



**29**<sup>th</sup> Annual **INCOSE**  
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A System Dynamics Model for Systems Security Engineering Analysis  
of Internet Service Provider Customer Modem Cyber Defense

# SD for SSE of ISP Modem Defense

**Presented by David Eason, [incose@eason.cc](mailto:incose@eason.cc)**  
Paper Co-Author: Don S. Gelosh, Ph.D., [dsgelosh@wpi.edu](mailto:dsgelosh@wpi.edu)



# Bandwidth Clutter Evidence & Impact

**100ms  
Wait for  
Page Load**

**1% Profit Loss  
for Amazon  
>\$1B in 2018**



\*Credits, respectively: <https://news.mit.edu/2016/system-loads-web%20pages-34-percent-faster-0309>,  
<https://ir.aboutamazon.com/annual-reports/>, <https://www.statista.com/topics/3201/ad-blocking/>,



# Bandwidth Clutter Evidence & Impact

## Ad Blocker Usage in the U.S.

| 2016 | 2017 |
|------|------|
| 12%  | 27%  |

\*Credits: <https://www.statista.com/topics/3201/ad-blocking/?>



# Probes Against My Home Server

- Within 5 hours:
  - dozens of foreign SSH probes received
- Within 5 days:
  - 1000+ probes daily



# Malware Attacks per Year

...in BILLIONS

| 2017 | 2018 |
|------|------|
| 8.6  | 10.5 |

\*Credits: <https://www.statista.com/statistics/873097/malware-attacks-per-year-worldwide/>



# Reducing Bandwidth Problems Would...

- Speed page loads
- Offer cleaner, distraction-free views
- Improve data privacy and safety

**SSE using SD can help  
ISPs model improvements,  
benefiting customers and ISPs.**



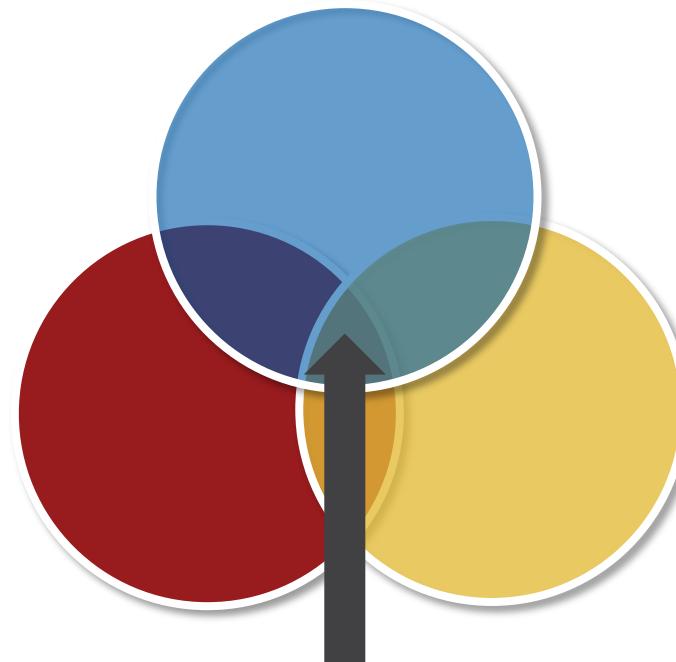
# ISP Stakeholder Concerns

## Customers

Fast, Cheap, Good

Data privacy and online safety too

**Shareholders**  
Make money  
Keep customers



**Management**  
If it ain't broke...  
... but keep everyone  
happy

## Find the Sweet Spot!



# Strategies for Improved ISP Service

**Serve More Customers**  
for less money

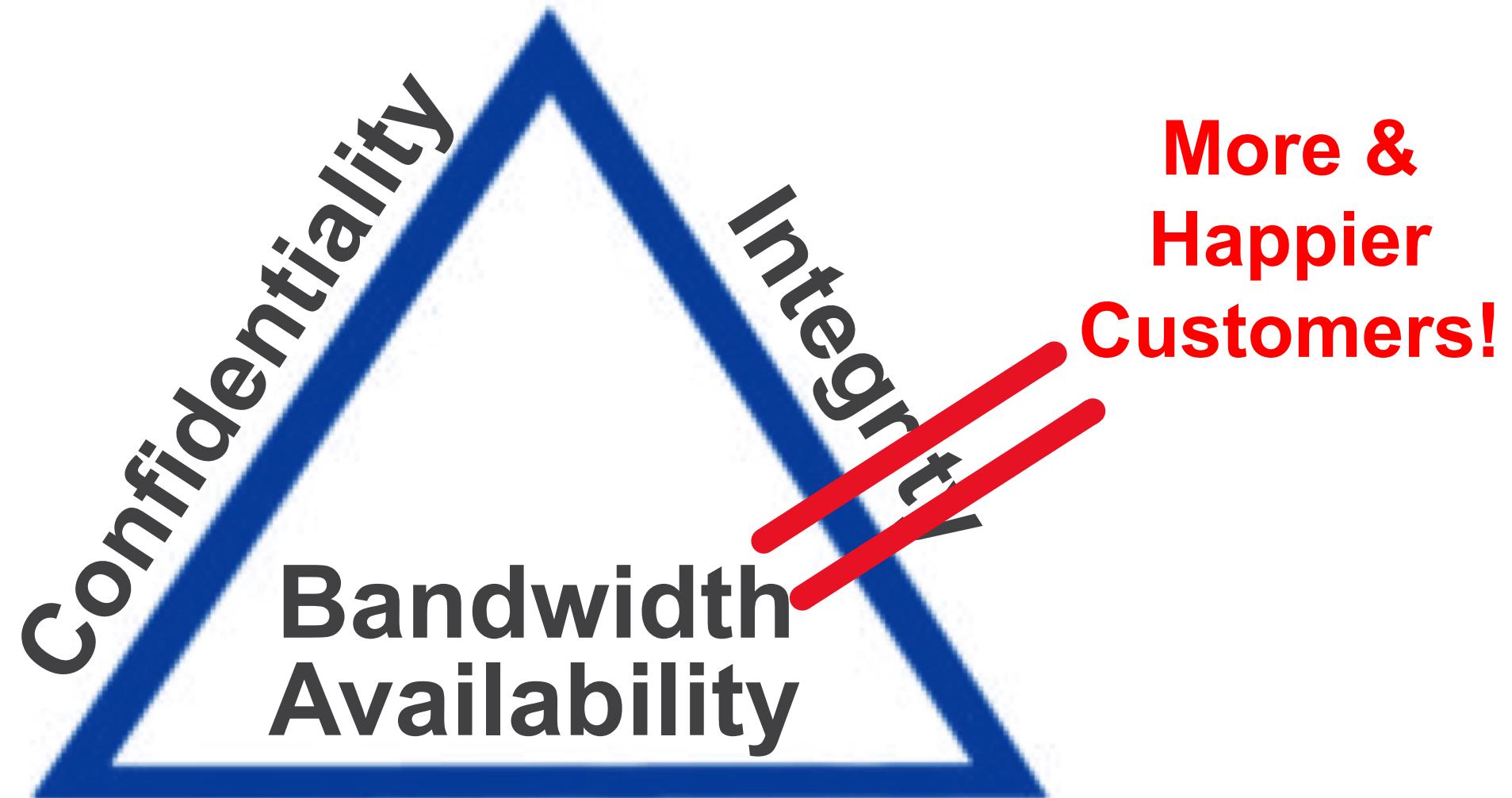
**Do It Faster**  
and better



**Create Competitive Moat**  
Add value beyond physical infrastructure, save time, protect data and bandwidth

**Control Risk**  
Test process changes before broad application

# Key Performance Indicators (KPI) from CIA





# System Dynamics (SD) and KPIs

- **Define, rank, weigh KPIs**
- **Model** ISP systems with respect to **KPI**
- **Measure** actual KPIs and compare to model
- **Compare** process alternatives & pick one
- **Try it small**  $\leftrightarrow$  Validate & tweak model
- Repeat until satisfied, then **GO BIG**

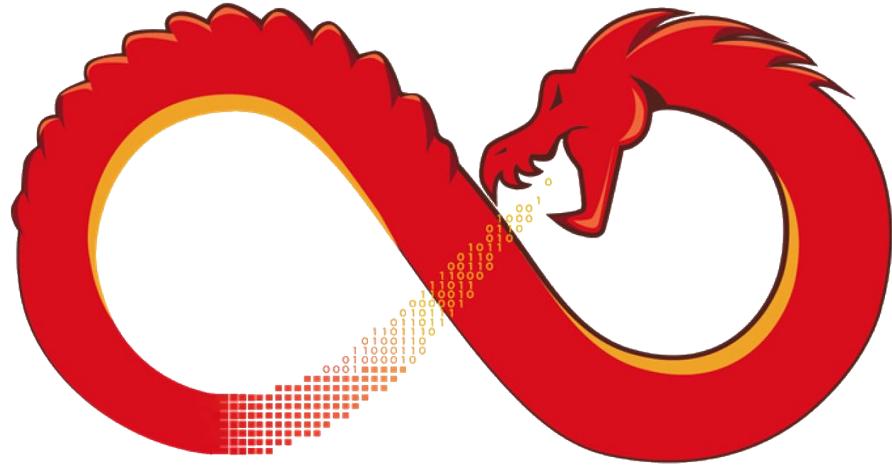


# Keys to Successful SD Modelling

- Management's involvement
- Iterative comparisons of diff. processes
- Compare SD model to the live system
- Improve model to make it match the system



# The Data Is The Thing



- Network engineers can measure actual bandwidth usage and types
- System Dynamics (SD) model output can be compared to live systems pre/post process changes

*picture from <https://ghidra-sre.org/>*



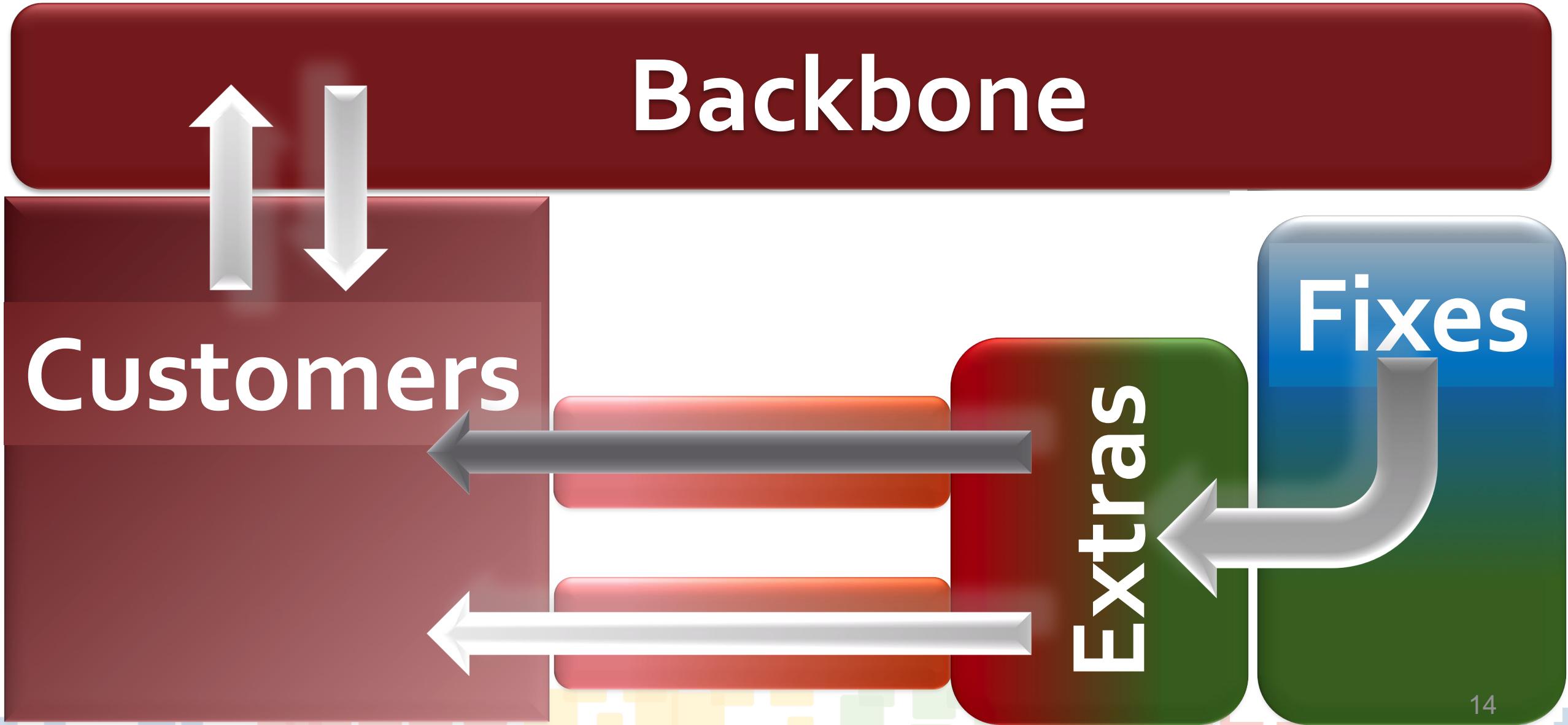
# Presuming ISPs have the...

- **Motivation to improve bandwidth**
- **KPIs and measurability**

Now for the SD model...



# Backbone



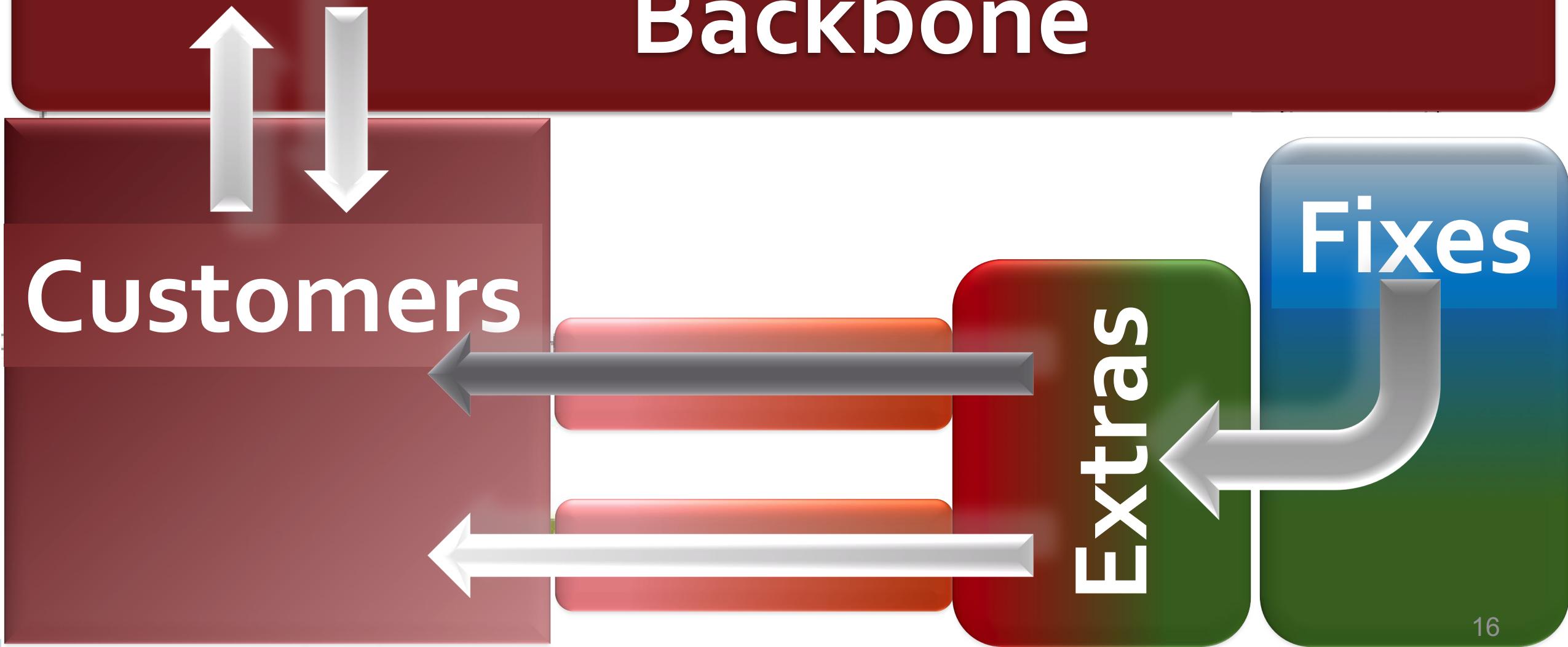


# (Synonyms to Reduce Slide Clutter)

- odd = extra = undesired traffic
- fixed = mitigated = damped
- user = customer = consumer
- will = goodwill = customer satisfaction
- [subset] refers to another (1 or more) sets



# Backbone



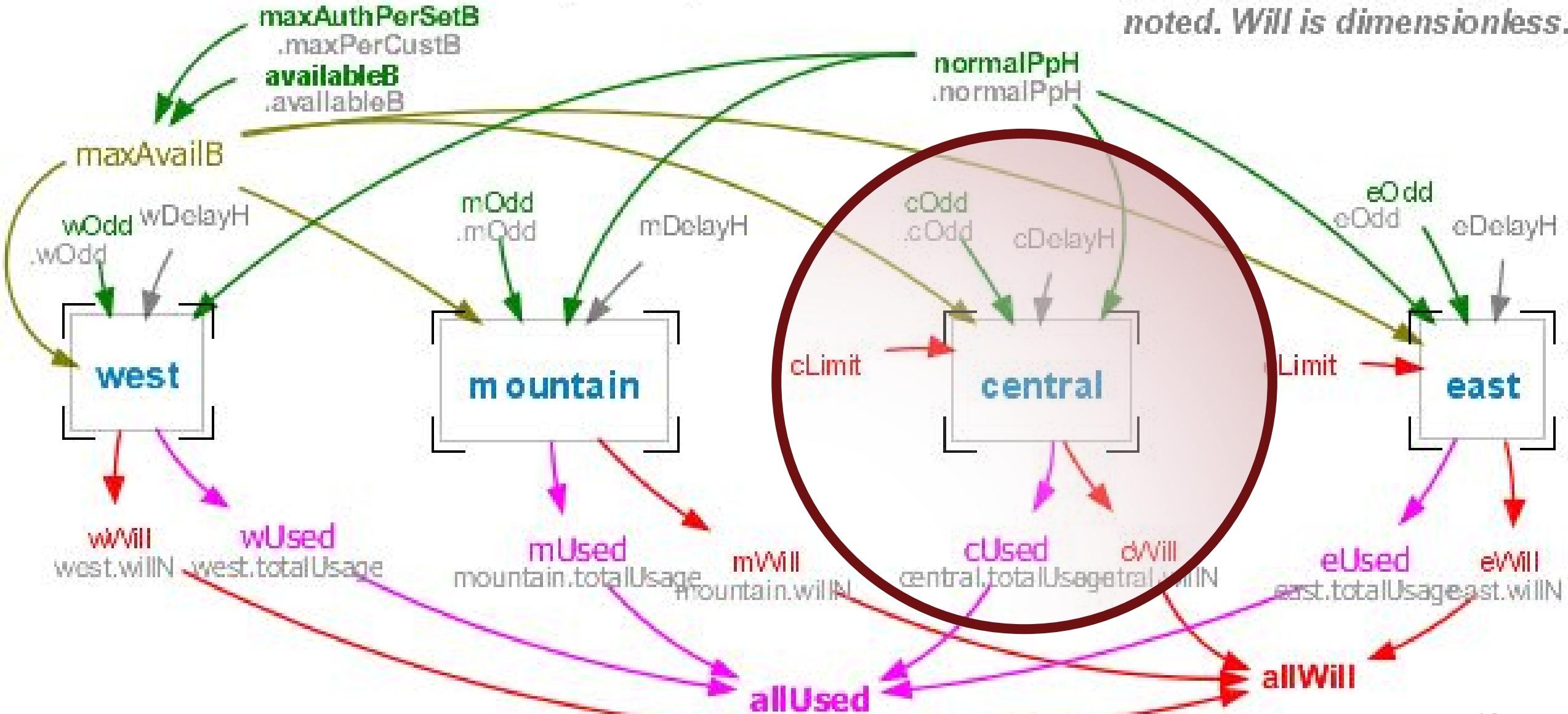


# Backbone



## Customers: all sets, shown separately and summed

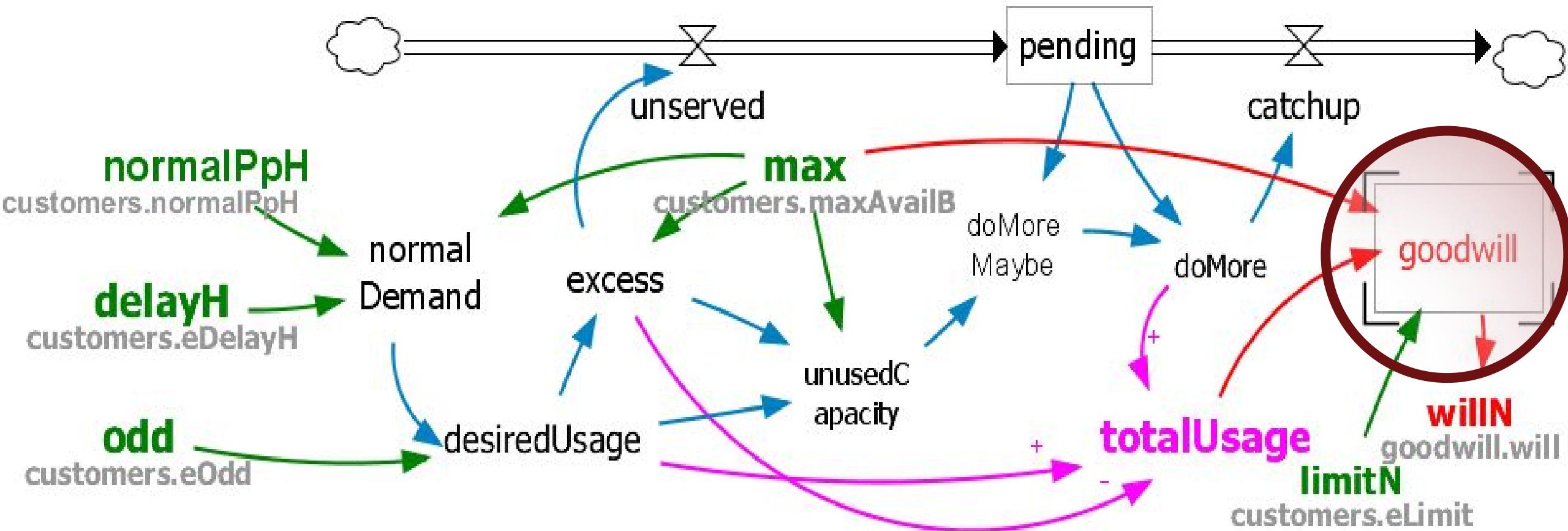
All units are BpH unless noted. Will is dimensionless.





## Customer traffic (normal+odd+pending) and Goodwill

All units are BpH unless noted

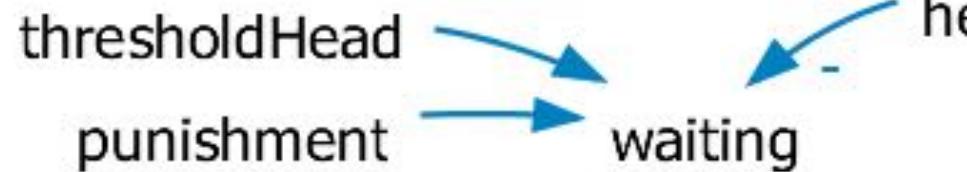




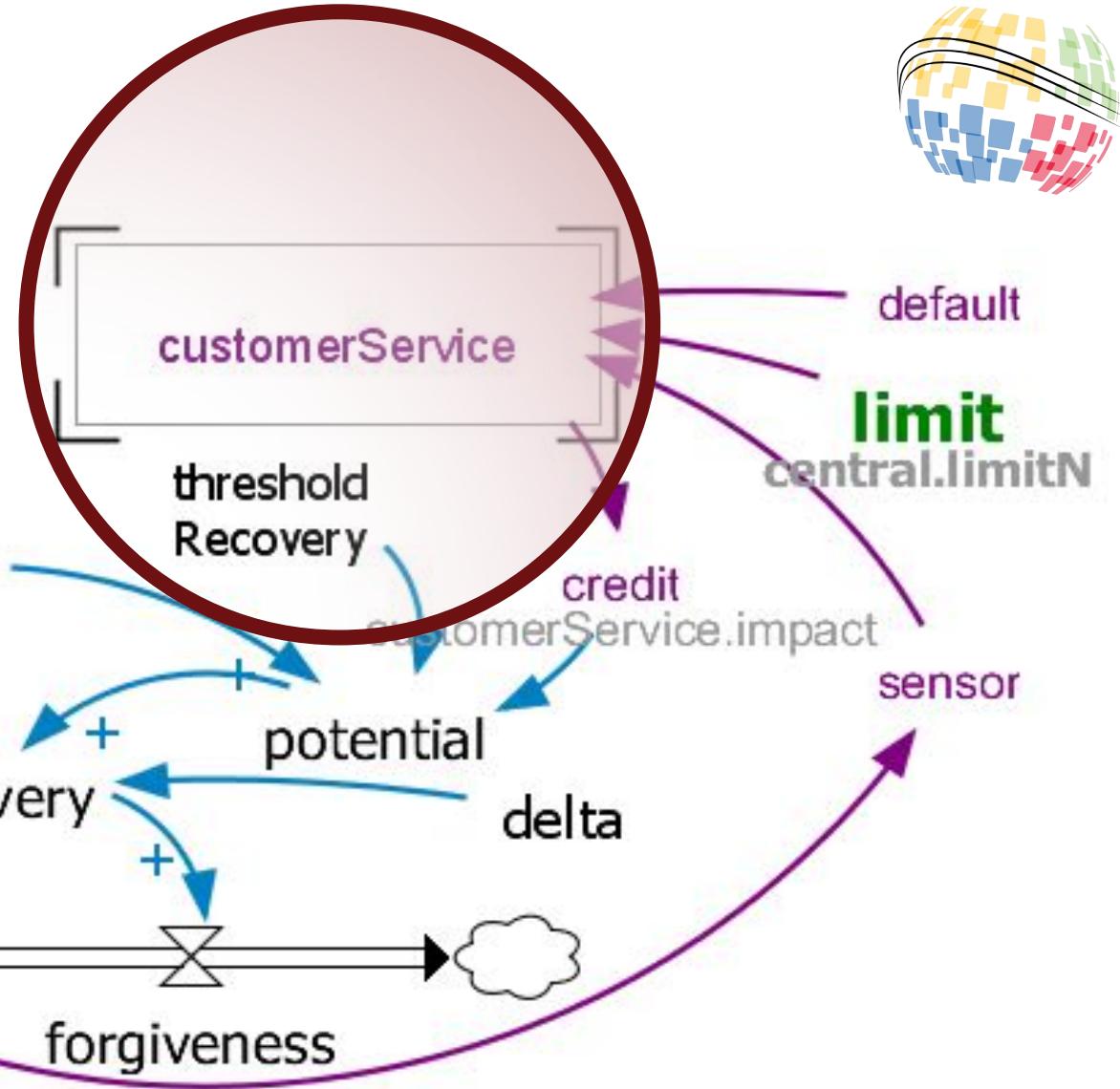
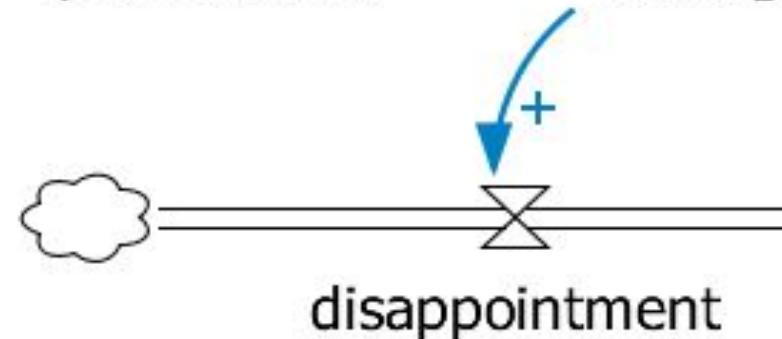
## Customer goodwill



All units are dimensionless  
unless noted



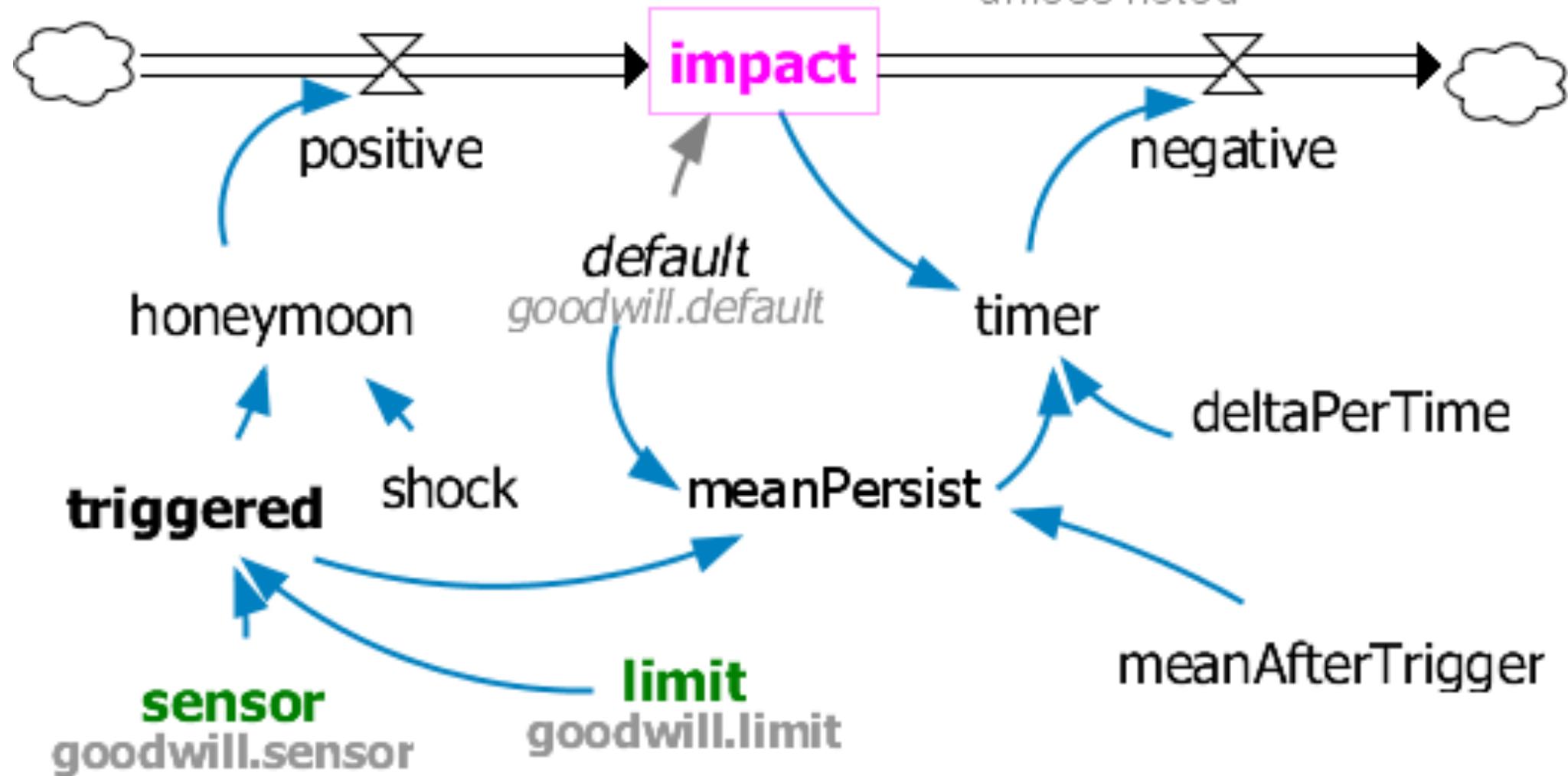
headroomBpH





# Customer service

All units are dimensionless unless noted



End of Customer Deep-Dive

# Backbone





# Extras Add to Normal User Traffic

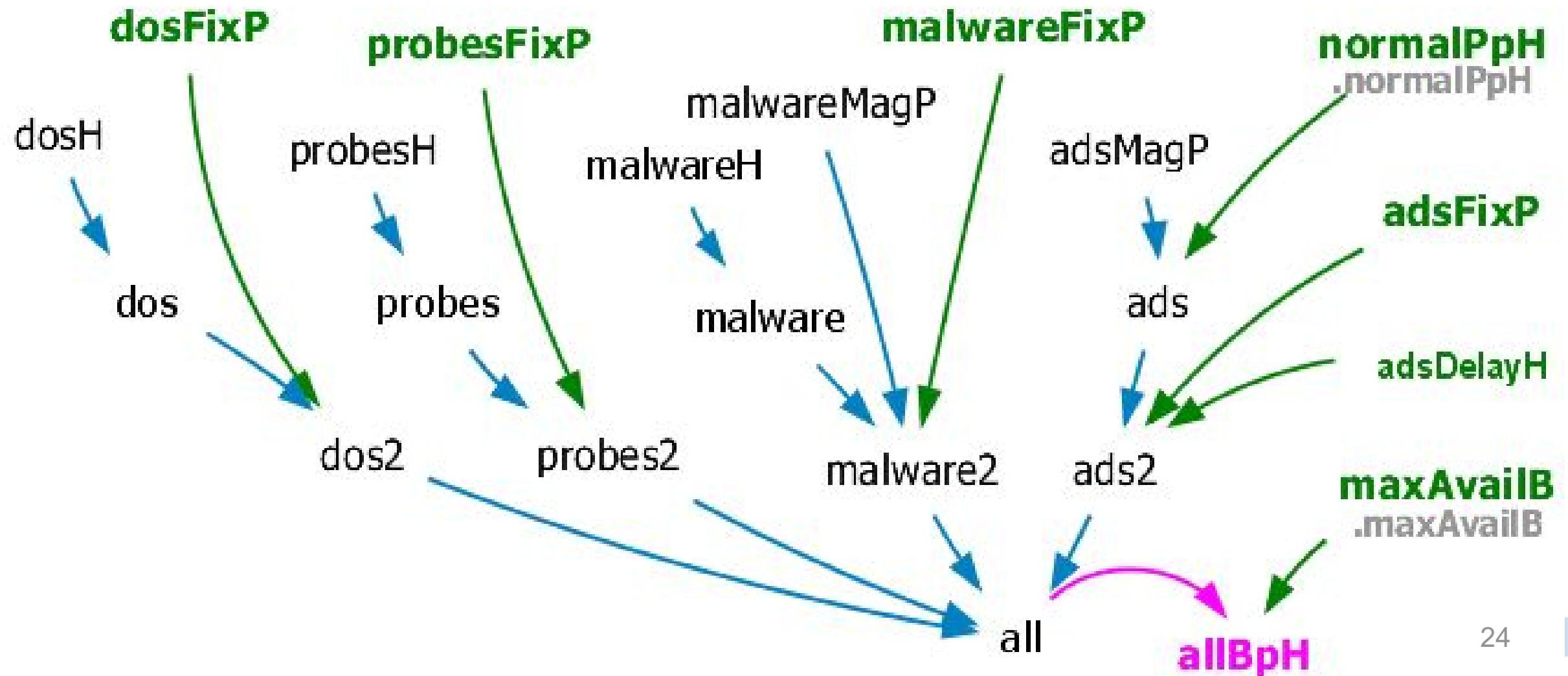
| Name     | Frequency | Volume       | Impact |
|----------|-----------|--------------|--------|
| Ads      | High      | Low/Moderate | Low    |
| Probes   | High      | Low          | Low    |
| Malware  | Low       | Low/Moderate | High   |
| DoS/DDoS | Low       | High         | High   |

“The Data is the Thing”: measure actual frequency and volume of each. Prioritize and model the “signals” from each. Use data as input to the model (next slide).



## Extras: Undesired traffic contributing to total customer traffic usage

*All units are BpH unless noted*





# Sample Modem Bandwidth, 1 Customer



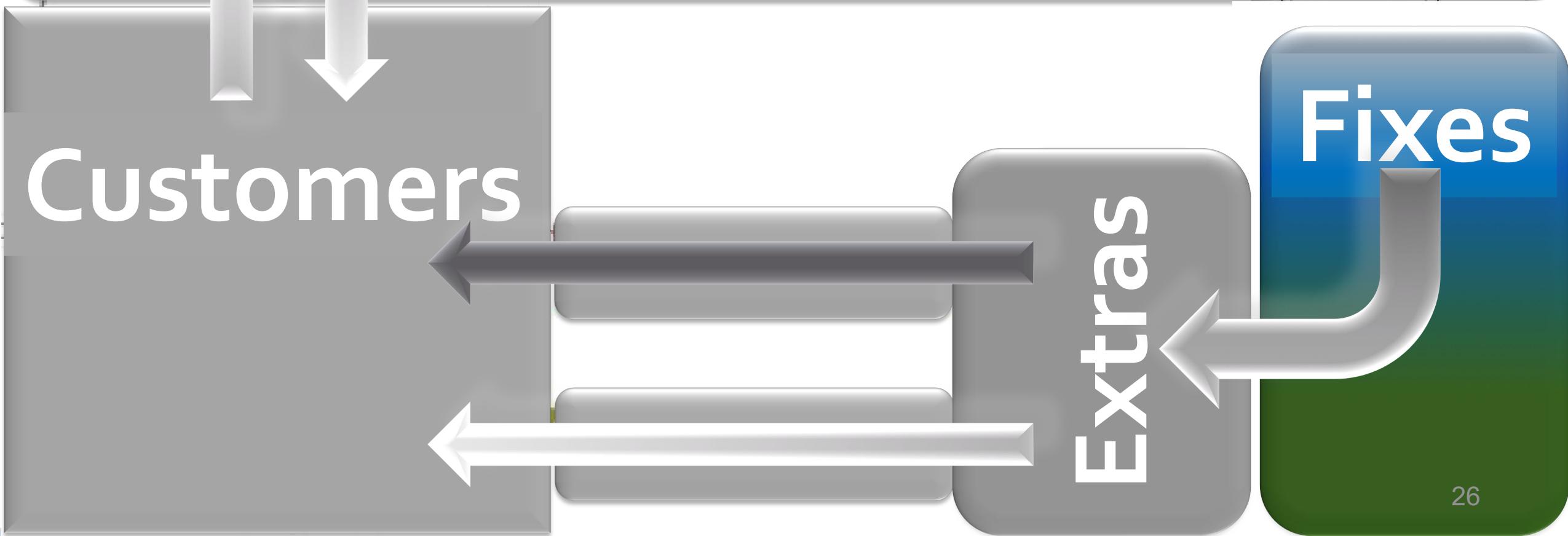
This 30-hour graph is the sum of all signals, capped by user limits, from:

- **normal traffic**
- **extra bandwidth types** (DoS, probes, malware, ads)

*Note: this is ONE customer. Later graphs represent SETS of customers.*

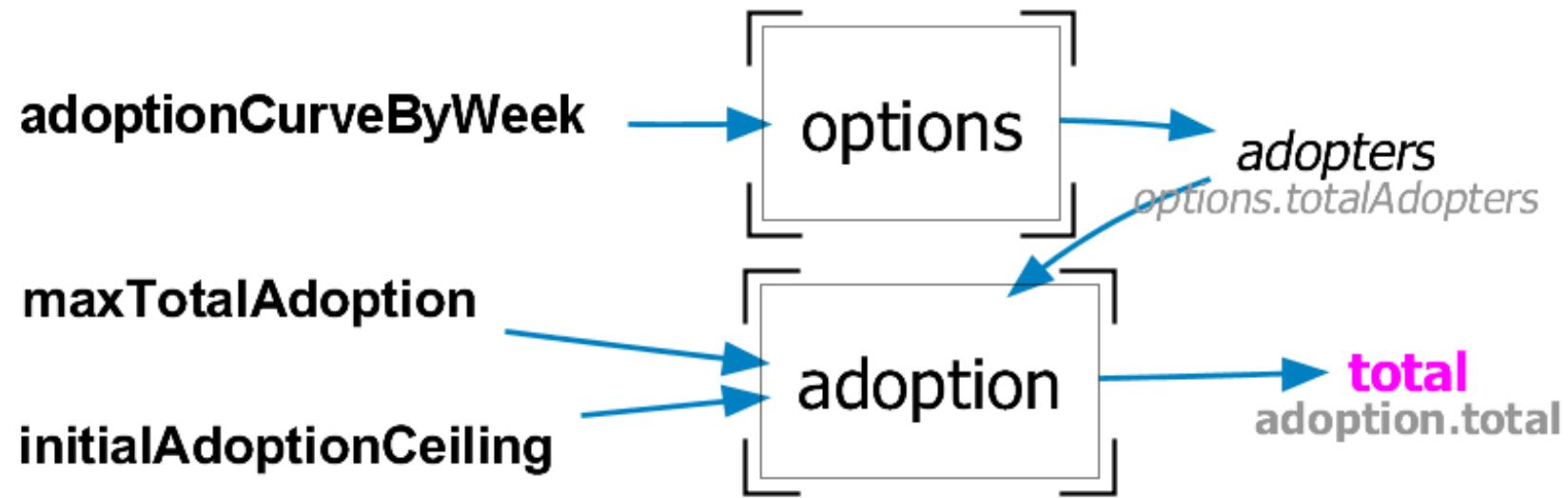


# Backbone



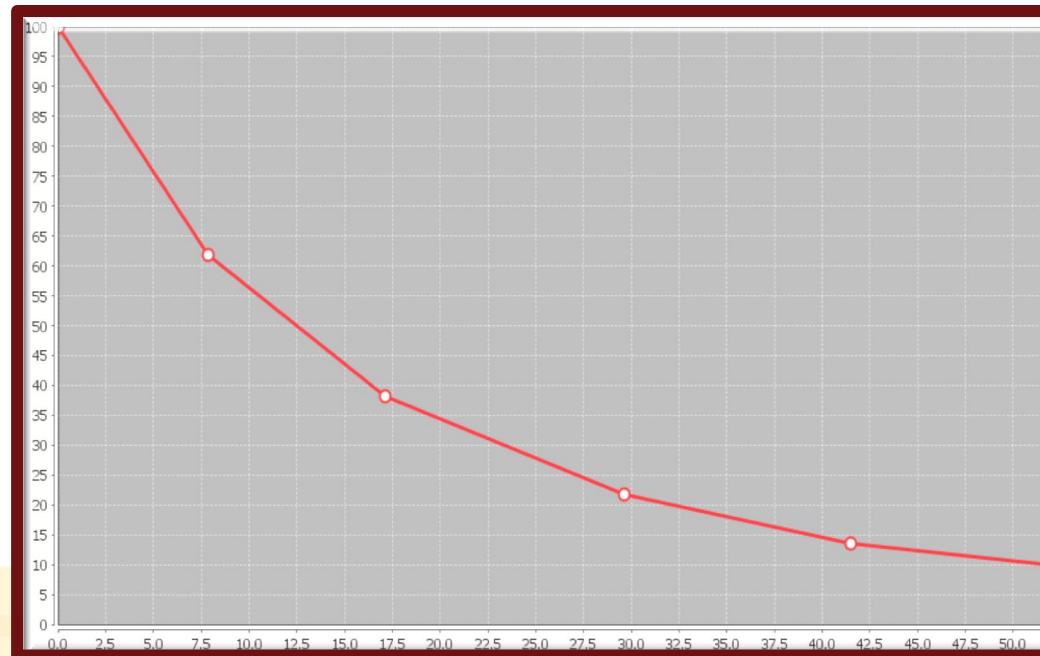
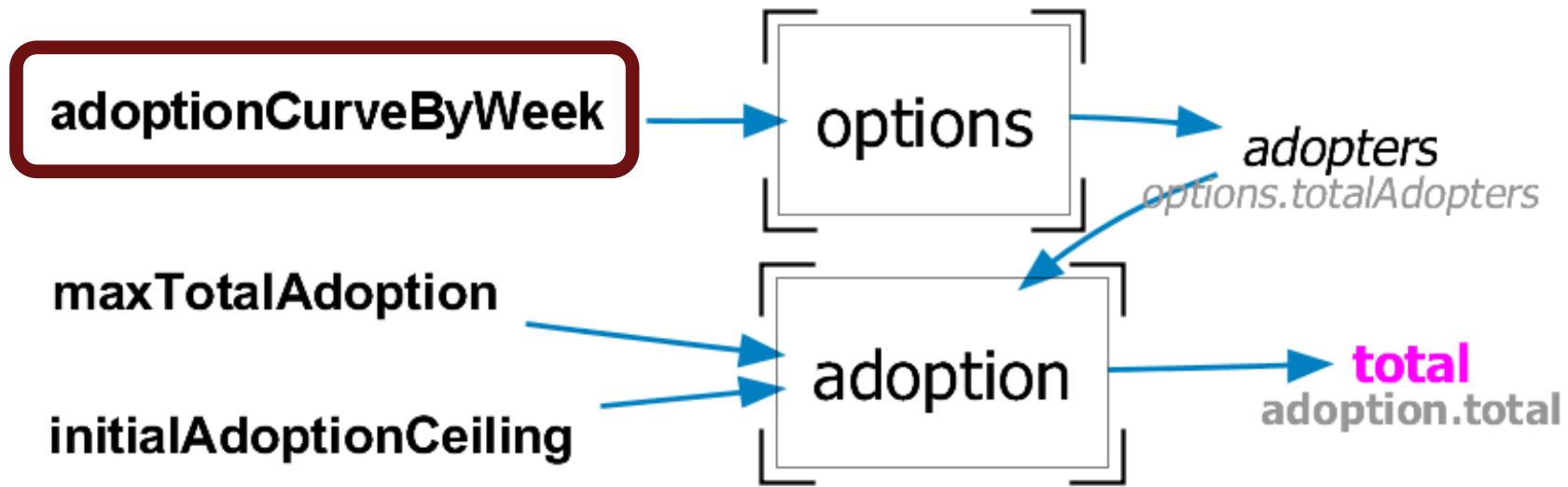
## Fixes: Dampening of odd traffic by increasing P of adopted improvements

All units are PpH



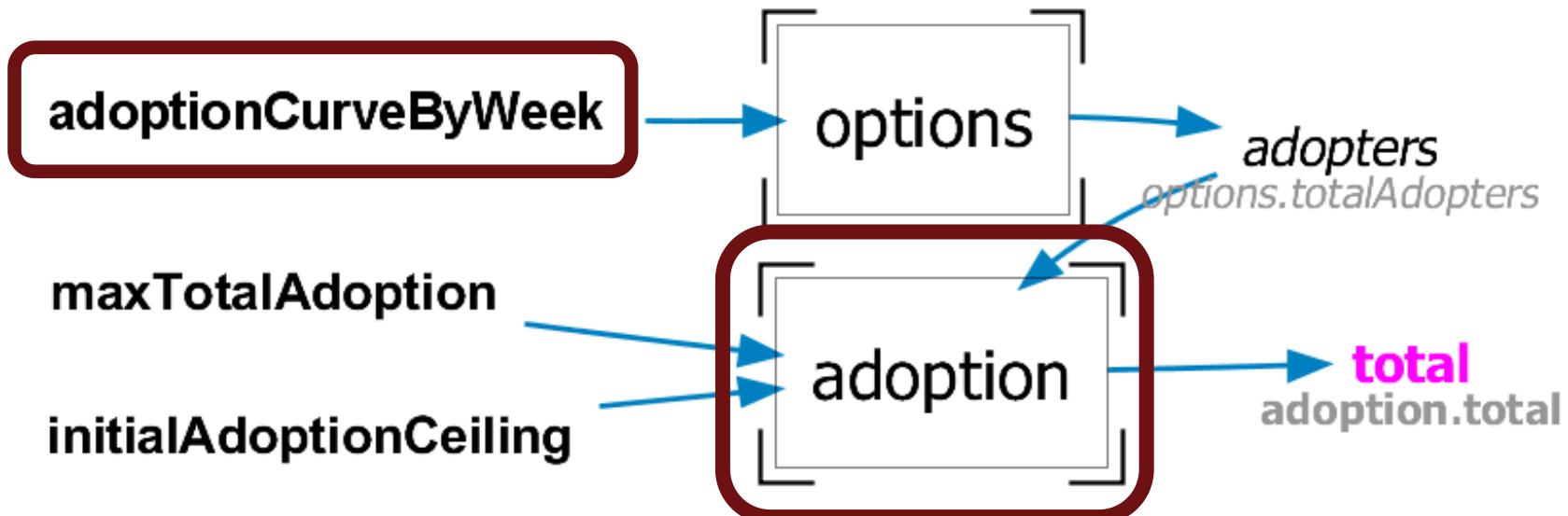
# Fixes: Dampening of odd traffic by increasing P of adopted improvements

All units are PpH



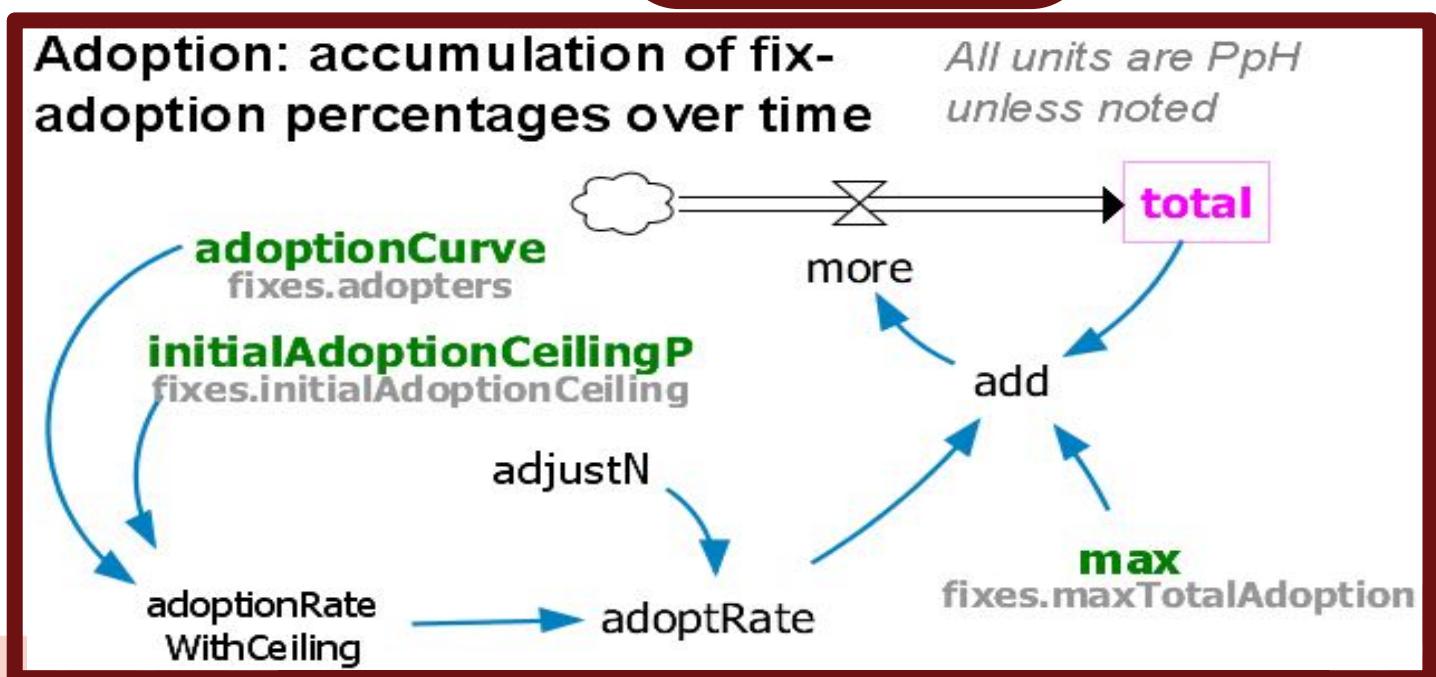
## Fixes: Dampening of odd traffic by increasing P of adopted improvements

All units are PpH



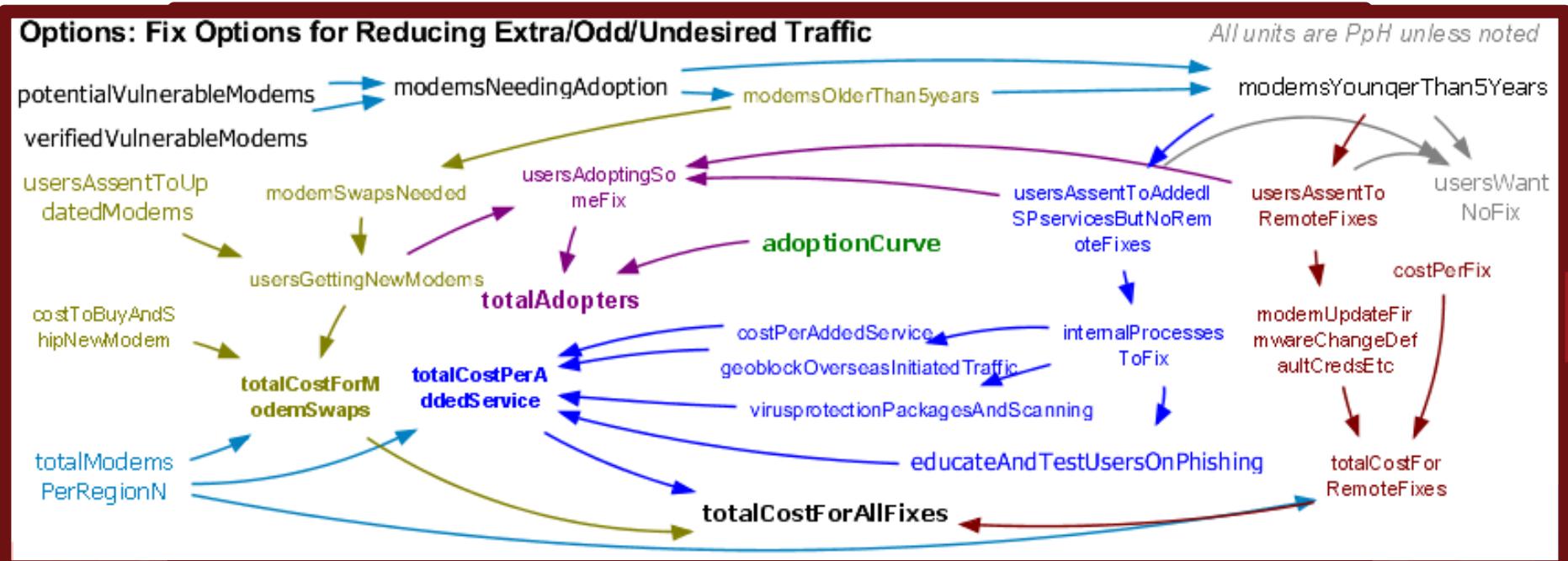
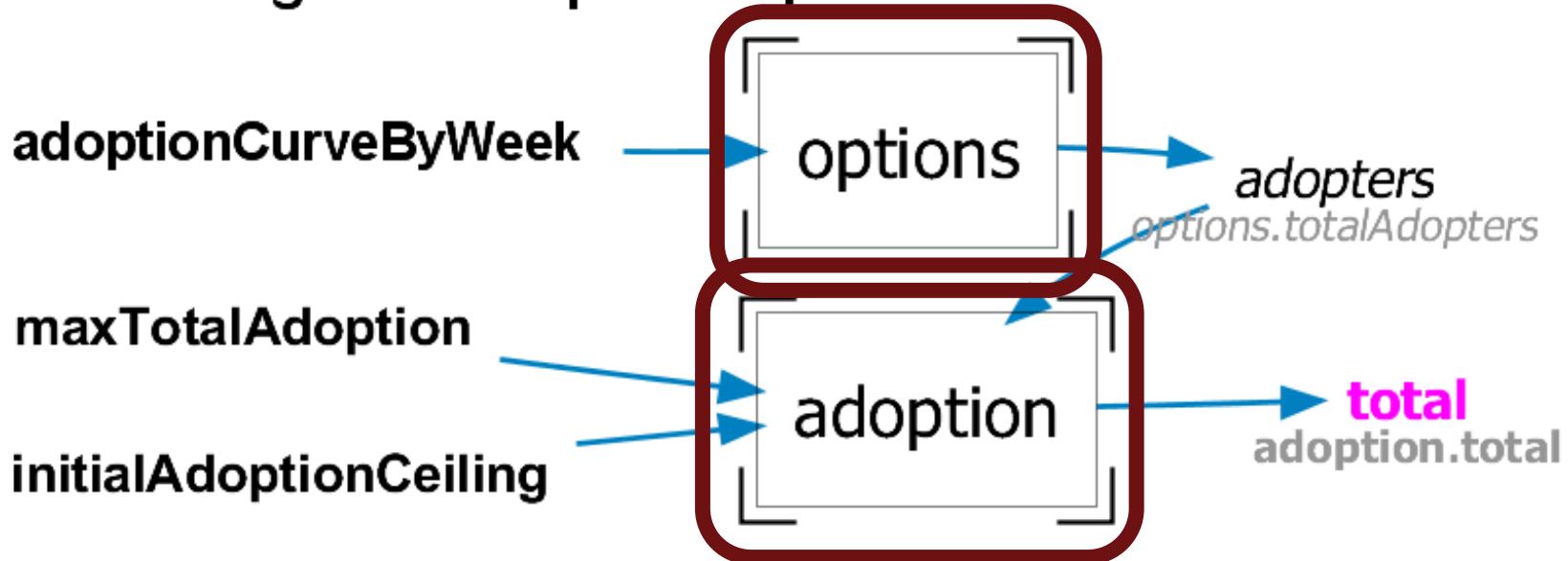
Adoption: accumulation of fix-adoption percentages over time

All units are PpH unless noted



# Fixes: Dampening of odd traffic by increasing P of adopted improvements

All units are PpH

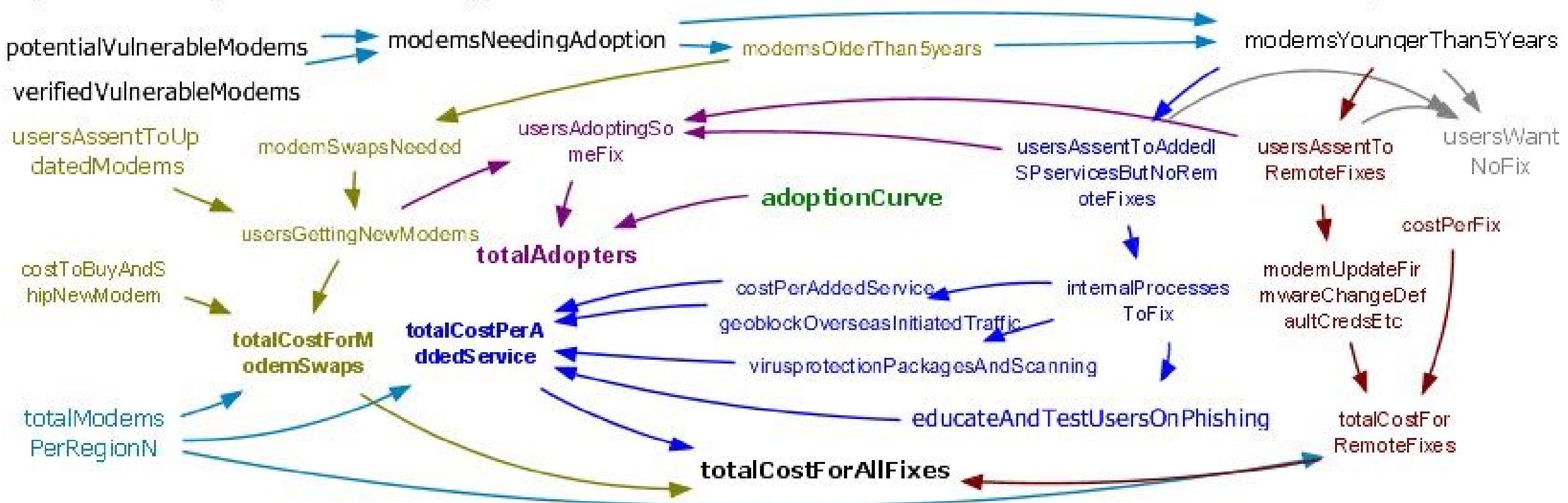




# Fix Options

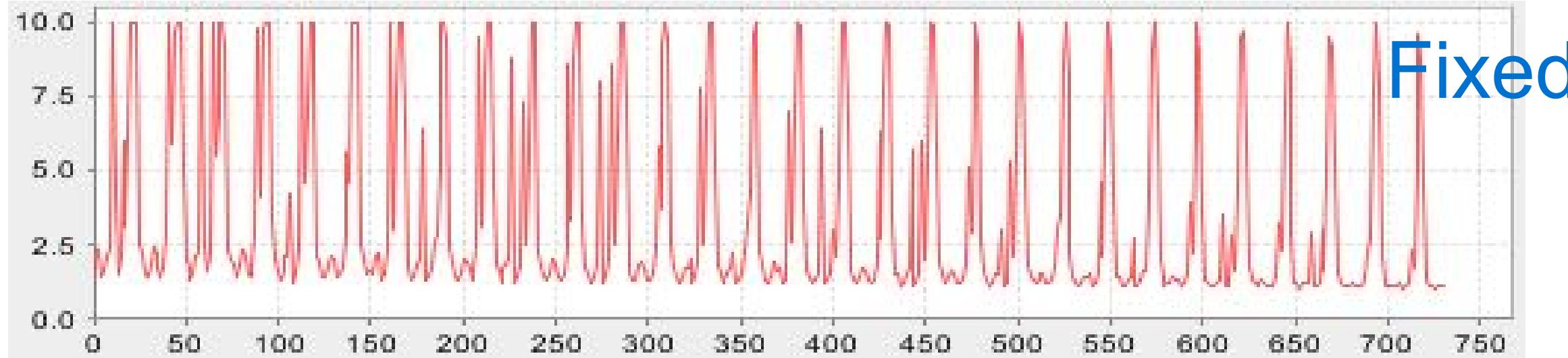
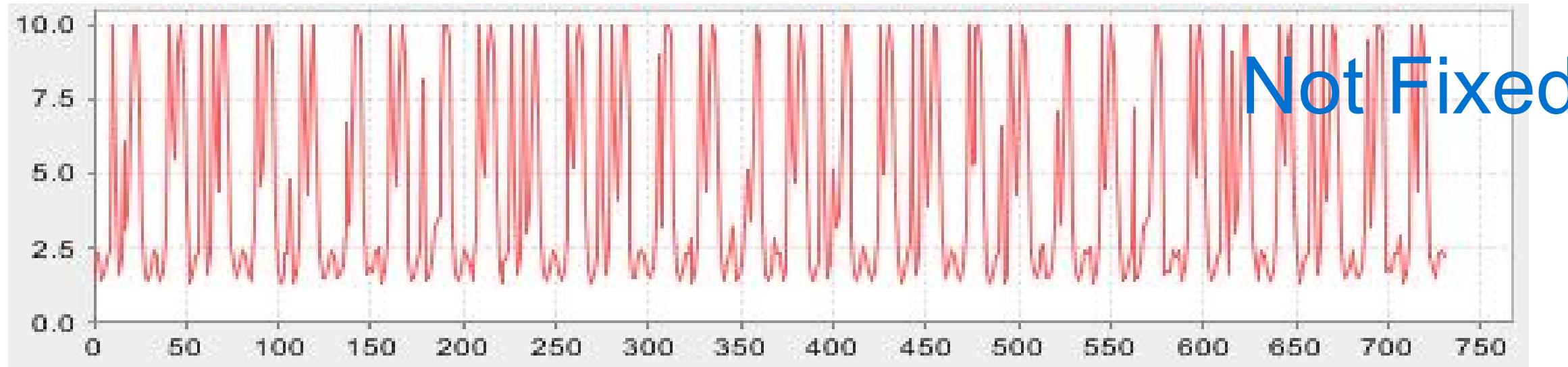
## Options: Fix Options for Reducing Extra/Odd/Undesired Traffic

All units are PpH unless noted



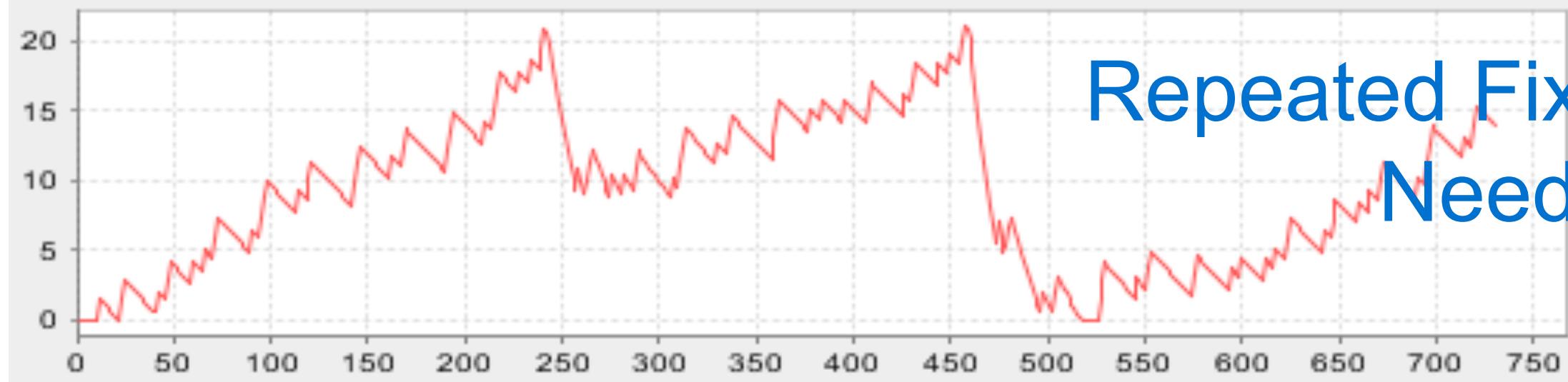


# Traffic for a Set of Users Over ~1 Month

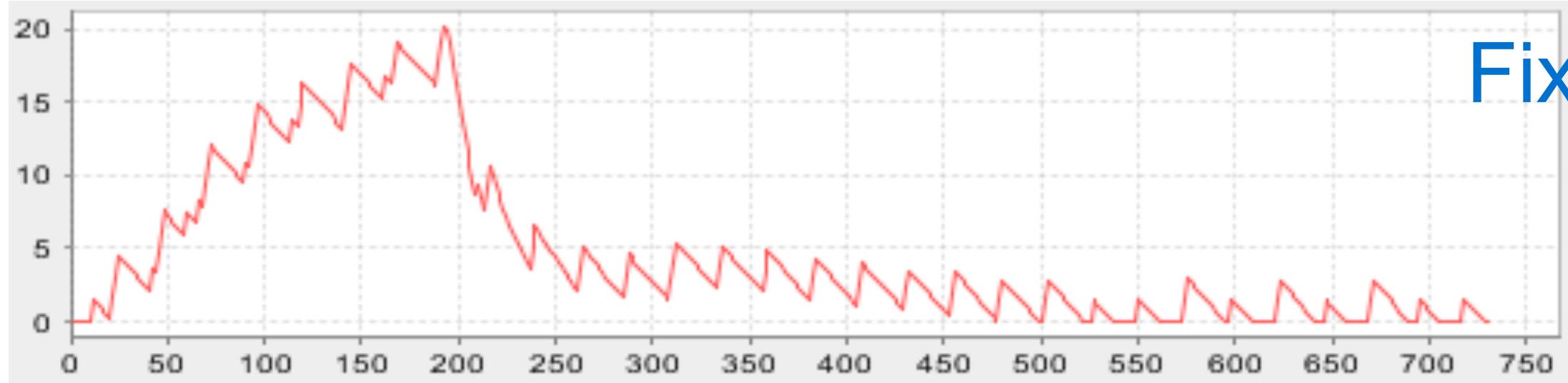




# Customer Dissatisfaction Over ~1 Month



Repeated Fixes  
Needed



Fixed



# Next Steps – High Level

- **Validate and apply the SD model**
  - Meet with stakeholders & get KPIs
  - Measure KPIs & develop targets
  - Make & model competing fix processes
  - Apply process & do pre/post KPI measures



# Next Steps – More Improvements

- **Sensitivity analysis** and magnitude measurements for contributing factors
- **Adjust customer sets** to infrastructure and applicability of processes



# SD for SSE is Good for ISP Business

**Service More Customers**  
for less money

**Do It Faster**  
and with more  
precision



**Create Competitive Moat**  
Add value beyond  
physical infrastructure,  
save time, protect data  
and bandwidth

**Control Risk**  
Test process changes  
before broad application



# Your Turn!

- Work within your ISP to develop a better internet experience using SD for SSE

**David Eason: [incose@eason.cc](mailto:incose@eason.cc)**

*All system dynamics diagrams and graph outputs came from the paper title on the cover slide, available at INCOSE.org and eason.cc  
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