



## **The Best of Both Worlds: Agile Development Meets Product Line Engineering at Lockheed Martin**

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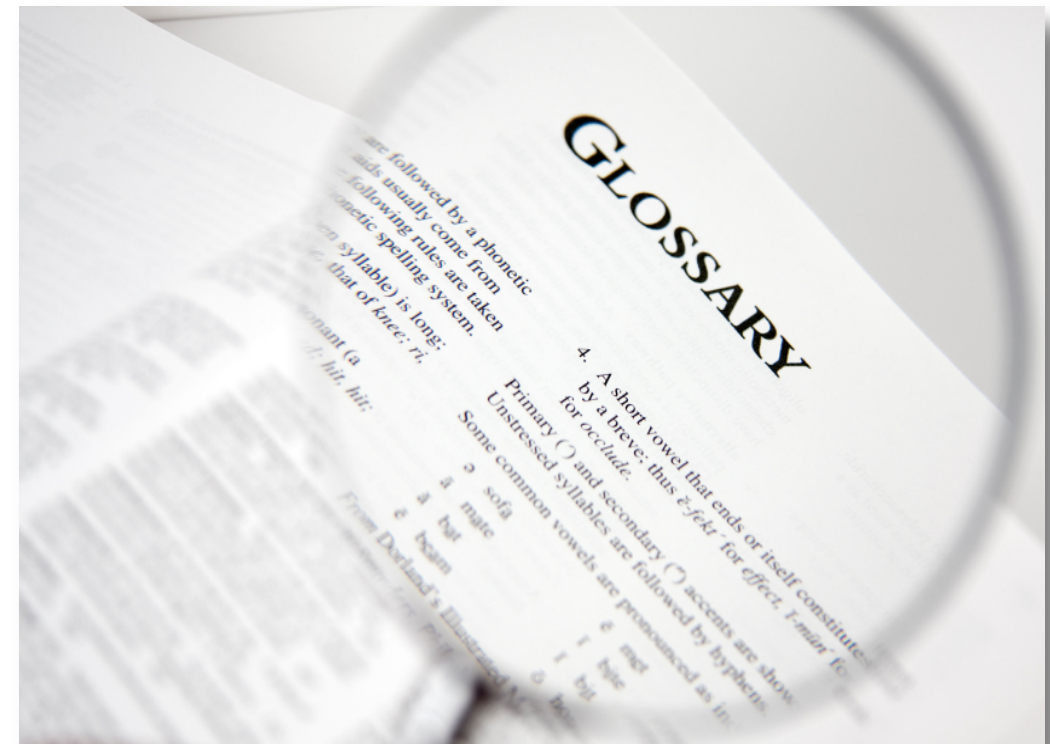
**Consolidate.**

**Simplify.**

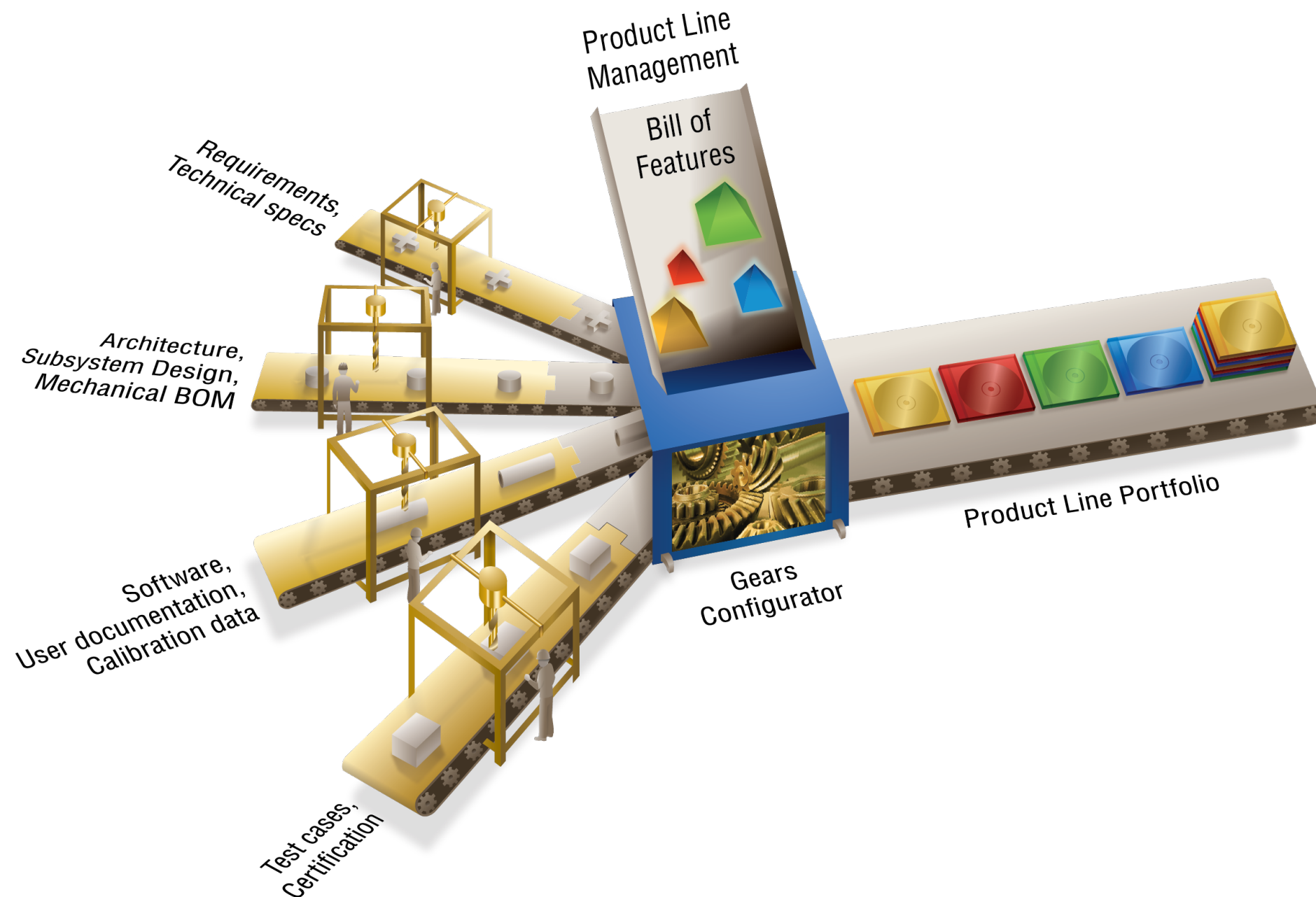
**Leverage.**

# Product Line Engineering (PLE) Defined

- **Product Line**: a family of similar products with variations in features and functions
- **Product Line Engineering**: the engineering of a product line using *a shared set of engineering assets, a managed set of features, and an efficient means of production...*
  - taking advantage of the **commonality** shared across the family
  - efficiently and systematically managing the **variation** among the products

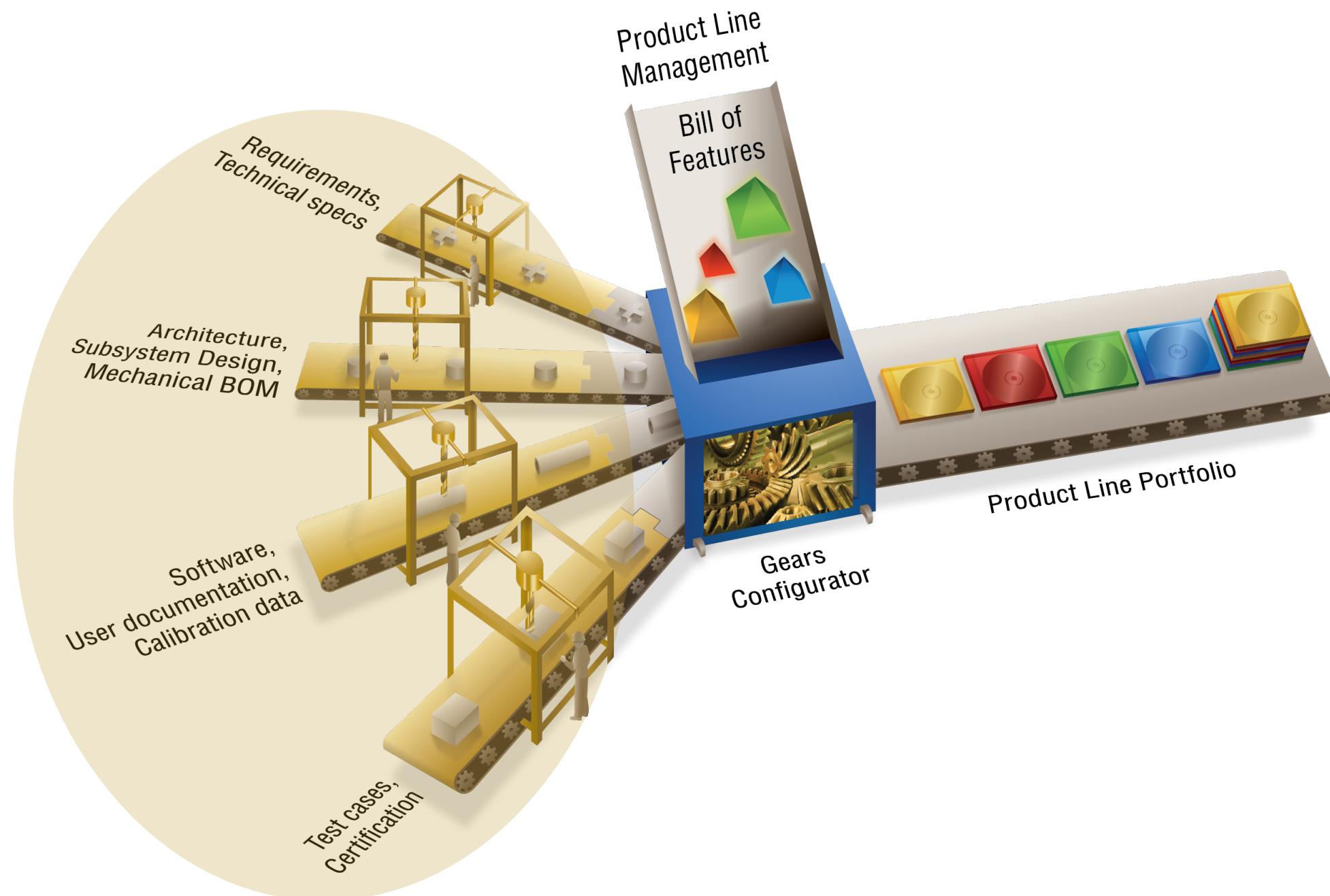


# An Efficient Means of Production for Product Lines



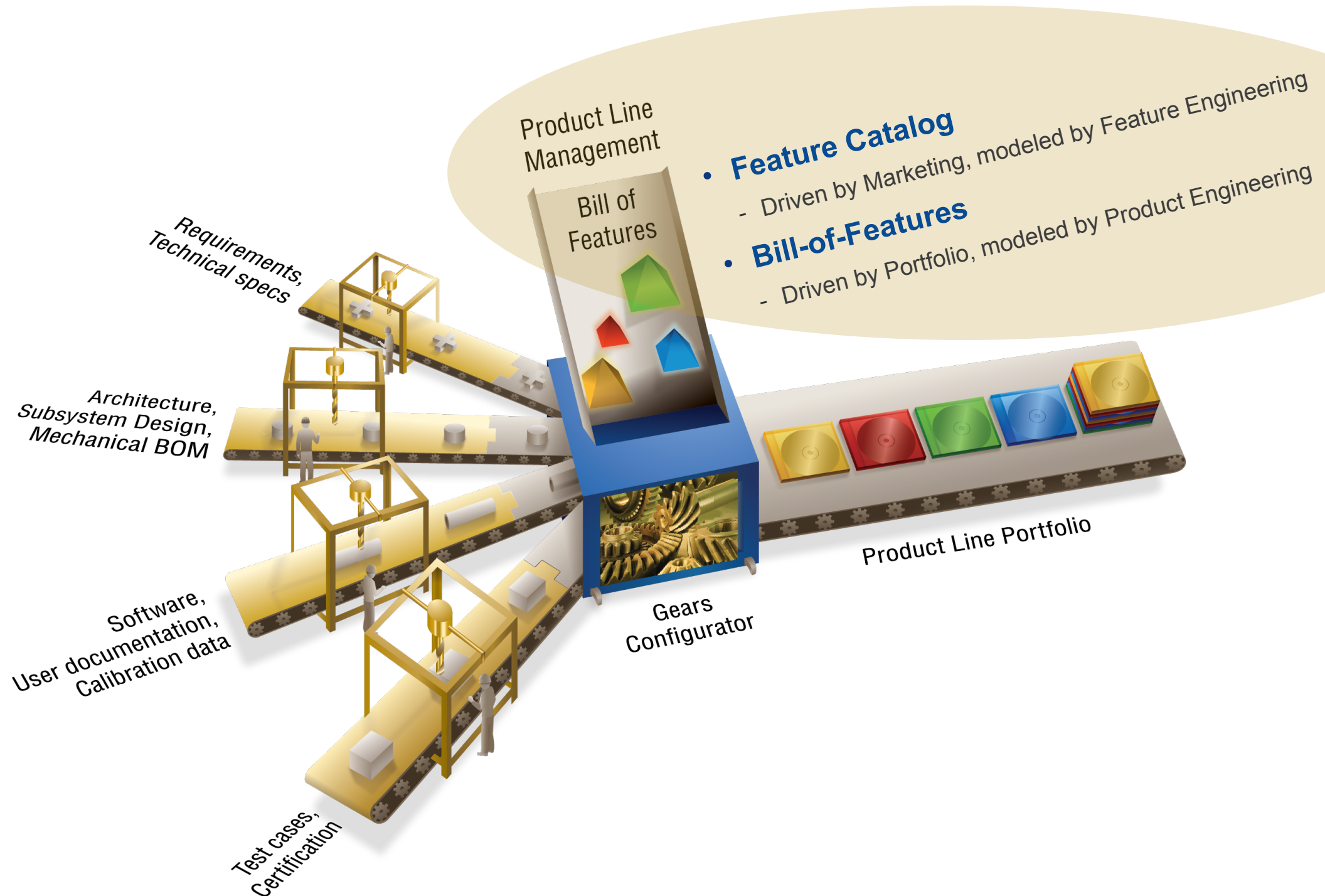


# Shared assets are like the factory's supply chain.

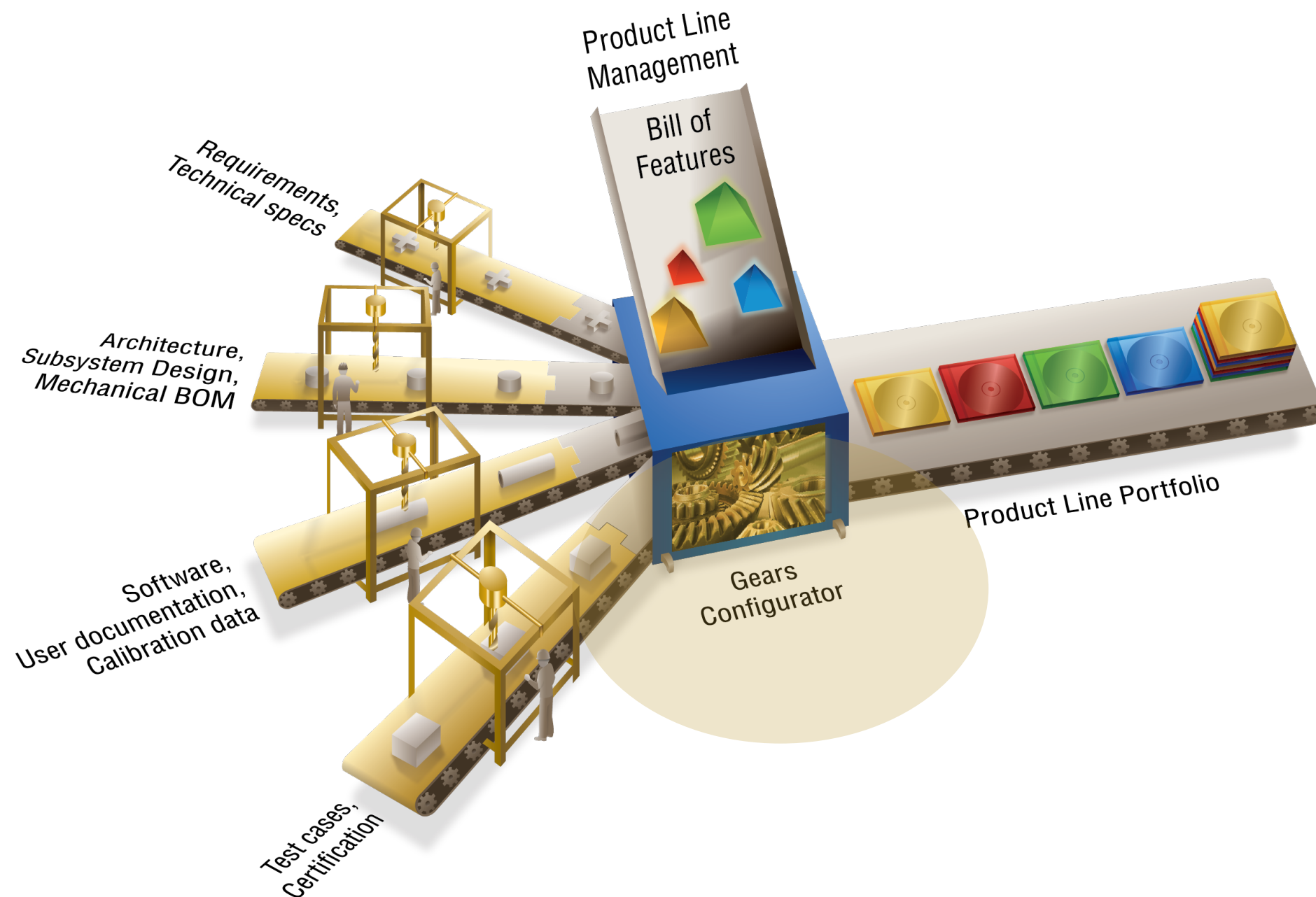




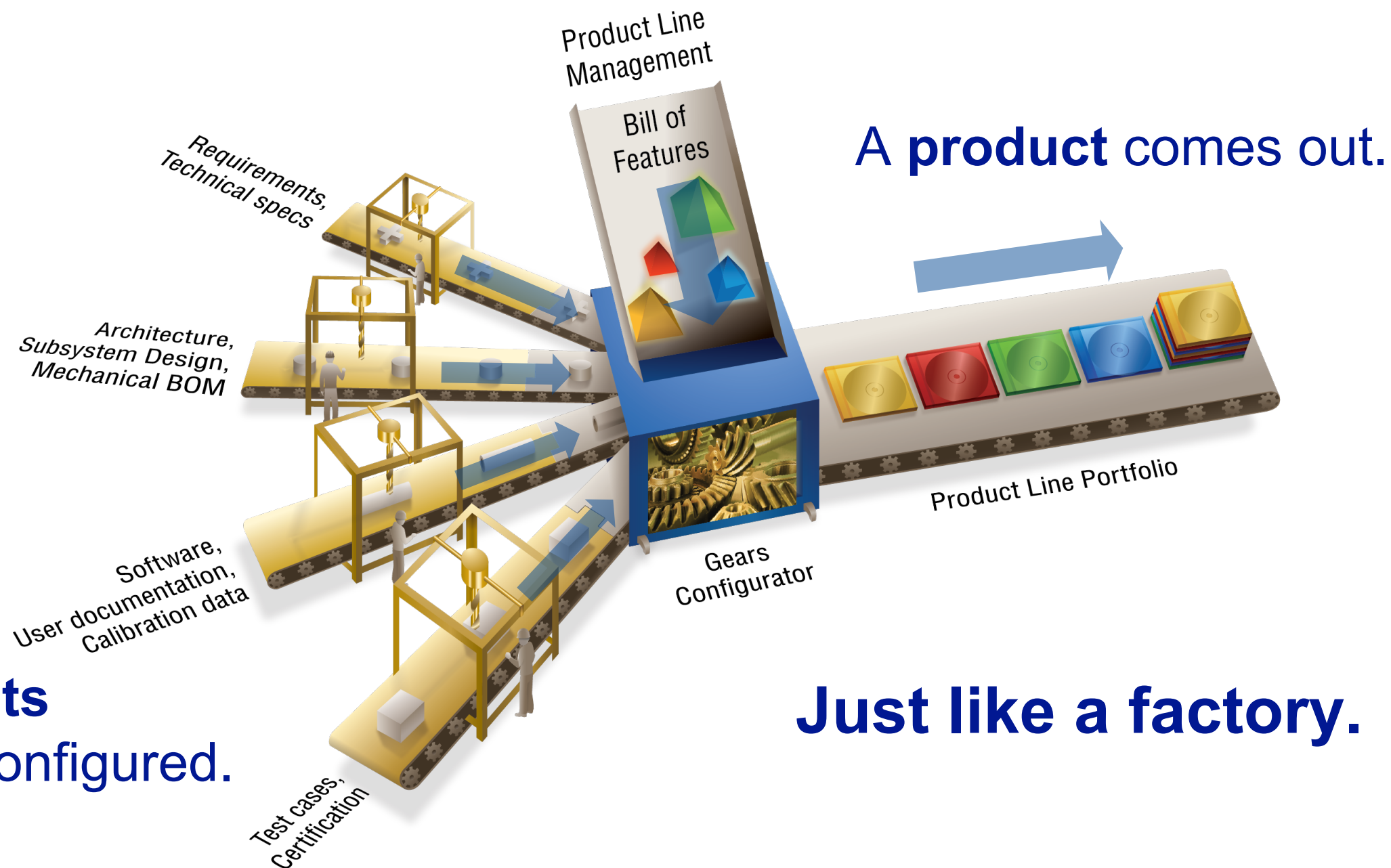
# Features describe capabilities that vary among products.



**Assets** are configured according to the *feature profiles* of the products you want build.



**Features come in.**

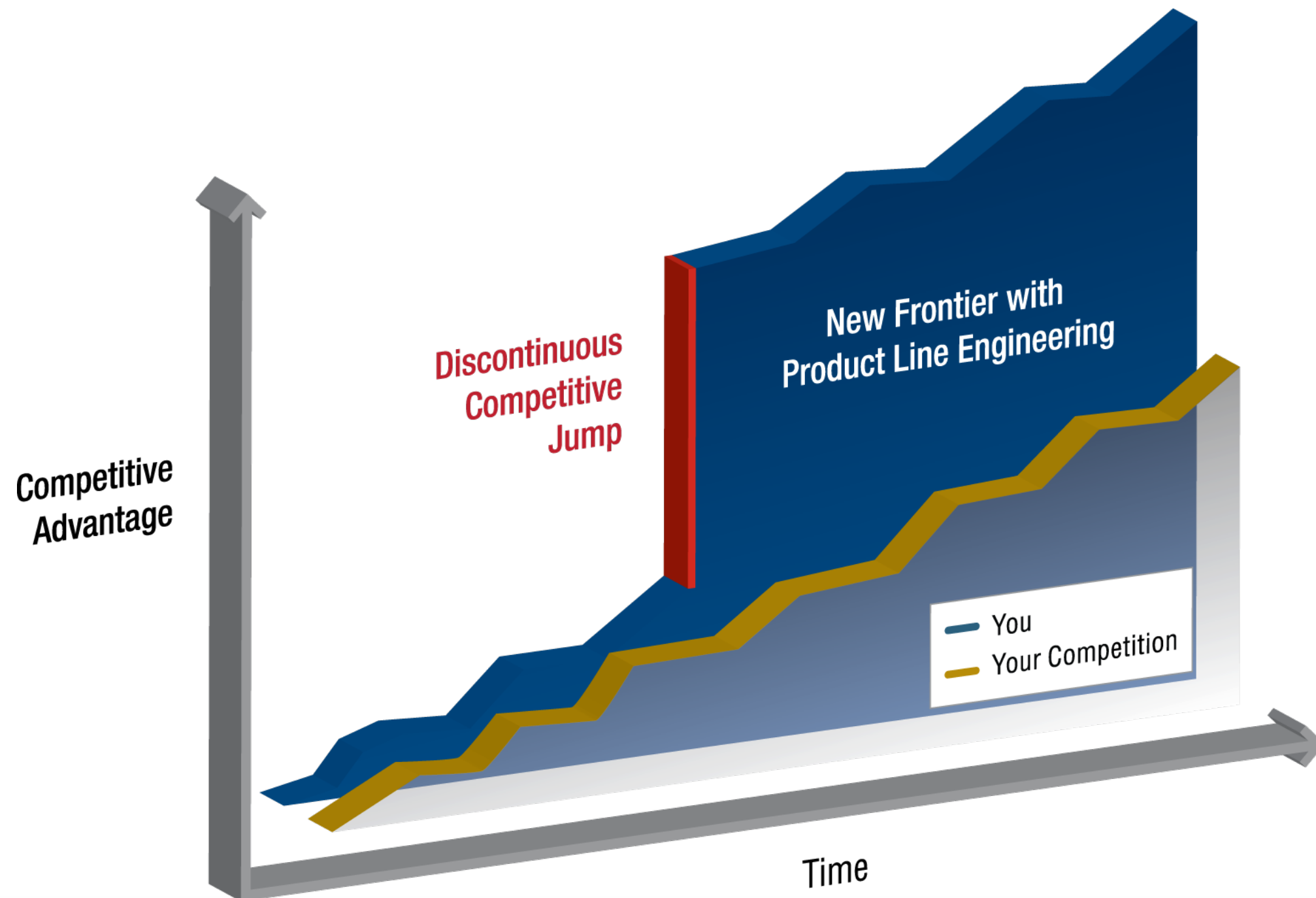







**Assets  
are configured.**

**Just like a factory.**



# Common Motivation in PLE Success Stories: Competitive Advantage

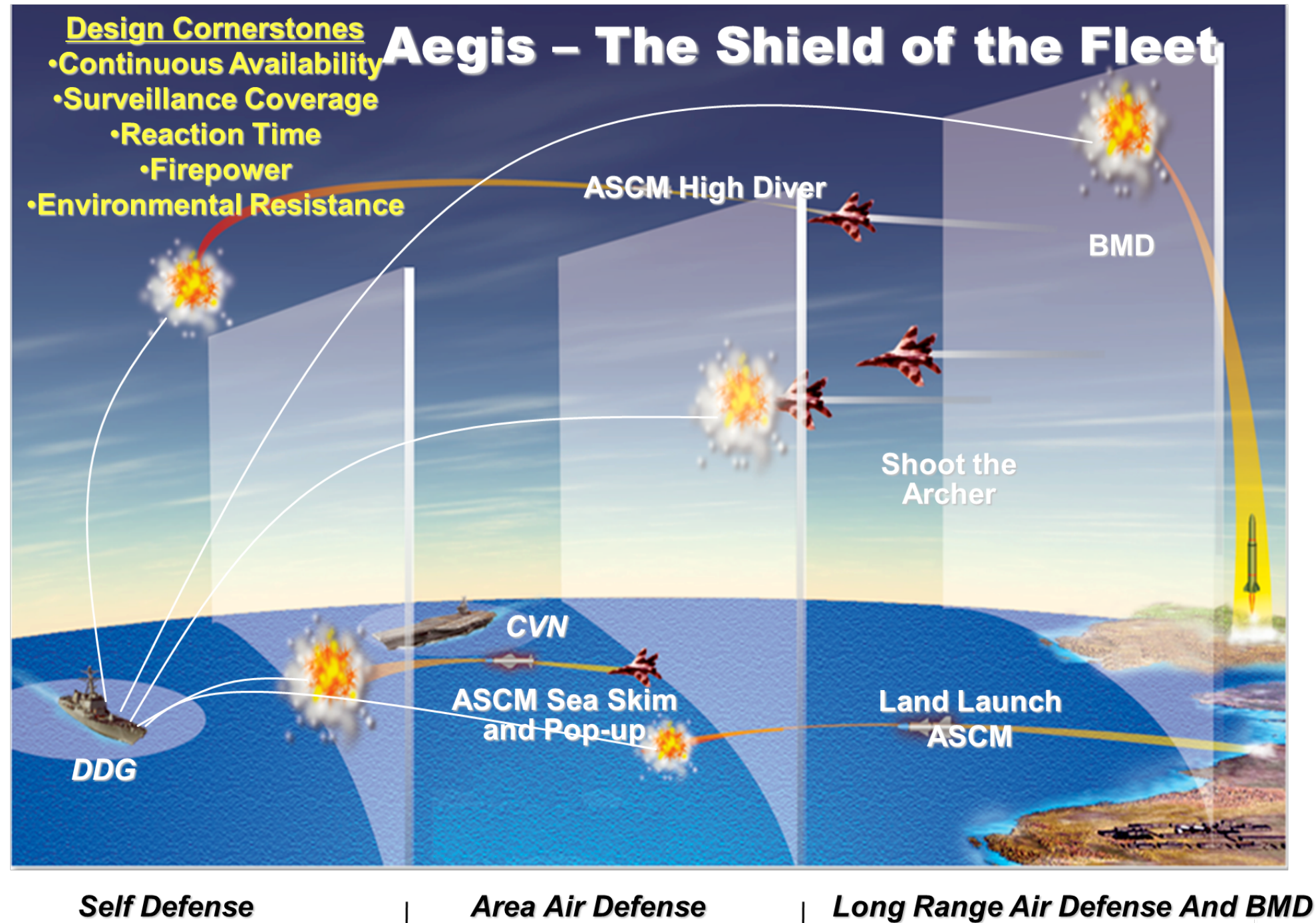


Organization	Who are they?	What is their product line?	Driving problem	PLE results
	World's #1 defense contractor	AEGIS Weapon System	High cost of old approach threatened loss of entire contract	Over 100 ship deployments: \$47 million saved per year <sup>1,2,3</sup>
	World's #4 defense contractor	Live Training Transformation, family of large-scale training systems for US Army, Air Force, and Marines	Innovative low-cost solution required to win and keep major contract	Over 300 training range deployments: \$660 million saved over 12 years <sup>3,4,5</sup>
	World's #1 auto-maker	Largest, most complex product line comprising over 10,000,000 instances	Vehicles taking too long to bring to market; expensive and error-prone processes	Will save "hundreds to thousands of man/years per year, worth tens to hundreds of millions of dollars per year" for one asset type alone <sup>6,7,8</sup>
	World's #2 data storage company	High-end server storage systems	Unable to accommodate growth in market	2x-5x improvements in scalability, productivity, time-to-market, and product quality <sup>9</sup>
	World leader in on-line vacation property rental	Product line of e-commerce web sites hosted in over 200 countries worldwide	Broad variation in sites around the world; needed to go live ASAP	First product went live in 60 days <sup>10</sup>



# AEGIS Weapon System

- 1,500 people
- Over 10MSLOC
- 100,000's of requirements
- Multiple Govt. agencies with oversight





## Beginnings

- AEGIS began as a family of separate programs.
  - In the early 2000s, there were nine major programs for the U.S. Navy.
  - Each was concerned with one or more ships in the AEGIS family.
  - Each program operated in an isolated manner.
    - There were independent management structures, multiple review teams, varying processes and tools, redundant program plans, different architectures, and multiple independent requirements and source libraries.
    - To create a new program (or baseline), all specifications and source code from a previous program (sometimes still in development) would be copied with new development and maintenance then conducted independently and in parallel.
    - Programmatic and technical decisions could be made for one baseline independent of other baselines, *which was in fact seen as an advantage in terms of schedule and technical flexibility.*

## Mid-2000s: Business forces change

- In the mid-2000s, a number of business and technical forces encouraged and enabled AEGIS to become a true product line.
  - The Navy let it be known that paying to fix the same defect (or make the same enhancement) multiple times (once for each program) was cost-prohibitive.
  - The Navy began to push its contractors to follow technical approaches that encouraged reuse, opened up competition, and employed commercial off-the-shelf (instead of purpose-built) hardware and software.
    - This “Open Architecture” initiative touted modular components with published interfaces.
    - In theory, any contractor could bid to provide any of the components.



## **PLE: Key to competitiveness**

- Lockheed Martin made the commitment to become the most competitive of all of the potential contractors.
  - To do this, they explicitly and purposefully adopted product line engineering as their development paradigm.
- By 2009 they
  - Had adopted Gears as the tool to configure their shared assets
  - Were employing the factory-based 2GPLE approach
  - Were building the largest requirements and code baseline in AEGIS history.
  - Had merged separate anti-aircraft warfare and missile defense software components into a common integrated air and missile defense system that could be configured to support any of the ships in the family.





## Integrated weapons system for 100 ships

### With Gears...

Entire family managed with a single set of requirements and a single set of source code.

Coast Guard produced new cutter spec in **2 weeks** compared to **3-4 months**

US Navy reports **\$47M** cost avoidance per year



US Navy Aegis  
Cruisers & Destroyers



US Navy Littoral  
Combat Ships



US Coast Guard  
Nat'l Security Cutter



Aegis Ships for  
International Navies





## 2011: LCS joins the family

- In 2011 Lockheed Martin was awarded the contract for the third member of the Littoral Combat System (LCS) ship class.
  - In previous years, they would have spun this program off on its own development and maintenance trajectory after copying all of the relevant assets
  - Now it was incorporated as a new member of the product line.





## 2011: Coast Guard joins the family

- In 2011 the U.S. Coast Guard (with Navy encouragement) made the decision to enter the AEGIS product line family.
  - They achieved a much quicker deployment of code and requirements for the Coast Guard – weeks instead of months.
  - This sent a strong message that AEGIS was on the right track with its product line approach.





## A Product Line of Product Lines

Operational  
Readiness

Weapon  
Control  
System

AEGIS  
Training

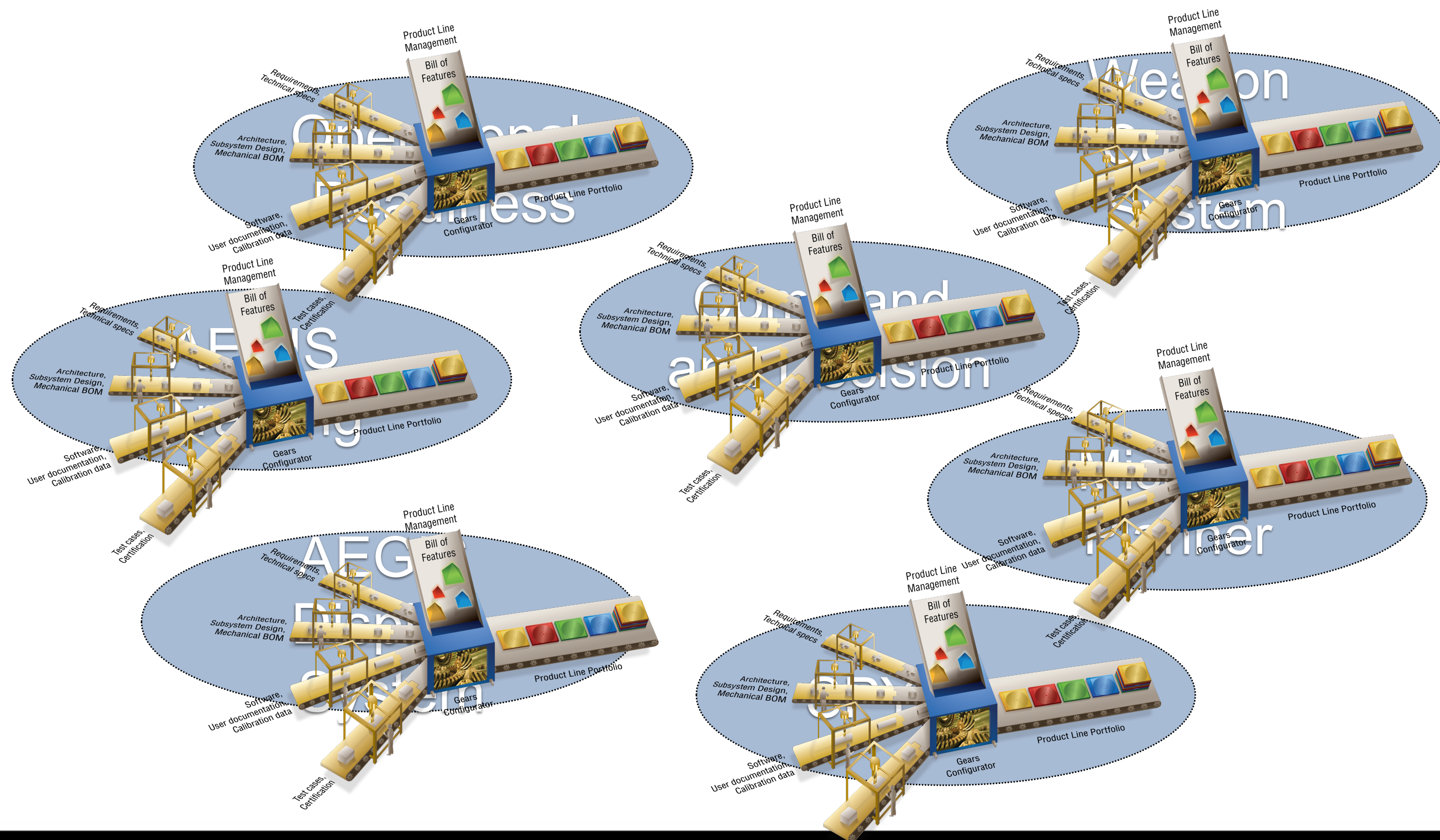
Command  
and Decision

Mission  
Planner

AEGIS  
Display  
System

SPY Radar

# A Product Line of Product Lines



## PLE Governance “Pillars”

- Regular, predictable build rhythm
  - Three releases a year, January, May, and September
  - This “1-5-9” rhythm brings great stability to the program
- Requirements review cycle
  - March, July, and November (a “3-7-11” rhythm)
  - Joint Lockheed Martin/customer exercise
- Governance boards
  - Structure and processes to ensure clear and consistent direction
  - 3 boards, 3 levels: Strategic, Programmatic, and Technical
  - These boards adjudicate cross-program priorities and activities



## **Agile comes to AEGIS**

- In late 2014, corporate management decided that Agile was the way to strengthen Lockheed Martin's competitive position through quality and affordability.
- This goal was levied on the entire organization.
  - Lockheed Martin's Orion spacecraft project
  - AEGIS Weapon System
  - Many more

## Scrum

- Scrum is the specific agile approach chosen by LM.
- Core roles:
  - Product owner
    - Represents the stakeholders and is the voice of the customer.
  - Development team
    - Responsible for delivering potentially shippable increments of product at the end of each sprint.
    - A team is made up of 3–9 individuals who do the actual work.
  - Scrum master
    - Accountable for removing impediments to the ability of the team to deliver the product goals and deliverables
    - Helps ensure the team follows the agreed scrum processes

# Sprint

- Basic unit of development in Scrum
- Duration
  - Fixed in advance
  - Normally between one week and one month
  - Two weeks is most common
- Each sprint starts with a sprint planning event
  - Defines a sprint backlog
  - Identifies the work for the sprint
  - Makes an estimated commitment for the sprint goal.
- Each sprint ends with a sprint review and sprint retrospective



## **Can Agile work for AEGIS? How?**

- Agile is, by and large, about
  - a (usually small) single product
  - fielded by a single (usually small) organization
  - by one or more (always small) teams
  - in a series of extremely short iterative development cycles
- In the AEGIS Weapon System product line:
  - The products – plural – are large by any standard, comprising some 10 million lines of code and costing tens to hundreds of millions of dollars.
  - The teams, spread across the products, are sizable. The largest component, for example, involves over 200 engineers.
  - The build cycles, under the product line's 1-5-9 build tempo, are four months long.

# Principle: Move incrementally

Three-year transition plan

## Phased Agile Transformation

**Increasing Agility while Improving Performance**

### Create Agile at Scale

- ✓ Determine Scaling Approach
- ✓ Train leaders and Teams
- ✓ First Release Planning Event

### Develop Team Efficiency

- ✓ Refine processes with the Customer
- ✓ Refine existing Agile teams
- ✓ Optimize co-location
- ✓ Apply Lean to workflow

### Optimize the Organization

- ✓ Business coordination with Agility
- ✓ Continue Lean process improvements
- ✓ Implement full Agile technical practices

## **Principle:**

# **Big Teams Become Small Teams**

- Decompose the components' large teams into Scrum teams of size seven to ten.
- The teams, considered together, do the same work as they did before, but the work has also been divided into smaller bite-sized chunks that match the team size and short iteration (sprint) schedule.
- The teams are self-organized by product, mostly around areas of domain expertise or functionality, or around specific elements in the architecture.



## **Principle:**

# **Big Tasks Become Small Tasks**

- Planned work is organized into two-week sprints. A certain number of sprints add up to a release.
- How many sprints?
  - Recall that Lockheed Martin has adopted a four-month release cycle referred to as their “1-5-9” rhythm.
  - Thus, eight sprints constitute a release.
- Here is an elegant case where PLE and Agile work in synchronization with each other.

# Principle: Big Tasks Become Small Tasks

PL release tempo is 4 months = eight 2-week sprints (may shorten later)

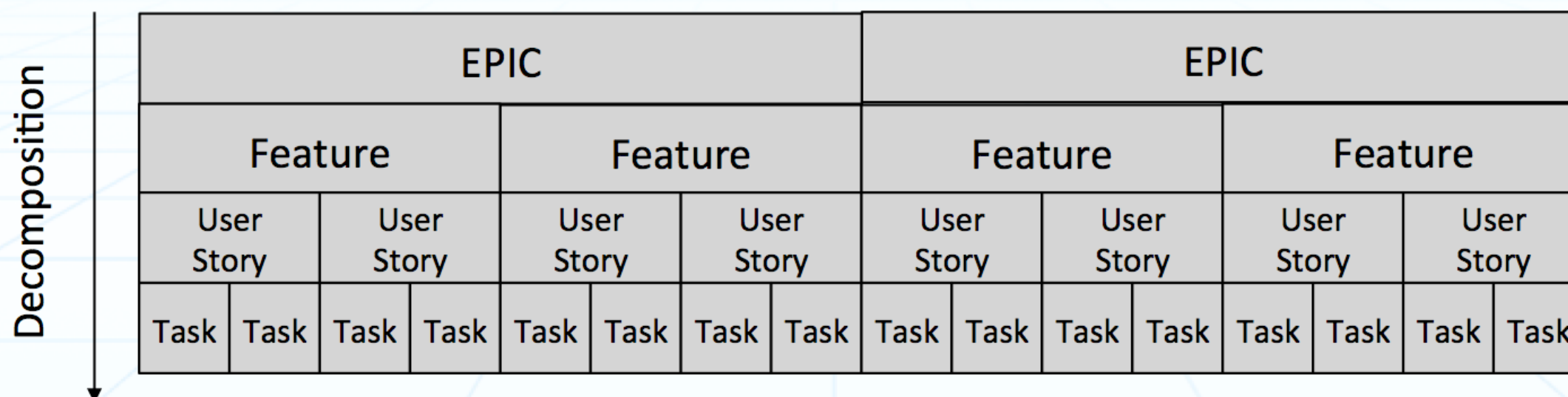
Epic – Spans Multiple Releases, Often Major Capabilities or Types of Work

Large User Story (can have sub-epics)

Feature – Completed within Release, Often tied to Program IMS(s), Often Spans Teams

User Story – Each Team owns their set, Completed within Sprint

Tasks – Generally at the Team Level, 2 to 8 worst case 16 hours





## So far so good. But...

- Instead of 9 large teams, we now have ~100 small teams.
- The twelve major configurations are, at any point in time, each in a different phase of development.
  - For some, the major activity for next release is writing concept papers.
  - For others it might be writing code.
  - For still others, it could be testing.
- With 100 small teams, ensuring everyone is working towards common large-scale goals, without devoting all their time to management overhead tasks, becomes a critical concern.
- This issue is Ground Zero of where PLE meets large-scale multi-project Agile.

# Enter the Scaled Agile Framework (SAFe)

- SAFe
  - a “knowledge base for implementing agile practices at enterprise scale.”
  - It defines the “individual roles, teams, activities, and artifacts necessary to scale agile from the team, to teams of teams, to the enterprise level.” \*
- Atlassian’s Jira software project and issue tracking tool
  - Tracks dependencies
  - Helps plan and manage sprints
  - Allows every team member to be involved in the planning
  - Lets everyone see and be aware of task dependencies
  - Leads to more accountability, ownership, and buy-in to the team’s tasking

\* Scaled Agile Framework, [www.scaledagileframework.com](http://www.scaledagileframework.com)

## Enter the Scale Agile Framework (SAFe)

- Teams vote collaboratively to agree on the scope of a piece of work.
- If priorities are not being met, then the higher-level governance structures come into play to adjudicate conflicts and re-orient the work.
- A team with more resources and less schedule pressure can “farm out” their services to other teams in need.



## Proof Point

- Last September: Product line's first full-up release planning event.
  - All 100 teams, representing all 800 engineers, participated in this 3-day planning exercise.
  - Produced a coordinated plan for the next eight weeks.
  - Jira provided the way to manage links among program and product work content.
  - All 800 engineers (many geographically dispersed) could see this picture unfolding in real time.

## **Observations so far: Agile + PLE is paying off**

- A team works under Scrum. Teams coordinate via SAFe. Both Scrum and SAFe are applied under the over-arching PLE governance structures.
- An agile approach to requirements allows a “just enough, just in time” approach with just enough detail to ensure a project’s technical and economic feasibility.
- Agile provides for more level loading and resource allocation.
- Lessons about teaming are emerging.
  - Teams should be co-located, if possible.
  - There’s no place for mediocre performers to hide on a small team.
- Each sprint culminates in a review or customer demo, which establishes trust with customer and stakeholders.



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