

Applying Systems Architecture to Technology Policy Research:

Models of Space Activity in Developing Countries

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Research Overview



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**Goals and
Outcomes**

Societal Progress
and Well-being

**Analysis &
Modeling**

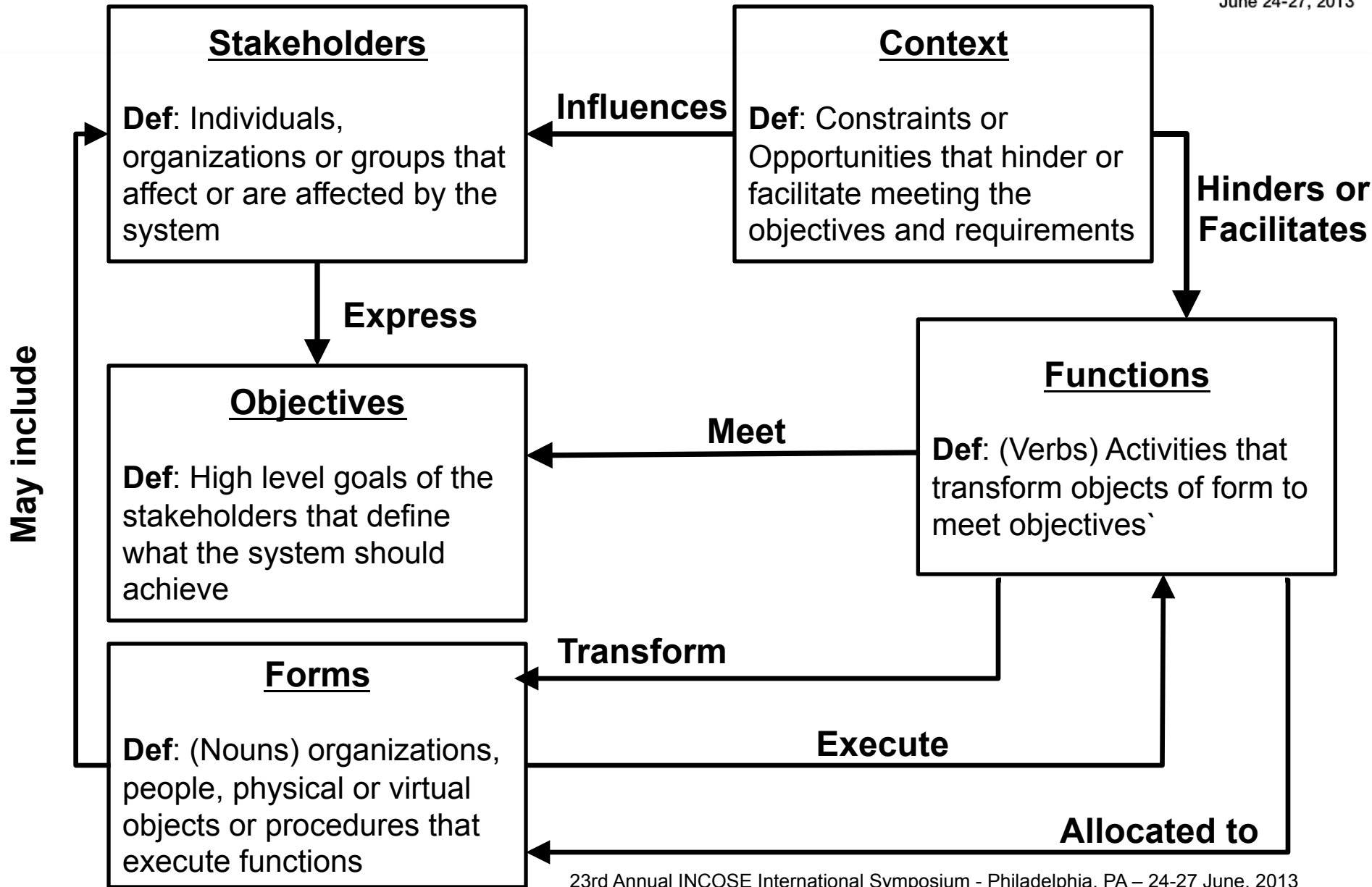
Systems
Architecture and
Systems
Engineering

Technology
Management and
Policy

**Implementation
Approaches**



Architectural Framework for Technology Policy Research

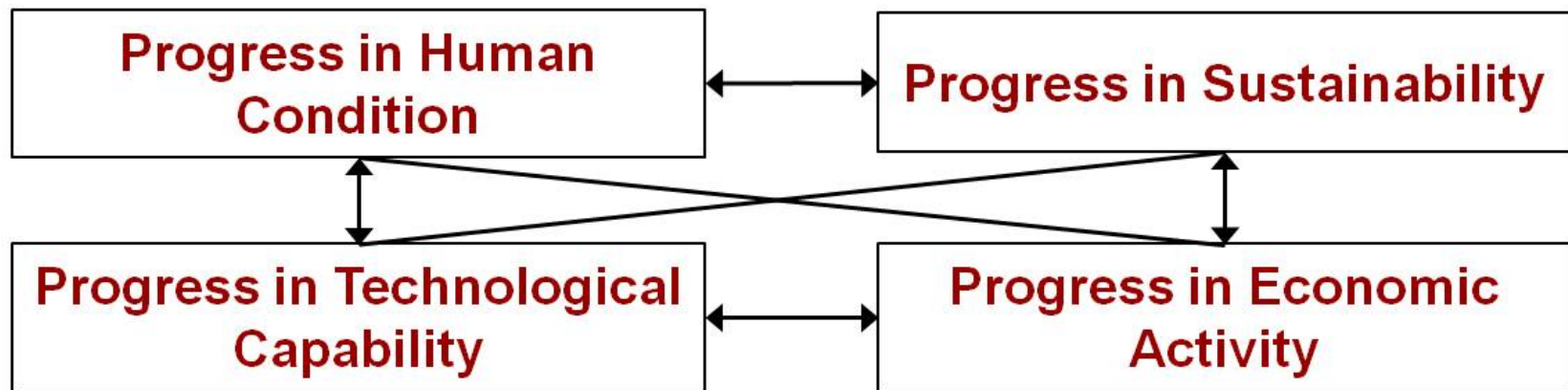


Context of the Research

Satellite Programs in Developing Countries



Stakeholder Objectives emphasize National Development



Type of Progress	Example Metric	Source of Metric	US Rank & Score
Human Condition	Human Development Index	United Nations	Rank 4/187; Score .91/1
Sustainability	Environmental Performance Index	Yale and Columbia University	Score 63.5/100
Technology	Information and Communication Technology Development Index	International Telecommunications Union	Rank 17/152; Score 7/10
Economic Activity	Global Competitiveness Index	World Economic Forum	Rank 4/139; Score 5.43/7

Space-related activity is relevant to many aspects of national development

Five Types of Space Activity that Benefit National Development

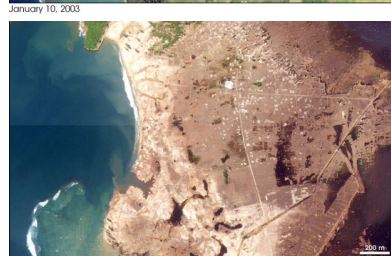
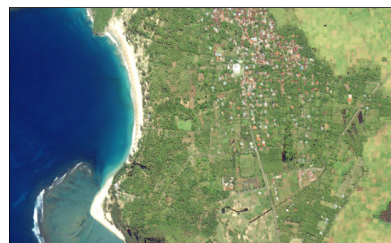
Applying Satellite Services

Building Technological Capability

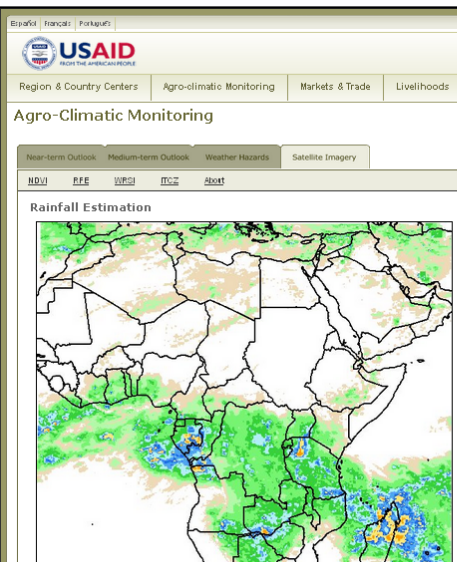
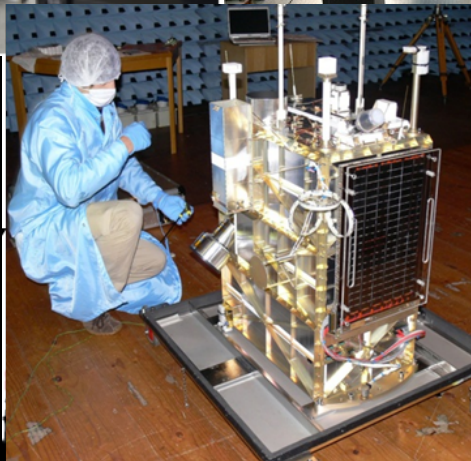
Enabling Economic Activity

Inspiring Technology Applications

Building Scientific Knowledge



December 29, 2004



New countries are investing in satellite hardware, expertise and infrastructure



Country	National Space Agency Established	First Domestic Satellite Launched
Algeria	2002	2002
Egypt	1994	1998
Nigeria	1999	2003
South Africa	2010	1999

Photo Credits SSTL (<http://www.sstl.co.uk/>), Sunspace (<http://www.sunspace.co.za/home/>), Yuzhnoye Design Office, Ukraine (<http://www.yuzhnoye.com/?lang=en>)



New countries are investing in satellite hardware, expertise and infrastructure

Region	Country	National Space Agency Or Office (Year Est.)	Buy LEO Sat. (Launch Year)	Buy GEO Sat. (Launch Year)	Build LEO Sat. Locally (Launch Year)	Build GEO Sat Locally (Launch Year)
Asia	Indonesia	LAPAN (1963)	2007	1997	In process	
	Malaysia	ANGKASA (2002)	2000	1996	In process	
	Pakistan	SUPARCO (1981)		In process	1990	
	South Korea	KARI (1989)	1992	2009	1993	
	Thailand	GISTDA (2000)	1998	1993		
	Turkey	TUBITAK (1985)	2003	1994	2011	
	United Arab Emirates	EIAST (2006)	2009			



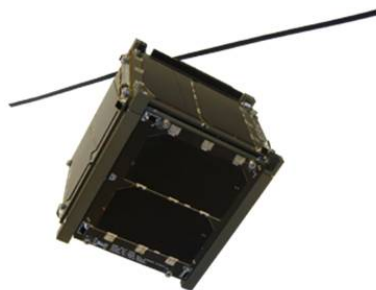
New countries are investing in satellite hardware, expertise and infrastructure

Region	Country	National Space Agency Or Office (Year Est.)	Buy LEO Sat. (Launch Year)	Buy GEO Sat. (Launch Year)	Build LEO Sat. Locally (Launch Year)	Build GEO Sat Locally (Launch Year)
Latin America	Argentina	CONAE (1991)			1996	In process
	Chile	ACE (2001)	1998			
	Mexico	AEM (~2010)		1985	1996	
	Venezuela	ABAE (~2008)		2008		

Small Satellite Technology

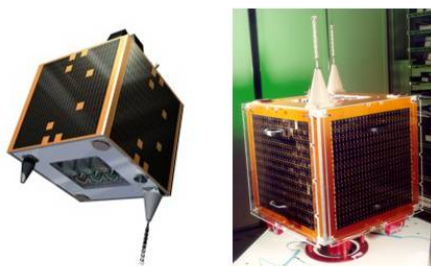
Smaller, less complex and less expensive satellites are becoming more mature, allowing new countries to execute satellite projects

CubeSat



Weight	< 1 kilogram
Capability	Technology demonstration and Education
Lifetime	< 1 year
Cost with launch (USD)	\$50,000 – \$200,000

Small Satellite



Weight	100 to 1000 kilograms
Capability	Earth Remote Sensing and Space Science
Lifetime	~ 5 years
Cost (USD)	\$10 - \$100 Million

Commercial Satellite



Weight	> 1000 kilograms
Capability	High Quality Earth Remote Sensing and Space Science
Lifetime	7 to 10 years
Cost (USD)	\$100 - \$500 Million

Benefits of Applying Architectural Framework (AF)

- **Integrating Concepts from Literature**
 - The AF shows links between ideas from diverse literature communities
- **Enabling Multi-Level Analysis**
 - The AF is used to model national technology policy decisions at three levels
 - Technology Management for Development
 - Technology Project Design
 - Implementing a Collaborative Satellite Development Project
- **Enabling Synthesis and Explanation**
 - The AF lays a foundation for building theoretical explanations that combine evidence from multiple case studies



Integrating Concepts from Literature

Literature Area	Major Concept	Key Authors
Technology and Development	Technological progress contributes to development along with sustainability, economics and the human condition	Smith 1776; Schumpeter 1936, 1939; Mokyr 2002; Grieve 2004
Technological Learning	Latecomers can master, adapt and diffuse existing technology from foreign sources	Amsden 2001, 2007; Lall 1992; Kim 1999; Dosi 1996; Dahlman 1987; Westphal 1981
Technology Transfer	Technology transfer through intentional partnerships is one way to access foreign technology	Contractor and Sagafi-Najed 1981; Reddy and Zhao 1990; Gross 1996; Kedia and Bhagat 1988



Integrating Concepts from Literature

Literature Area	Major Concept	Key Authors
Complex Product Systems	Capital goods that are engineering and software intensive have specific challenges	Hobday & Rush 1999
Project Delivery	Consider customer's knowledge, risk aversion and regulation to design partnership approach	Gordon 1994; Miller 1997

- This set of literature is relevant to analyzing the policy challenges facing developing countries that invest in new technology areas
- Each area of literature has a different purpose and emphasis
- The Architectural Framework provides a unifying structure to link the literature concepts



Integrating Concepts from Literature

Literature Areas	Major Stakeholders	Contextual Opportunities & Constraints	Stakeholder Objectives	Functions	Forms
Technology and National Development	Governments, citizens, firms, research organizations, not-for-profit organizations in a country	Market Failures, Institutional Failures, Disease Burden, Globalization, Natural Resources, Infrastructure, etc.	Progress in Human Condition, Sustainability, Technological Capability and Economic Activity	Building Communication Infrastructure, Reducing Corruption, Fighting Disease, Managing Water Resources	Infrastructure Investment, Transparency Initiatives, Vaccination Programs, Monitoring Systems
Technological Learning and Technology Transfer	Learning Organization, Expert Organization, Oversight Organization	Policy infrastructure, Facilitating event, national level technology vision, leadership approach	Adopt and apply domestically a technology that was previously available from foreign sources	Accessing Technology, Mastering Technology, Adapting Technology, Diffusing Technology	Training Approaches: Theoretical Training, Practical Training, On-the-Job Training



Integrating Concepts from Literature

Literature Areas	Major Stakeholders	Contextual Opportunities & Constraints	Stakeholder Objectives	Functions	Forms
Complex Product Systems	Customer, Supplier, Subcontractors, Regulators	Geographical distribution of team, Funding, Collaboration Tools, Level of integration of system, System operational environment	Execute design and implementation of a Complex Product System to meet needs of customer and bring financial benefit to suppliers	Designing, Procuring, Manufacturing, Integrating, Testing, Deploying, Maintaining, Supporting	Laboratories, Software Modeling Tools, Test Facilities, Specialized Equipment
Project Delivery	Project Manager, Customer, Supplier, Financier	Schedule, Funding, Risk, Labor and capital resource requirements	Procure infrastructure that addresses need for public service	Selecting Supplier, Contracting, Financing, Designing, Implementing	Project Delivery Methods: Prime Contractor, Multiple Primes, Turnkey, Build-Operate-Transfer, Design-Build

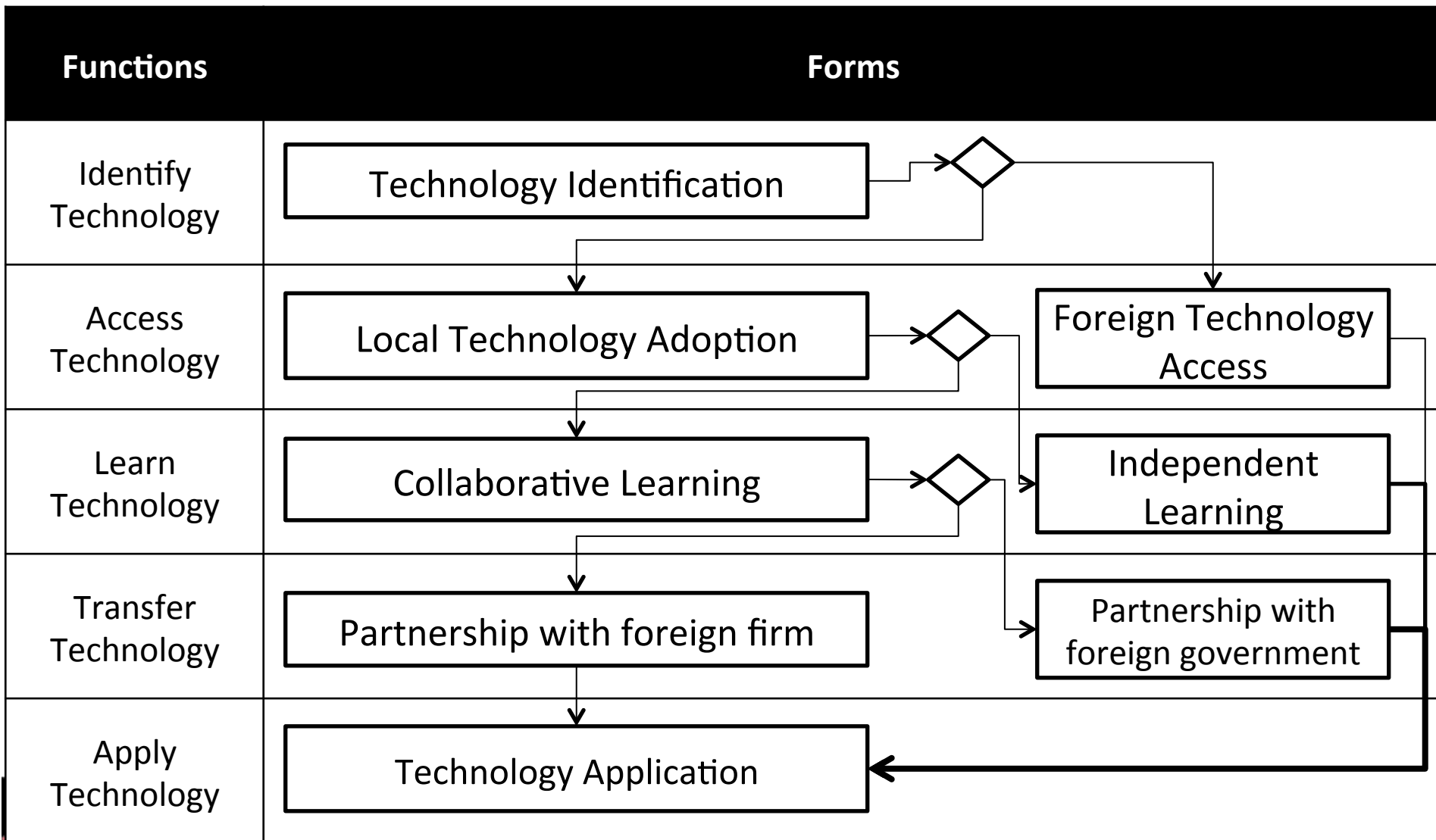


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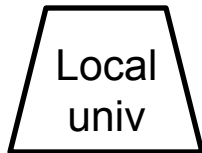
Technology Management for Development



Technology Project Design

Turnkey Project

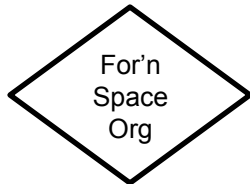
Train engineers



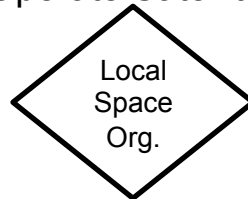
Design/Build Satellite



Launch Satellite

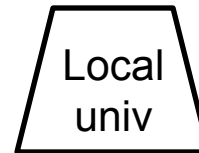


Operate Satellite

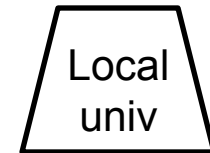


Local University Project

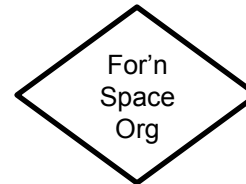
Train engineers



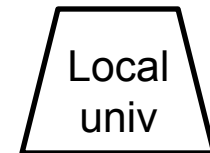
Design/Build Satellite



Launch Satellite



Operate Satellite

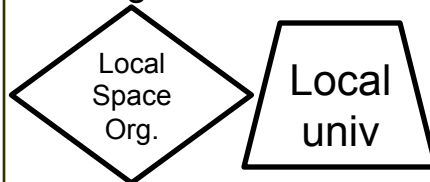


Education Abroad with Local Development

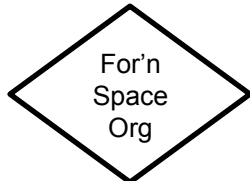
Train engineers



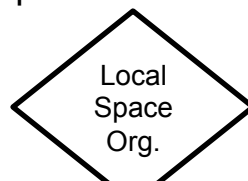
Design/Build Satellite



Launch Satellite



Operate Satellite

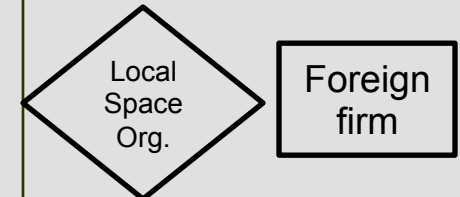


Collaborative Satellite Development

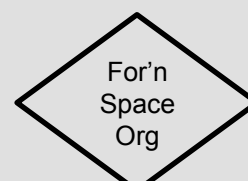
Train engineers



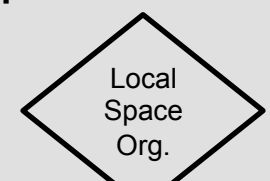
Design/Build Satellite



Launch Satellite



Operate Satellite

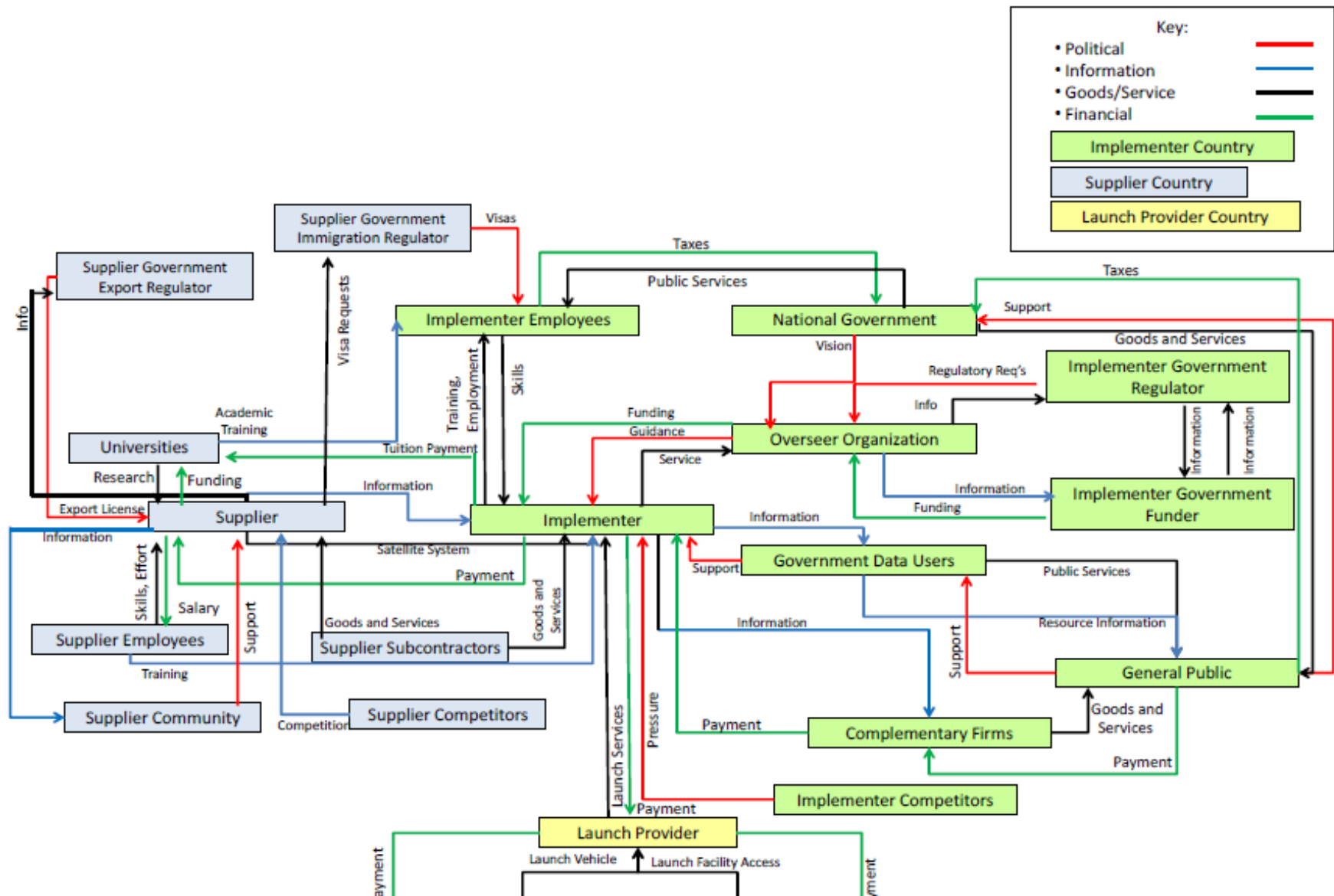


Implementing a Collaborative Satellite Development Project

- Steps to apply architecture framework to detailed model of a Collaborative Satellite Development Project
 - Step 1: Identify Stakeholders and Analyze value flow.
 - Step 2: Examine Context for Constraints, Opportunities, and Objectives
 - Step 3: Define Functions, Generic Forms, Alternative Forms, Dimensions and Views



Step 1: Identify Stakeholders and Analyze value flow



Step 2: Examine Context for Constraints, Opportunities, and Objectives

Examples of Contextual Constraints and Opportunities Identified in Collaborative Satellite Development Projects

Prior use of remote sensing services on national level	never	sometimes	often
Prior use of communication satellite service by national organizations	never	sometimes	often
National Space Office (during time of project)	no	partial	yes
Past domestic satellite projects	none	few	many
Major space event: Partnership opportunity	no	partial	yes
Major space event: Policy or facility established	no	partial	yes
Key Leader: Overseer Organization	no	partial	yes
Key Leader: Implementing Organization	no	partial	yes
National Vision: Space as part of development process	no	partial	yes
National Vision: Accomplishment in space tech	no	partial	yes
Level of Political Support	low	medium	high
National Space Policy Infrastructure	weak	growing	strong

Step 2: Examine Context for Constraints, Opportunities, and Objectives

Examples of High Level Technical Objectives Identified in Collaborative Satellite Development Projects

Maintain data continuity with existing system	no	low priority	high priority
Provide medium resolution optical imagery	no	low priority	high priority
Provide high resolution optical imagery	no	low priority	high priority
Provide operational imagery	no	low priority	high priority
Provide commercially viable imagery	no	low priority	high priority



Step 2: Examine Context for Constraints, Opportunities, and Objectives

Examples of Capability Building Objectives Identified in Collaborative Satellite Development Projects

Key long term objectives:	Priority Level		
Establish national capability to design and manufacture satellites independently	low	medium	high
Create local high technology employment opportunities for the country	low	medium	high
Key short term objectives:			
Learn to procure satellite system	low	medium	high
Local engineers participate in building, testing operating mission	low	medium	high
Local engineers experience lifecycle from design to operations	low	medium	high
Train engineers enough so they can build satellites with support in future	low	medium	high
Train engineers to effectively operate satellite	low	medium	high
Training Focus Area:			
Satellite Engineering focused	low	medium	high
Operations focused	low	medium	high
Payload Engineering focused	low	medium	high

Step 3: Define Functions, Generic Forms, Alternative Forms, Dimensions and Views

Generic Forms	Function	Examples of Forms from Existing Projects			
Facility View					
Supplier Facility Status	Defining Supplier Facility State	Temporary	Transitional	Purpose-Built	
Implementer Facility Status	Defining Implementer Facility State	Temporary	Transitional	Purpose-Built	
Implementer Facility Type	Enabling Implementer Activity	Data Reception	Satellite Operations	Satellite Integration and Test	Optical Laboratory
Satellite Control System Operator	Controlling Satellite	Implementing Organization	Overseer Organization	Satellite Supplier	
Satellite Reception System Operator	Receiving Satellite Data	Implementing Organization	National Remote Sensing Center (non-implementer)	Satellite Supplier	Commercial Antenna Farm
Satellite Environmental Test Facilities	Hosting Satellite Environmental Tests	Satellite Supplier	Government Research Organization	Commercial Firm	

Step 3: Define Functions, Generic Forms, Alternative Forms, Dimensions and Views

Generic Forms	Function	Examples of Forms from Existing Projects				
Personnel Management View						
Engineer Selection Organization	Selecting Engineers for Training	Implementing Organization	Implementer and Supplier			
Engineer Recruitment Source	Defining Selection Pool	Experienced Academics	Military Representatives	Experienced Industry Professionals	Recent Graduates & Young Professionals	National Citizens
Engineer Recruitment Process	Announcing Training Opportunity	Network with universities	Coordinate with Military	Advertise with media	Use personal networks	Recruit among expatriate community
Engineer Evaluation Process	Evaluating Engineers for Training	Application	Interviews	Tests		
Hiring Time Horizon	Defining Hiring Time Horizon	Duration of Project	Project and Long Term	Long Term Employment		
Post-Training Assignment	Assigning Engineers after Training	Pre-project organization	Implementer Organization	University in Supplier Country	New Project at Supplier Organization	New position outside Implementer Organization

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Enabling Synthesis and Explanation

Approach for Exploratory Research

- Define a research question
- Collect evidence
- Organize evidence using Architectural Framework
- Develop findings inductively
- Consider how findings relate to existing literature
- Propose theoretical propositions that can be tested with new evidence



Research Question: Link Architecture to Stakeholder Objectives

- **Model Project Architecture:** *What are the Architectures of Collaborative Satellite Projects?*
- **Model Capability Building:** *What Capability Building Opportunities do Individuals and Organizations have?*
- **Linking Architecture and Capability Building:** *How does Project Architecture influence Capability Building?*

Summary of Case Studies

Satellite Projects	AlphaSat-R1	AlphaSat-R2	BetaSat-R1	BetaSat-R2/ BetaSat-R3	GammaSat-R1	DeltaSat-R2
Customer Nation	Nation Alpha		Nation Beta		Nation Gamma	Nation Delta
Supplier	Supplier Omega1	Supplier Tau1	Supplier Omega1		Supplier Tau1	Supplier Sigma1
Satellite Technical Performance	Medium Resolution	High Resolution	Medium Resolution	High and Medium Resolution	High Resolution	High Resolution
Technical Approach	New Satellite System Engineering Philosophy					Traditional Technical Approach

Supplier Selection Architectural Decision

	Nation Alpha		Nation Beta		Nation Gamma	Nation Delta
<i>Supplier Selection View</i>	AlphaSat-R1	AlphaSat-R2	BetaSat-R1	BetaSat-R2/ BetaSat-R3	GammaSat-R1	DeltaSat-R2
Informal	No	Yes	Yes	No	No	No
Formal	Yes	No	No	Yes	Yes	Yes

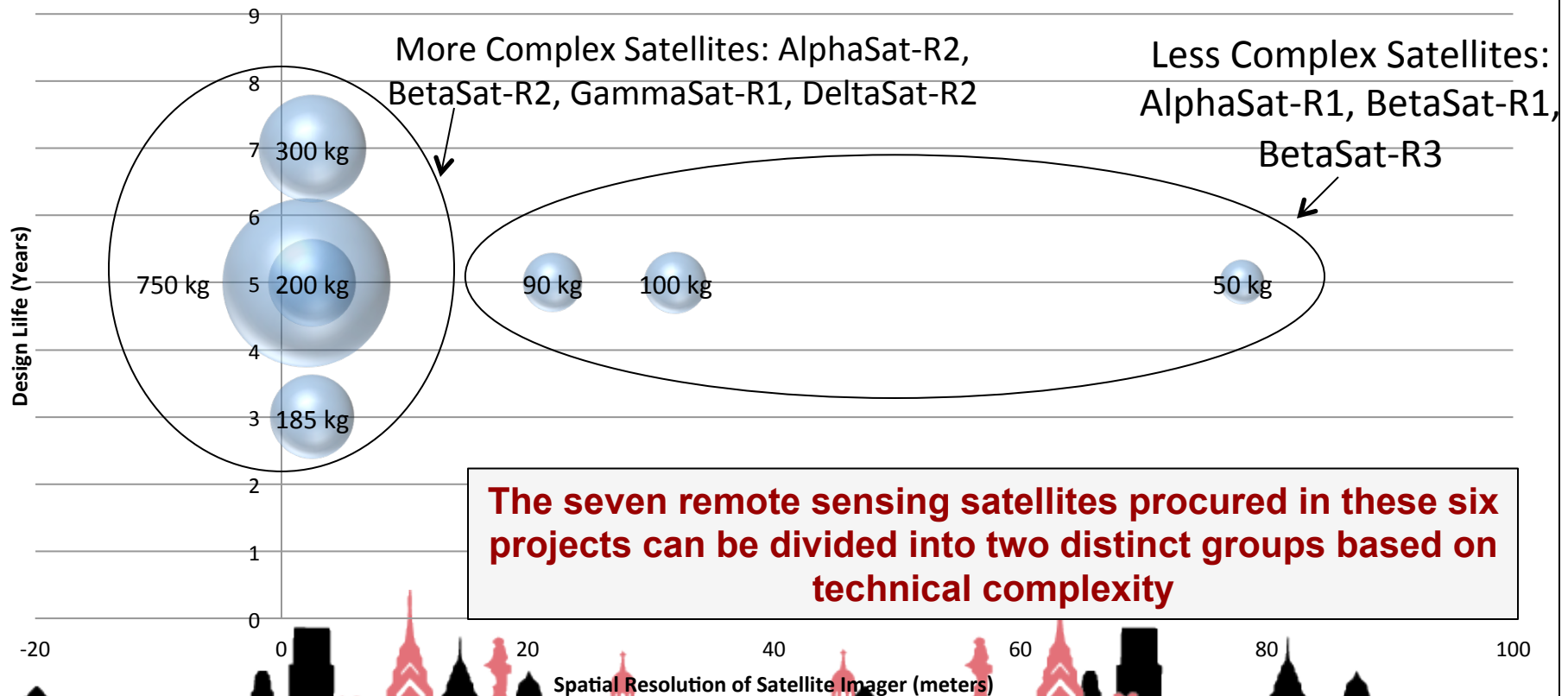
- The Collaborative Satellite Development Projects varied regarding how a Supplier Firm was selected
- Some projects used informal approaches to select a supplier, such as working with known contacts or following the recommendations of colleagues
- Some projects used formal approaches that emphasized bureaucratic transparency



Technical Product Architectural Decision

Satellite Technical Characteristics

Satellite Design Life (Years) versus Spatial Resolution of Satellite Imager (Meters)
Size of Sphere is Proportional to Mass (Kilograms)



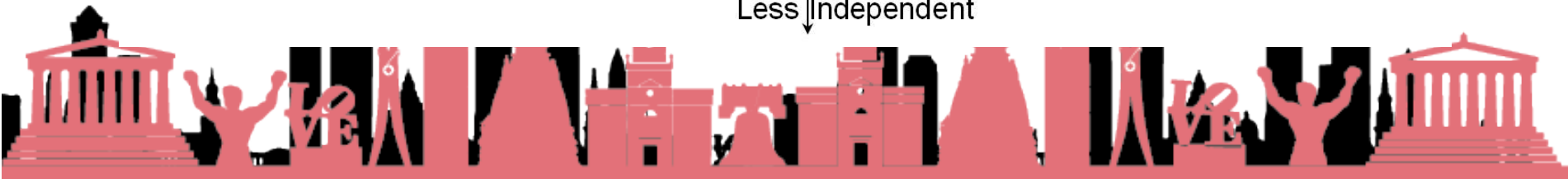
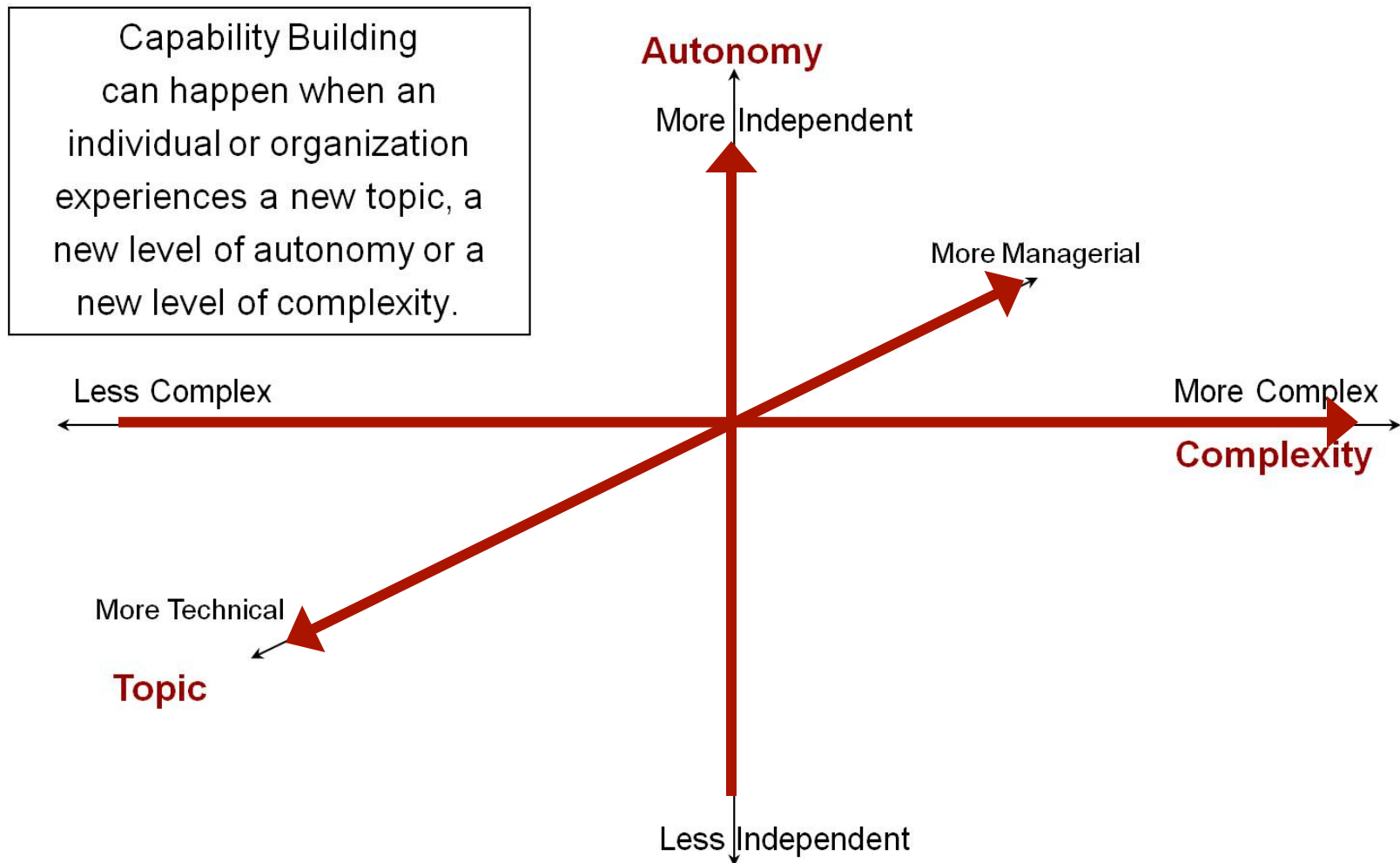
The seven remote sensing satellites procured in these six projects can be divided into two distinct groups based on technical complexity

Training Architectural View

<i>Training approaches</i>	AlphaSat-R1	AlphaSat-R2	BetaSat-R1	BetaSat-R2	BetaSat-R3	GammaSat-R1	DeltaSat-R2
Emphasizes Practical Skills and Informal mentoring	Yes	No	Yes	No	No	Yes	No
Emphasizes Theory and Formal mentoring	No	No	No	Yes	No	No	Yes
Emphasizes On the Job training and Mentoring as needed	No	Yes	No	No	Yes	No	No



Defining Capability Building (Stakeholder Objective)



Modeling Capability Building for Individuals

Color Key
Red = Before Training
Yellow = During Training
Green = After Training

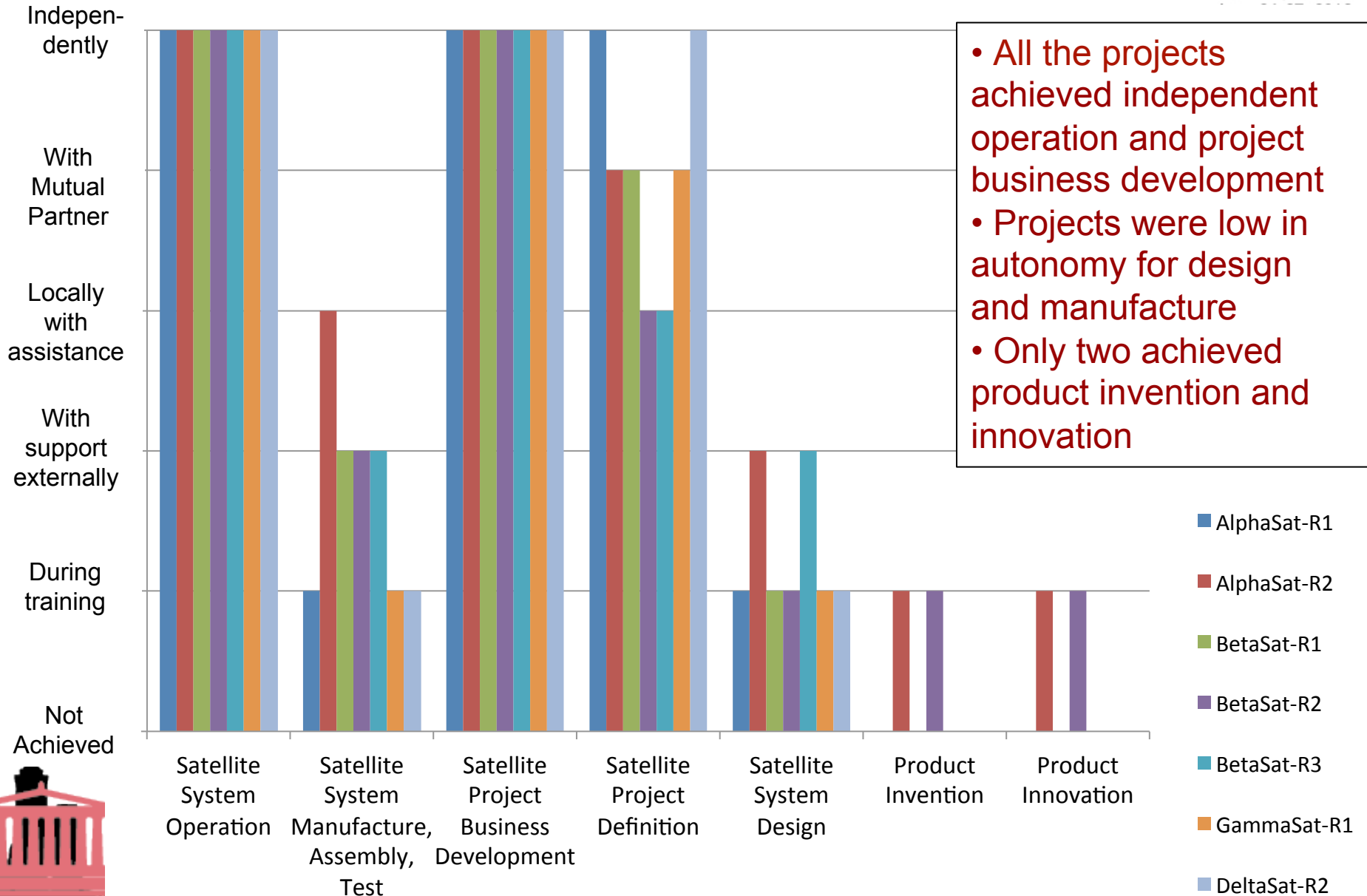
Early Project Activities

Later Project Activities

Increasing Autonomy and Application	Project Definition	Req's	Soft-ware	Design	Procurement, Assembly, Integration	Testing, Verification and Validation	Manage- ment	Launch	Ops
Independent Implementation	Green					Green	Green	Green	
Supervised On the Job Experience			Yellow	Yellow	Green	Green	Yellow		
Practical Training	Red		Yellow	Yellow	Yellow	Yellow			Red
Related Practical Experience									
Theoretical Training	Red			Yellow					
Related Theoretical Training				Green					

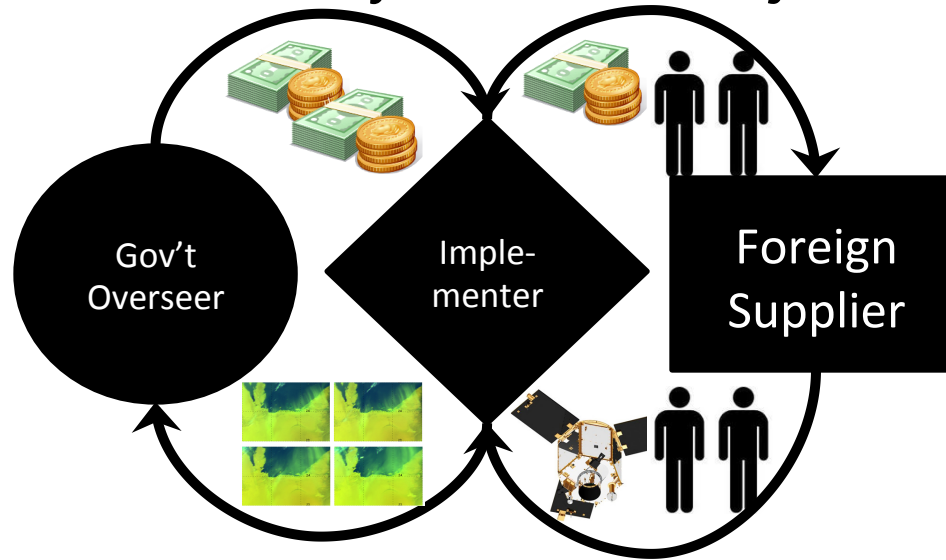


Modeling Capability Building for Organizations



Linking Context, Project Architecture and Capability Building Outcomes

“Politically Pushed” Project

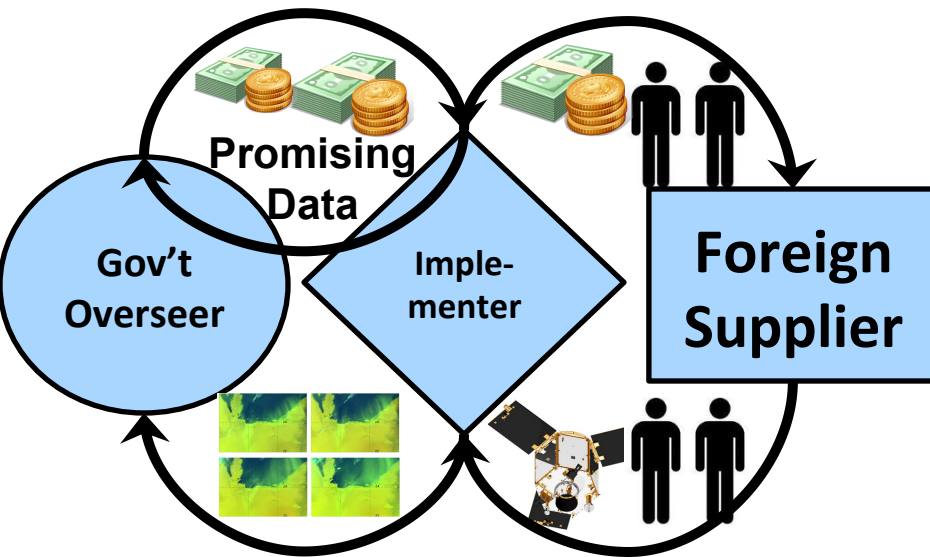


Project Aspect	Approach in Politically Pushed Project
Fundraising Process	Low effort and informal due to high political support
Selection of Supplier	Selected based on common vision for the project
Technical Characteristics of Satellite	Low complexity , minimal performance
Types Of Training For Engineers	Emphasizes practical technical skills and informal mentoring

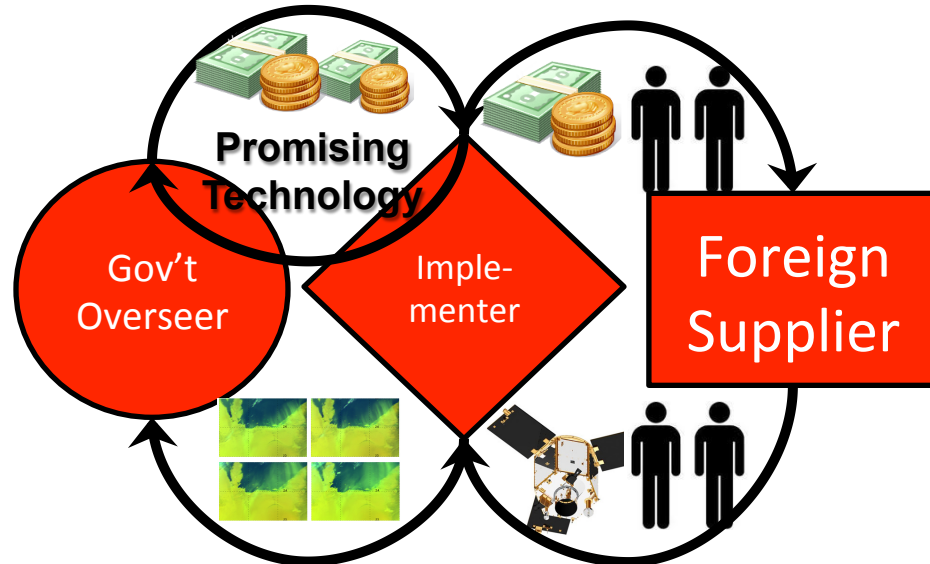


Linking Context, Project Architecture and Capability Building Outcomes

"Structured" Project



"Risk Taking" Project



	Structured Project Attributes	Risk Taking Project Attributes
Fundraising	High effort ; seek political support formally through data	High effort ; seek political support formally through technology
Supplier	Selected based on formal process	Selected based on trust
Satellite	High complexity and performance	New feature or performance
Training	Emphasizes theory and formal mentoring	Emphasizes on the job responsibility and mentoring as needed for the project goals

Summary and Conclusion

- The Architectural Framework is a flexible construct that can be applied to multiple topics and levels of analysis
- The AF facilitates modeling of complex empirical data; the architectural models can be used to define inductive explanations for case study outcomes and theoretical propositions
- At this state, the work is focused on **modeling** and **explaining** Collaborative Satellite Development Projects
- Future work will explore how the Architectural Framework is useful for **predicting** and **prescribing** approaches to Collaborative Satellite Development Projects



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