



**30**<sup>th</sup> Annual **INCOSE**  
international symposium

**Virtual Event**  
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# Creating a Roadmap to Capture a Vision for a Sustainable Community in a Global Perspective;

Case Study in a Dutch town Best

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From Best

# Dutch Town Best

30K inhabitants – 12K houses

Average income: 26K Euro/yr.

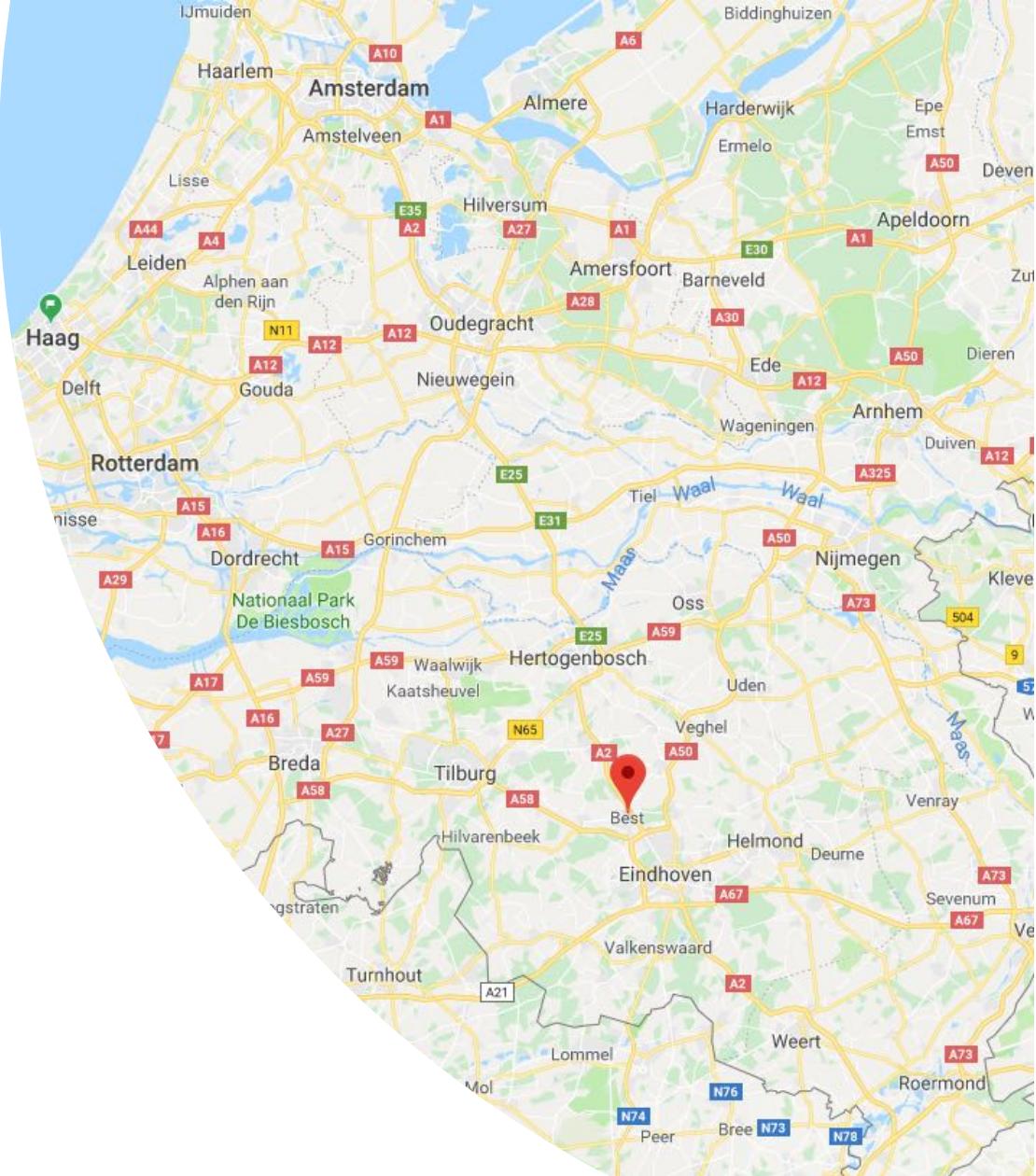
## Cooperation Best Duurzaam

### Mission:

- Promote Sustainability
- Consultant
- Mediator

### Organization:

- 360 members
- 40 active volunteers
- Working groups (Technology, Education)



# Town Best as a part of a System



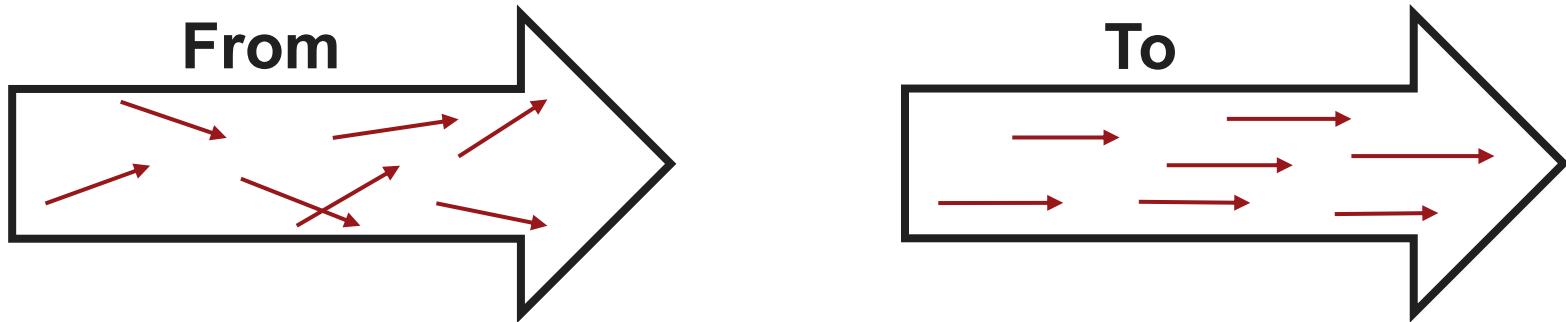
- Governmental regulations
- Resident needs, wishes and possibilities
- Best Duurzaam vision and resourcefulness

# Problem Statement



Best Duurzaam was missing an overall vision and a shared understanding for further direction and action.

In addition, the cooperation wanted to improve the communication with external stakeholders, especially municipal government.



Concept of creating a roadmap is to get all the involved stakeholders on the same page. A roadmapping is an approach that supports a cross-disciplinary stakeholder communication and provides a context for projects and activities.

# Research Questions

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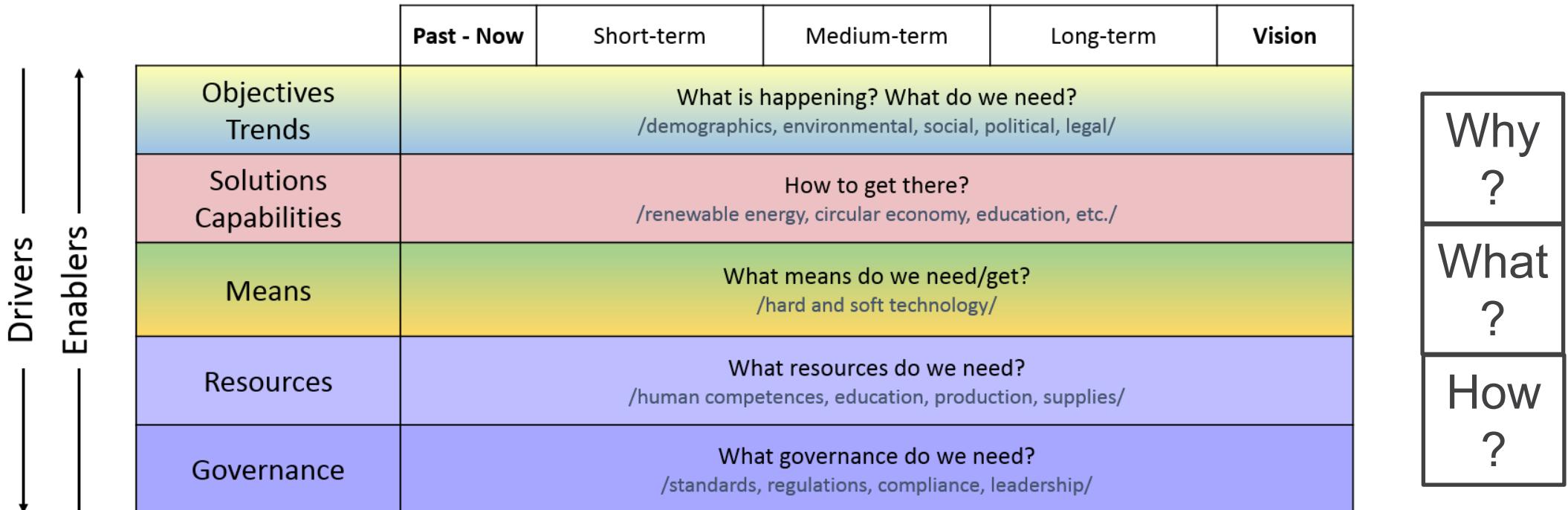
- How does creating a roadmap facilitate communication and sharing among stakeholders?
- How does creating a roadmap aid the local community to become more sustainable?
- How does a roadmap help in finding fitting solutions to sustainability goals?
- What factors do help in the creation of a roadmap?
- What factors can prevent the success of the creation of a roadmap?



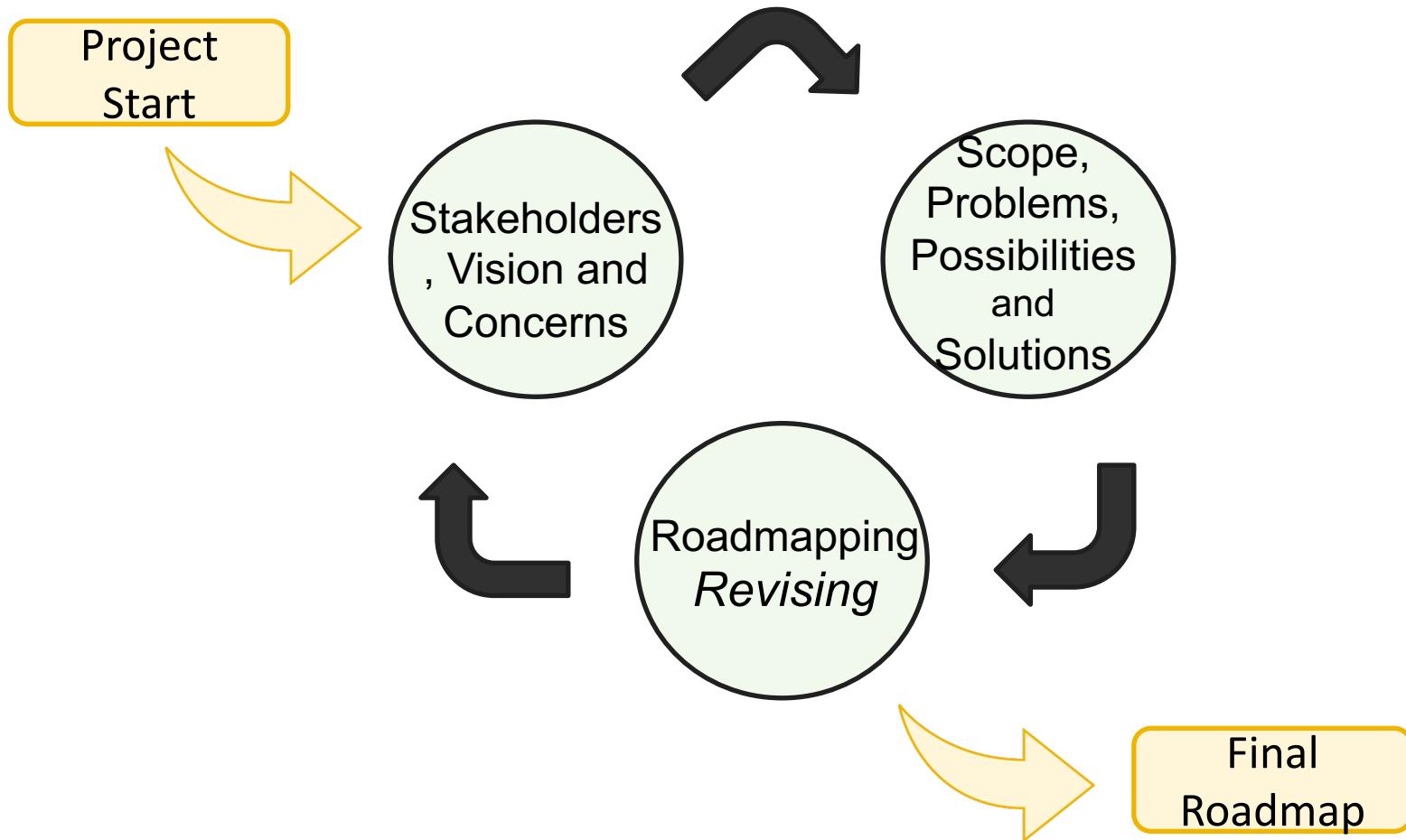
# Roadmap – What is it?



A roadmap is a structured framework that supports dialogue and communication



# Process of Creating a Roadmap



# Project Timeline



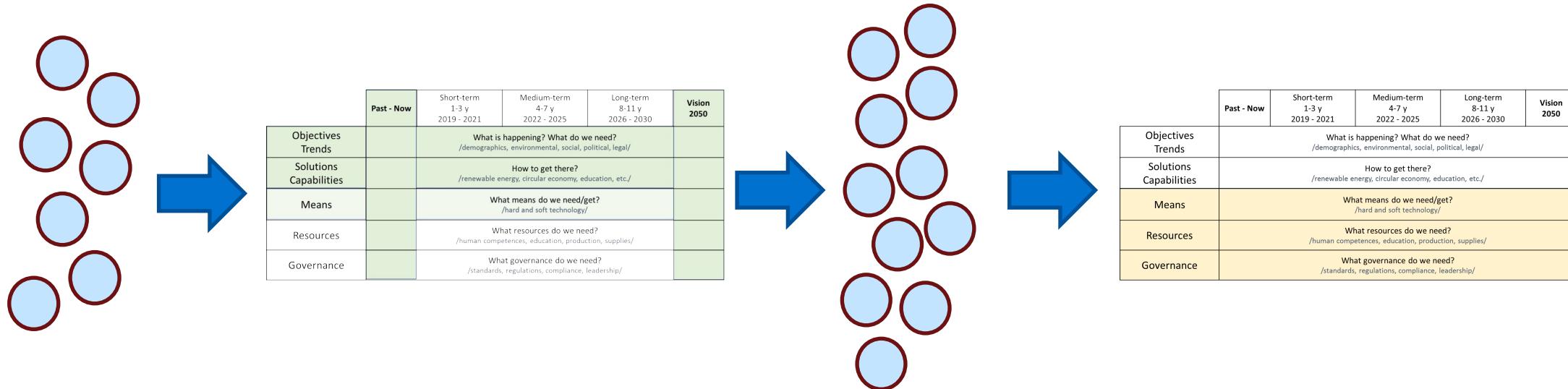
	Initializin g	Researching			Developing		Completion	
	I1	R1	R2	R3	D1	D2	C1	C2
Weeks	n	n+1	n+2	n+3	n+4	n+5	n+6	n+7
<b>Objectives Trends</b>	What is happening? What do we need? <i>/demographics, environmental, social, political, legal/</i>							
<b>Solutions Capabilities</b>			How to get there? <i>/renewable energy, circular economy, education, etc./</i>					
<b>Means</b>		What means do we need/get? <i>/hard and soft technology/</i>						
<b>Resources</b>			What resources do we need? <i>/human competences, education, production, supplies/</i>					
<b>Governance</b>				What governance do we need? <i>/standards, regulations, compliance, leadership/</i>				



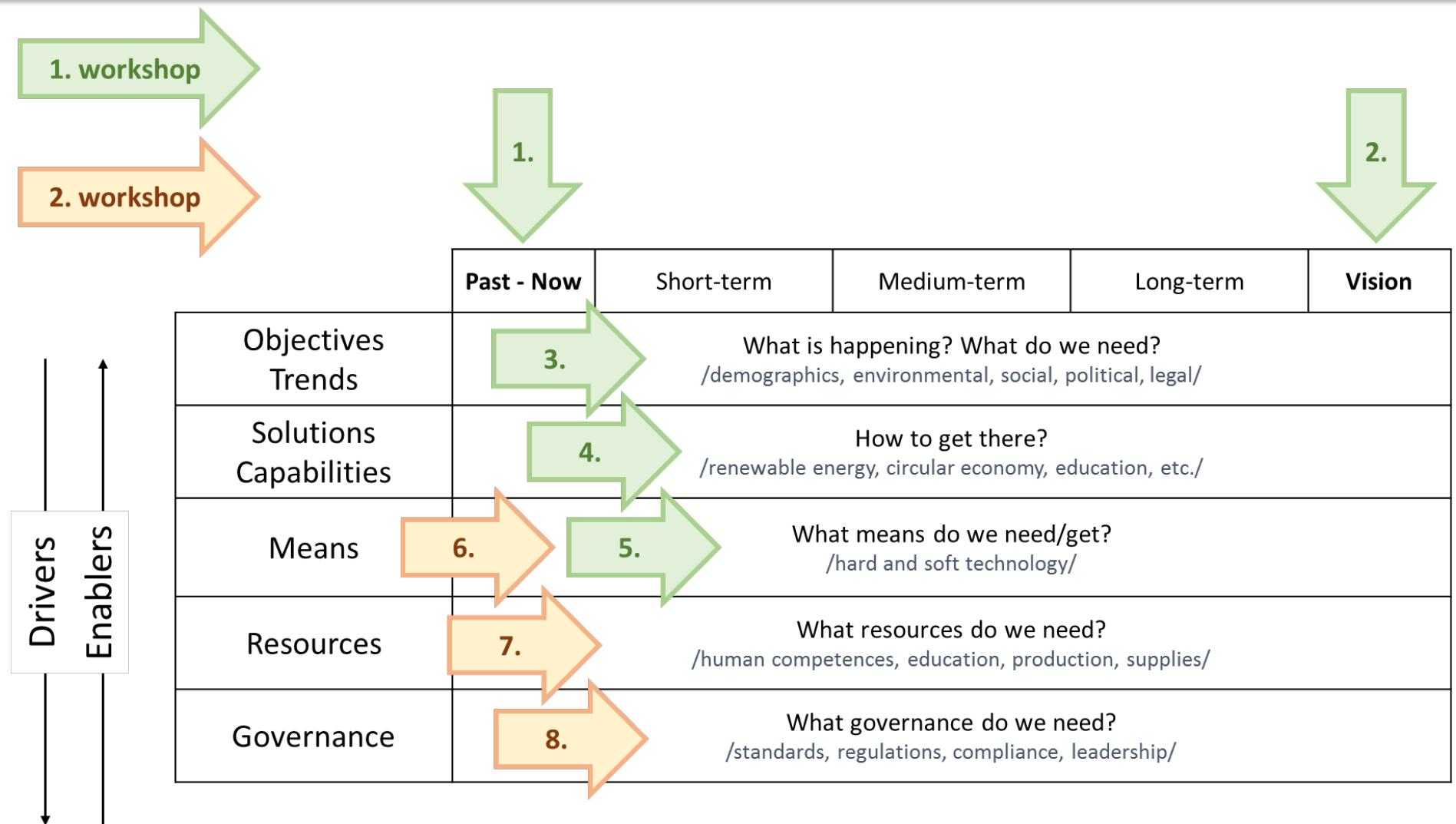
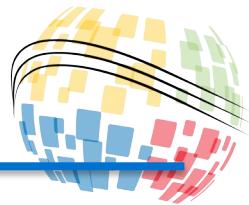
# Roadmapping Process – Interviews and Workshops



15 interviews – 6 interest groups – 18 representatives – 2 workshops – 1 roadmap



# Two Workshops



# The Findings

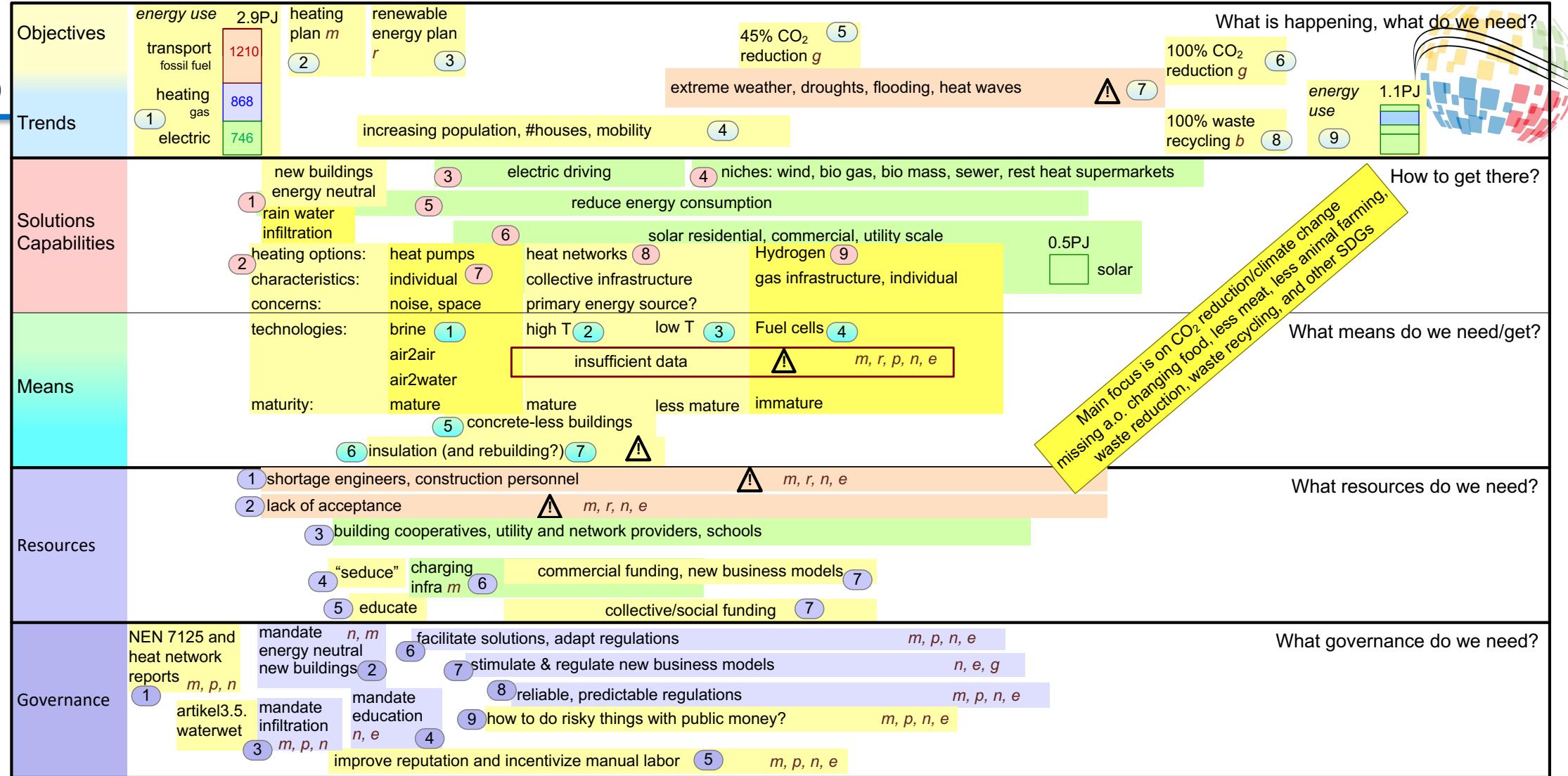


“Mindset” “Educate”  
“Reduce. Reuse.  
Recycle.”  
“Green  
Energy” “Social  
Energy”  
“New Business  
Models”  
“Seduce”

132  
Post-It  
notes



# The Roadmap

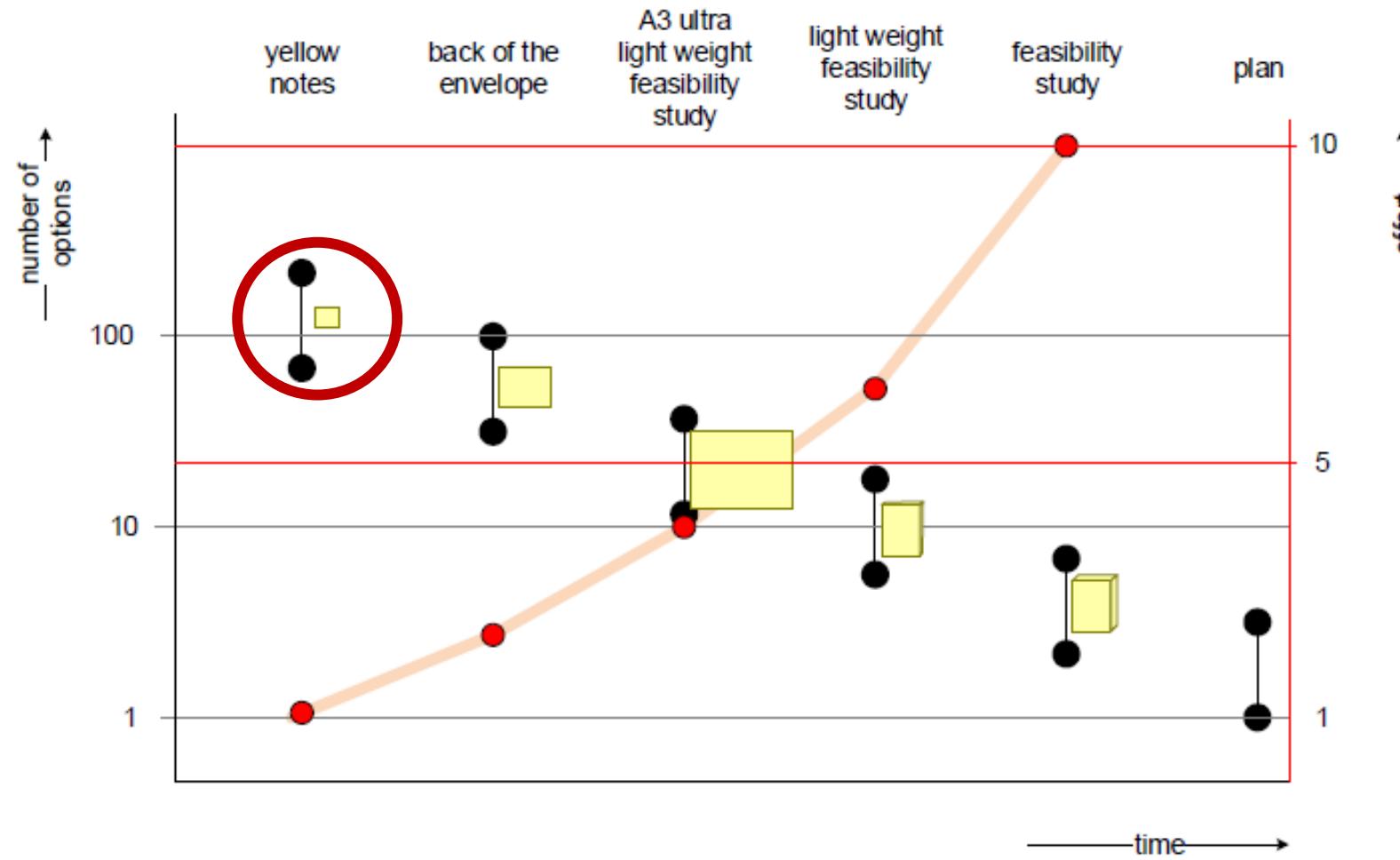
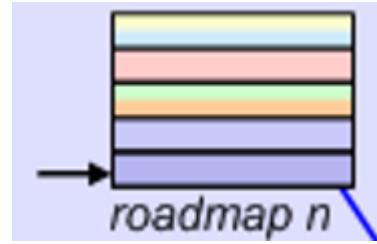


past	short term	medium term	long term	very long term
1 energy use 2017 2 mandatory 2020 heating plan per neighborhood 3 mandatory 2021 regional 4 small increase per year 5 IPCC 2018 6 IPCC 2018 7 may increase energy use 8 9 energy use after full electrification and some reduction	1 make all new developments sustainable 2 selection of options for heating plan 3 transport is major CO <sub>2</sub> producer 4 niche solutions in Best 5 reducing energy consumption is must 6 all forms of solar may result in 0.5 PJ/yr 7 mature; noise, space is concern 8 few rest heat sources; large collective infrastructure investment 9 long-term option; re-use gas infra	1 air2air for heating is efficient; how to get tap water? 2 compatible with older houses; challenge data is not public due to commercial interests 3 efficient allows re-use of any rest heat; storage is the big challenge 4 source to use little efficient; solves seasonal storage; production infrastructure expensive 5 concrete is major CO <sub>2</sub> producer 6 insulation is first step; external insulation needed? 7 when is rebuilding better (justified and acceptable)	1 action plan to attract and educate 2 involve, engage, seduce, incentivize 3 roadmap and master plan to coordinate 4 more effective than enforcement 5 primary, secondary schools; avoid overload 6 enable electric driving 7 be creative to get economy and funding working	1 7125 and reports overrate sustainability of bio mass and rest heat sources; lack absolute data 2 ASAP! waiting increases problem 3 vng.nl/3-gemeentelijke-watertaken; should be standard operation when maintaining streets 4 how to do this effectively? 5 culturally ingrained 6 agile (fast response) governance 7 facilitate and regulate 8 past pitfall; blocks investments 9 major dilemma for 6, 7, and 8

legend

- b* Best Duurzaam
- m* municipality
- r* regional
- p* province
- n* national
- e* Europe
- g* global

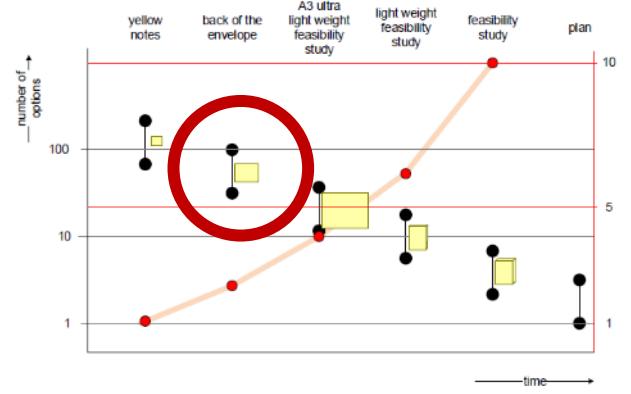
# Roadmap is Just a Start of a Process



As the time goes:

- Fewer options
- More research effort

# Back-of-the-Envelope



**Heat Pump**

cost per house		in k€
		incl. install incl VAT
heat pump in&out	11	11
mounting material	1	1
installation	6	6
16kW heat pump		18k€

average gas consumption per house in Best  
1430 m<sup>3</sup>/yr  
~13 MWh/yr

electricity consumption to replace gas (SCOP 3)  
~4.3 MWh/yr

**advantages:**

- energy efficiency
- independent of other houses

**disadvantages:**

- installation effort
- initial cost
- acoustic noise
- space for equipment

cost/house	cost in k€ incl. install incl VAT
16kW heat pump	18
insulation	4
PV system with 16 solar panels, 5.4kWp	7
miscellaneous	1
<b>total</b>	<b>30</b>

**cost for all houses in Best**

12k houses	12
30 k€/house	30
360 M€	360

assumptions:

- prices 2018
- effort 2018
- VAT return on solar
- no infrastructure cost

*this is a very coarse estimate, e.g. +/- 50%*

## Back-of-the-envelope:

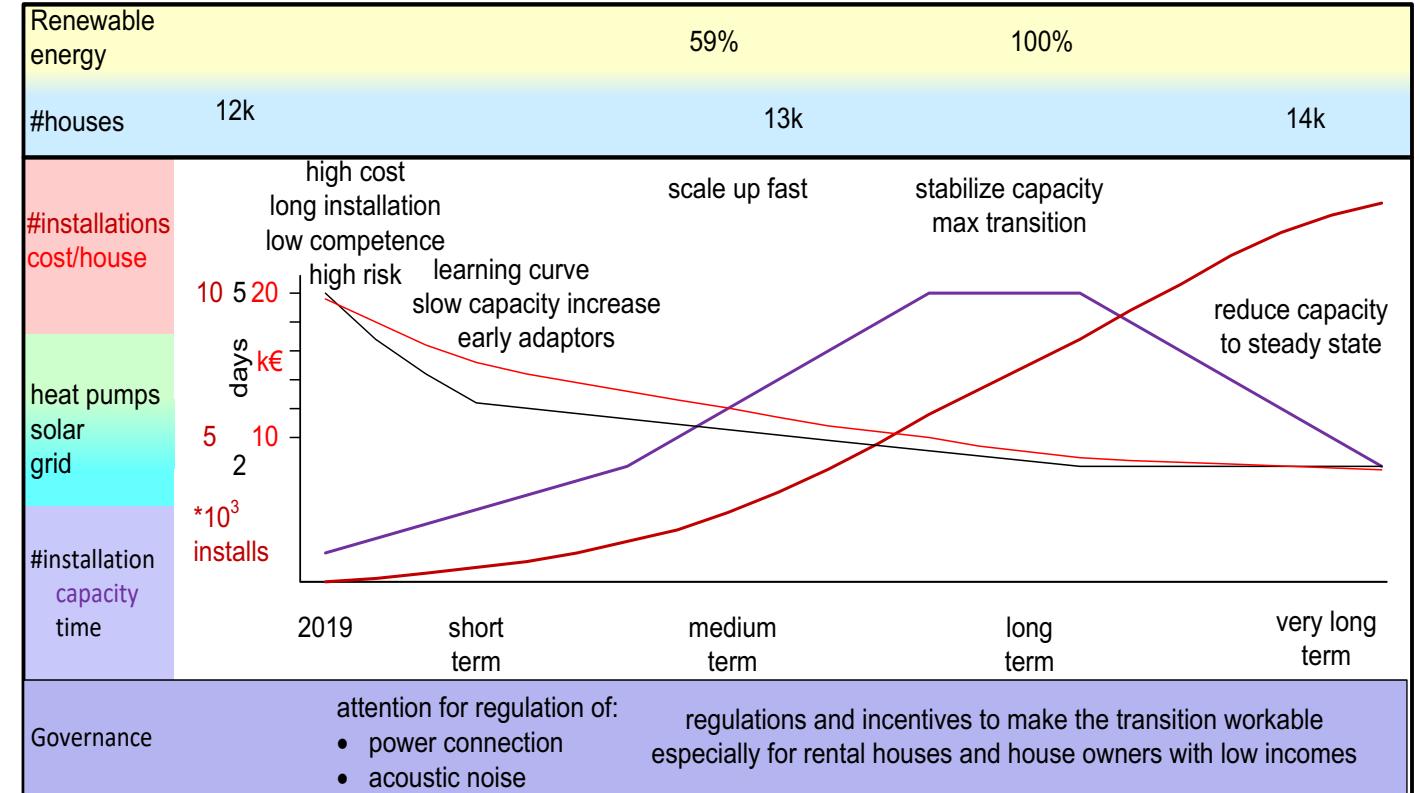
- To get a feel for the size of the problem
- A quick exploration of the solution option
- Estimate of the economic impact of potential solutions

# Scenarios



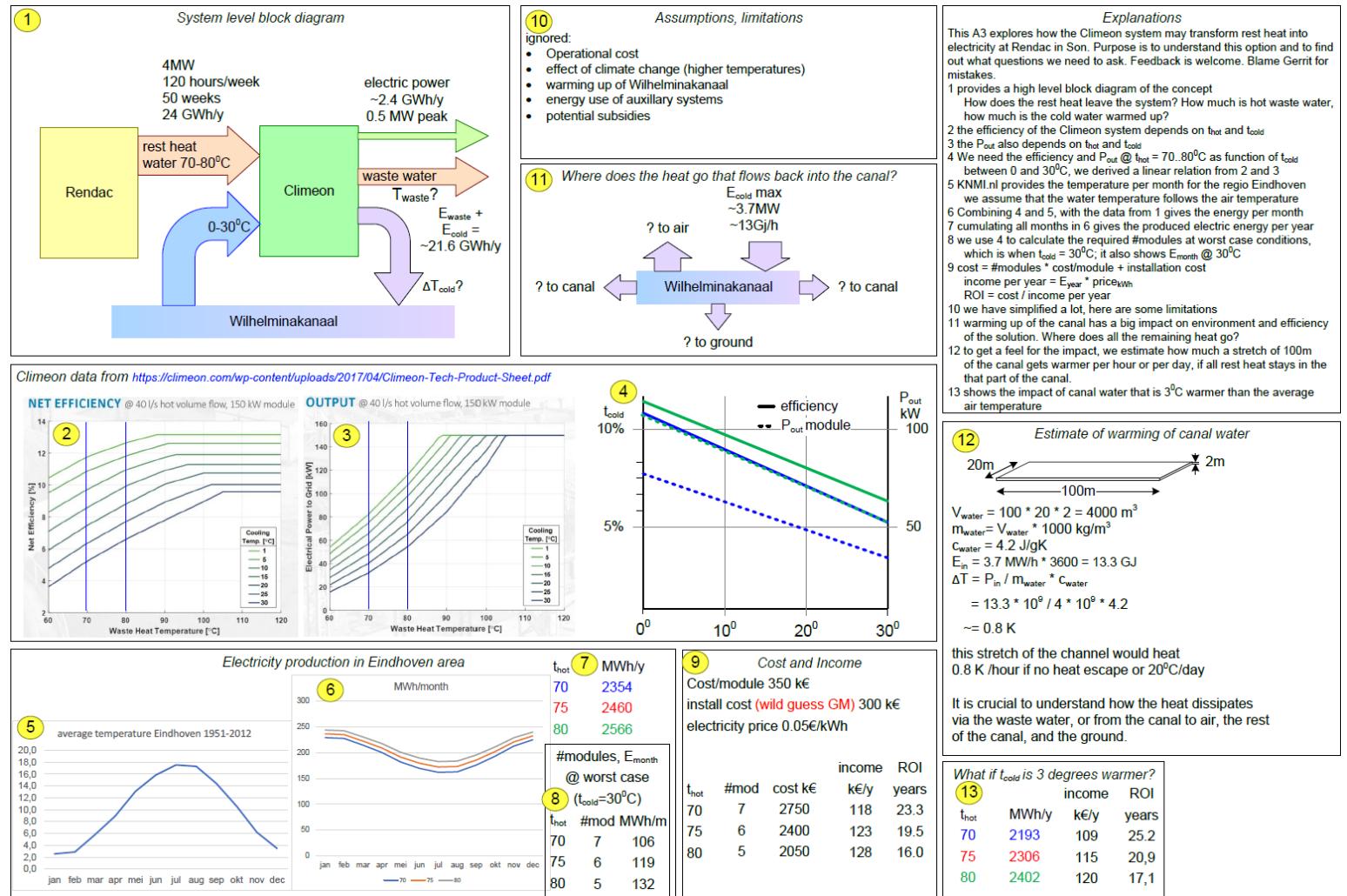
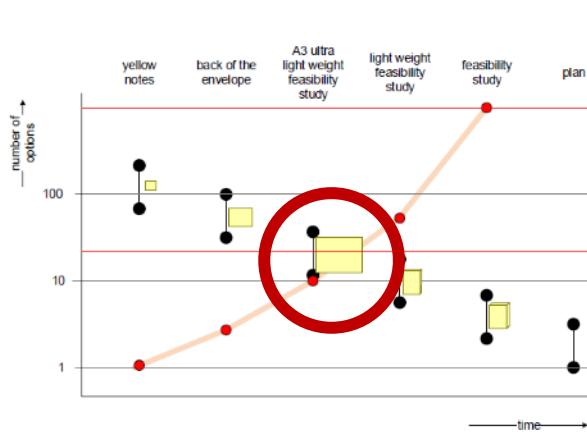
The main purpose of making the transition scenario is to discover:

- What questions to ask?
- What problems to explore?
- What relations to analyze?



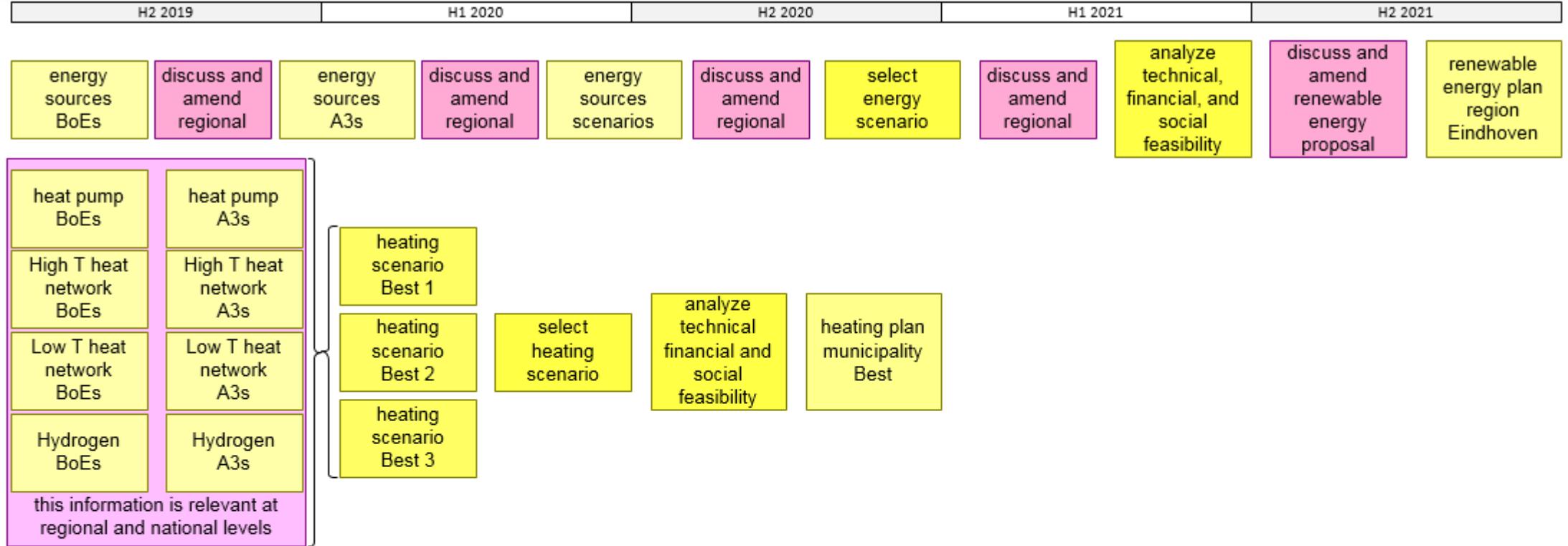
Many numbers in the scenario are assumptions.

# A3 – Ultra Light Feasibility Study

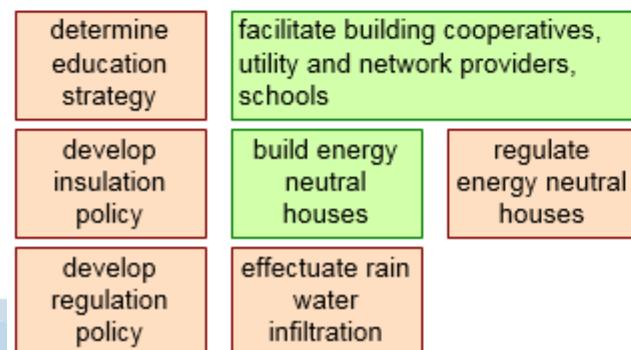


A3 is a tool for knowledge sharing and effective communication. It provides a highly graphic process overview.

# The Masterplan



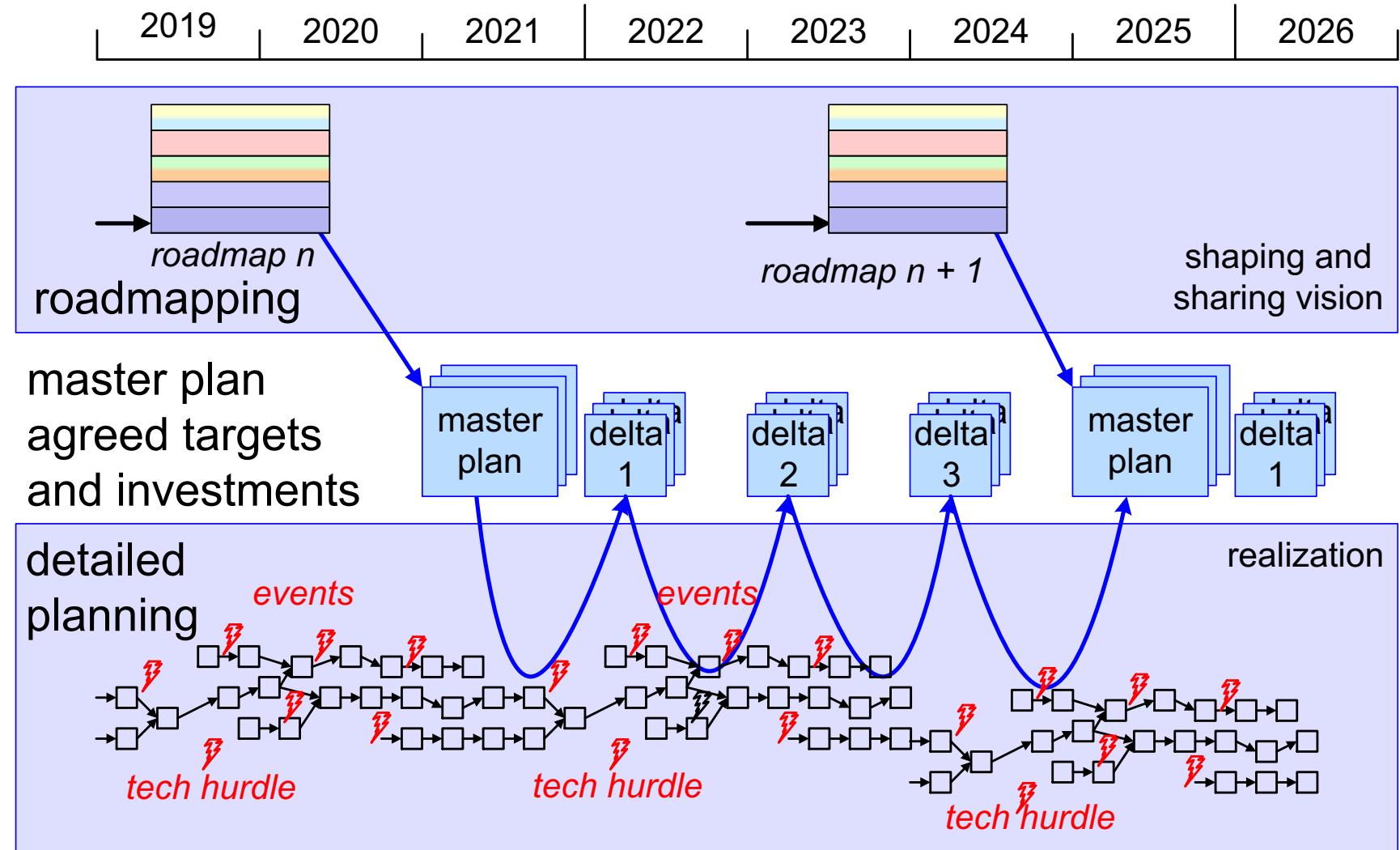
create and show attractive examples; "seduce", build on success



# How does this fit in a bigger picture?



A roadmap visualizes the strategy at a conceptual level. It is compact and provides an overview.  
A Roadmap is a shared vision that serves as context for the masterplans.





The value of the roadmap appear when the stakeholders start using it.

## Steering group:

- Best Duurzaam members
- Politicians- municipal and regional
- Industry representatives
- Builders /Entrepreneurs
- Housing Corporation
- Grid provider
- Farming community representative





The Impact Factors - to confirms the choice of the method

The Research Questions - to evaluate whether the roadmap achieves anticipated benefits

The evaluation of the case was based on:

- Stakeholder feedback
- Observations and assumptions of the researcher

# The Impact Factors

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- The interest of the stakeholders
- Engagement of stakeholders
- Recognizability of the roadmap
- Understandability of the time dimension
- Understanding the project relatability to the real world





The roadmap:

- does not provide, nor it suggests one specific solution for the transition process;
- it does support the exploration of different scenarios;
- it exposes key findings and ideas that could lead to feasible solutions;
- reveals the bottlenecks of the transition:
  - the shortage of human competencies
  - the mindset of people

The biggest challenge - the data allocation with respect to the time axis

A very social study – the research required a high level of people skills

# The Conclusion

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Feedback from the stakeholders was highly positive.

Roadmapping served as a great facilitator for communication among stakeholders.

The roadmap provided a much needed “helicopter view”.

The knowledge-sharing initiated by the roadmap is the contributor to efficient solution finding.

The Roadmap proved to be well suited for this project for the transition to a sustainable community





Questions

Thank you for your attention!