



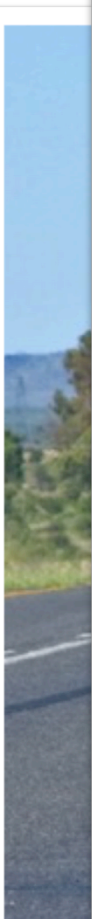
26th annual **INCOSE**
international symposium

Edinburgh, UK
July 18 - 21, 2016

Learning Systems Engineering Lessons from an Electric Vehicle Development

Gerhard Swart





Annual **INCOSSE**
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Context – 2005 start-up

Disruptive opportunity for SA:

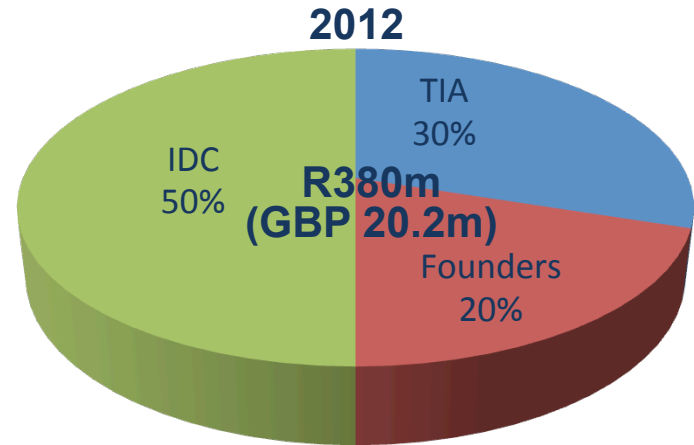
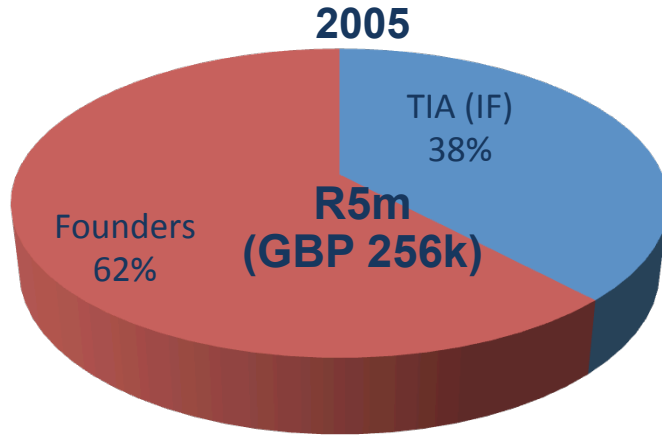
- Peak Oil, global warming, energy awareness
- Li-ion Battery technology becoming mature
- Automotive incumbents slow to adapt
- Strong SA automotive manufacturing (7 OEMs)
- Strong Systems Engineering community (mostly defence)

“To establish and lead the Electric Vehicle industry in South Africa and then expand globally.”



Context – very modest funding

- 4 founders growing to 105
- Business control diluted by government agency investors



- Company closed June 2012 after investors decided business risk too high
- See ***Innovation Lessons learned from the Joule EV Development*** (paper presented IAMOT conference, June 2015)

The Joule EV



5-seater C-segment city vehicle
0-60km/h in less than 5s
Max Speed 135km/h
Designed for NCAP 5-star

The Joule EV



Luxurious interior
EV-specific Telematics
Normal comfort features
Airbags

New core technologies

75kW peak STM motor
Large luggage compartment
Optional PV panel roof
On-board charger



Integrated SW control
Infotainment and telematics
Internet-enabled apps
User customisation

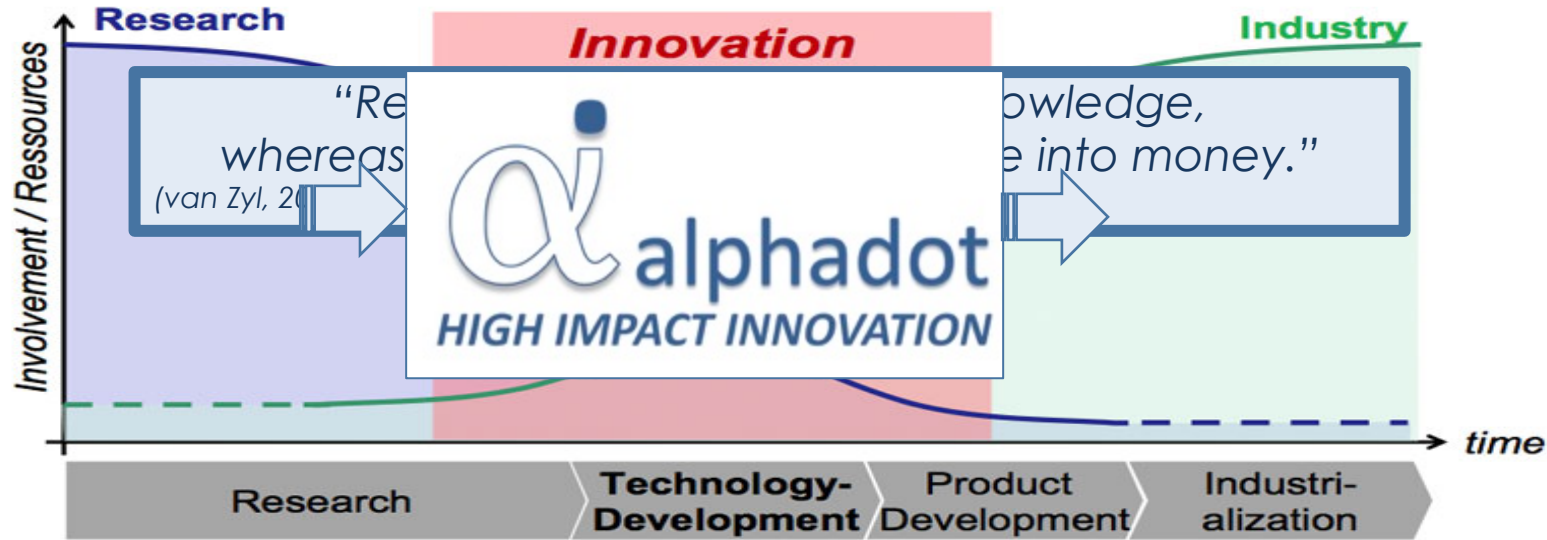
Li-ion battery with convection cooling
380V, 36kWh capacity
Swappable from below
Range ~230km (NEDC)



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Context - The innovation chasm



- Academic freedom
- Limited control
- Freely creative
- Research partners
- IP - focussed

- Formal processes
- Project control
- Targeted outcomes
- Industry Partners
- Product-focussed

- Business processes
- Product control
- Industry processes
- Supply chain
- Customer focussed

This paper

- Are Electric Vehicles different?
 - Cost & pricing models
 - Mechanical and Electrical architecture
- How are cars traditionally developed?
- Joule Development processes
 - Joule initial tailored SA process
 - Hybridised SA/Automotive process
- Conclusion

Are EV's different?

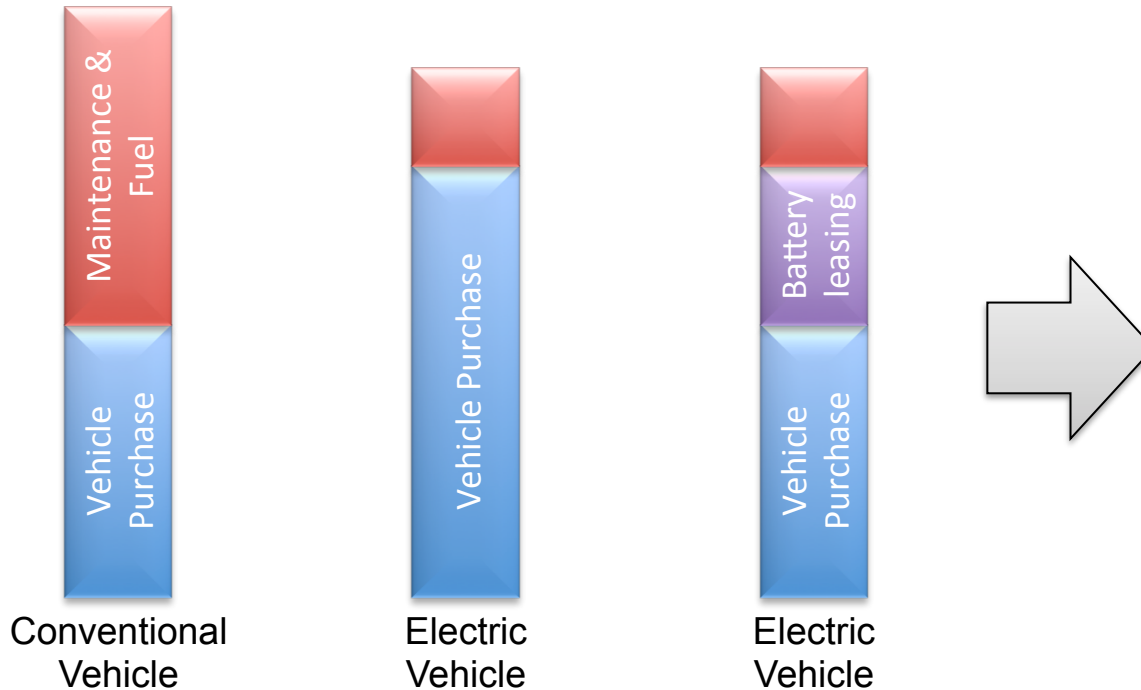
Automotive Engineer: *Electronics is added to a car to make it safer and more convenient*



Elon Musk: *Model S is not a car but a 'sophisticated computer on wheels'*



EV Pricing is different



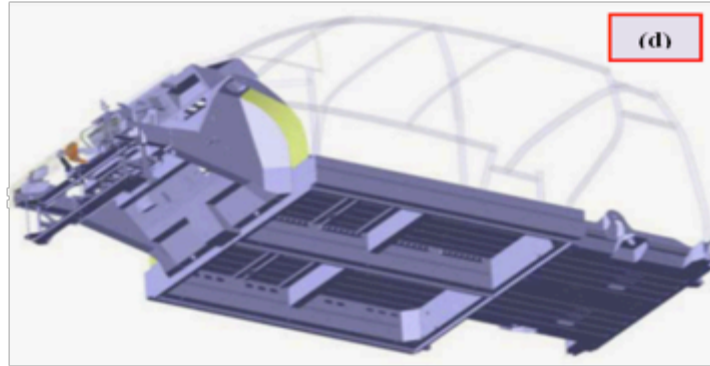
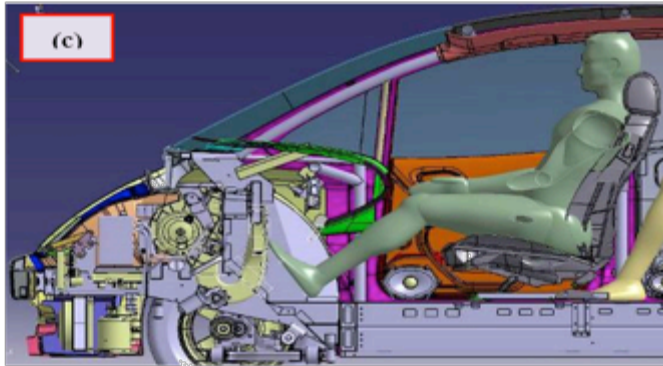
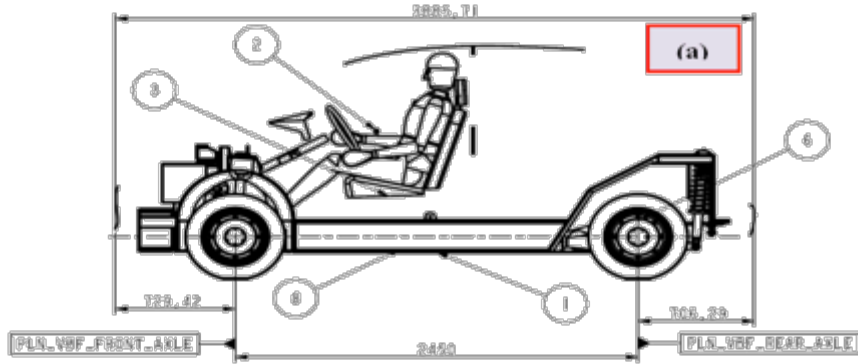
- New business models
- Different cost drivers

=>Clean sheet preferred

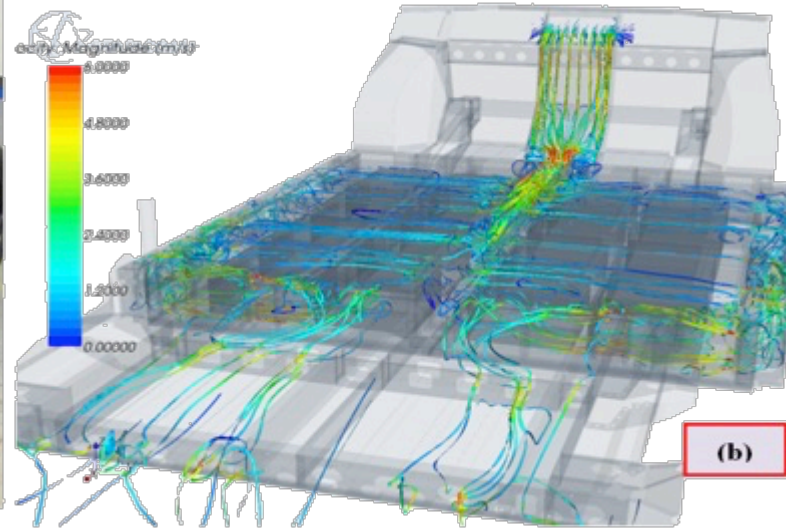
New mechanical architecture

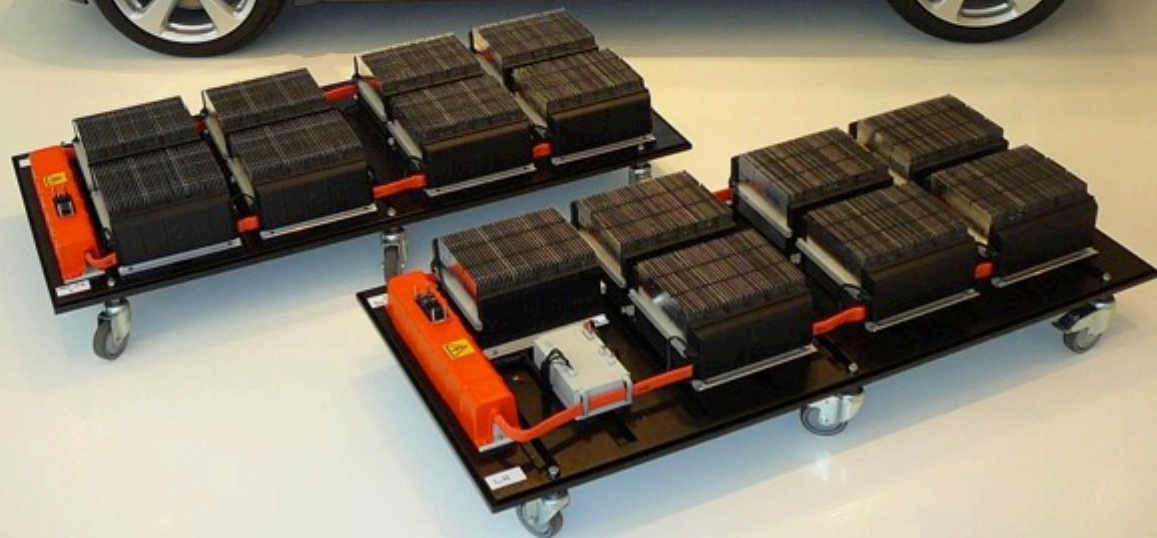


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Battery is central component





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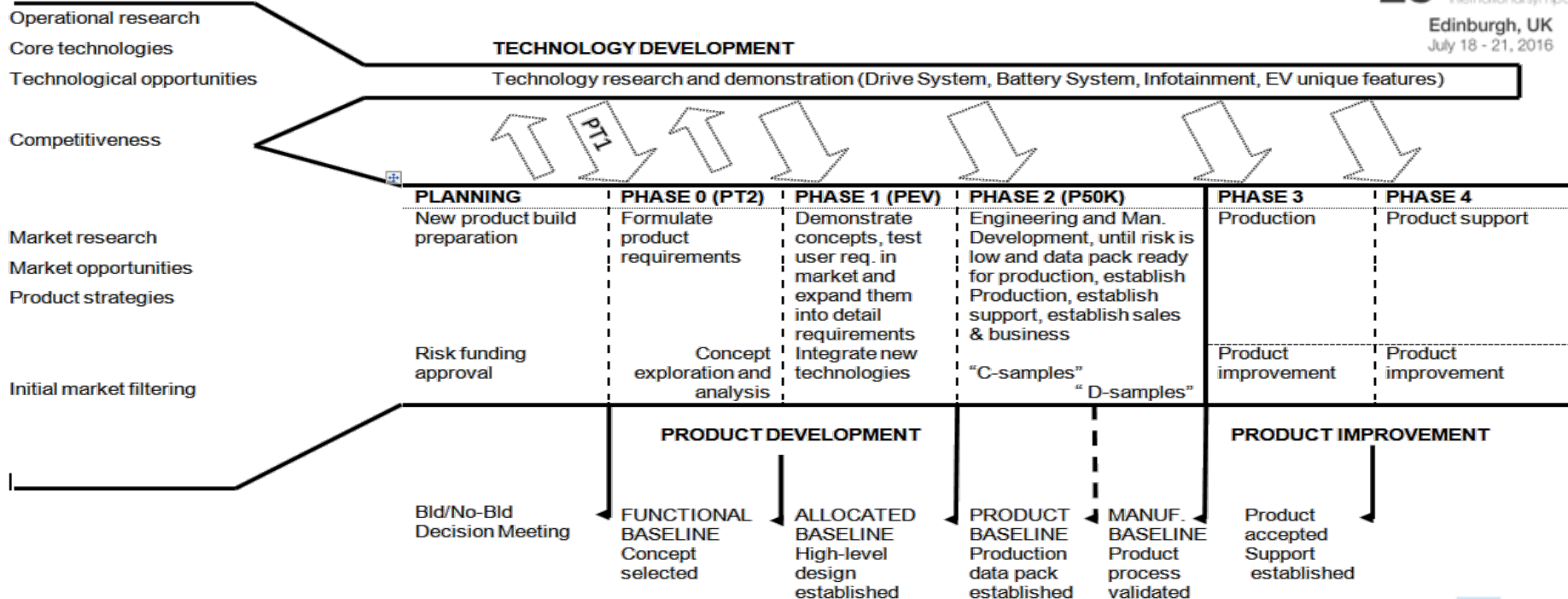
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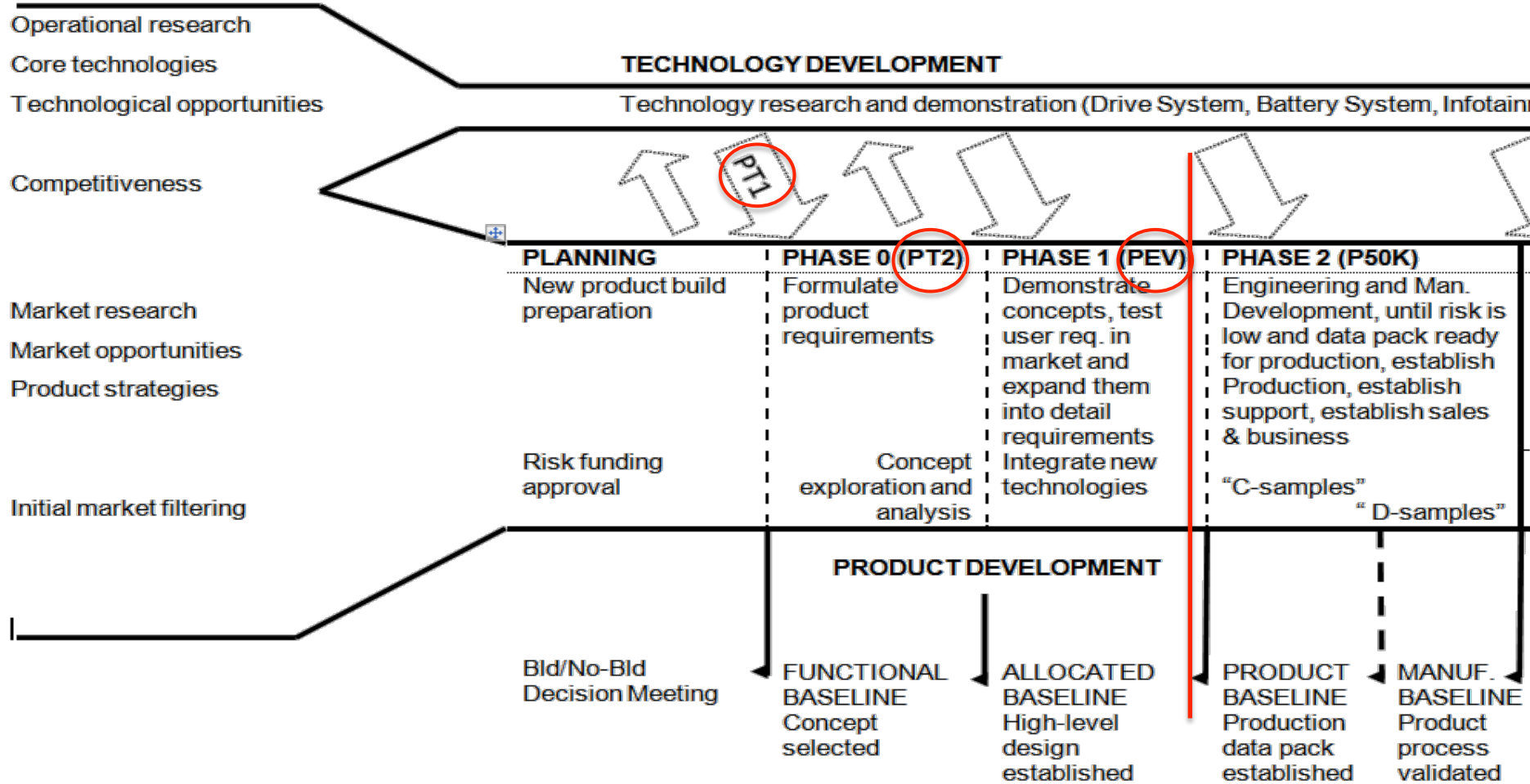
Initial top-down process



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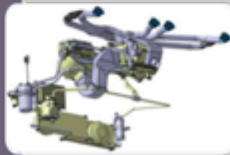
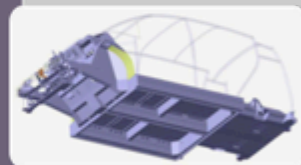
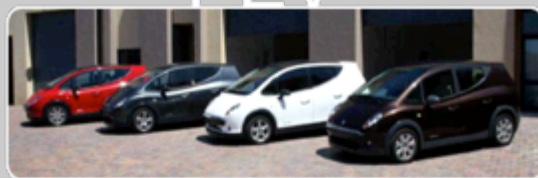
PT1



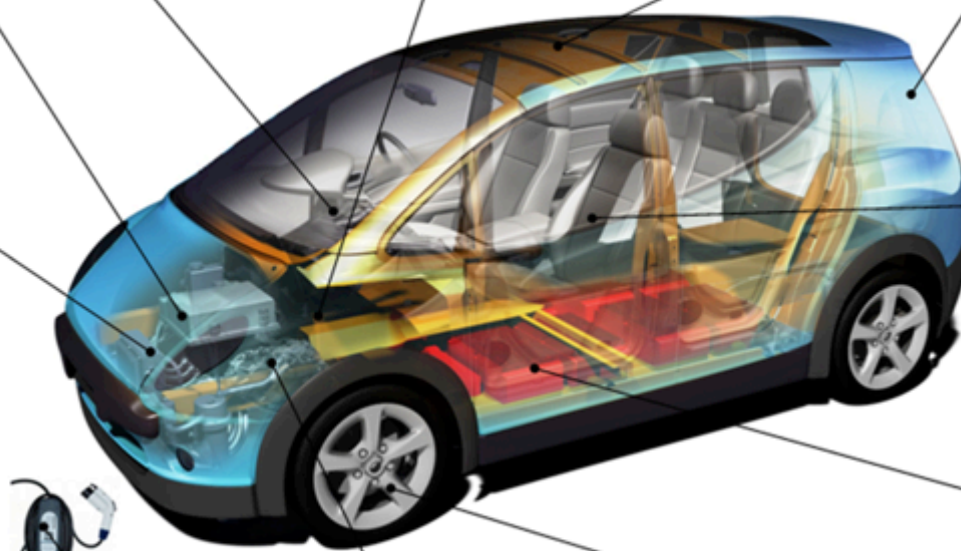
PT2



PEV



Joule links to industry



Electric Motor*

New: High performance & efficiency, automotive volumes and quality.

Benefits: Technology development capacity, testing facilities, new engineering skills, manufacturing industry, export possibility, mineral beneficiation (Rare earths, Cu).

Spin-offs: Electric buses, rail, defence/airport vehicles, mining & aerospace, wind generators.

Logos: SAVCIO, LOCANTECH, SABS, UQM TECHNOLOGIES, east london idt, unito.it

Power Electronics*

New: Motor controller, HV safety circuits, DC/DC converters, high efficiency, low cost, automotive volumes and quality.

Benefits: Technology development capacity, testing facilities, new engineering skills, manufacturing industry.

Spin-offs: Electric buses, defence, airport vehicles, underground vehicles, other automotive, Eskom, industrial solar/wind power.

Logos: MLT DRIVES, BRAUSA, SABS, SEMIKRON, MAGNA, NADA ELECTRONICS

Whole Vehicle

New: SA Vehicle Development, EV specific testing, automotive styling, body shop, paint plant and assembly plant.

Benefits: New engineering skills, more sustainable development & testing capacity, EV standards, manufacturing, sustainable industry, SA Brand.

Spin-offs: Expanded tertiary training, related industries, parts re-use in other vehicles.

Logos: SABS, east london idt, Arplus, IDIADA, P3, EDAG, MIRA, Superformance

Information & Telematics Systems*

New: Vehicle integrated, with integration, remote diagnostics, CRM, new technology.

Benefits: Technology development capacity, new engineering skills, manufacturing industry, ICT industry growth.

Spin-offs: ITS on SA roads, integration with cell-phone networks, traffic safety systems, geo-fencing, fleet management systems.

Logos: mX, TELEMATICS, ITS, better place, Continental

Air Conditioning & Ventilation

New: Electric compressor, high efficiency.

Benefits: New engineering, simulation & analysis skills, expanded manufacturing capacity.

Spin-offs: Stationary air conditioning systems.

Logos: BEHR, PI ENGINEERING, SMITHS

Solar Panel

New: Specific form factor, flexible, high efficiency, low cost, automotive volumes, reliability and quality.

Benefits: manufacturing industry, links to other sustainable programs.

Spin-offs: Eskom solar power projects, solar charging stations, rural power.

Logos: UNIVERSITY OF JOHANNESBURG, sasol, sasol reaching new horizons

Body Trim & Glass

New: Specific form factor, flexible, high efficiency, low cost, automotive volumes, reliability and quality.

Benefits: New research skills, tooling skills, steel use, artisans, expanded or new manufacturing.

Spin-offs: Capacity for other manufacturing.

Logos: SABS, LAPPLE, CSIR, PLG, EDAG, VULCAN, HELLA, Intvimi

Seats, Interior and Cockpit

New: Joule specific parts and some carry-over, sustainable materials development, testing & manufacture, recycling.

Benefits: New research & design styling skills, tooling skills, engineering, agri-processing, expanded or new manufacturing.

Spin-offs: Bio materials in furniture, buildings and other vehicles.

Logos: SABS, faurecia, CSIR, EDAG, Intvimi, Johnson Controls

Battery System*

New: Cell technology, high efficiency, low cost, BMS, automotive volumes and quality, assembly.

Benefits: Technology development capacity, testing facilities, new engineering skills, manufacturing industry, export possibility, mineral beneficiation (Mn, Al, Cu).

Spin-offs: Electric buses, defence vehicles, airport/underground vehicles, other automotive, Eskom, solar and wind energy storage.

Logos: EiG, mySA Public Awareness, TATA, IDC, SABS, National Institute for Innovation and Industrial Research, UNIVERSITY OF THE WESTERN CAPE, east london idt

Electronics, Wiring & Software*

New: New technologies added, high-voltage wiring systems, new capacity.

Benefits: Technology development, new engineering skills, increased manufacturing, improved competitiveness for automotive supply.

Spin-offs: Airport, defence and mining vehicles, wind/power projects, industrial HV equipment.

Logos: TE, BELTRONIX, PI SHURLOK, MTA, OPTI-LINK, MIRA

Brakes, Wheels, Suspension & Steering

New: Mostly carry-over parts, unique Joule application, regenerative compatible brakes.

Benefits: Expanded manufacturing capacity, engineering & analysis skills, improved brake testing facilities.

Spin-offs: Use in other EV's.

Logos: SABS, BENTELER, TE, Continental, EDAG

Off-Board Charging*

New: Chargers, power billing, infrastructure.

Benefits: New businesses, local installation work, new engineering and ICT skills, franchise opportunities, testing and standards creation.

Spin-offs: Sustainable filling (charging) stations, less refuelling needed.

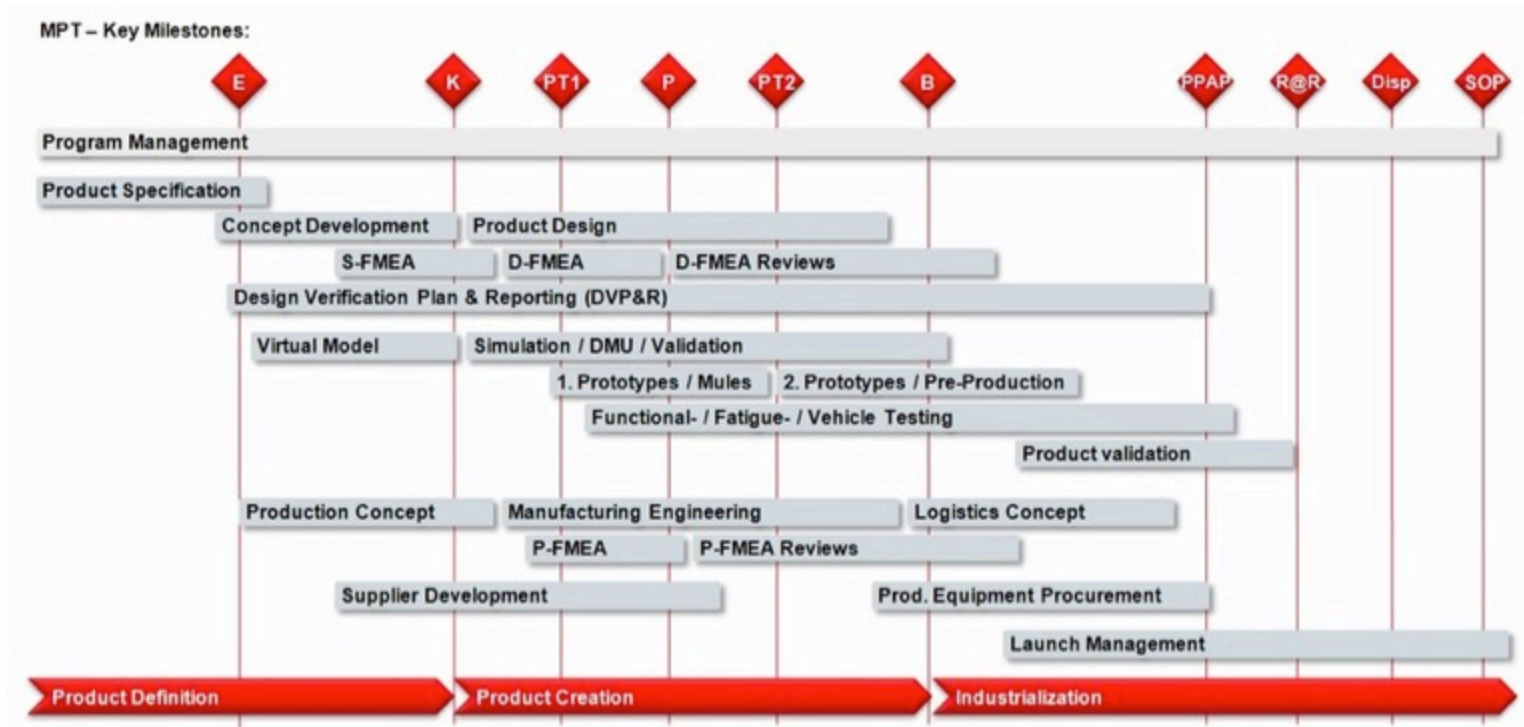
Logos: SABS, GE Energy, SIEMENS, better place, sasol, Eskom

Evolutionary process



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Ref: Magna Steyr, 2015, <https://www.ecs.steyr.com/Product-Development-Process.1329.0.html?&L=1>

Parts-centric process

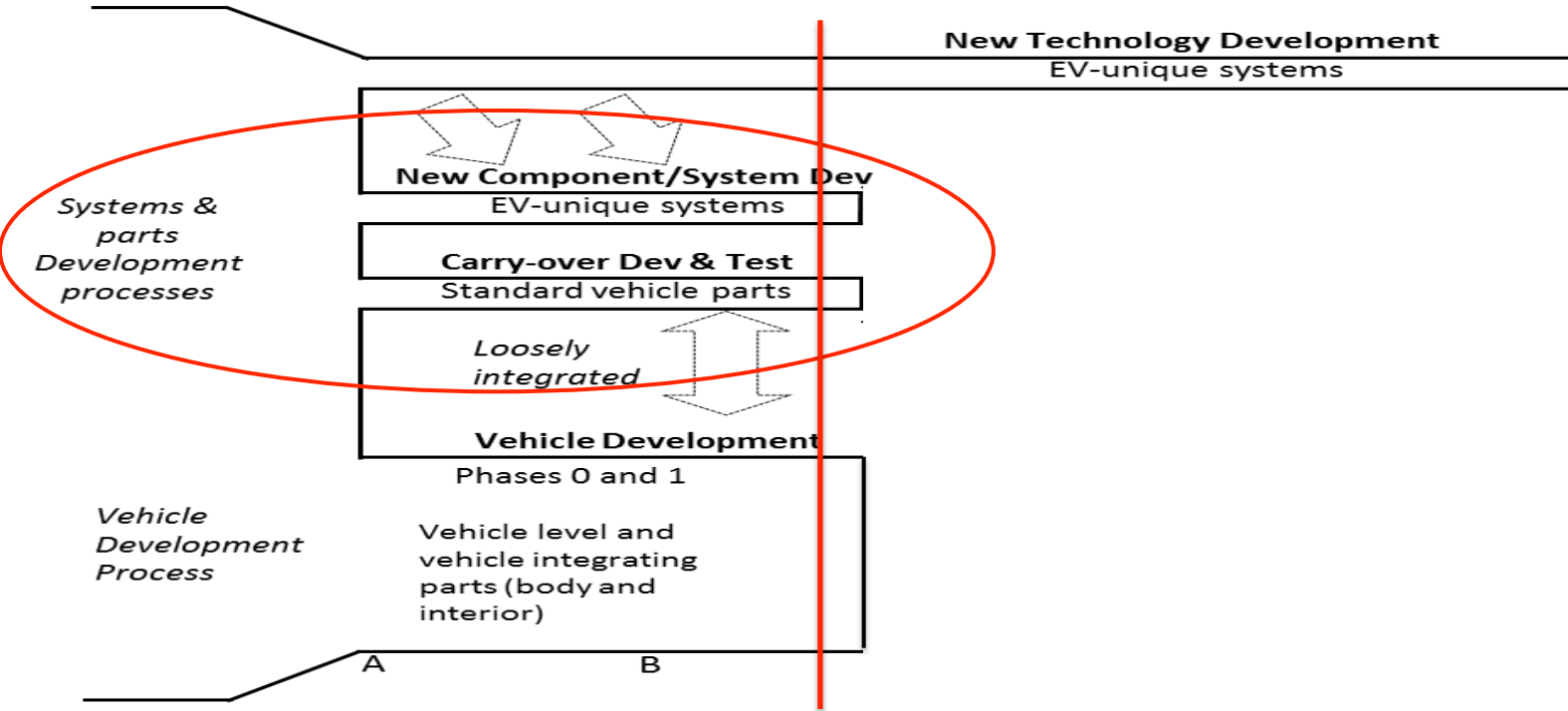


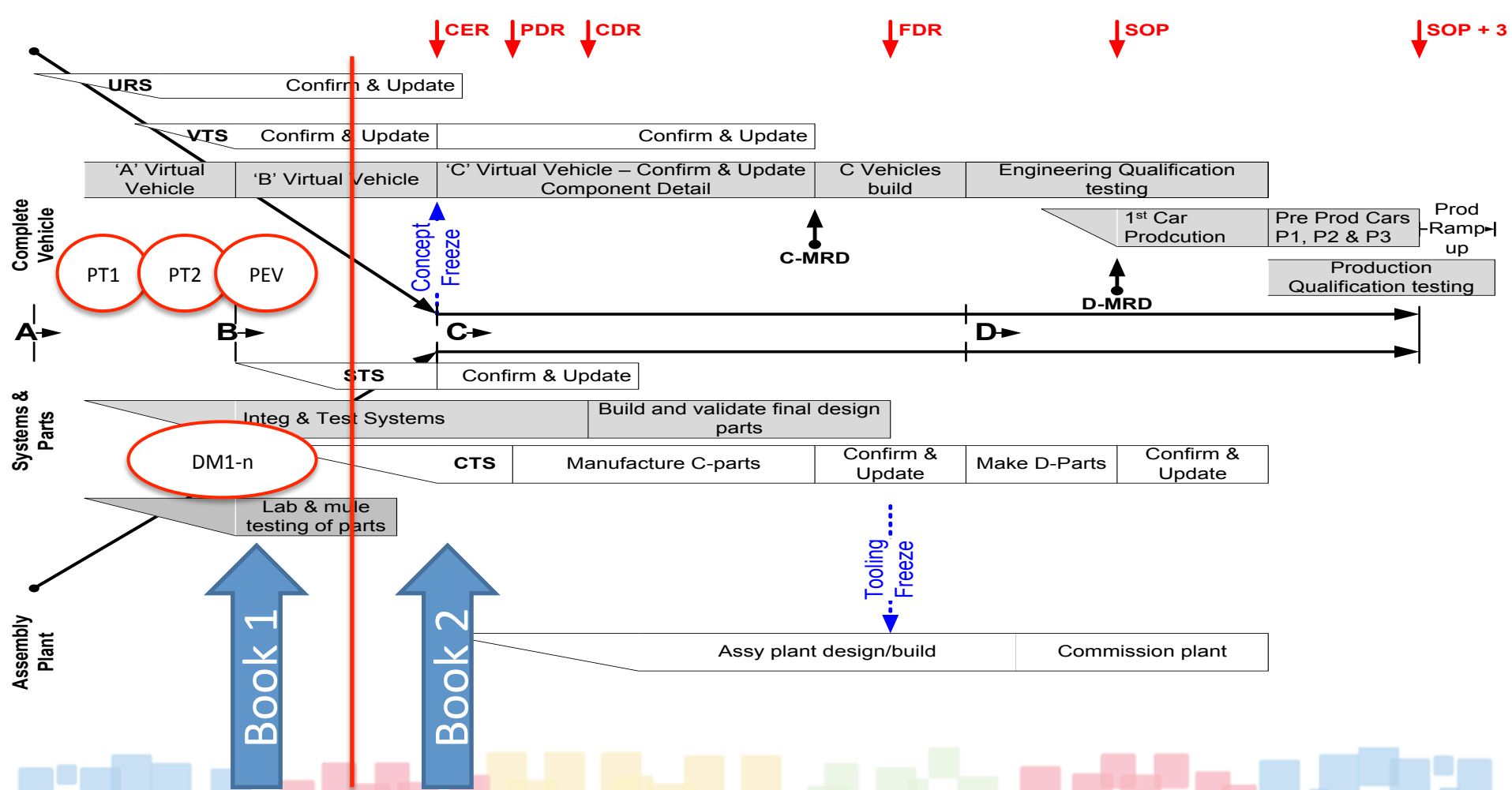
Top-down and bottom-up



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Baseline maturity



	Book 1	Book 2
Purchasing and Logistics Strategy	●	● ●
Aftersales Strategy	●	● ●
Quality Strategy	●	● ●
Budget (project & vehicle cost)	● ●	● ● ● ●
Plant concepts	●	● ●
Plant technical Specs (PTS)	●	● ●
Concept & detailed design	●	● ●
Vehicle technical Specs (VTS)	● ●	● ● ● ●
Program Master Schedule (PMS)	● ●	● ● ● ●
User Requirements (URS)	● ● ●	● ● ● ●

Conclusion

- Many lessons, only a few discussed
- EV's are different to conventional cars
- A clean-sheet approach has advantages
- It also:
 - Could increase cost from less parts re-use
 - Hampers communication with suppliers
- A hybrid “top-down, bottom-up” model was implemented, but not proven





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Questions?

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