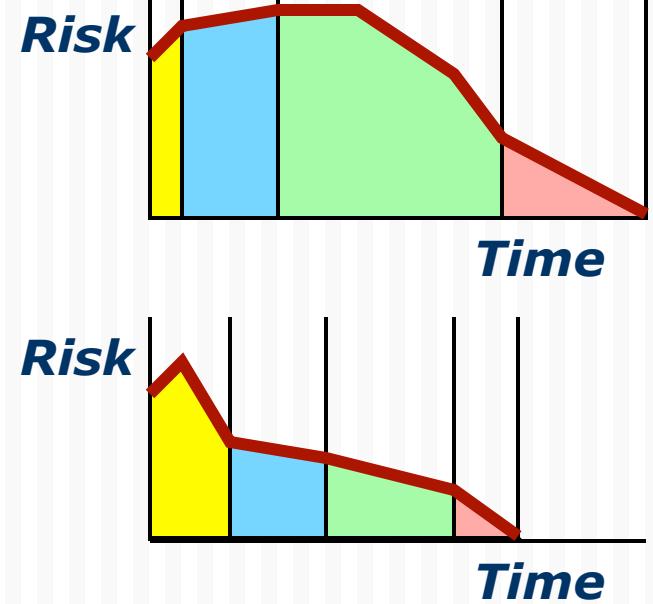
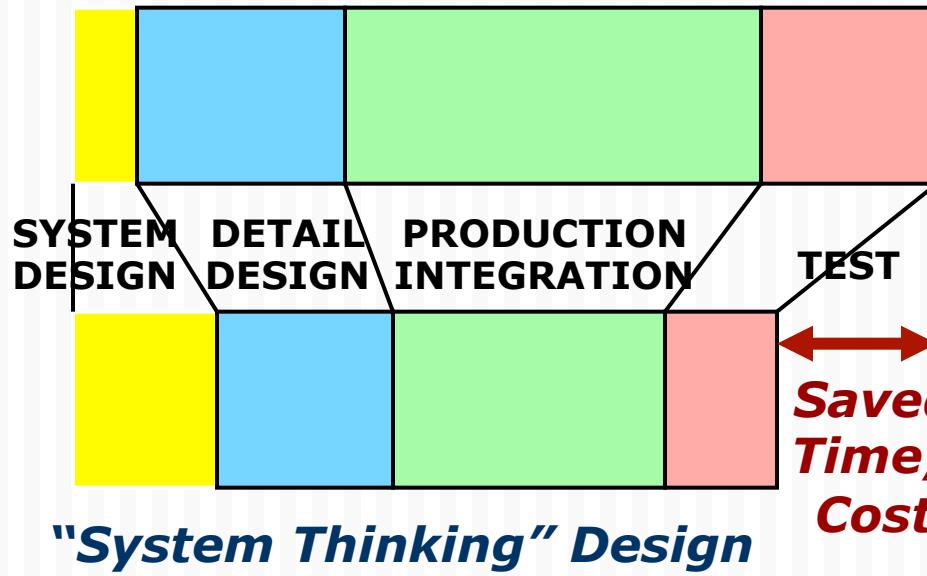
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Heuristic Claim of SE

- **Better systems engineering leads to**
 - **Better system quality/value**
 - **Lower cost**
 - **Shorter schedule**

Traditional Design



Not Known: How Much Is Enough?

SE-ROI Project

Interviews

Just-completed programs

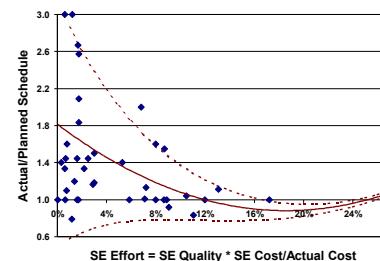
- Key PM/SE/Admin
- Translate program data into project structure

- *SE data (hours, quality, methods)*
- *Program success data*
- *Program characterization*

Desired Results

1. Statistical correlation of SE practices with project success
2. Leading indicators
3. Identification of good SE practices

Statistical correlation



Company Participation

- **Data gathering – *minimal impact***
 - Select 2 to 4 programs
 - One day of interviews
 - 2-hour sessions with PM+SE of each program
 - Strong protection of proprietary data
- **Reports – *effective program benchmarking***
 - Benchmark report within 30 days of session
 - Compares programs against prior data
 - Quarterly reports from all prior data, all sources
 - *Correlations found*
 - *Leading indicators proven*
 - *SE practices proven*

Basic Demographics

Characteristic	ValueSE Data Set	SE-ROI Data Set
Number of organizations	Unknown	16
Number of data points	44	48
Funding method	Unknown	39 contracted, 9 amortized
Program total cost	\$1.1M - \$5.6B Median \$42.5M	\$600K - \$1.8B Median \$14.4M
Cost compliance	(0.8):1 – (3.0):1 Median (1.2):1	(0.6):1 – (10):1 Median (1.0):1
Development schedule	2.8 mo. – 144 mo. Median 43 mo.	2 mo. – 120 mo. Median 35 mo.
Schedule compliance	(0.8):1 – (4.0):1 Median (1.2):1	(0.3):1 – (2.5):1 Median (1.1):1
Percent of program used in systems engineering effort, by cost	0.1% - 27% Median 5.8%	0.1% - 80% Median 17.4%
Subjective assessment of systems engineering quality (1 – 10)	Values of 1 to 10 Median 5	Values of 1 to 10 Median 7



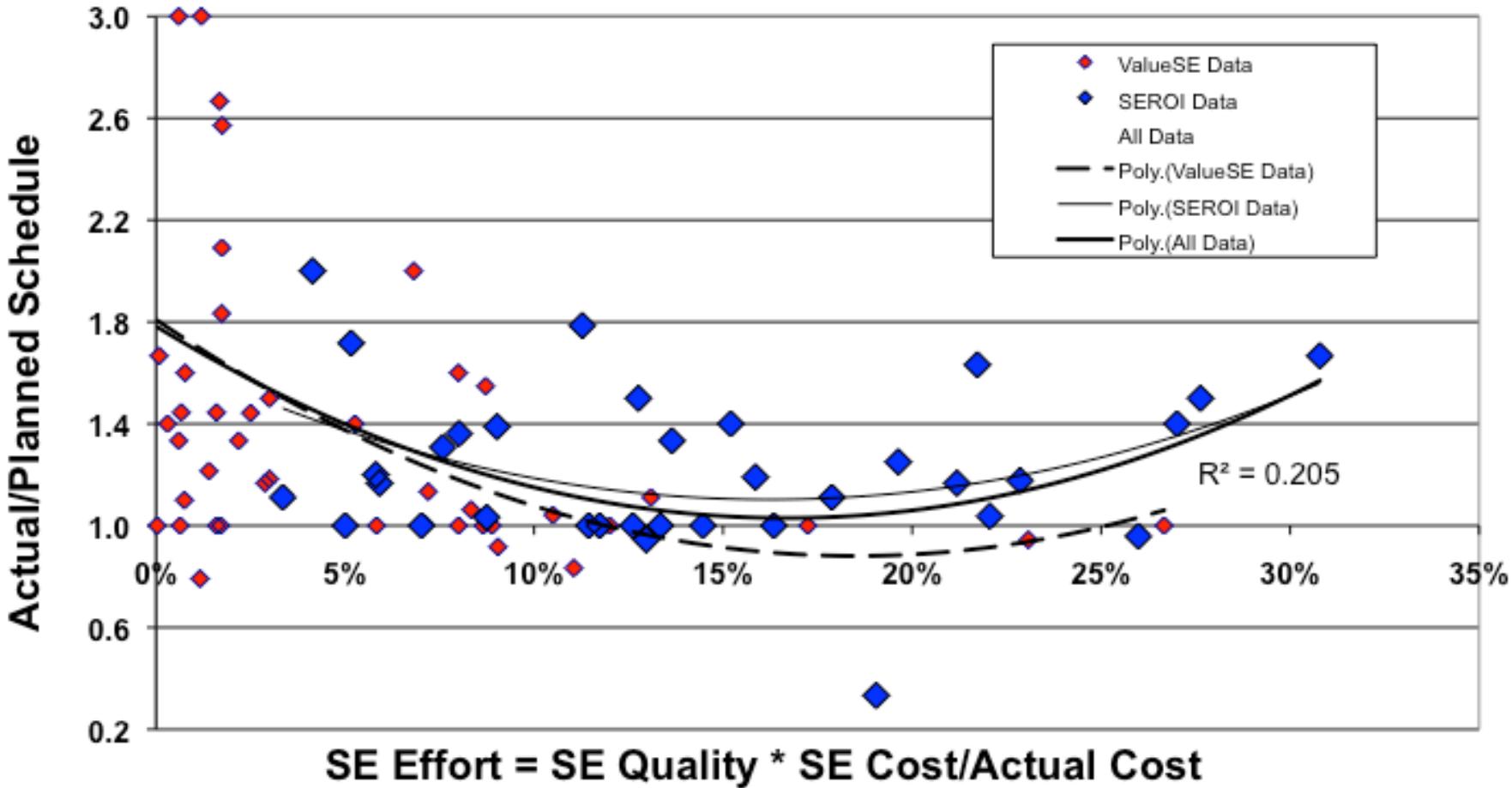
SE-ROI Results: Primary Relationships

**SE effort correlates with
3 of 4 success measures**

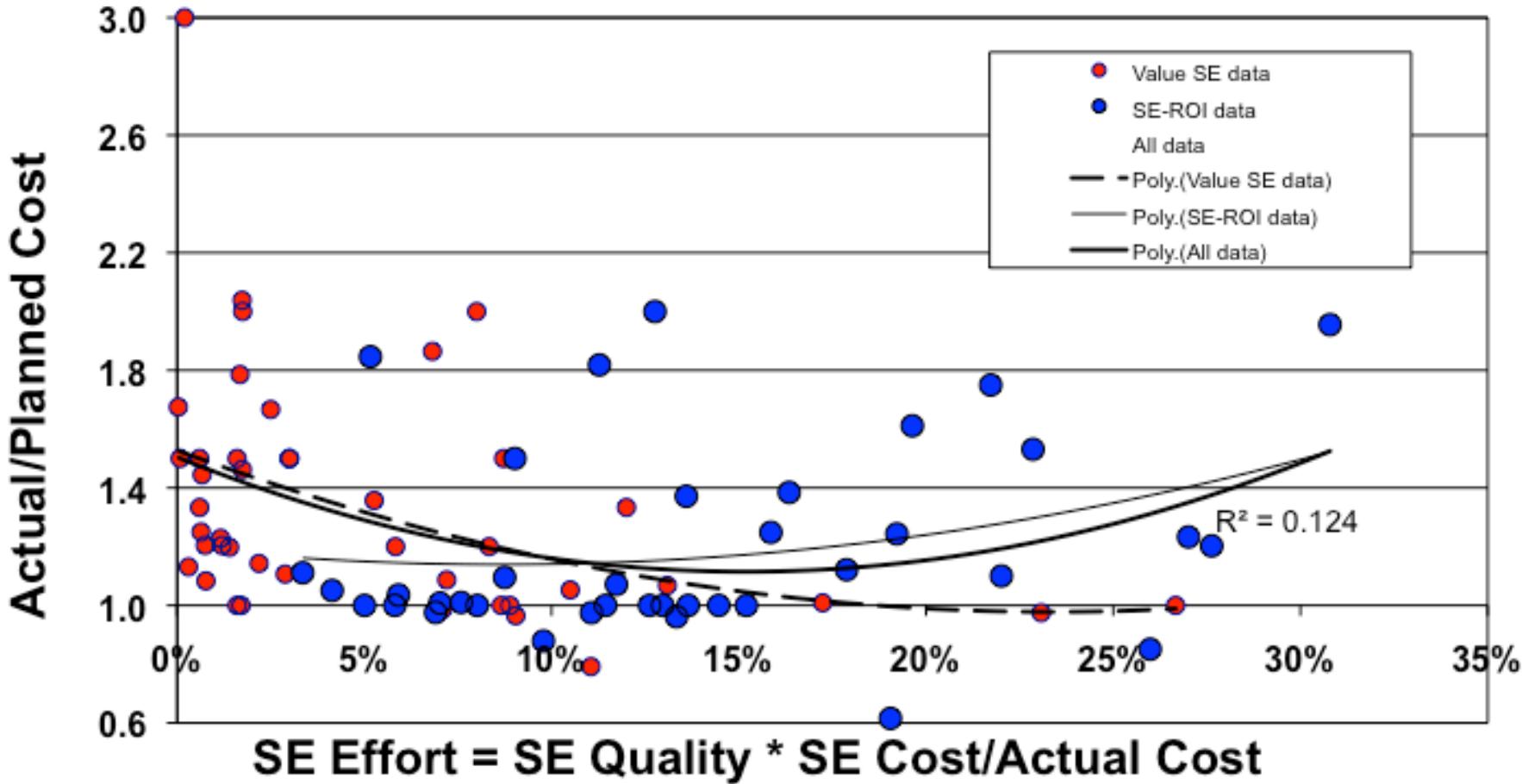
**Optimum SE effort
~15% of total
development cost**



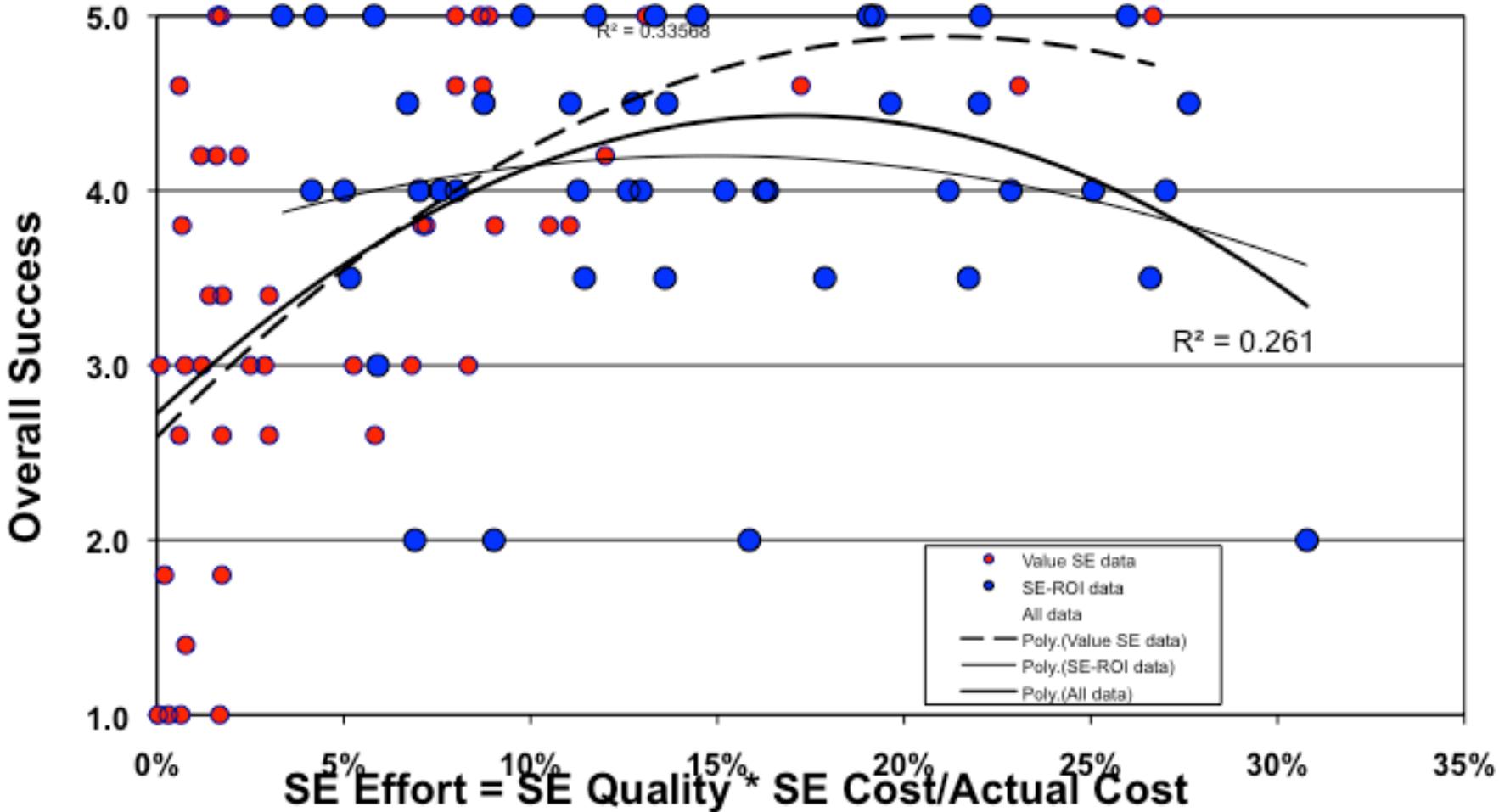
Schedule vs. SE Effort



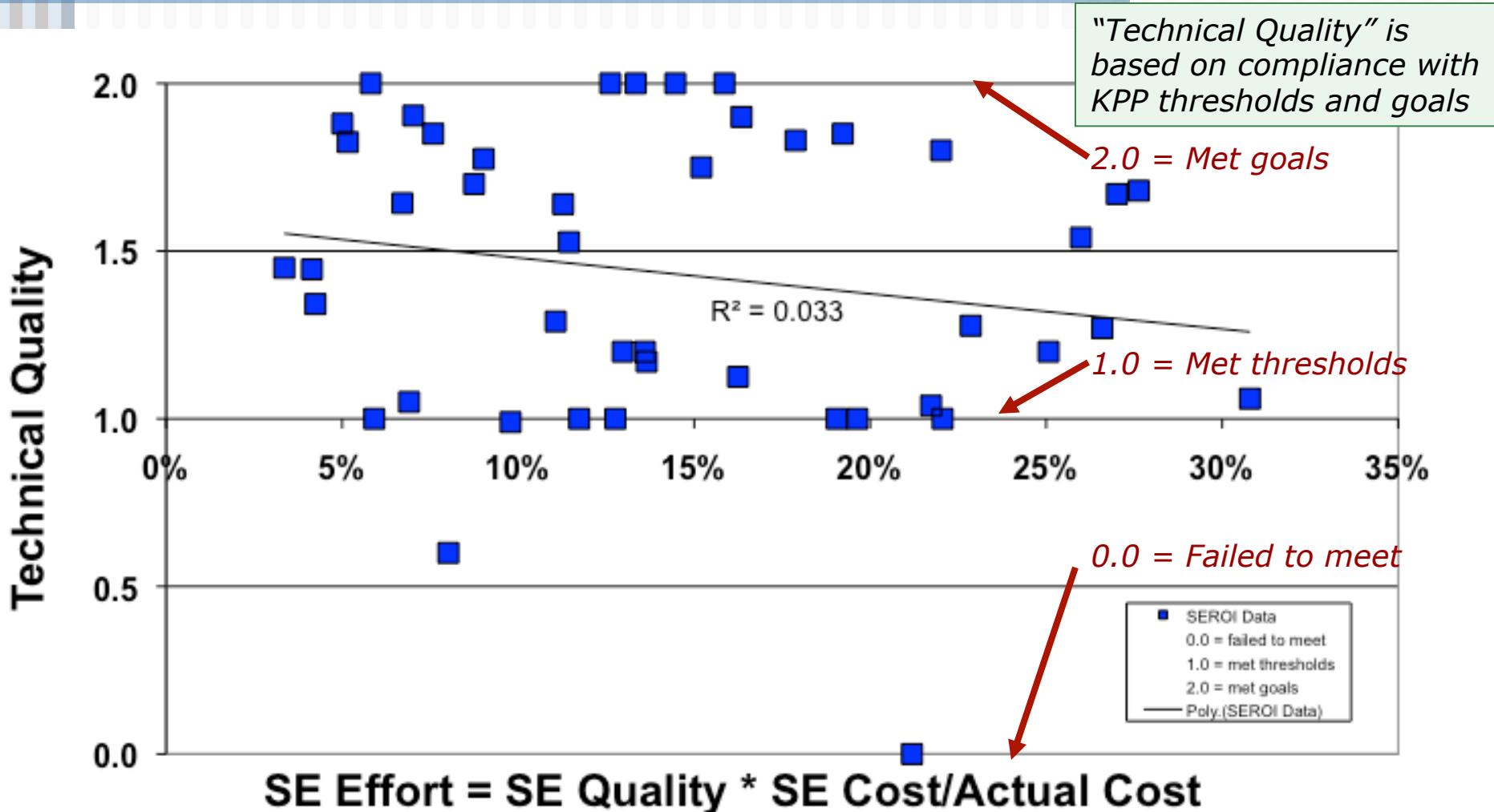
Cost vs. SE Effort



Overall Success vs. SE Effort



Technical Quality vs. SE Effort





SE-ROI Results: Eight SE Activities

**All SE activities correlate
w/ cost, schedule,
acceptance**

None correlate w/ quality

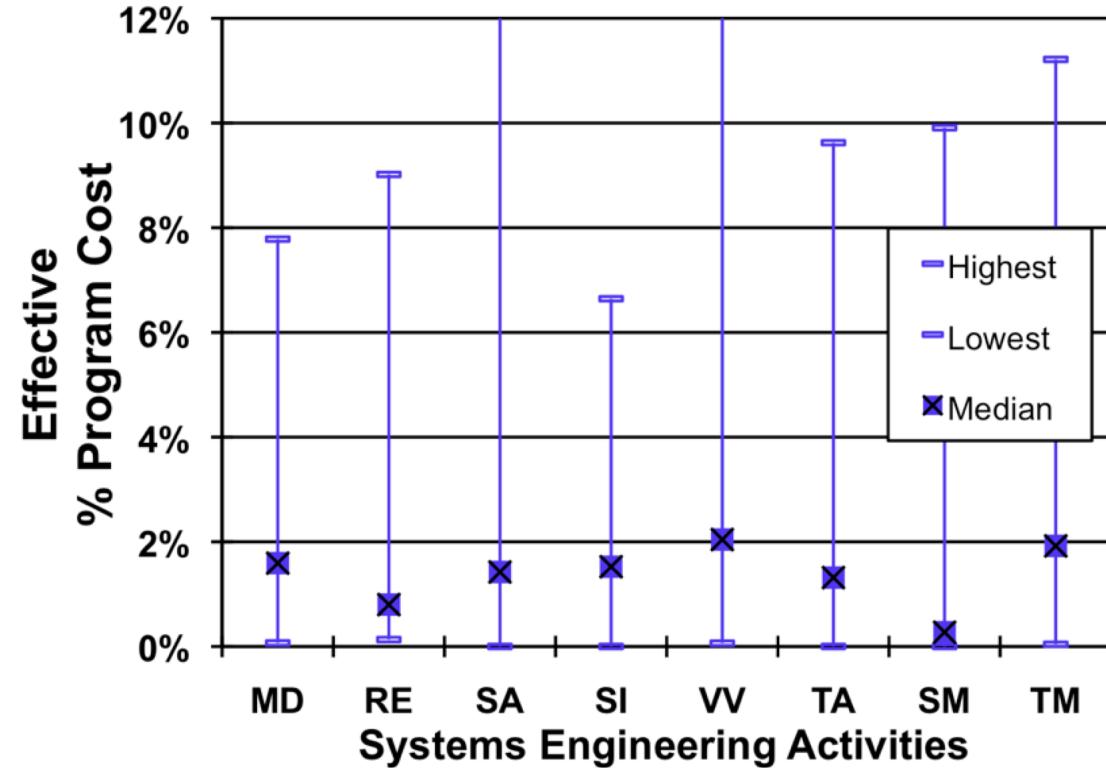
**Successful programs use
front-end; poor programs
use back-end**



Breakout by SE Activities

MD *Mission/Purpose Definition*
 RE *Requirements Engineering*
 SA *System Architecting*
 SI *System Integration*
 VV *Verification & Validation*

TA *Technical Analysis*
 SM *Scope Management*
 TM *Technical Leadership/Management*



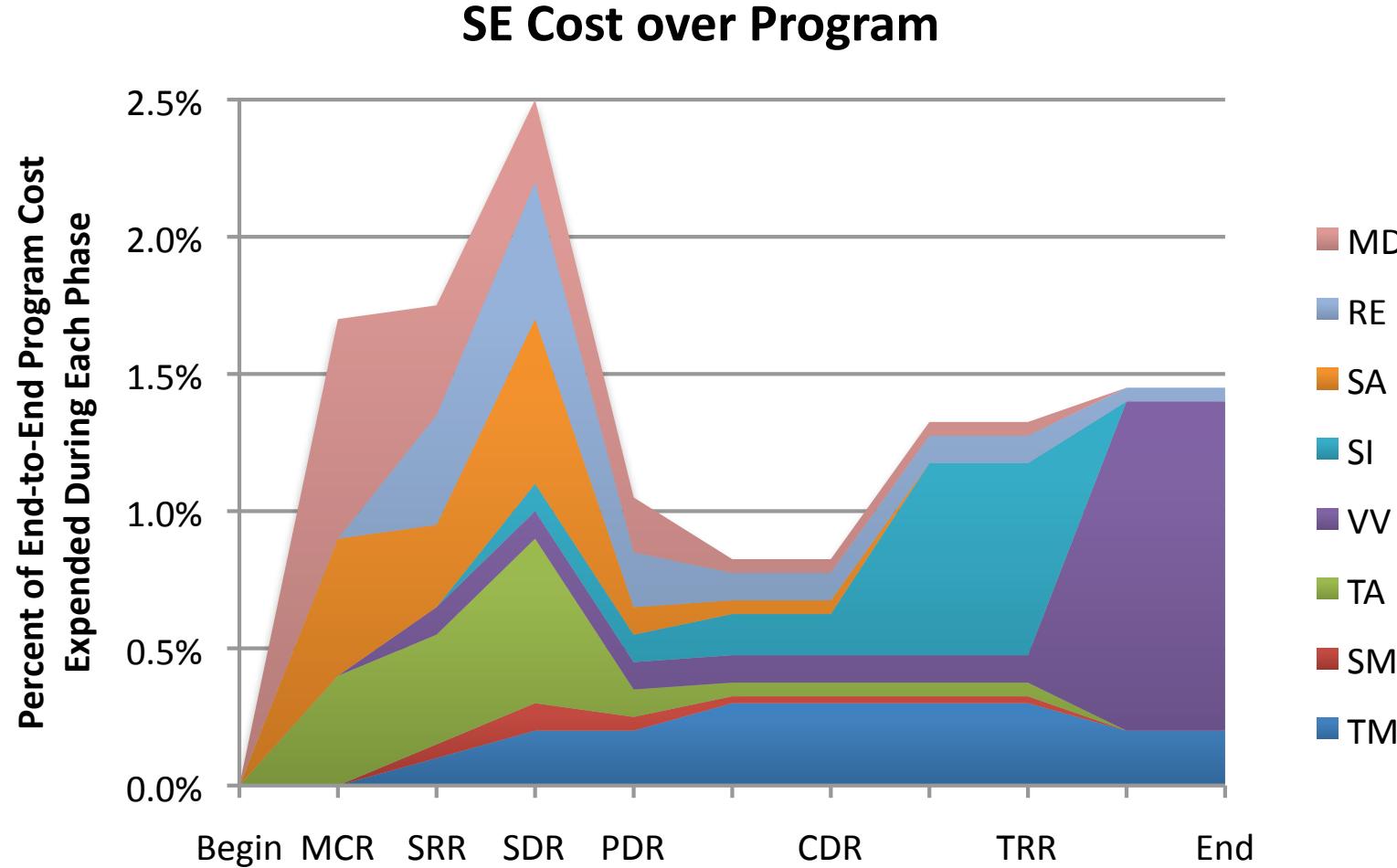
Effect of SE Activities

■ Which activities correlate to better quality?

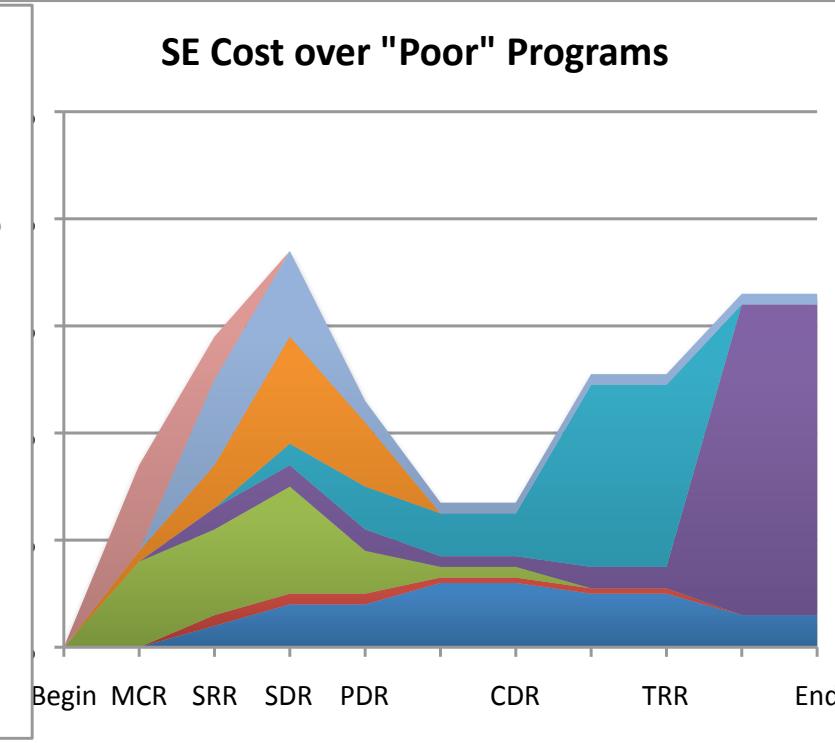
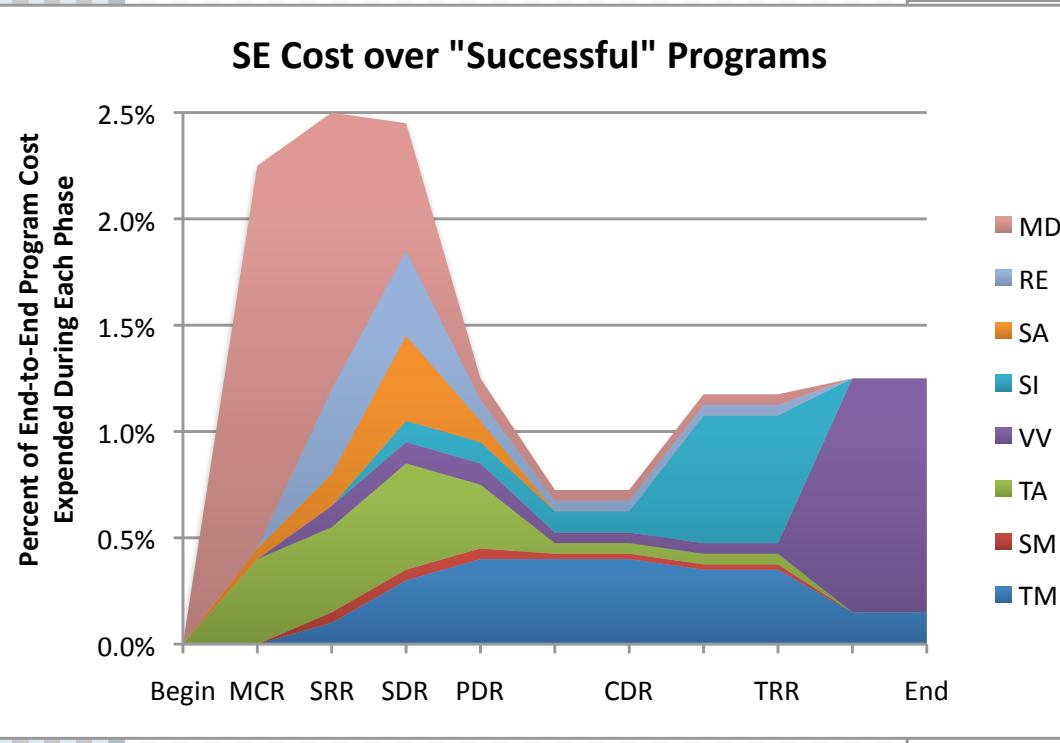
Activity	Cost	Schedule	Overall	Technical
Missn Defn*	Perhaps	Yes	Yes	No
Reqs Engr	Yes	Yes	Yes	No
Sys Arch	Yes	Yes	Yes	No
Sys Integr	Perhaps	Perhaps	Perhaps	No
Tech Anlysis	Yes	Yes	Yes	No
Tech Mgmt	Yes	Yes	Yes	No
Scope Mgmt	Yes	Yes	Yes	No
Ver & Val	Yes	Yes	Yes	No

* For most projects, MD was performed in an earlier phase

Breakout by Phase



Breakout by Success



Successful (*~on cost*)

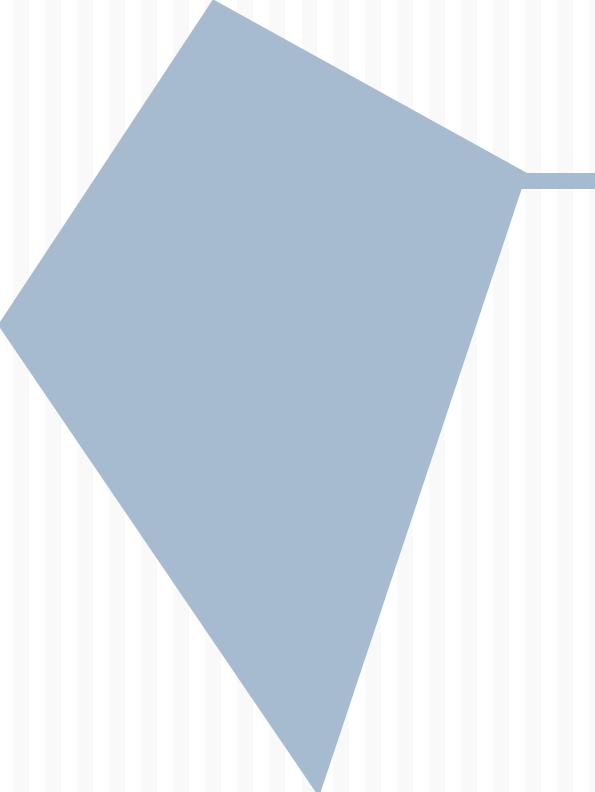
- More mission/purpose defn
- More tech leadership/mgmt
- More Systems Engineering

Poor (*overran cost*)

- More system integration
- More verif & valid
- Less Systems Engineering



SE-ROI Results: Right-Sizing SE



Results are further optimized using characterization parameters

Parametric sizing of SE to optimize success



Adjustment to SE Effort

- Raw SE percent of program cost

$$SE\% = \frac{Cost_{SE}}{Cost_{PROGRAM}}$$

- “SE Effort” - adjust for quality of SE

$$SEE = SEQ * SE\%$$

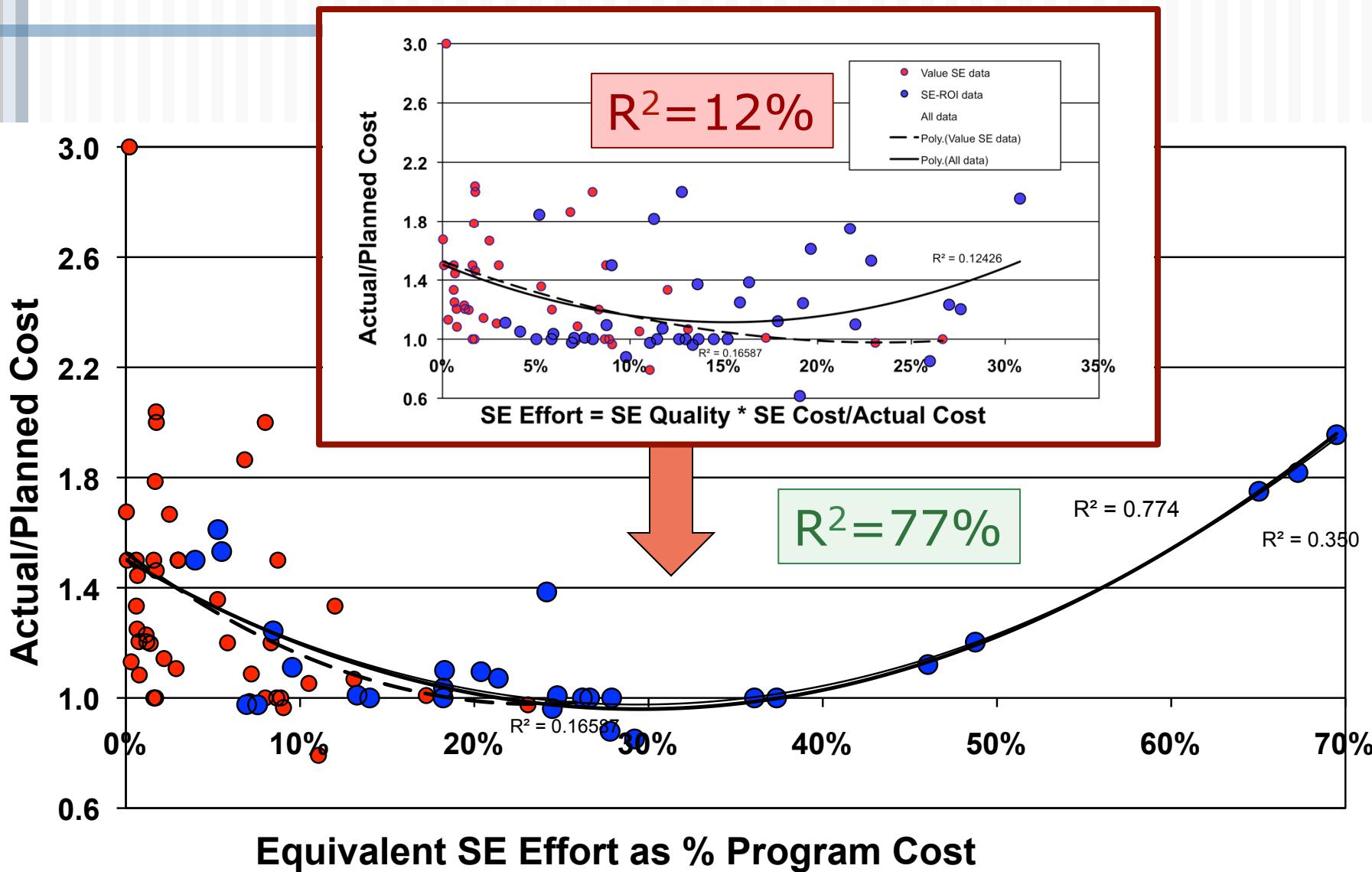
- “Equivalent SE Effort” – adjust for 14 characterization parameters

- Multiplicative factors as in COSYSMO

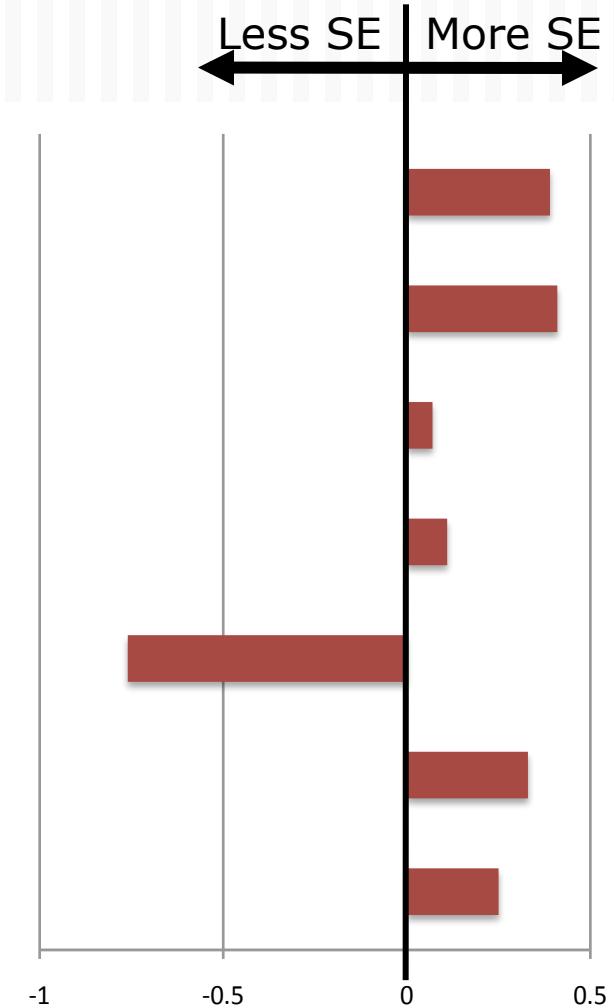
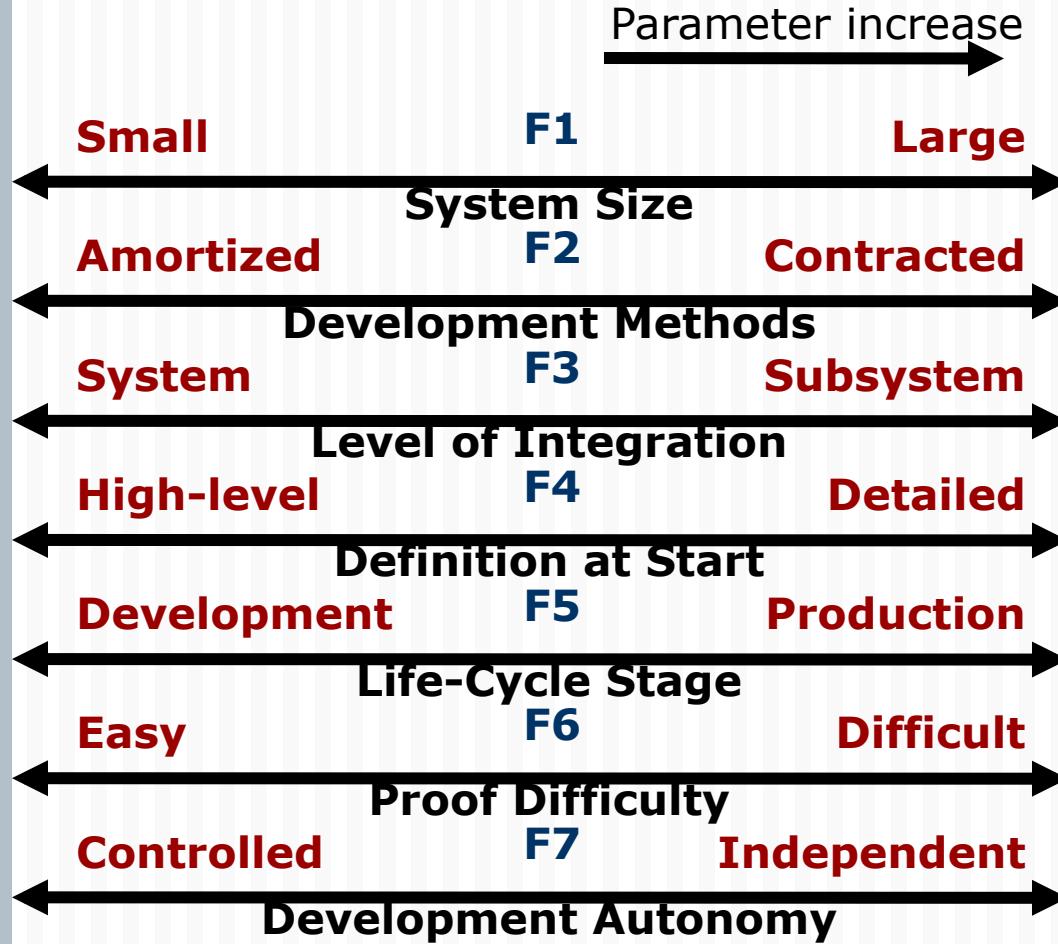
$$ESEE = SEE * \prod_{j=1 \dots 14} \left(\frac{PP_j}{.5} \right)^{Weight_j}$$

- **weight=0 for no effect; >0 increase; <0 decrease**
 - **Select weights to optimize correlation**

Effect of Characterization Parameters

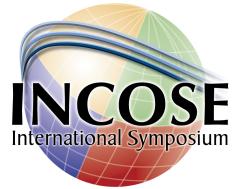


Quantified Parameter Weights

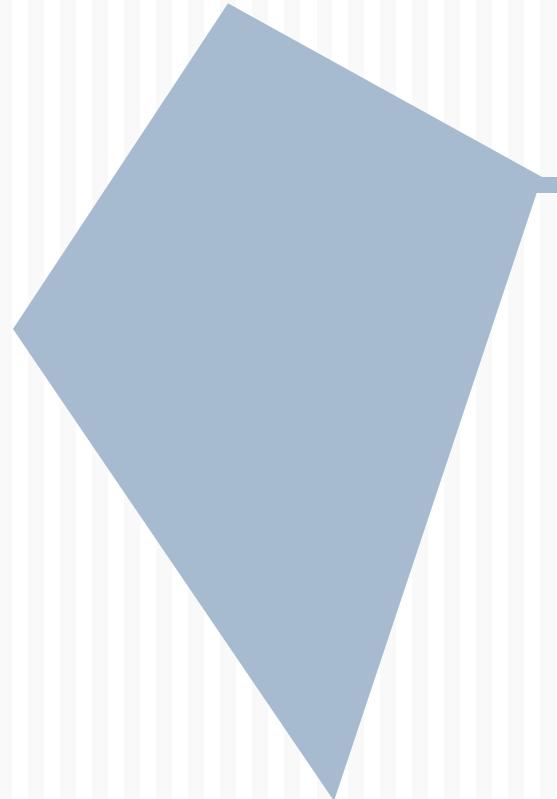




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Summary



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Quantified, Proven Results

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Questions?

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