



26th annual **INCOSE**
international symposium

Edinburgh, UK
July 18 - 21, 2016

Learning Systems Engineering Lessons from an Electric Vehicle Development

Gerhard Swart







Context – 2005 start-up

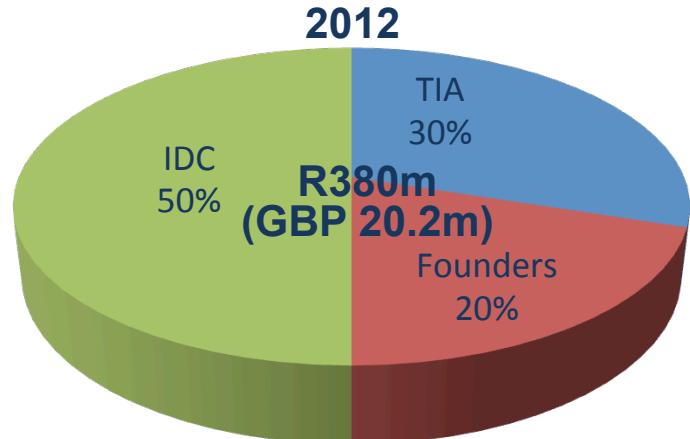
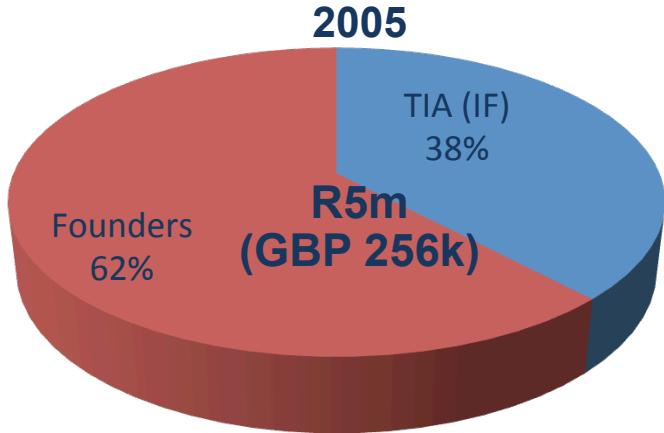
Disruptive opportunity for SA:

- Peak Oil, global warming, energy awareness
- Li-ion Battery technology becoming mature
- Automotive incumbents slow to adapt
- Strong SA automotive manufacturing (7 OEMs)
- Strong Systems Engineering community (mostly defence)

“To establish and lead the Electric Vehicle industry in South Africa and then expand globally.”

Context – very modest funding

- 4 founders growing to 105
- Business control diluted by government agency investors



- Company closed June 2012 after investors decided business risk too high
- See ***Innovation Lessons learned from the Joule EV Development***
(paper presented IAMOT conference, June 2015)

The Joule EV



5-seater C-segment city vehicle
0-60km/h in less than 5s
Max Speed 135km/h
Designed for NCAP 5-star

The Joule EV



Luxurious interior
EV-specific Telematics
Normal comfort features
Airbags



New core technologies

75kW peak STM motor

Large luggage compartment

Optional PV panel roof

On-board charger



Integrated SW control

Infotainment and telematics

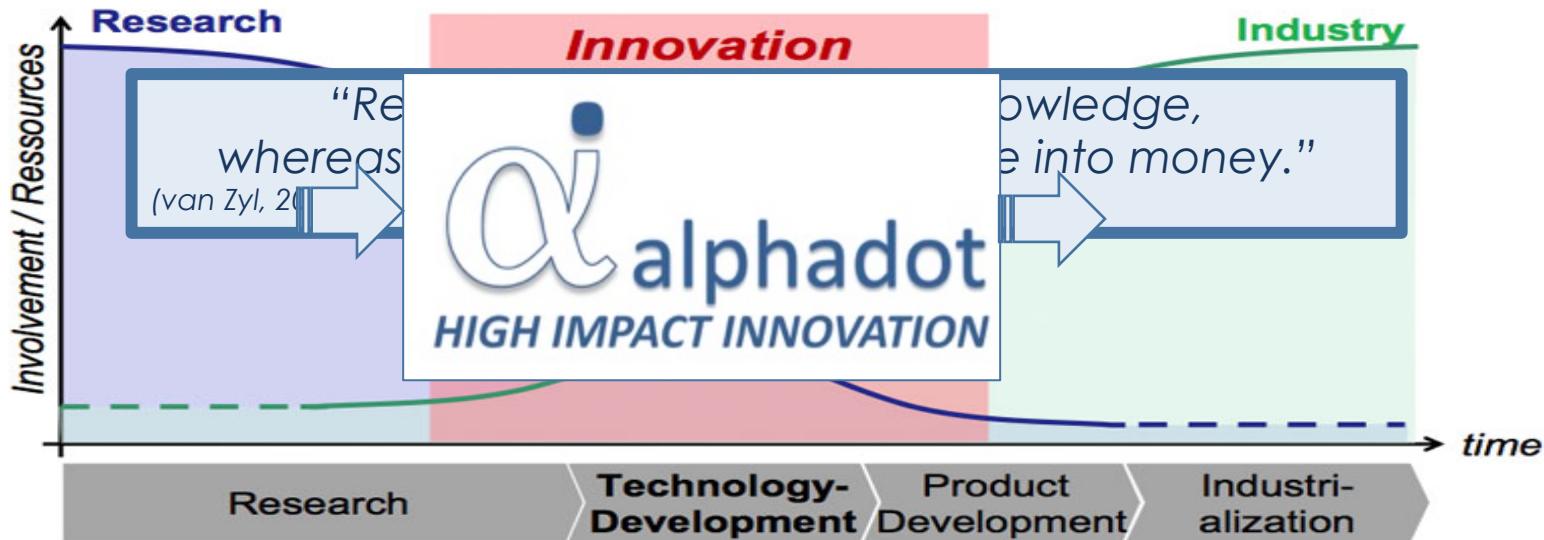
Internet-enabled apps

User customisation

Li-ion battery with convection cooling
380V, 36kWh capacity
Swappable from below
Range ~230km (NEDC)



Context - The innovation chasm



<ul style="list-style-type: none">• Academic freedom• Limited control• Freely creative• Research partners• IP - focussed	<ul style="list-style-type: none">• Formal processes• Project control• Targeted outcomes• Industry Partners• Product-focussed	<ul style="list-style-type: none">• Business processes• Product control• Industry processes• Supply chain• Customer focussed
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This paper

- Are Electric Vehicles different?
 - Cost & pricing models
 - Mechanical and Electrical architecture
- How are cars traditionally developed?
- Joule Development processes
 - Joule initial tailored SA process
 - Hybridised SA/Automotive process
- Conclusion

Are EV's different?

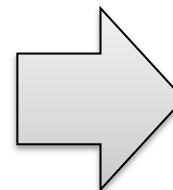
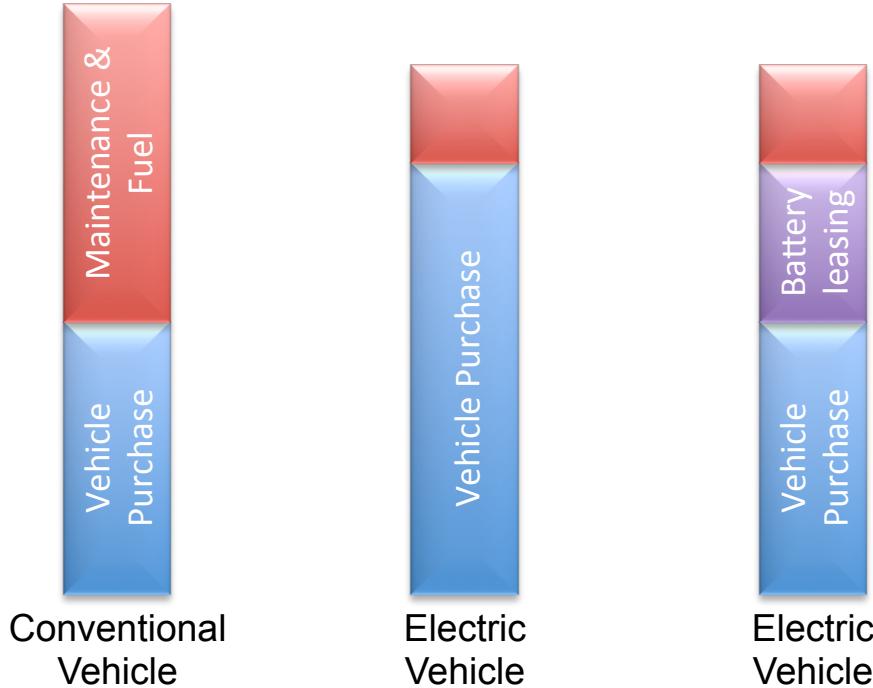
Automotive Engineer: *Electronics is added to a car to make it safer and more convenient*



Elon Musk: *Model S is not a car but a 'sophisticated computer on wheels'*



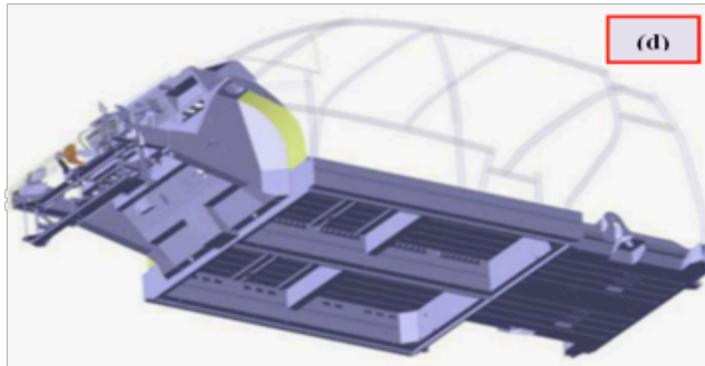
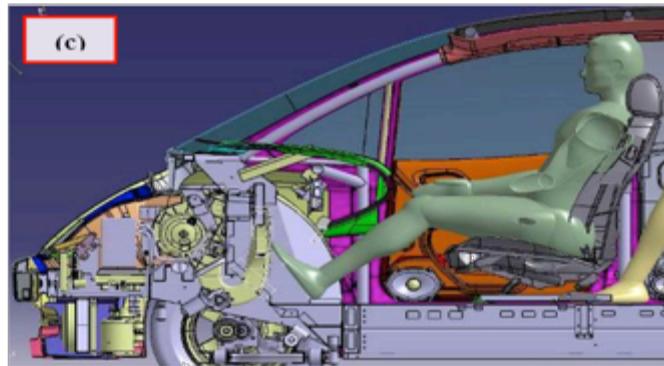
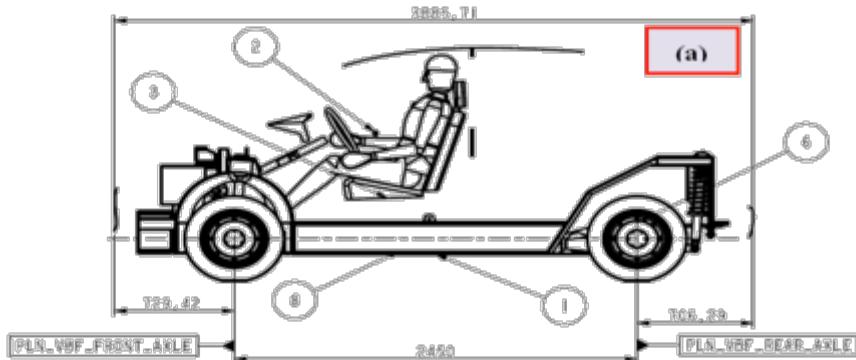
EV Pricing is different



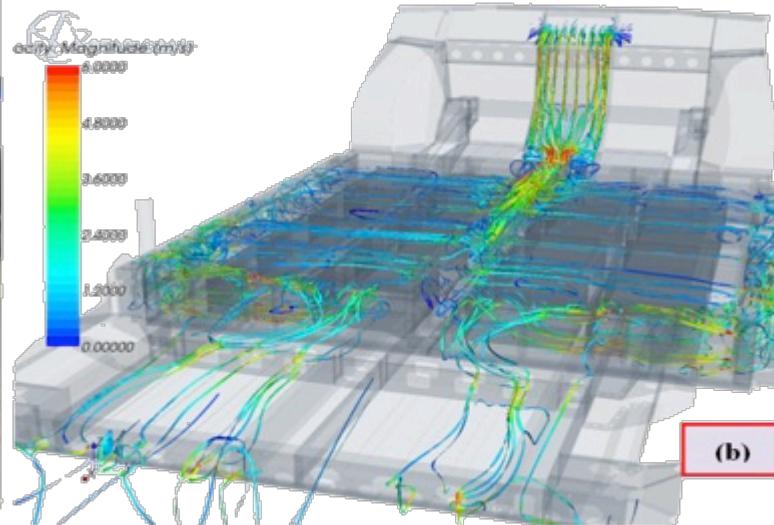
- New business models
- Different cost drivers

=>Clean sheet preferred

New mechanical architecture



Battery is central component



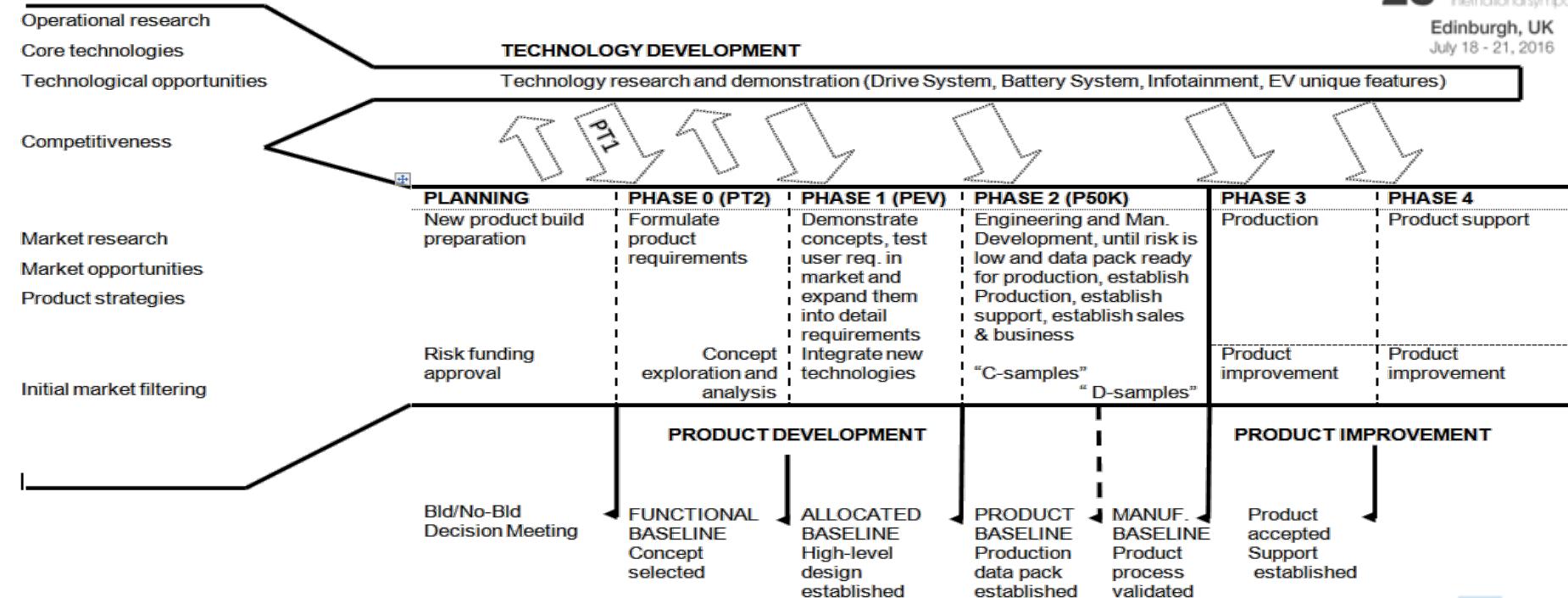


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Initial top-down process



Operational research

Core technologies

Technological opportunities

Competitiveness

Market research

Market opportunities

Product strategies

Initial market filtering

TECHNOLOGY DEVELOPMENT

Technology research and demonstration (Drive System, Battery System, Infotainment)

PLANNING

New product build preparation

Risk funding approval

Bld/No-Bld Decision Meeting

PHASE 0 (PT2)

Formulate product requirements

Concept exploration and analysis

FUNCTIONAL BASELINE
Concept selected

PHASE 1 (PEV)

Demonstrate concepts, test user req. in market and expand them into detail requirements
Integrate new technologies

ALLOCATED BASELINE
High-level design established

PHASE 2 (P50K)

Engineering and Man. Development, until risk is low and data pack ready for production, establish Production, establish support, establish sales & business

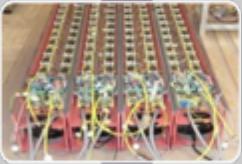
“C-samples”
“D-samples”

PRODUCT BASELINE
Production data pack established
MANUF. BASELINE
Product process validated



PRODUCT DEVELOPMENT

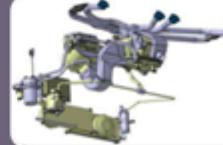
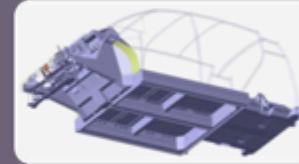
PT1



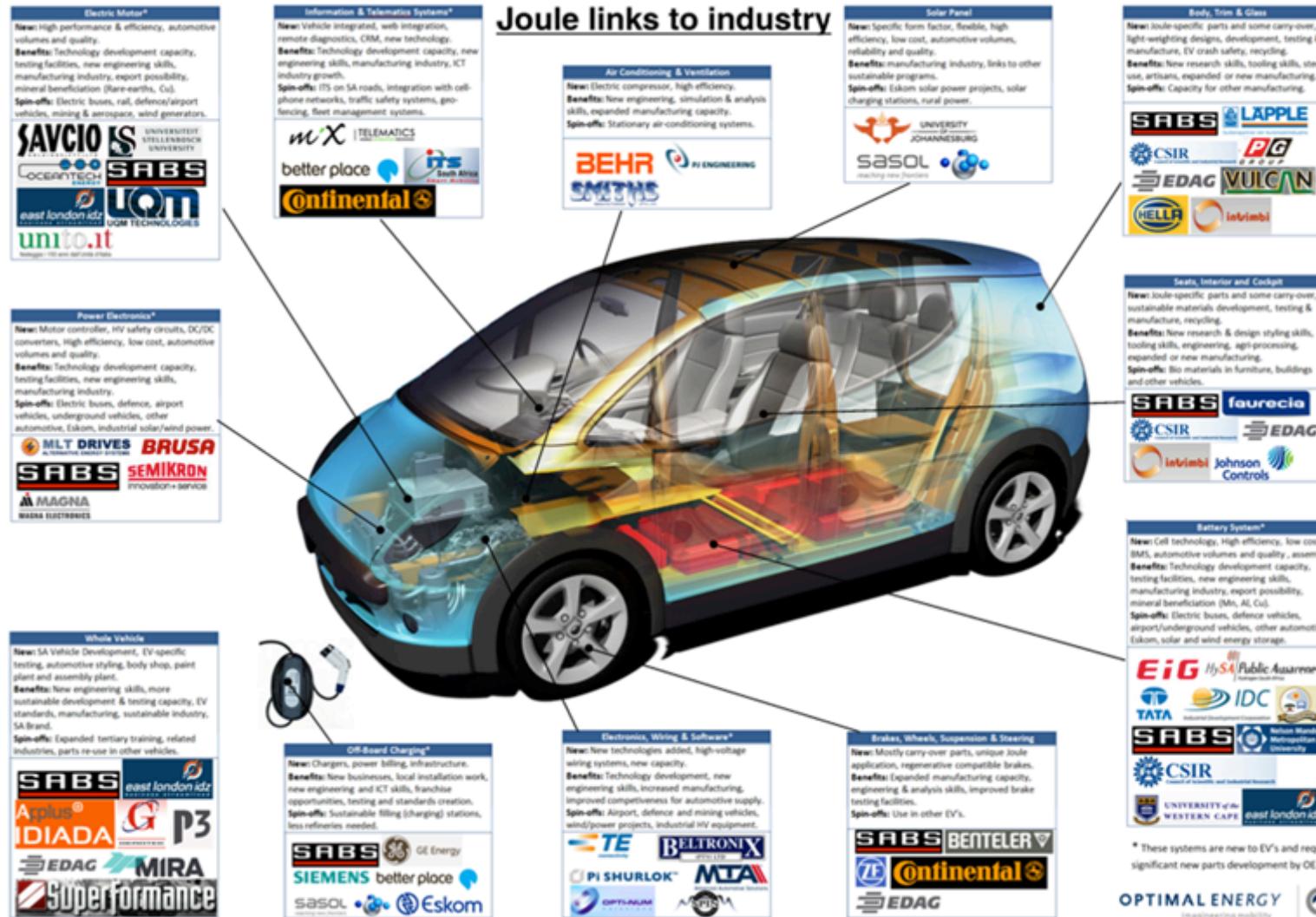
PT2



PEV



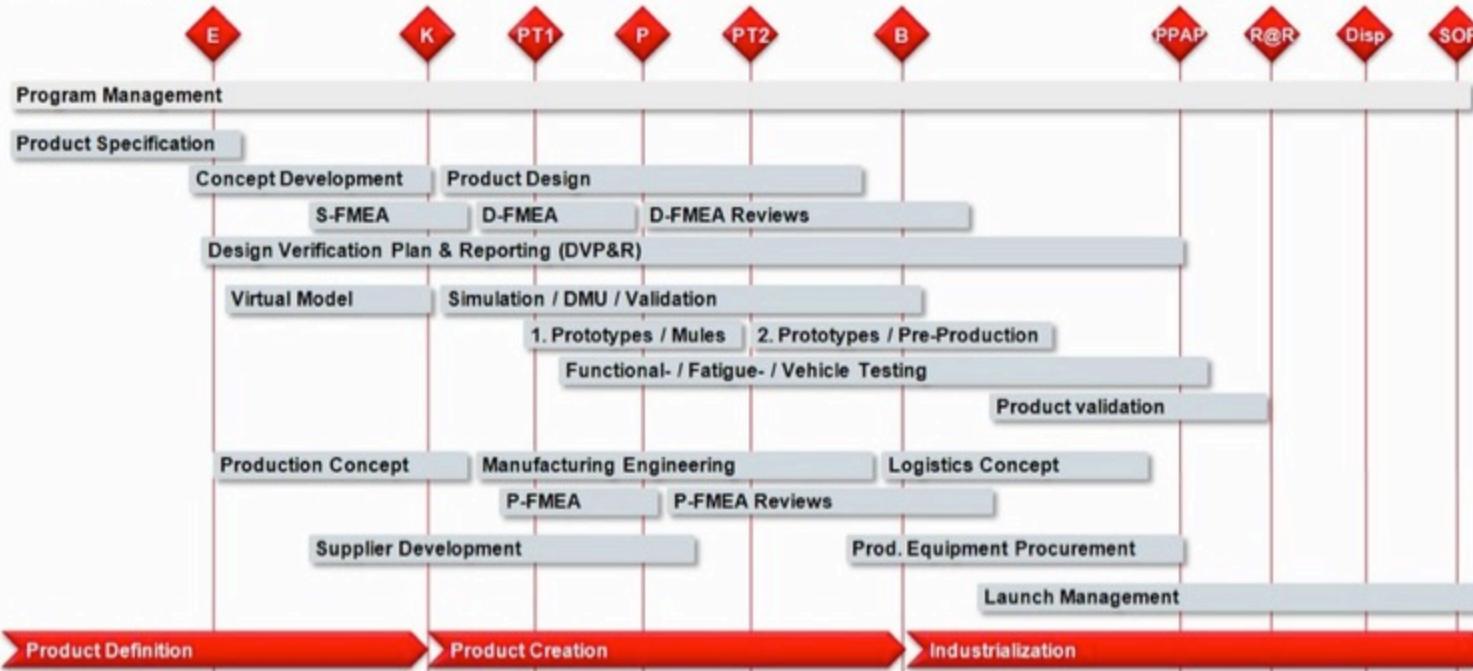
Joule links to industry



Evolutionary process

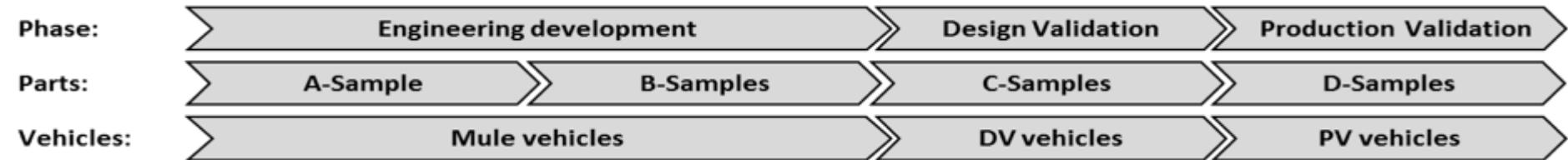


MPT – Key Milestones:

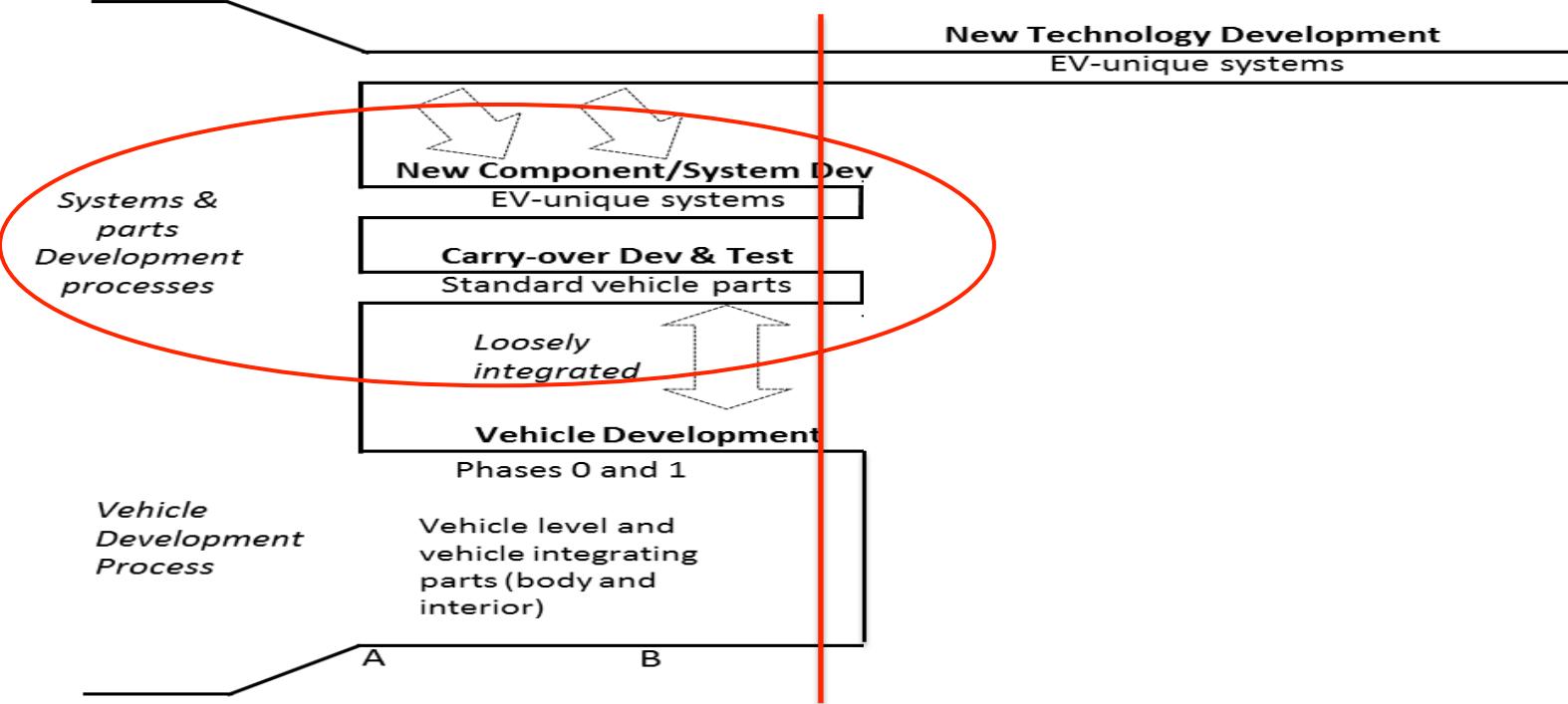


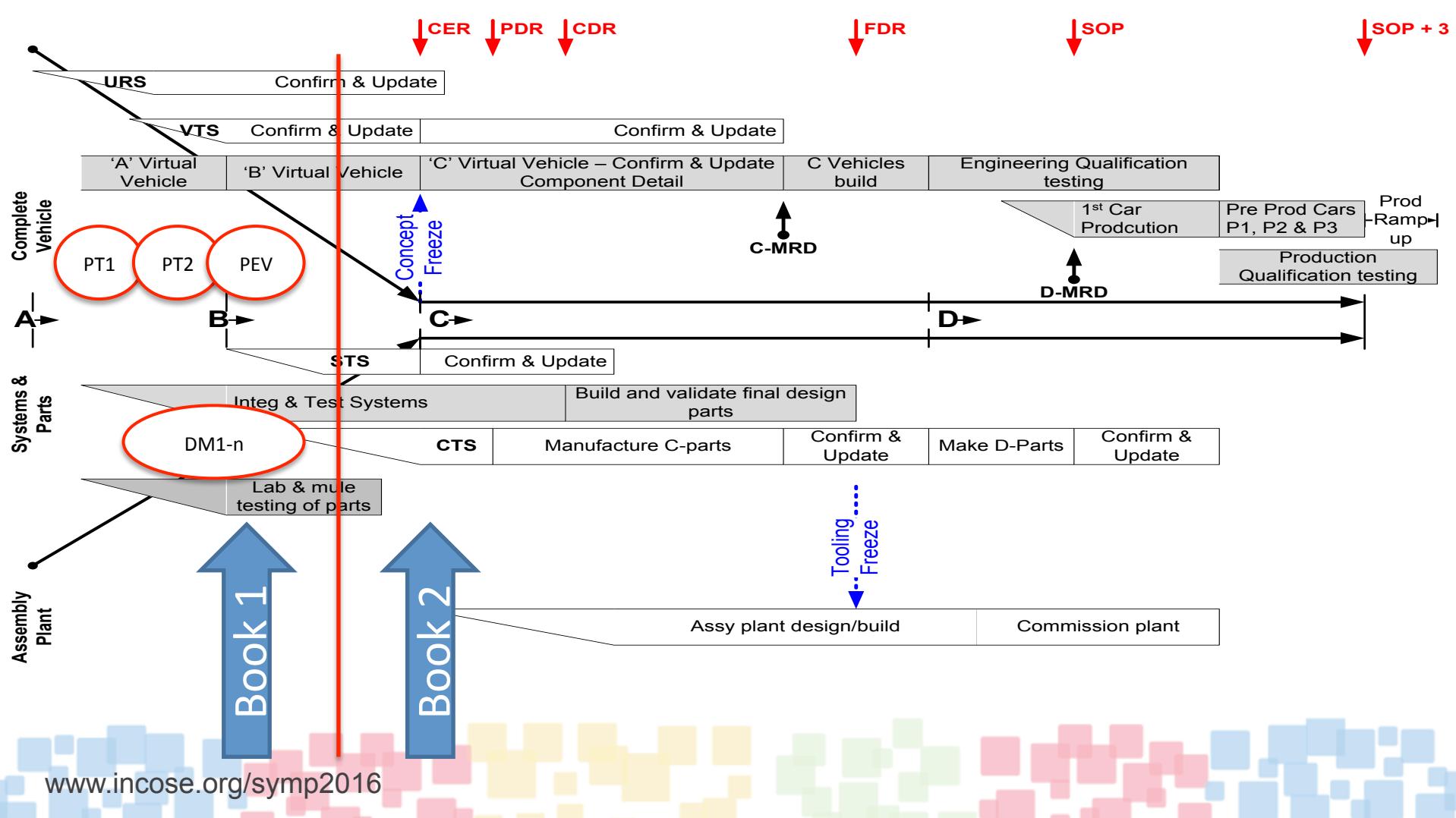
Ref: Magna Steyr, 2015, <https://www.ecs.steyr.com/Product-Development-Process.1329.0.html?&L=1>

Parts-centric process



Top-down and bottom-up





Baseline maturity



	Book 1	Book 2
Purchasing and Logistics Strategy	●	● ●
Aftersales Strategy	●	● ●
Quality Strategy	●	● ●
Budget (project & vehicle cost)	● ●	● ● ● ●
Plant concepts	●	● ●
Plant technical Specs (PTS)	●	● ●
Concept & detailed design	●	● ●
Vehicle technical Specs (VTS)	● ●	● ● ● ●
Program Master Schedule (PMS)	● ●	● ● ● ●
User Requirements (URS)	● ● ●	● ● ● ●

Conclusion

- Many lessons, only a few discussed
- EV's are different to conventional cars
- A clean-sheet approach has advantages
- It also:
 - Could increase cost from less parts re-use
 - Hampers communication with suppliers
- A hybrid “top-down, bottom-up” model was implemented, but not proven







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Questions?

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