



33<sup>rd</sup> Annual **INCOSE**  
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Ms. Lori Zipes

# Tea, Pie, and Other Ingredients to Build Competency and Have a Successful Systems Engineering Career



# What is a System Engineer?

- How many Systems Engineers do you know?
- What do they do?



# What is Systems Engineering?

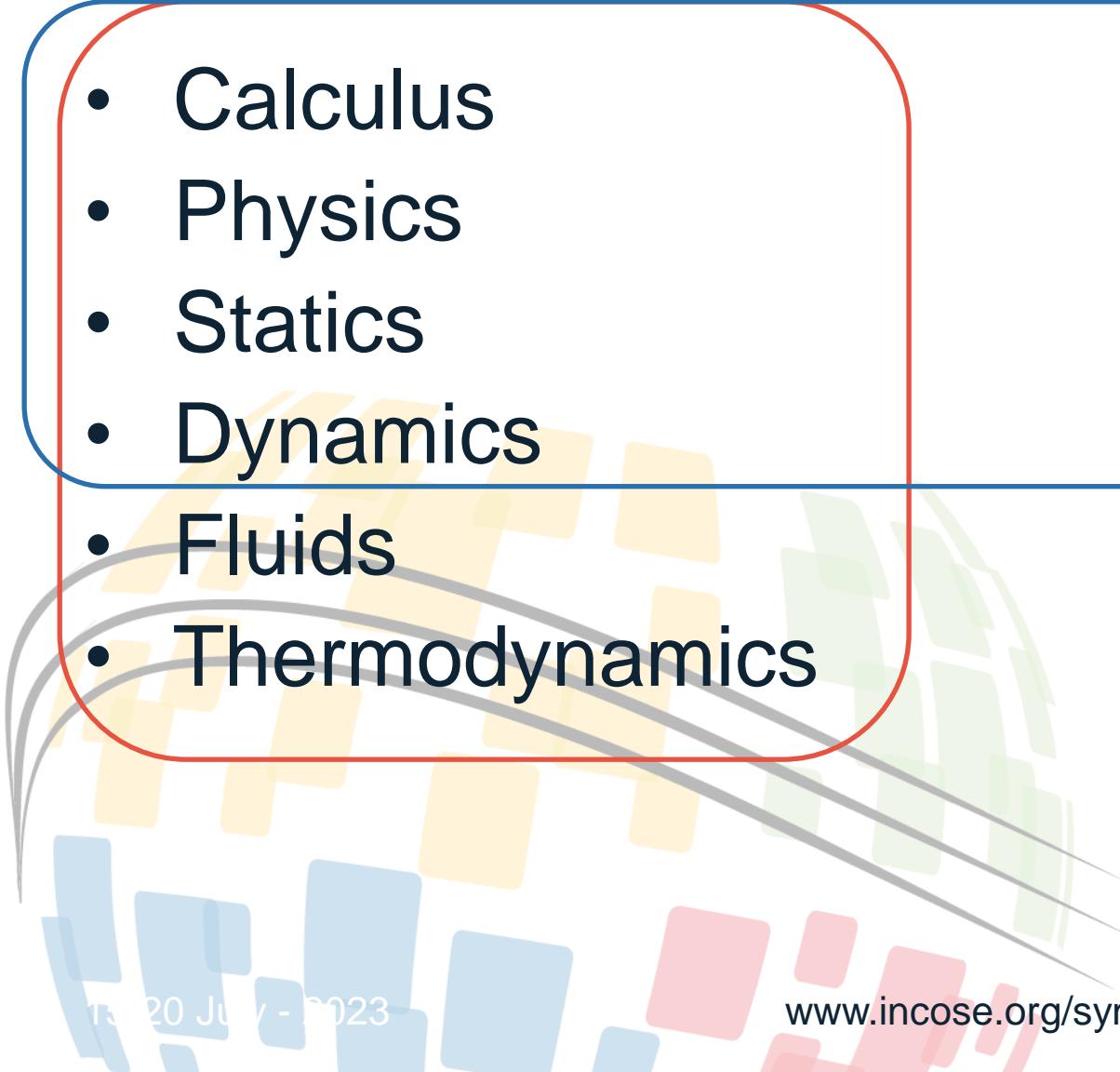
Systems Engineering is a **transdisciplinary** and integrative approach to enable the successful realization, use, and retirement of engineered systems, using systems principles and concepts, and scientific, technological, and management methods.

INCOSE Systems Engineering Handbook V5. p 1

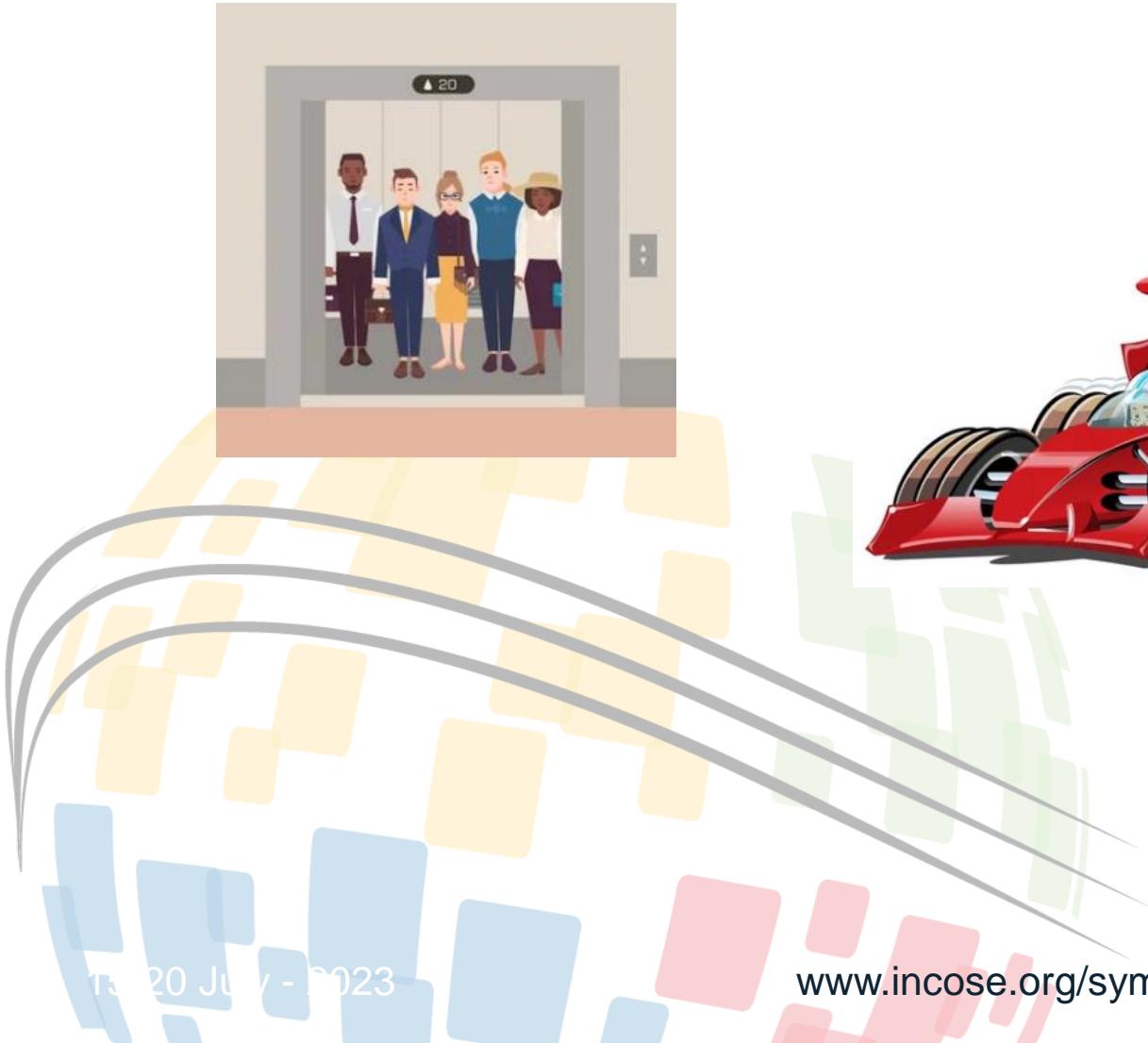
# Core engineering competencies

- Calculus
- Physics
- Statics
- Dynamics
- Fluids
- Thermodynamics
- Circuits
- Digital Logic
- Signal Analysis
- Algorithms
- Operating Systems
- Programming Languages
- ...

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# If you have these competencies...



# Important Definitions

Pause for some definitions



# Important Definitions

- Competence: demonstrable performance and behaviors
- Competency: the ability to do **something** well



INCOSE Systems Engineering  
Competency Assessment Guide 2023, p 5

“The sum of an individual’s competencies will make up their competence.”

INCOSE Systems Engineering Handbook  
V5. p 261

# Important Definitions

- Job: something you get paid to do
- Position: related to an organizational structure
- Role: one or more duties to accomplish with some level of skill (**competency**)



INCOSE Systems Engineering  
Competency Assessment Guide 2023, p 17

# Important Definitions

- Example job: selling hot dogs
- Position: hot dog vendor
- Relevant roles: driver, cook, salesperson, server, cashier, (possibly also) accountant, marketer, purchaser, lawyer...

Context matters:  
School fair?  
Street corner?  
Fenway Park?

# Engineering Competencies

- Calculus
- Physics
- Statics
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# Systems Engineering Competencies



## Systems Engineering Competency Framework

This INCOSE Technical Product was developed and produced in conjunction with the following contributors:

**DAU** **INCOSEUK** **LOCKHEED MARTIN** **MITRE**  
**NDIA** **NPS** **SYSTEMS  
ENGINEERING  
RESEARCH CENTER** **WPI**

INCOSE Technical Product Reference: INCOSE-TP-2018-002-01.0

# Systems Engineering Competencies

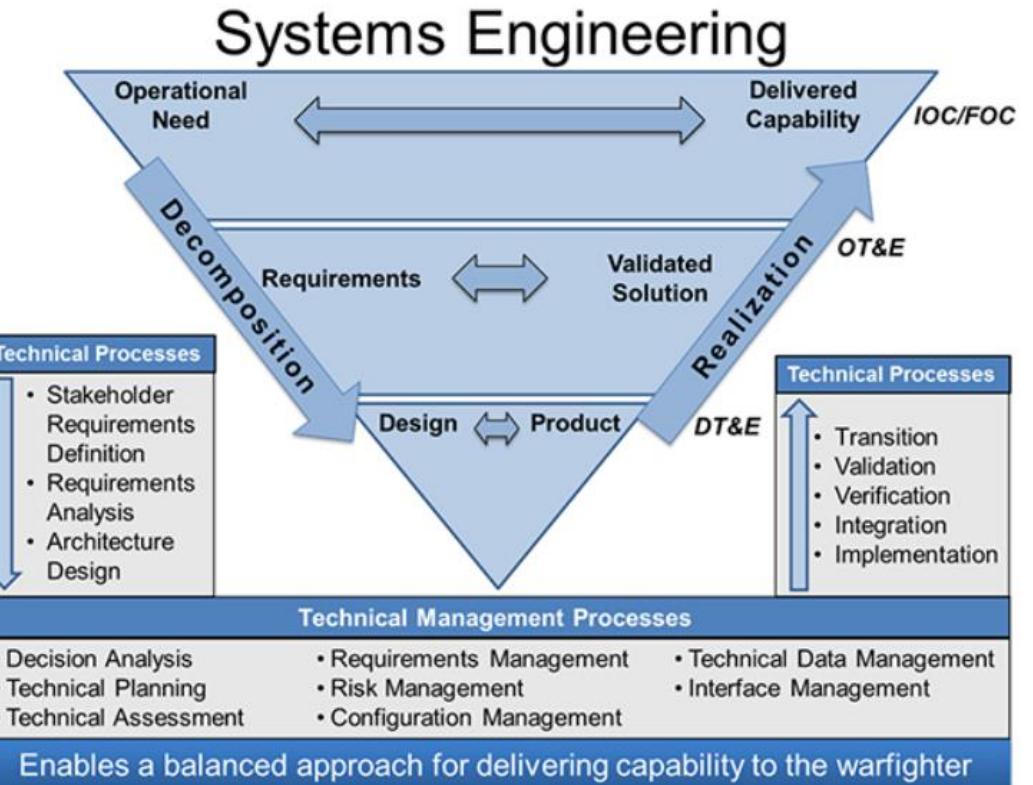
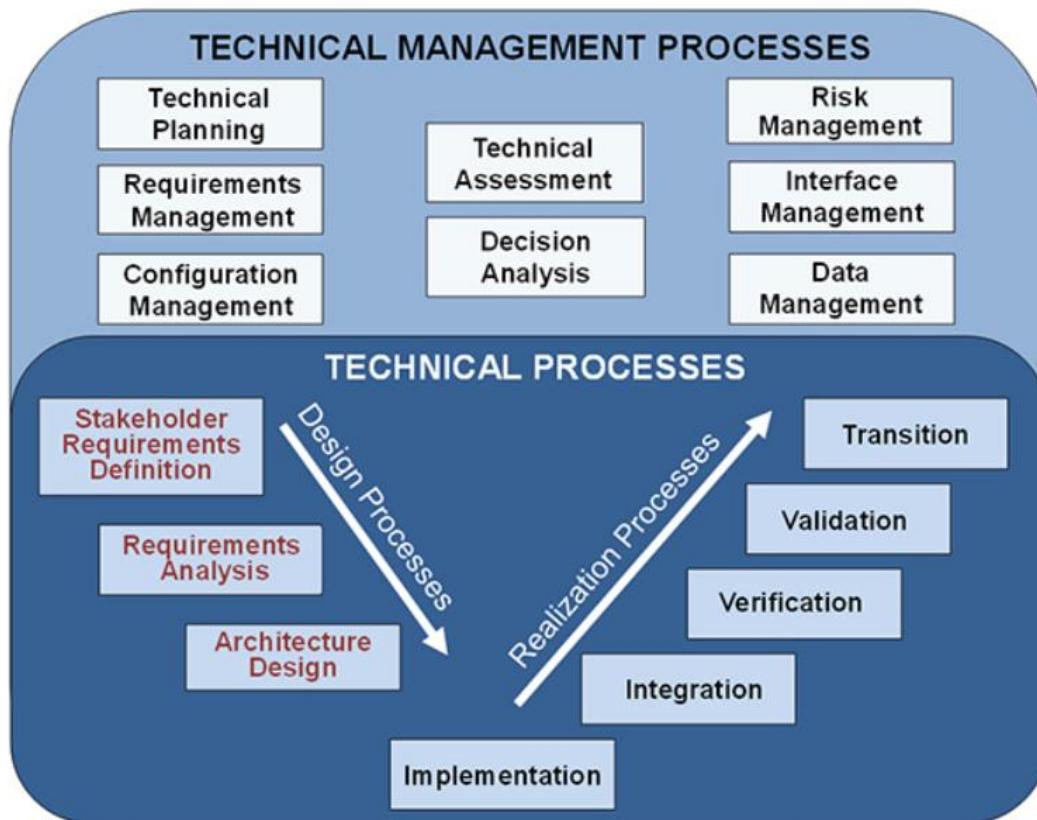
CORE COMPETENCIES		PROFESSIONAL COMPETENCIES		MANAGEMENT COMPETENCIES		TECHNICAL COMPETENCIES	
Core competencies underpin engineering as well as systems engineering.		Behavioral competencies well-established within the Human Resources (HR) domain. To facilitate alignment with existing HR frameworks, where practicable, competency definitions have been taken from well-established, internationally-recognized definitions rather than partial or complete re-invention by INCOSE.		The ability to perform tasks associated with controlling and managing Systems Engineering activities. This includes tasks associated with the Management Processes Identified in the INCOSE SE Handbook.		The ability to perform tasks associated primarily with the suite of Technical Processes Identified in the INCOSE SE Handbook.	
Systems Thinking	The application of the fundamental concepts of systems thinking to systems engineering;	Communications	The dynamic process of transmitting or exchanging information;	Planning	Producing, coordinating and maintaining effective and workable plans across multiple disciplines;	Requirements Definition	To analyze the stakeholder needs and expectations to establish the requirements for a system;
Lifecycles	Selection of the appropriate lifecycles in the realization of a system;	Ethics and Professionalism	The personal, organizational, and corporate standards of behavior expected of systems engineers;	Monitoring and Control	Assessment of an ongoing project to see if the current plans are aligned and feasible;	System Architecting	The definition of the system structure, interfaces and associated derived requirements to produce a solution that can be implemented;
Capability Engineering	An appreciation of the role the system of interest plays in the system of which it is a part;	Technical Leadership	The application of technical knowledge and experience in systems engineering together with appropriate professional competencies;	Decision Management	The structured, analytical framework for objectively identifying, characterizing and evaluating a set of alternatives;	Design for...	Ensuring that the requirements of all lifecycle stages are addressed at the correct point in the system design;
General Engineering	Foundational concepts in mathematics, science and engineering and their application;	Negotiation	Dialogue between two or more parties intended to reach a beneficial outcome where differences exist between them;	Concurrent Engineering	A work methodology based on the parallelization of tasks;	Integration	The logical process for assembling a set of system elements and aggregates into the realized system, product or service;
Critical Thinking	The objective analysis and evaluation of a topic in order to form a judgement;	Team Dynamics	The unconscious, psychological forces that influence the direction of a team's behavior and performance;	Business and Enterprise Integration	The consideration of needs and requirements of other internal stakeholders as part of the system development;	Interfaces	The identification, definition and control of interactions across system or system element boundaries;
Systems Modeling and Analysis	Provision of rigorous data and information including the use of modeling to support technical understanding and decision making.	Facilitation	The act of helping others to deal with a process, solve a problem, or reach a goal without getting directly involved;	Acquisition and Supply	Obtaining or providing a product or service in accordance with requirements;	Verification	A formal process of obtaining objective evidence that a system fulfills its specified requirements and characteristics;
		Emotional Intelligence	The ability to monitor one's own and others' feelings and use this information to guide thinking and action;	Information Management	Addresses activities associated with all aspects of information, to provide designated stakeholders with appropriate levels of timeliness, accuracy and security;	Validation	A formal process of obtaining objective evidence that the system achieves its intended use in its intended operational environment;
		Coaching and Mentoring	Development approaches based on the use of one-to-one conversations to enhance an individual's skills, knowledge or work performance.	Configuration Management	Ensuring the overall coherence of system functional, performance and physical characteristics throughout its lifecycle;	Transition	Integration of a verified system into its operational environment including the wider system of which it forms a part;
				Risk and Opportunity Management	The identification and reduction in the probability of uncertain events, or maximizing the potential of opportunities provided by them.	Operation and Support	When the system is used to deliver its capabilities, and is sustained over its lifetime.
INTEGRATING COMPETENCIES		Project Management	Identification, planning and coordinating activities to deliver a satisfactory system, product, service of appropriate quality;	Logistics	The support and sustainment of a product once it is transitioned to the end user;		
This competency group recognizes Systems Engineering as an integrating discipline, joining activities and thinking from specialists in other disciplines to create a coherent whole.		Finance	Estimating and tracking costs associated with the project;	Quality	Achieving customer satisfaction through the control of key product characteristics.		

# Systems Engineering Competencies



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# Systems Engineering Competencies



Defense Acquisition University  
Systems Engineering process models  
~2003 and 2015

# Systems Engineering competencies

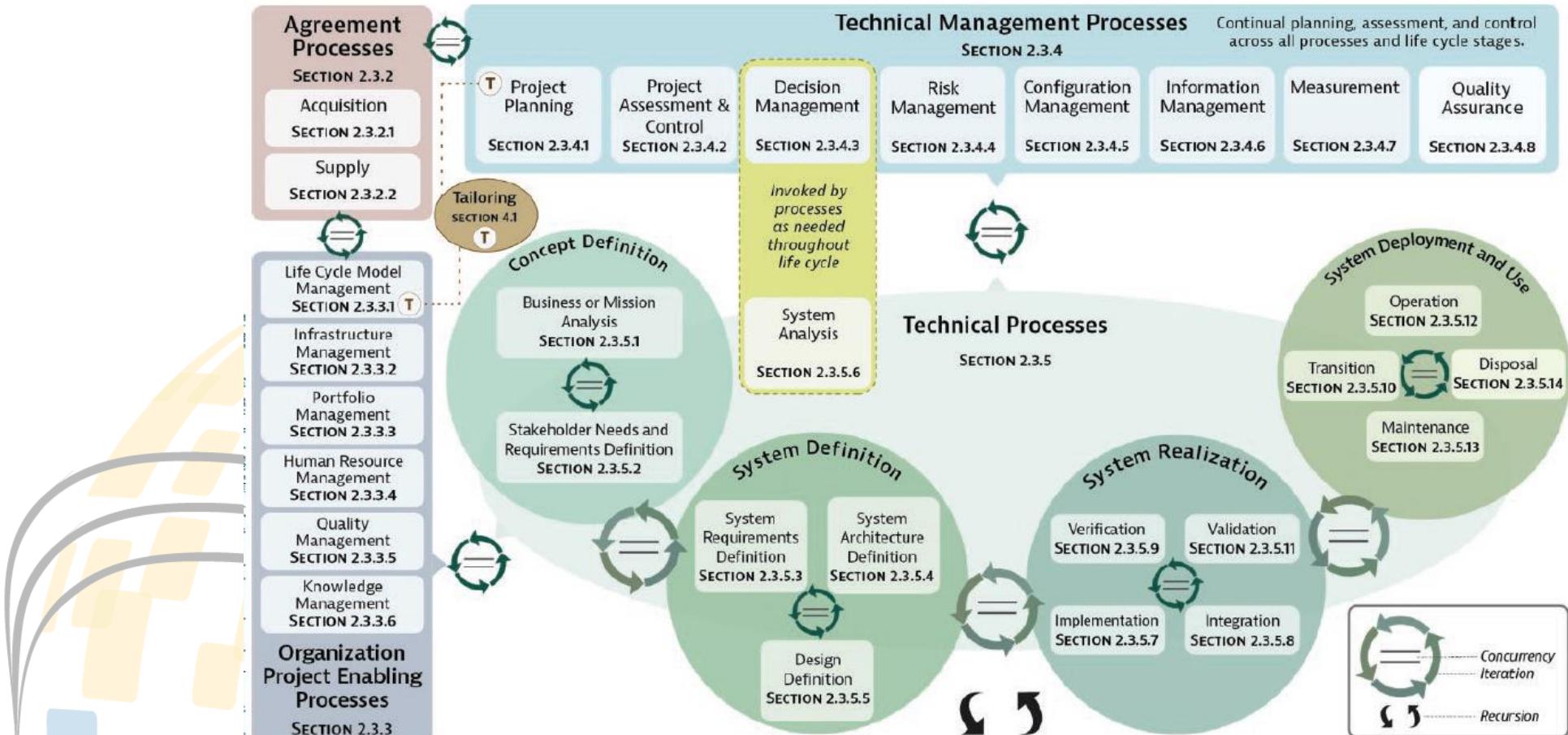
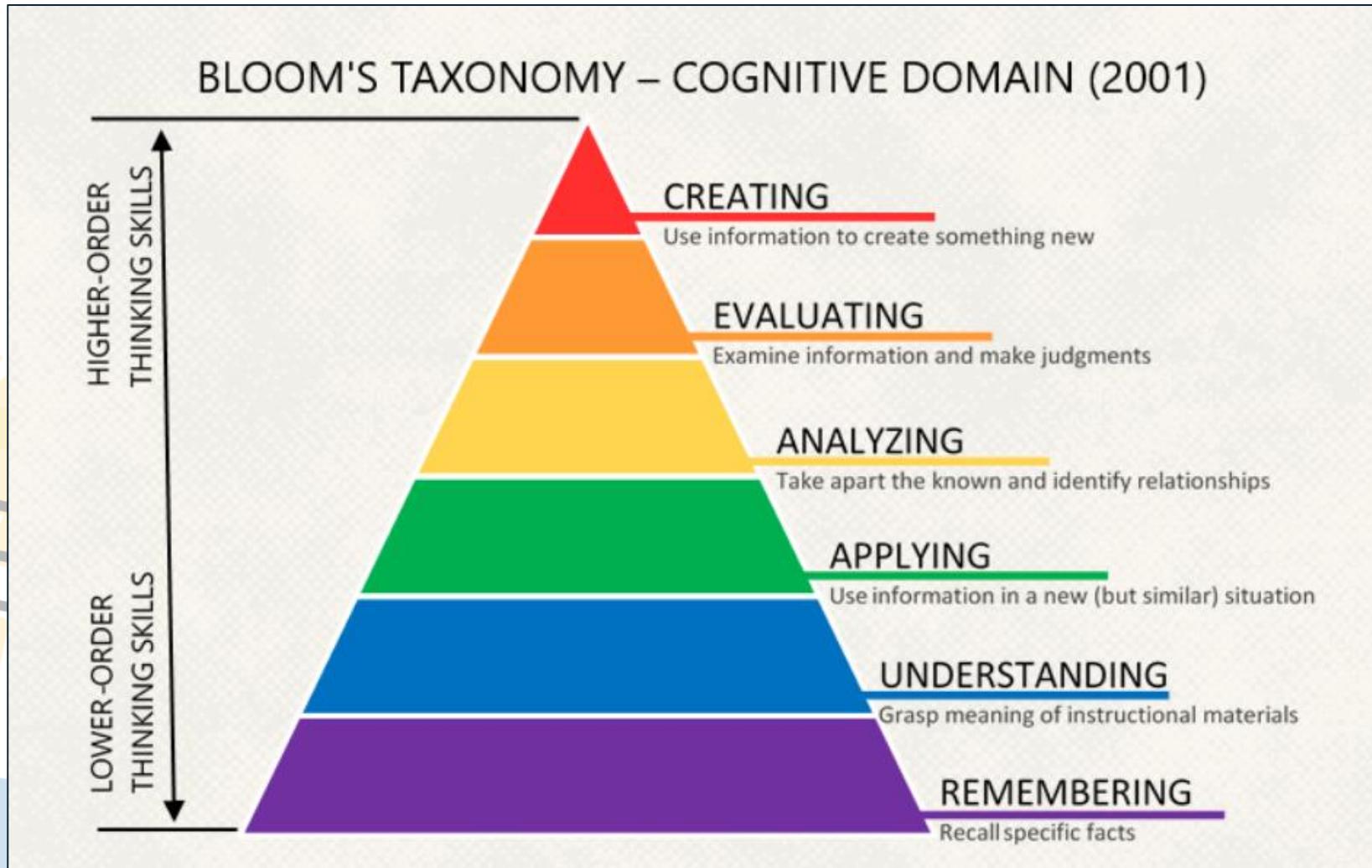


FIGURE 2.10 System life cycle processes per ISO/IEC/IEEE 15288. INCOSE SEH original figure created by Roedler and Walden. Usage per the INCOSE Notices page. All other rights reserved.

# Bloom's Taxonomy



# Tea ...



# T

# Having “T” shaped knowledge

Breadth across all areas, depth in (at least) one



# Having “T” shaped knowledge

Breadth across all areas, depth in (at least) one

Work in Months by Position and SE Area	P1	P2	P3	P4	P5	P6	P7	Total Months of Effort in Each SE Area
SE Functional Areas								
<b>Requirements Engineering</b>	0	0	0	0	0	0	0	0
<b>System and Decision Analysis</b>	0	0	0	0	0	0	0	0
<b>Architecture/ Design Development</b>	0	0	0	0	0	0	0	0
<b>Systems Integration</b>	0	0	0	0	0	0	0	0
<b>Verification and Validation</b>	0	0	0	0	0	0	0	0
<b>System Operation and Maintenance</b>	0	0	0	0	0	0	0	0
<b>Technical Planning</b>	0	0	0	0	0	0	0	0
<b>Technical Monitoring and Control</b>	0	0	0	0	0	0	0	0

# Pie ...

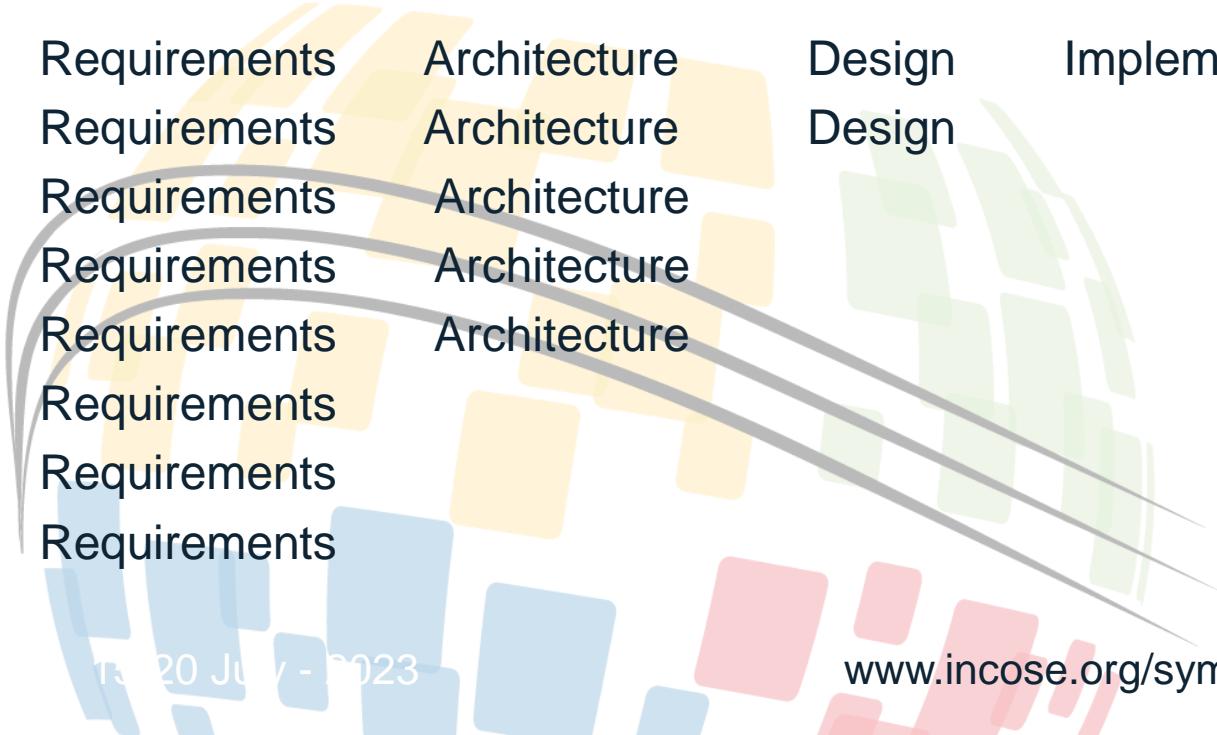


$\pi$

# Having $\pi$ shaped knowledge

# Example careers

Engineer, small system design-prototype-test-deliver, large system requirements development, system architecting, test and evaluation.



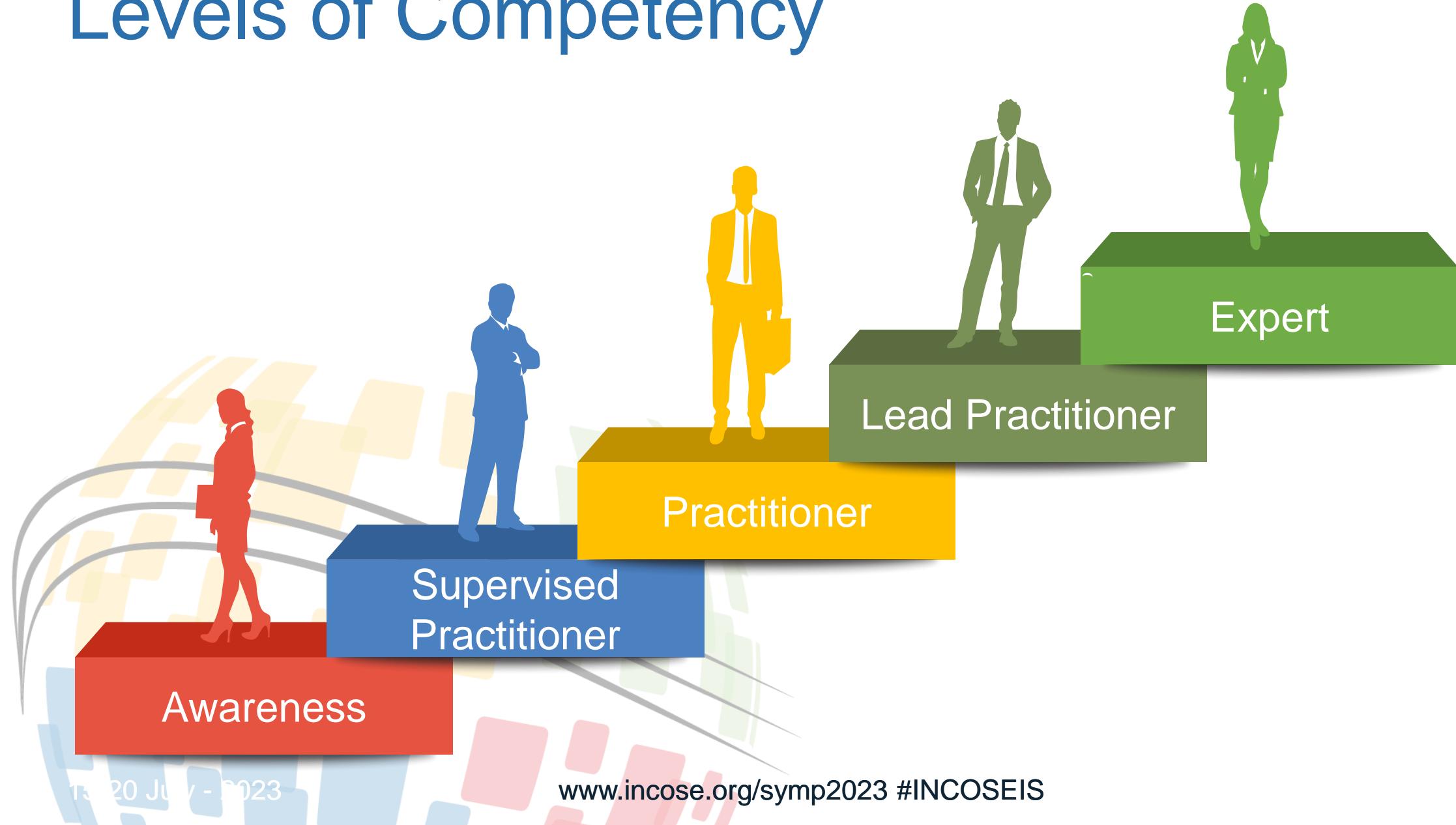
Requirements	Architecture	Design	Implementation	Integration	Verification	Validation	Operation
Requirements	Architecture				Verification	Validation	
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Requirements							
Requirements							

# Example careers

Engineer, small system design and implementation,  
large system design engineer, design team lead.

Requirements	Architecture	Design	Implementation	Integration	Verification	Validation	Operation
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		Design	Implementation	Integration			
		Design	Implementation	Integration			
		Design	Implementation	Integration			
		Design	Implementation	Integration			
		Design	Implementation	Integration			

# Levels of Competency



# Requirements Definition

AWARENESS	SUPERVISED PRACTITIONER	PRACTITIONER	LEAD PRACTITIONER	EXPERT
Describes different types of requirements (e.g. functional, non-functional, business etc.).  Explains why there is a need for good quality requirements.  Identifies major stakeholder needs.  Explains why managing requirements throughout the lifecycle is important.  Explains why there is a need for all types of requirements.  Describes the relationship between requirements and acceptance criteria.	Identifies all stakeholders and their sphere of influence.  Assists with the elicitation of requirements from stakeholders.  Describes the characteristics of good quality requirements.	Defines governing requirements elicitation and management plans, processes and appropriate tools and uses these to control and monitor requirements elicitation and management activities.	Recognized, within the enterprise, as an authority in requirements elicitation and management techniques, contributing to best practice.  Defines and documents enterprise-level policies, procedures, guidance and best practice for requirements elicitation and management, including associated tools.  Reviews and judges the tailoring of enterprise-level requirements elicitation and management processes to meet the needs of a project.  Challenges appropriateness of requirements in a rational way.  Reviews and judges the suitability and completeness of the requirements set.  Influences key stakeholders to address identified enterprise-level requirements elicitation and management issues.	Recognized, beyond the enterprise boundary, as an authority in requirements elicitation and management techniques.  Contributes to requirements elicitation and management best practice.  Influences key stakeholders beyond the enterprise boundary in support of requirements elicitation and management.  Advises on the suitability of the approach to elicitation and management of requirements.  Advises and arbitrates on complex or sensitive requirements-related issues.  Champions the introduction of novel techniques and ideas in requirements elicitation and management, producing measurable improvements.
	and vice versa and provides examples.  Assists with the establishment and maintenance of requirements traceability information.	system or interest.  Assesses the impact of changes to requirements on the solution and program.  Guides supervised practitioners in requirements elicitation and management.	Coaches new and experienced practitioners in requirements elicitation and management.	Coaches lead practitioners in requirements elicitation and management.
ISECF 2018, p 53				

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Explains why managing requirements throughout the lifecycle is important.	Describes different ways to gather requirements.	<p>Assists with the elicitation of requirements from stakeholders.</p> <p>Describes the characteristics of good quality requirements and provides examples.</p>		
Explains why there is a need to manage all types of requirements.	Explains why there is a need for traceability in the requirements management process.	<p>Assists with the elicitation of requirements from stakeholders.</p> <p>Describes the characteristics of good quality requirements and provides examples.</p>		
Describes the relationship between requirements and acceptance.	Assists with establishing acceptance criteria.	<p>Assists with the elicitation of requirements from stakeholders.</p> <p>Describes the characteristics of good quality requirements and provides examples.</p>		
	Identifies potential risks within the requirements set.	<p>Assists with the elicitation of requirements from stakeholders.</p> <p>Describes the characteristics of good quality requirements and provides examples.</p>		
	Explains how requirements relate to each other and vice versa and vice versa.	<p>Assists with the elicitation of requirements from stakeholders.</p> <p>Describes the characteristics of good quality requirements and provides examples.</p>		
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				ISECF 2018, p 53

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**Writes good quality, consistent requirements.**

**Derives requirements by analyzing beyond the boundary of the system of interest.**

**Establishes acceptance criteria for requirements.**

ISECF 2018, p 53

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Identifies major stakeholders and their needs.	Describes the characteristics of good quality requirements and provides examples.		Reviews and judges the tailoring of enterprise-level requirements elicitation and management processes to meet the needs of a project.	Influences key stakeholders beyond the enterprise boundary in support of requirements elicitation and management.
Explains why managing requirements throughout the lifecycle is important.	Describes different mechanisms used to gather requirements.			Advises on the suitability of the approach to elicitation and management of requirements.
Explains why there is a need to manage all types of requirements.	Explains why there is a need for traceability in the requirements process.			Advises and arbitrates on complex or sensitive requirements-related issues.
Describes the relationship between requirements and acceptance.	Assists with establishment of acceptance criteria for requirements.			Champions the introduction of novel techniques and ideas in requirements elicitation and management, producing measurable improvements.
	Identifies potential requirement conflicts within the requirement set.			Coaches lead practitioners in requirements elicitation and management.
	Explains how requirements affect design and vice versa and provides examples.			
	Assists with the establishment and maintenance of requirements traceability information.			

ISECF 2018, p 53

# Requirements Definition

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Identifies major stakeholders and their needs.	Describes the characteristics of good quality requirements and provides examples.	Writes good quality, consistent requirements.	Review enterprise needs and management tools.	<p><b>Recognized, beyond the enterprise boundary, as an authority in requirements elicitation and management techniques.</b></p> <p><b>Contributes to requirements elicitation and management best practice.</b></p> <p><b>Influences key stakeholders beyond the enterprise boundary in support of requirements elicitation and management.</b></p>	
Explains why managing requirements throughout the lifecycle is important.	Describes different mechanisms used to gather requirements.	Derives requirements by analyzing beyond the boundary of the system of interest.	Review complex requirements.		
Explains why there is a need to manage all types of requirements.	Explains why there is a need for traceability in the requirements process.	Establishes acceptance criteria for requirements.	Influences key stakeholders in requirements elicitation and management.		
Describes the relationship between requirements and acceptance.	Assists with establishment of acceptance criteria for requirements.	Resolves and negotiates requirement conflicts in order to establish a complete and consistent requirement set for the system of interest.	Coaches practitioners and managers.		
	Identifies potential requirement conflicts within the requirement set.	Assesses the impact of changes to requirements on the solution and program.			
	Explains how requirements affect design and vice versa and provides examples.	Guides supervised practitioners in requirements elicitation and management.			
	Assists with the establishment and maintenance of requirements traceability information.				

# Example position: Medical Devices Chief Engineer

## Level 1

## Level 2

Finance  
Logistics  
Coaching  
Concurrent eng  
Enterprise integration  
Acquisition & supply  
Information mgmt  
Configuration mgmt

## Level 3

Quality  
Requirements  
Architecting  
Design  
Integration  
Interfaces  
Verification  
Validation  
Operation  
Lifecycles  
Capability Engineering  
General Engineering  
Systems Modeling and Analysis  
Facilitation  
Emotional intelligence

## Level 4

Project mgmt  
Planning  
Decision mgmt  
Ethics  
Leadership  
Negotiation  
Team Dynamics

## Level 5

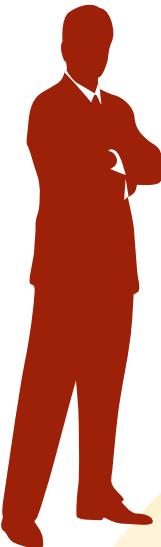
Systems thinking  
Risk Opportunity mgmt  
Monitoring and control  
Communications  
Critical Thinking

# Domain, Size, Complexity...

Depth of knowledge enables proper tailoring



# Revisiting the Competency Groups



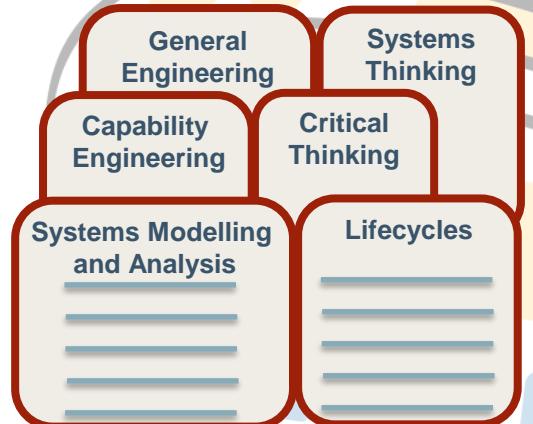
## SE Management



## Professional



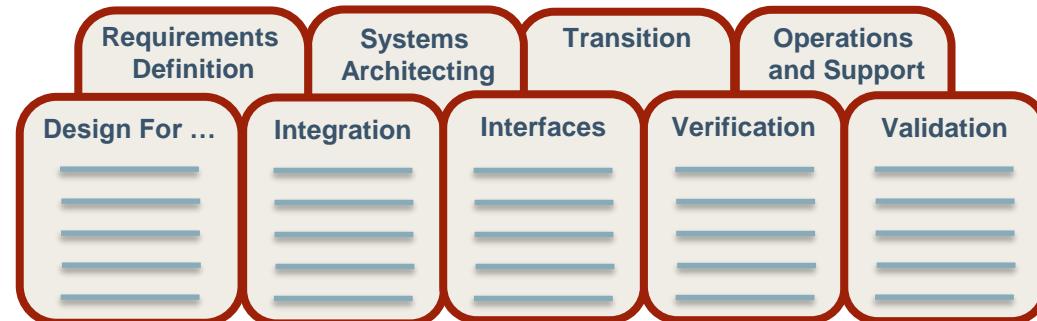
## Core SE Principles



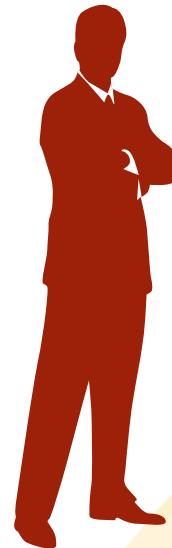
## Integrating



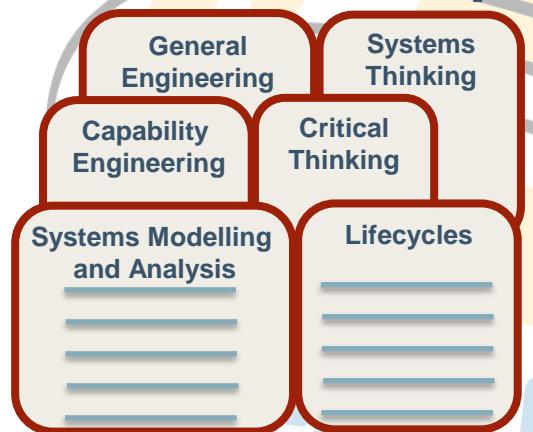
## Technical



# Revisiting the Competency Groups



## Core SE Principles



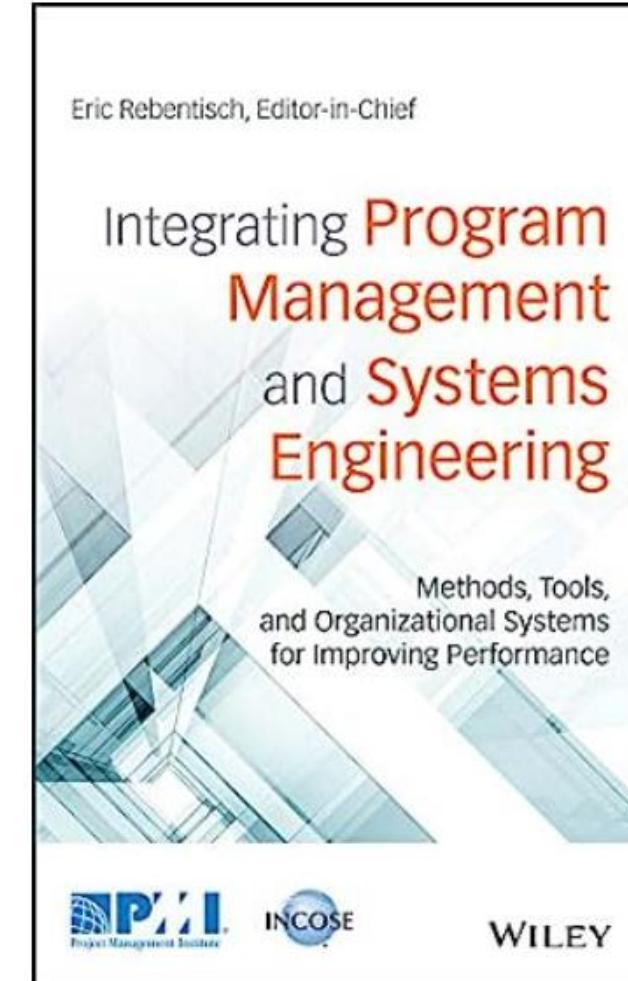
# Revisiting the Competency Groups



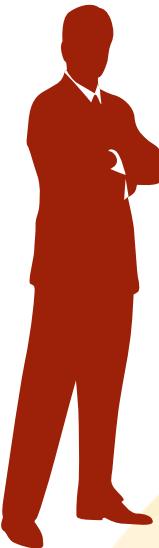
## Professional



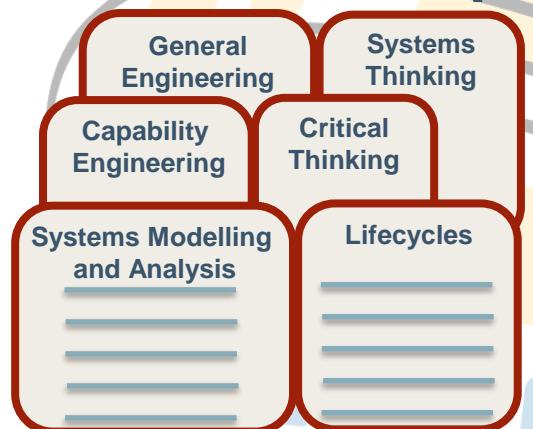
# Revisiting the Competency Groups



# Revisiting the Competency Groups



## Core SE Principles



## Integrating



## Professional



# Other thoughts

## Paradoxical mindset

- Holding contradictory thoughts in your mind, embracing the inherent tension

## Telescoping (zoom in, zoom out)

- Keep track of the entire picture, but be able to dive down deep into the details when necessary.
- This is where the technical background is important

# Other thoughts

The BEST System Engineers are:

- PROACTIVE
- Inherent LEADERS
- CURIOUS & courageous
- LIFELONG learners

# Lori's thoughts for young SEs:

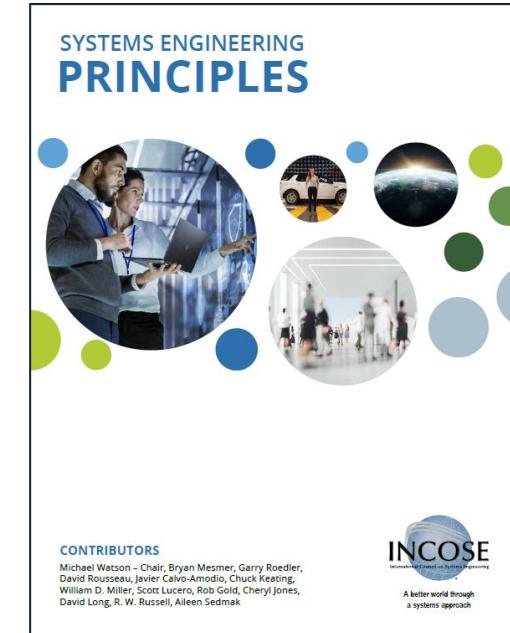
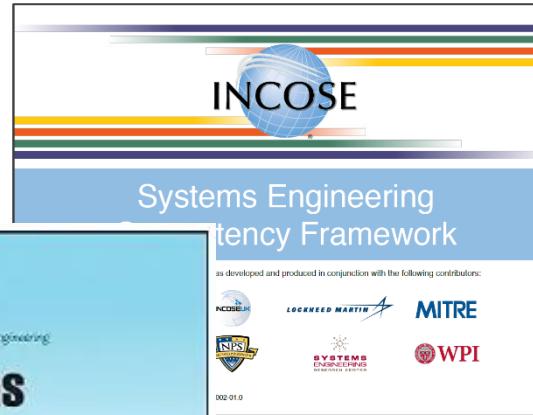
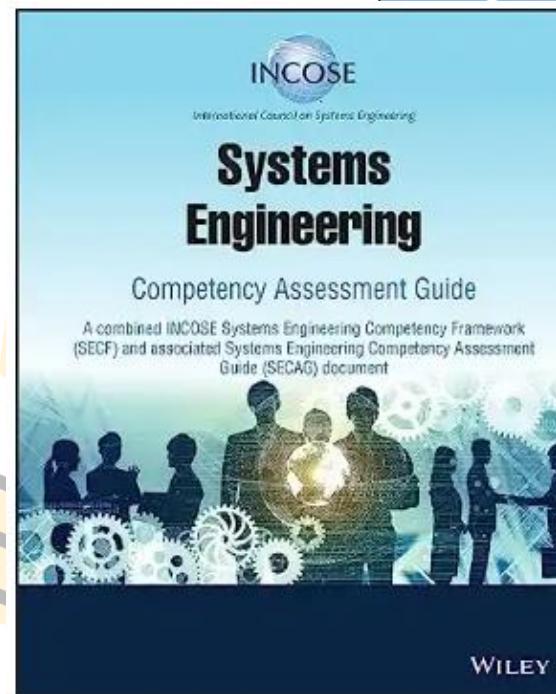
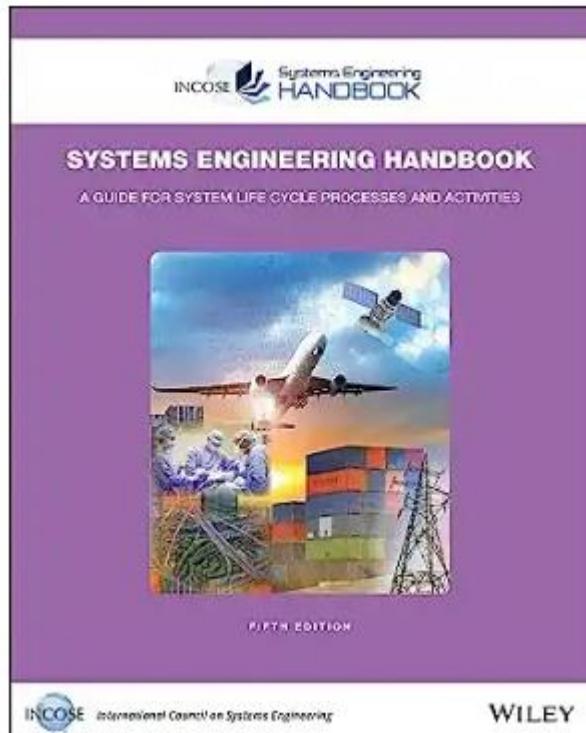
Cybersecurity

AI/ML & data science

The human as an element of (almost) all systems

Human behavior (Colonial oil pipeline, stock market & e-currency...)

# Additional Resources





# Questions?