



The Essential Discipline for Digital Transformation

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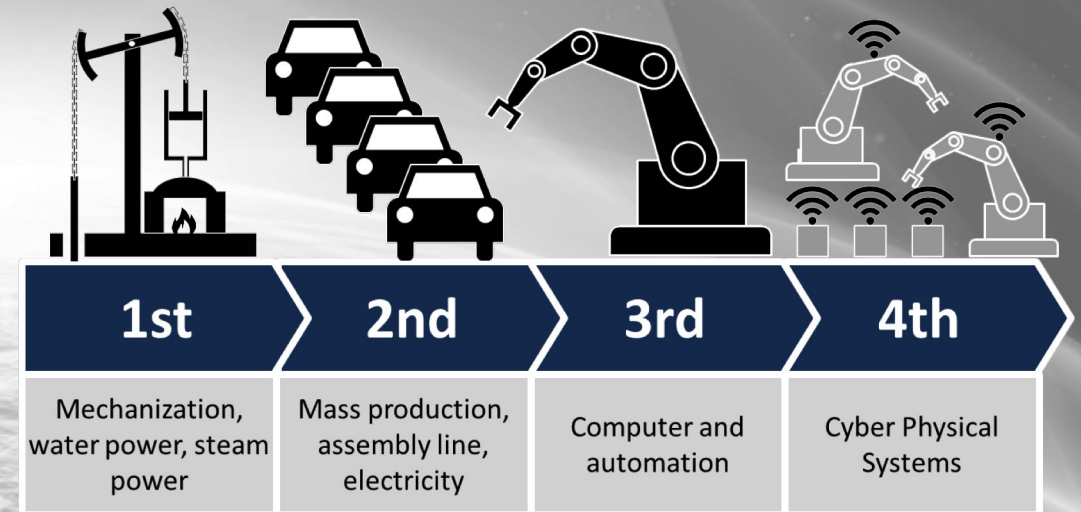


2019 INCOSE IW
January 27, 2019

Digital Transformation & the Fourth Industrial Revolution

“The world is entering the Fourth Industrial Revolution. Processing and storage capacities are rising exponentially, and knowledge is becoming accessible to more people than ever before in human history. The future holds an even higher potential for human development as the full effects of new technologies such as the Internet of Things, artificial intelligence, 3-D Printing, energy storage, and quantum computing unfold.”

The Global Information Technology Report
Innovating in the Digital Economy
World Economic Forum



What is the role of Systems Engineering in the next Industrial Revolution

“When the rate of external change exceeds the rate of internal change, the end of your business is in sight.”

Jack Welch

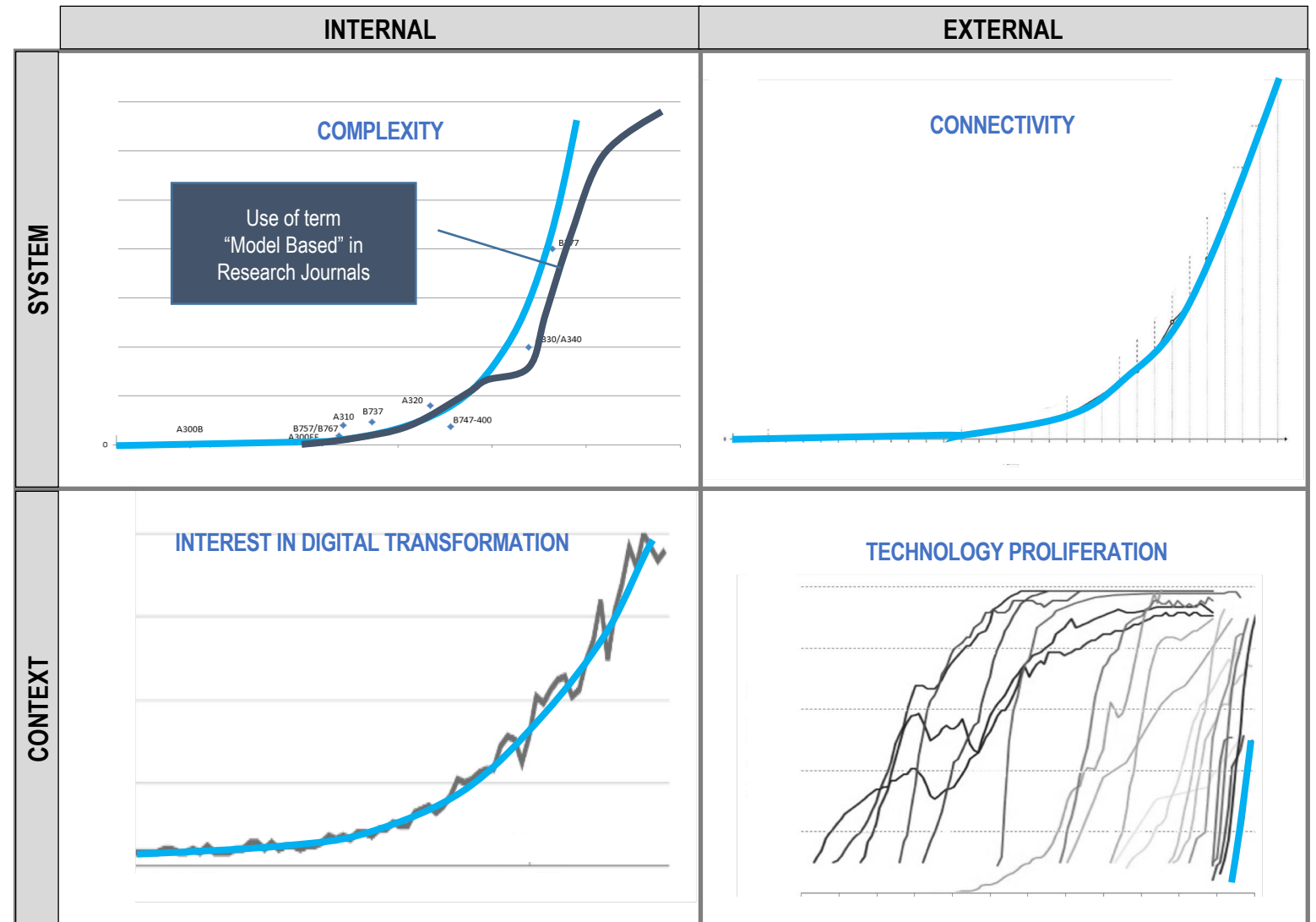
How should we address rapid rates of change?

“Today more and more design problems are reaching insoluble levels of complexity.”

“At the same time that problems increase in quantity, complexity and difficulty, they also change faster than before.”

“Trial-and-error design is an admirable method. But it is just real world trial and error which we are trying to replace by a symbolic method. Because trial and error is too expensive and too slow.”

1. Christopher Alexander, “Notes on the Synthesis of Form”
Harvard University Press, Cambridge Massachusetts, 1964

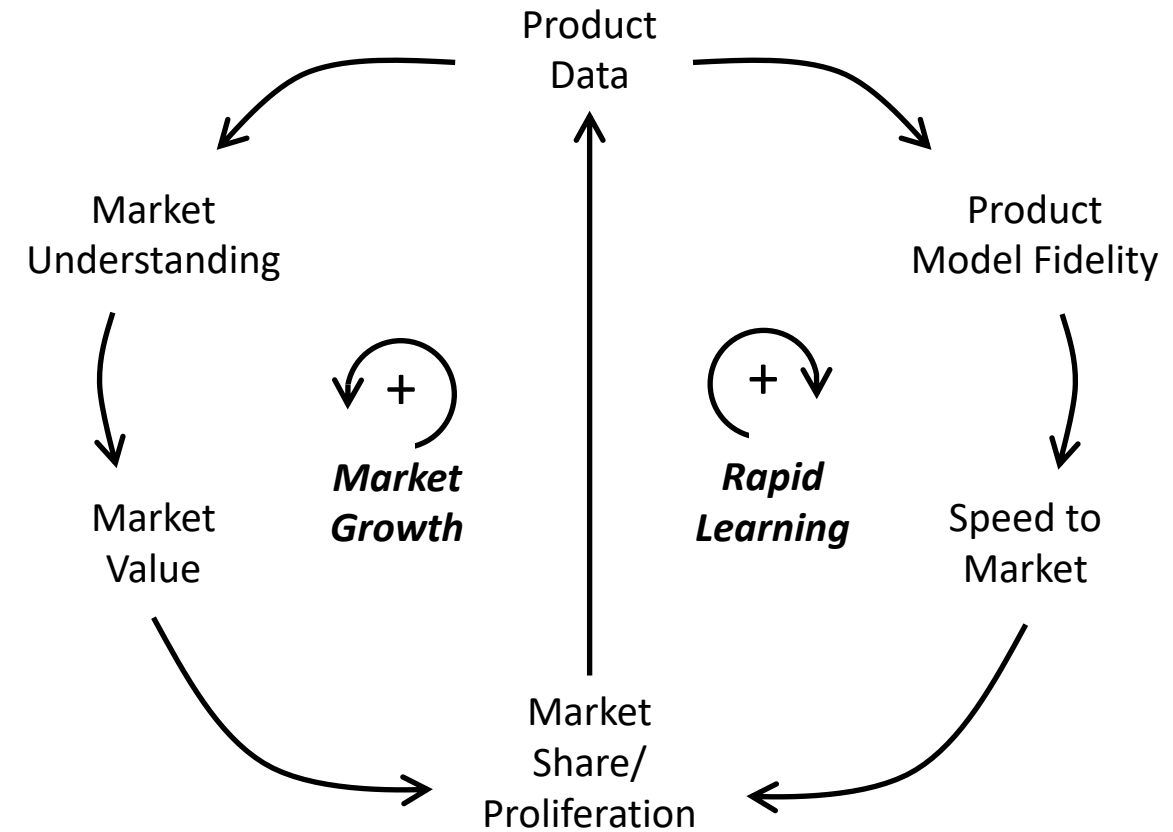


Wall Street Journal

Models Will Run the World

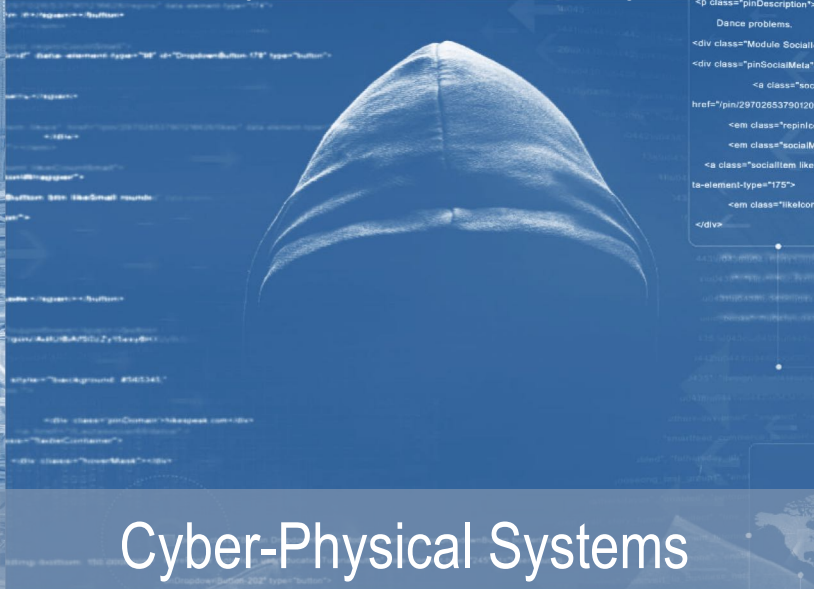
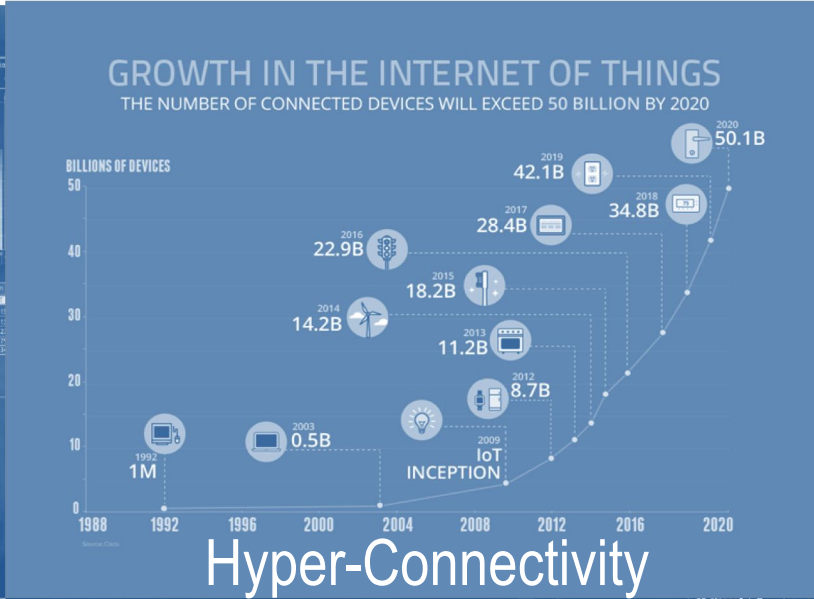
By Steven A. Cohen and Matthew W. Granade – August 19, 2018

- If software ate the world, models will run it.
- There is no shortage of hype about artificial intelligence and big data, but models are the source of the real power behind these tools.
- Their products get better, allowing them to collect more data, which allows them to build better models, making their products better, and onward.
- The software revolution has transformed business. What's next? Processes that constantly improve themselves without need of human intervention.





How Well Have We Taken Advantage of the Latest Technologies and Trends?



Shifting our focus to System Information

1 Content

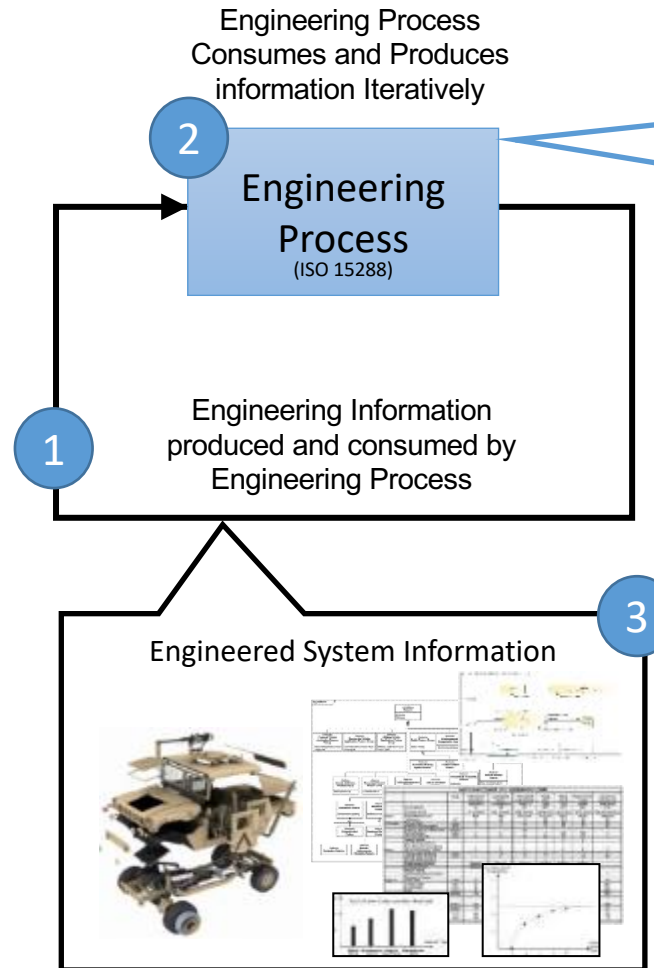
Key system information that must be produced, consumed and maintained consistently across the life cycle

2 Process

Interrelated activities that direct what information goes where, when and to whom

3 Automation

Digital federation, integration, automation through the use of tooling, standards, common interfaces etc.



<http://www.omgwiki.org/MBSE/doku.php?id=mbse:pbse>

Engineering Systems processes in information technology/tools enabling automation

2. Processes

- Leverage existing ISO 15288 Systems Engineering Life Cycle Management Processes
- Design and modeling the Systems Engineering Process and Environment for MBSE.

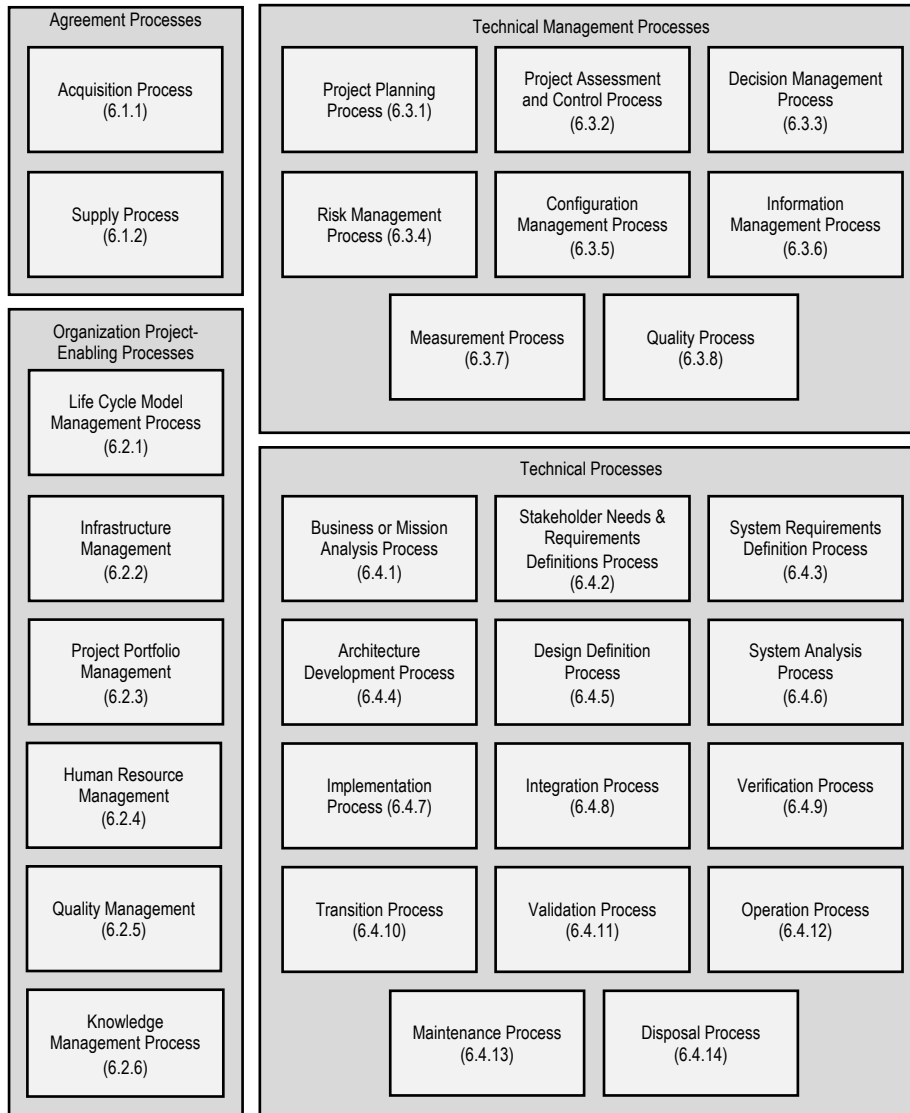
1. System Information

- A strong underlying metamodel
- Ensuring the essential system concepts underpin our models
- Science, Engineering, Math...

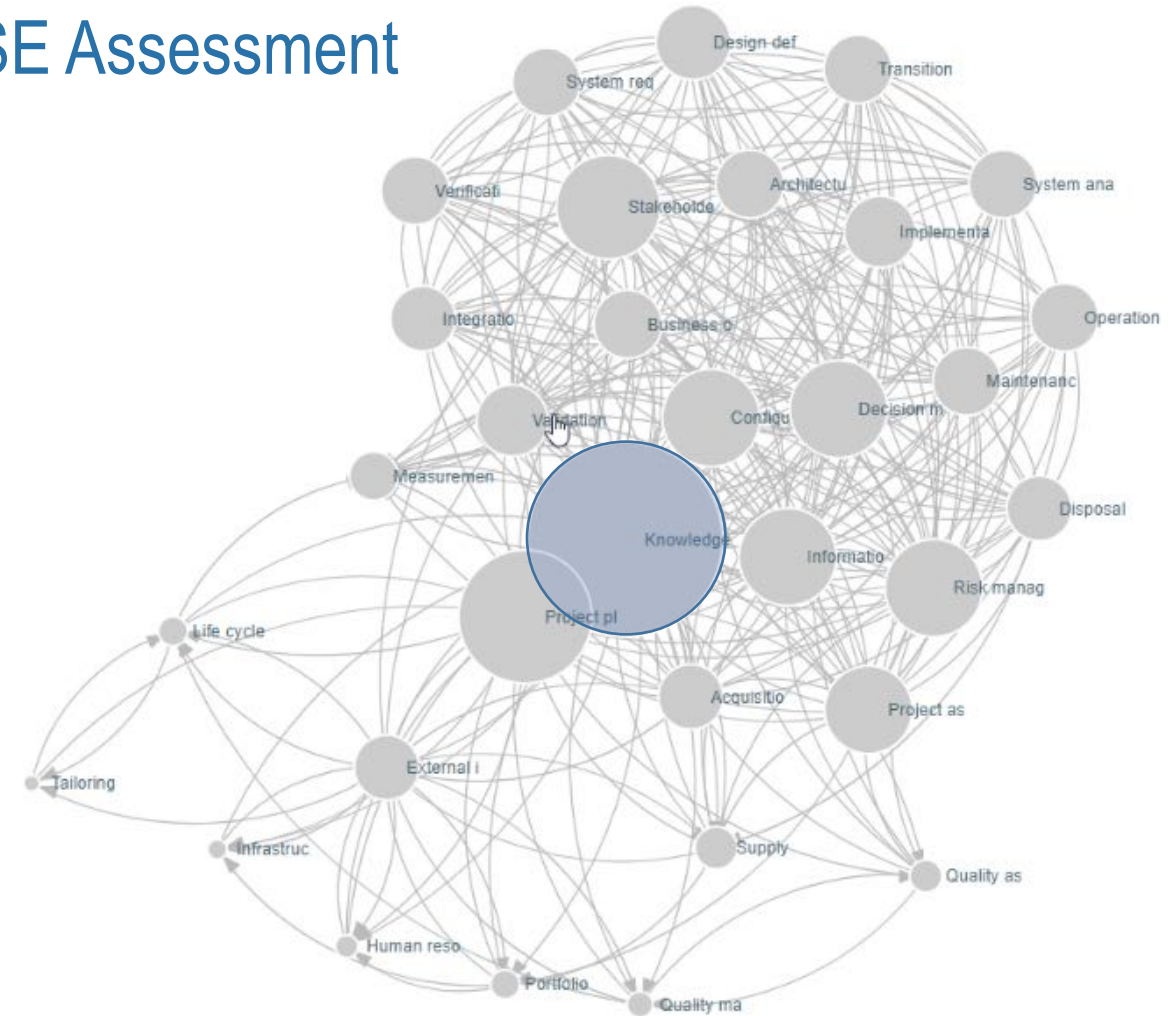
Remember: Automating junk, makes more junk automatically



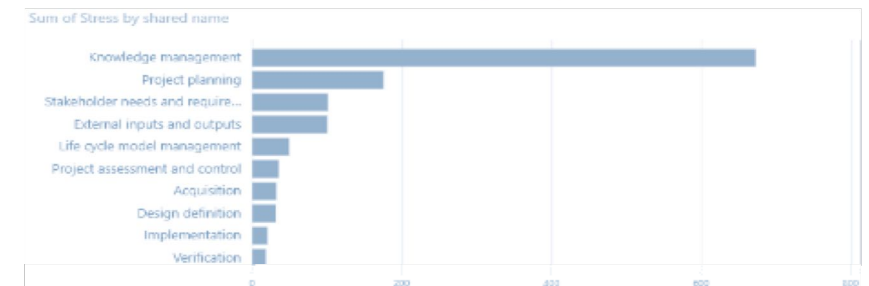
ISO 15288 as a Framework for MBSE Assessment



ISO 15288



ISO 15288 Process Area interactions from INCOSE Handbook N²

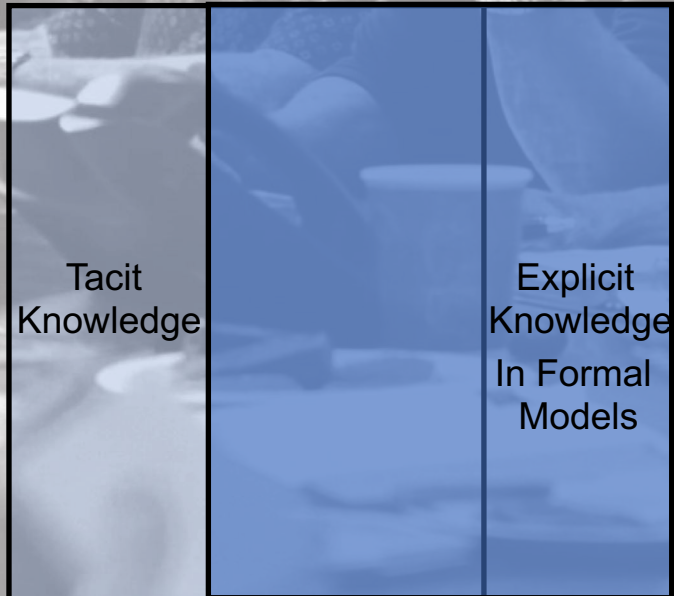


How Well Does Your Engineering Enterprise Capture, Model and Manage Knowledge?



“Domain experts” internalize patterns:

Human experts influence our projects, using their experience, intuition, informed judgment.



Tacit
Knowledge

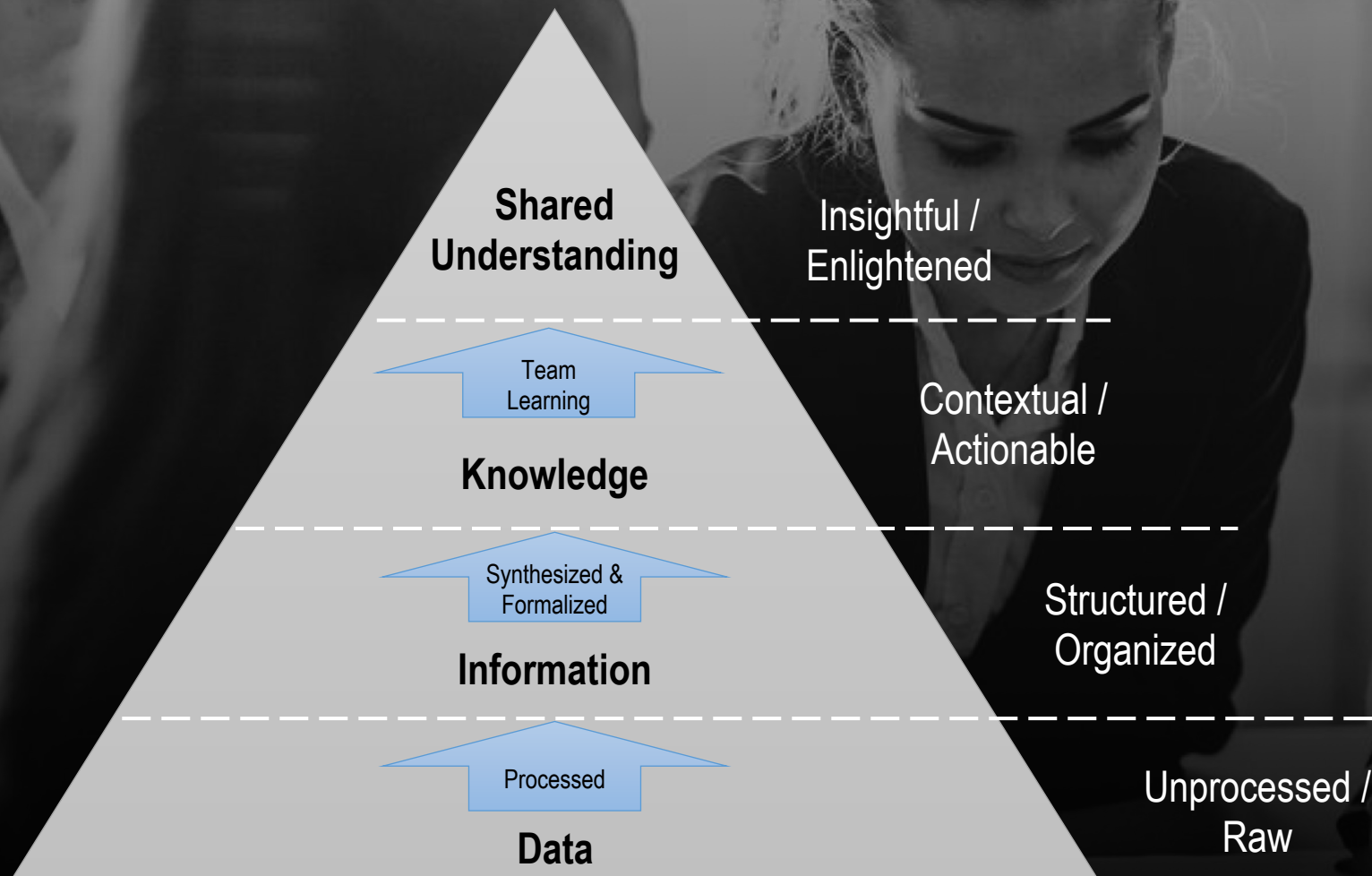
Explicit
Knowledge
In Formal
Models



Engineers explicitly model knowledge

Data, information and knowledge used to overcome bias and identify opportunities.

Model Based Methods Improve Shared Understanding

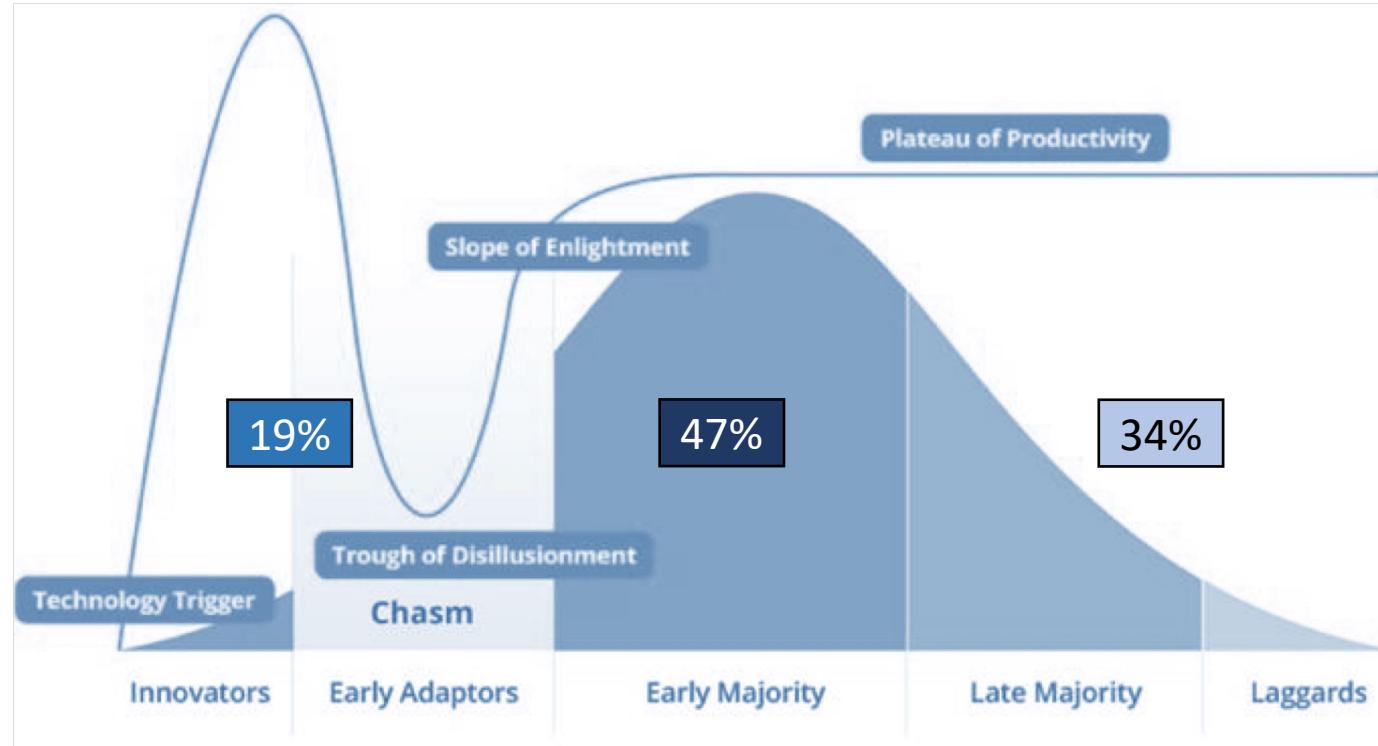
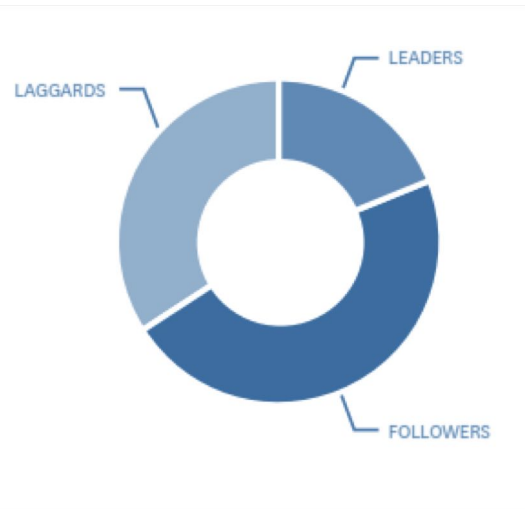


From: ...Limitations of document-based approaches, but is still in an early stage of maturity similar to the early days of CAD/CAE.

To: ...The use of internet-driven knowledge representation and immersive technologies enable highly efficient and **shared human understanding** of systems in a virtual environment that span the full life cycle from concept through development, manufacturing, operations, and support.



- It's a paradigm shift
- The previous state is unrecognizable
- It doesn't happen overnight, it takes time, and effort



Rating of company's digital maturity in leadership and management⁵

More than 80% of respondents are either followers or laggards

Where would you plot your organization today?

1. Hype Cycle is a branded graphical presentation developed and used by IT research and advisory firm Gartner
2. Hype Cycle Graphic: https://en.wikipedia.org/wiki/Hype_cycle
3. Moore, Geoffrey A. "Crossing the Chasm – and Beyond" Strategic Management of Technology and Innovation Third Edition 1996
4. Hype Cycle, Chasm Combined Graphic: <http://www.datameer.com/blog/big-data-analytics-perspectives/big-data-crossing-the-chasm-in-2013.html>
5. Driving Digital Transformation: New Skills for Leaders, New Role for the CIO, Harvard Business Review

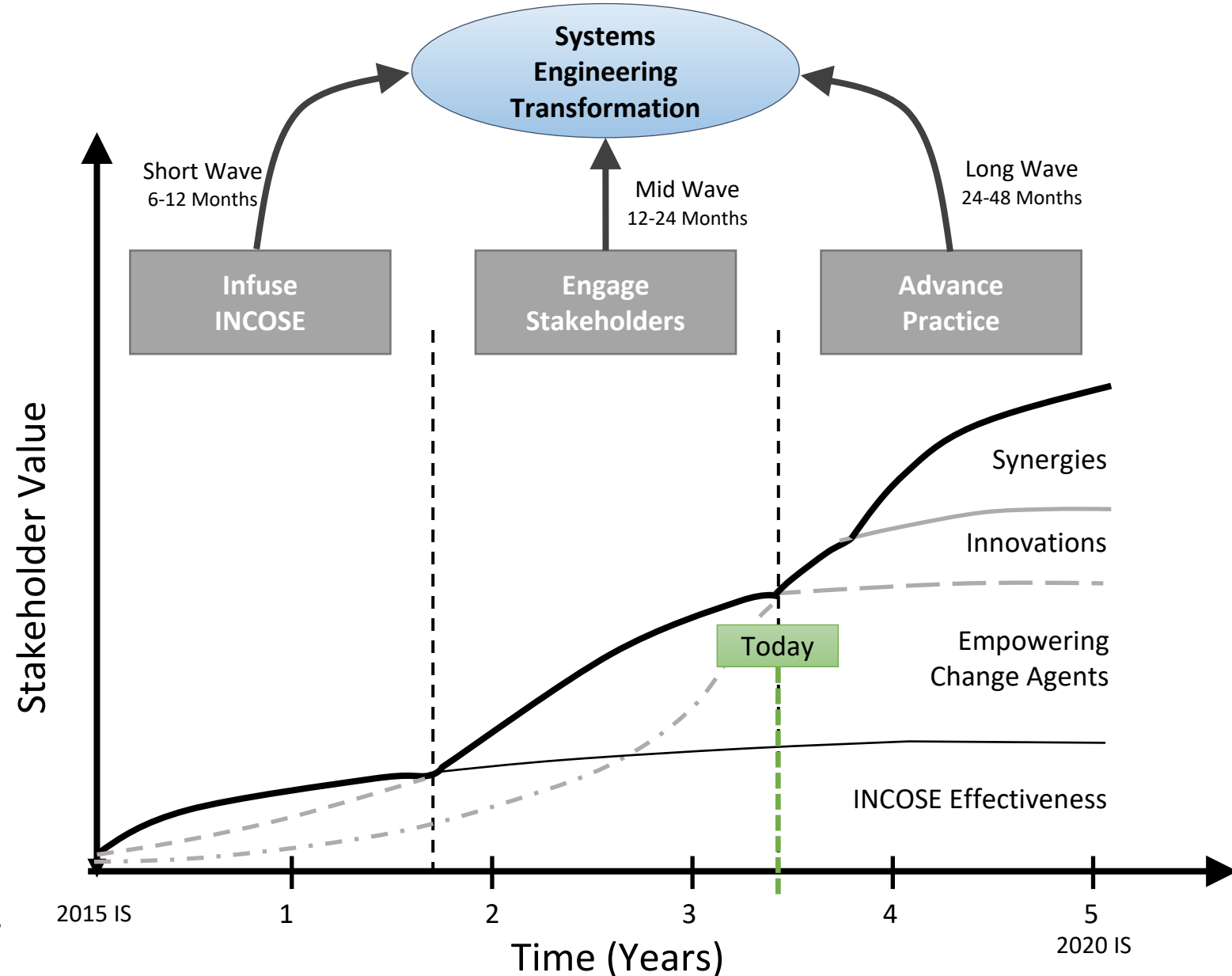


Transformation Strategy Overview

- Vision
- Mission
- Mission Areas
- Goals
- Objectives

Vision	Systems Engineering is acknowledged as a model based discipline		
Mission	INCOSE accelerates the transformation of systems engineering to a model-based discipline		
Mission Area #	1	2	3
Mission Area	Infuse INCOSE	Engage Stakeholders	Advance Practice
Mission Area	What can INCOSE Do?	What is practiced and needed?	What is possible?
Goals	Infuse model based methods throughout INCOSE products, activities and WGs	Engage stakeholders to assess the current state of practice, determine needs and values of model based methods	Advance stakeholder community model based application and advance model based methods.
Objective 1 Foundations	Inclusion of model based content in INCOSE existing/new products (Vision, Handbook, SEBoK, Certification, Competency Model, etc.)	Define scope of model based systems engineering with MBE practice and broader modeling needs	Advance foundational art and science of modeling from and best practices across academia, industry/gov. and non profit.
Objective 2 Expand Reach	Expand reach within INCOSE of MBSE Workshop; highlight and infuse tech ops activities with more model based content (products, WGs etc.)	Identify, categorize and engage stakeholders and characterize their current practices, enablers and obstacles	Increase awareness of and about stakeholders outside SE discipline of what is possible with model based methods across domains and disciplines (tech/mgmt)
Objective 3 Collaborate	Outreach: Leverage MOUs to infuse model based content into PMI, INFORMS, NAFEMS, BIM, ASME and others, sponsoring PhD Students, standardization bodies, ABET	Build a community of Stakeholder Representatives to infuse model based advances into organizations practicing systems engineering.	Initiate, identify and integrate research to advance systems engineering as a model based discipline
Objective 4 Assessment/ Roadmap	Assess INCOSE's efforts (WG, Objectives, Initiatives etc.) for inclusion of model based methods across the Systems Modeling Assessment/Roadmap	Engage stakeholder community with Systems Modeling Assessment/ Roadmap to better understand the state of the practice of MBSE. Push and pull content from stakeholders (change agents and the "to be convinced")	Provide baseline assessment framework, Systems Modeling Roadmap, to create a concrete measure of current state of the art of what's possible/what's the potential.

- Mission Areas
- Internal Short Wave
- External Mid Wave
- Advancing Long Wave
- Waves Run Concurrently
- Activities build on each other
- Important to fully engage stakeholder this next year. Pilot Assessment & Roadmap this CY and kick-off more broadly at 2017 IW.



- **Supported incubation of >7 Challenge Teams/WGs**
- **Provided >35 INCOSE Transformation briefings**
- **INCOSE IS and IW MBSE Lightning Rounds**
- Model Wrapper / Features Packaging Framework
- Model Based Assessment Roadmap
- Model Based Stakeholder List
- Model Based Enablers & Roadblocks
- INCOSE Transformation Webinar
- Strategy & Action Plan
- Transformation website created
- Many Transformation Briefings

- Challenge Teams as Innovation Incubators
- Collaborative V&V of models with ASME
- Expanding and Developing new MOUs
- Supporting OCM effort within INCOSE
- MBSE FAQs Development
- Model Based Exemplars
- INCOSE MBSE Primer
- Model Based Value Briefing
- Supporting ST4SE: Semantic Technologies
- INCOSE Assessment Roadmap completion

- Kickstart and Support Transformative INCOSE Activities
- Infuse Change Management principles across INCOSE
- Collaborate with FUSE, Vision etc.
- Establish a Sector Ambassador program to extend reach
- Improve communications (INSIGHT Transformation Corner Update webpage on incose.org)
- Update and refine metrics on Strategy
- Continue Working Standards review for changes related to model based

Model Identity and Focus

- Model Name
- Model Purpose
- Model Focus

Model Utility

- Model Use
- Model Benefit
- Model Value

Model Scope and Content

- Model Domain
- Model Object
- Model Process
- Model Method
- Model Data
- Model Result

Model Credibility

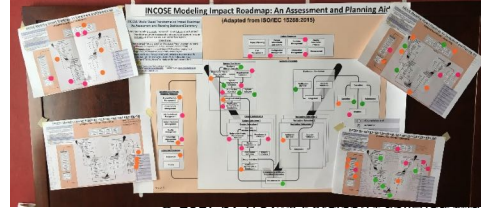
- Model Accuracy
- Model Reliability
- Model Validity
- Model Trustworthiness
- Model Transparency
- Model Accountability

Model Life Cycle Management

- Model Development
- Model Evaluation
- Model Maintenance
- Model Update
- Model Retirement

Model Representation

- Model Structure
- Model Interface
- Model Documentation



The diagram is a conceptual model with four main components arranged in a diamond shape, connected by arrows. At the top is a blue box labeled 'Documents to Models'. An arrow points down from this box to a light blue box labeled 'Enablers'. From 'Enablers', an arrow points down to a light blue box labeled 'Obstacles'. From 'Obstacles', an arrow points down to a light blue box labeled 'Models to Documents'. Finally, an arrow points from 'Models to Documents' back up to 'Documents to Models', completing a cycle. The 'Enablers' box contains a bulleted list: 'Translate models into decision maker language', 'Ability to analyze quickly, proper level of fidelity', and 'Change management best practices'. The 'Obstacles' box contains a bulleted list: 'Models need to answer stakeholder questions', 'Connect modelling to programmatic success', and 'Demonstration how modeling speeds innovation'.

```
graph TD; A[Documents to Models] --> B[Enablers]; B --> C[Obstacles]; C --> D[Models to Documents]; D --> A;
```

Documents to Models

Enablers

- Translate models into decision maker language
- Ability to analyze quickly, proper level of fidelity
- Change management best practices

Obstacles

- Models need to answer stakeholder questions
- Connect modelling to programmatic success
- Demonstration how modeling speeds innovation

Models to Documents

Process / Methods

- Enablers**
 - Clearly demonstrate the value of system model(s)
 - Models uncover errors in existing artifacts
 - Act an early adopter with a pain point
- Needs**
 - Systems engineering and domain ontologies
 - Common MBSE methods and practices
 - Better ability to review model quality/accuracy
- Obstacles**
 - Contrasting and policy
 - Use of requirements documents versus models
 - Benefits are not obvious but they should be

Model Based ROI

Enablers <ul style="list-style-type: none">• Seeing through the "Mysique" of MBSE• Framework to view ROI by process area• Capitalizing models as intellectual property
Needs <ul style="list-style-type: none">• Baseline to compare MBSE application Viewpoint of ROI from multiple stakeholders• Covering all of ISO 15288 process areas
Obstacles <ul style="list-style-type: none">• Weak Systems Eng foundation for MBSE• Lack of understanding, one size does not fit• Expressing "Soft" versus "Hard" ROI for MBSE

[illegible]

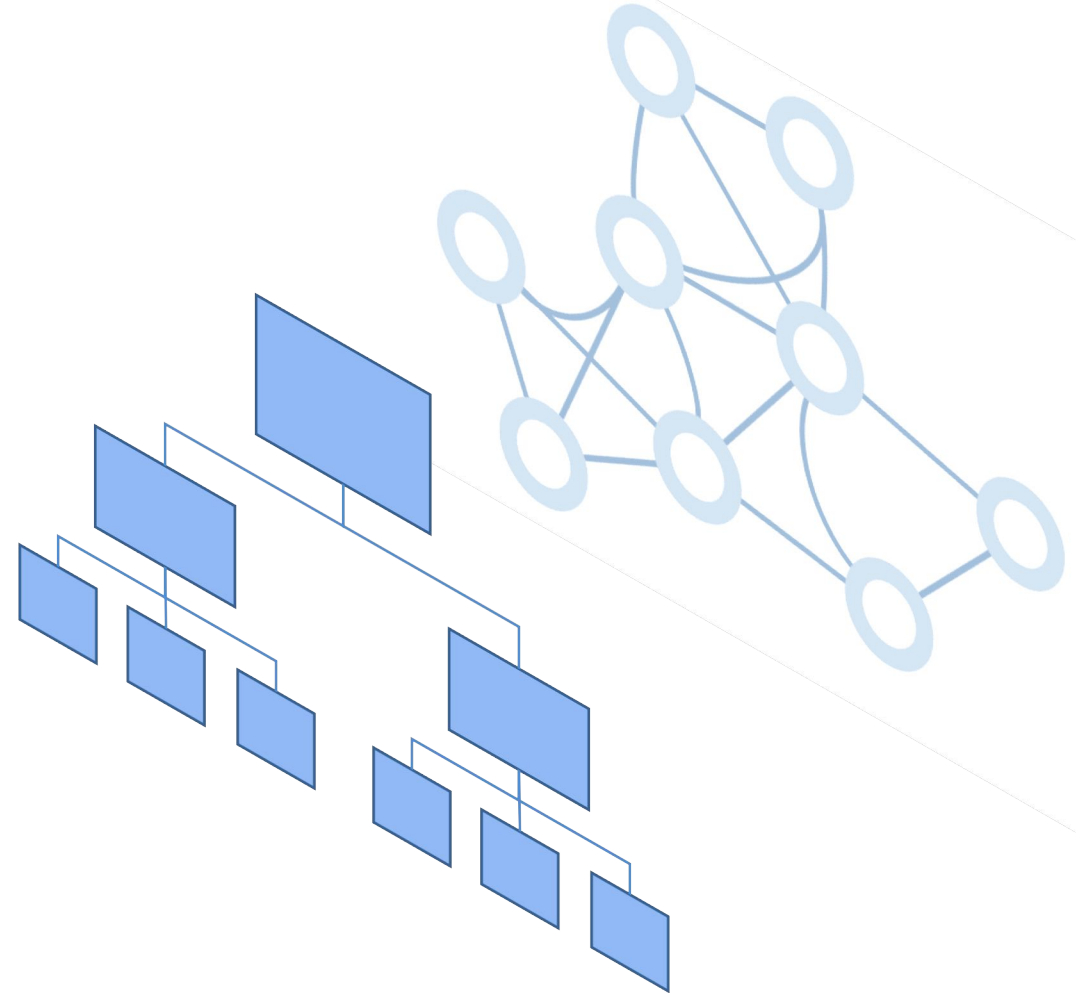
Leading Change: John P. Kotter
Eight-Step Process for undertaking major change.

1. *Creating a Sense of Urgency*

2. Building a Guiding Coalition
3. Developing a Strategic Vision and Initiatives
4. Expanding the Network of Change Agents
5. Empowering Broad-Based Action
6. Generating Short-Term Wins
7. Consolidating Gains and Producing More Change
8. Instituting Change in the Culture

Accelerate: John P. Kotter
Kotter's new book *Accelerate* refines principals and adds the concept of a “dual operating system”.

- One operating system is characterized by management, hierarchy and driven toward efficiency
- The other is characterized by leadership, networks, relationships, strategic acceleration and driven to innovate.



Systems Engineering
is the essential discipline for Digital
Transformation

**“It is not necessary to change.
Survival is not mandatory.”**

W. Edwards Deming



“What if we don’t change at all ...
and something magical just happens?”



INCOSE’s Transformation Strategic Objective:

<http://www.incose.org/about/strategicobjectives/transformation>

Engage as a Transformation Stakeholder Representative, visit:

<http://www.incose.org/about/strategicobjectives/transformation>

Is the tide changing? Are we moving from:

Why & ROI

to

Now & How

Having Trouble
Understanding
your Systems?

Model Them!





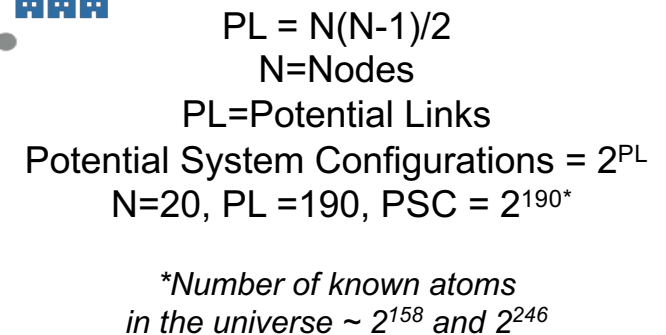








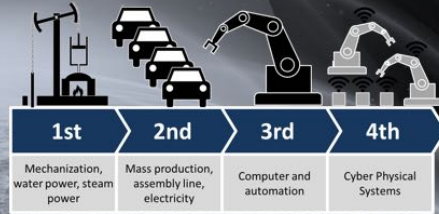




Digital Transformation & the Forth Industrial Revolution

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World Economic Forum



Systems Engineering The Essence of the Next Industrial Revolution

25 January 2016

Complexity and Rate of Change

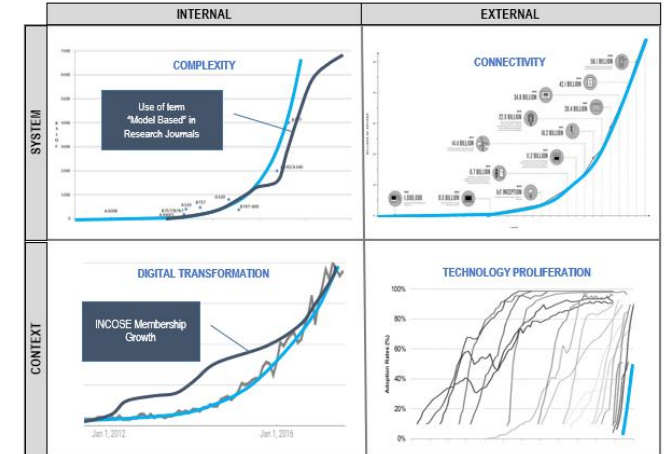
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NSF is calling for methods to conceptualize and design for the deep interdependencies inherent in Cyber-Physical Systems.

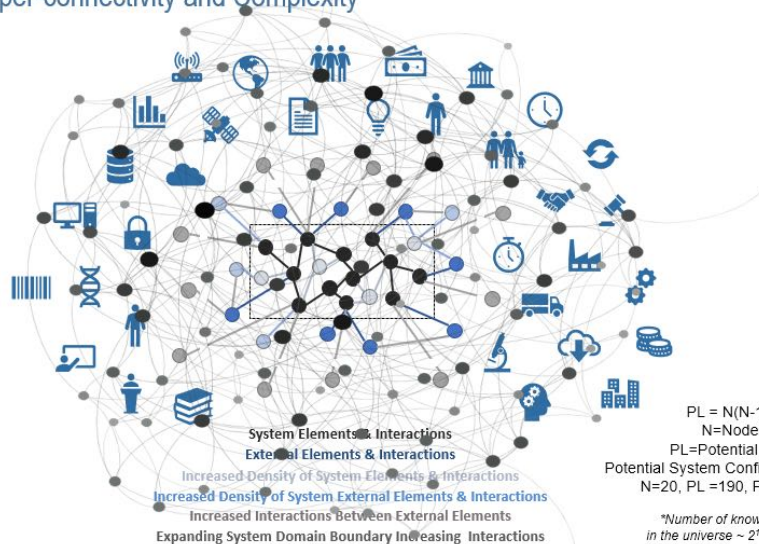
1. Christopher Alexander, "Notes on the Synthesis of Form", Harvard University Press, Cambridge Massachusetts, 1964



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3

Hyper-connectivity and Complexity



$$PL = N(N-1)/2$$

$$N = \text{Nodes}$$

$$PL = \text{Potential Links}$$

$$\text{Potential System Configurations} = 2^{PL}$$

$$N=20, PL=190, PSC = 2^{190}$$

*Number of known atoms in the universe ~ 2^{158} and 2^{240}

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How Well Have We Taken Advantage of the Latest Technologies and Trends?

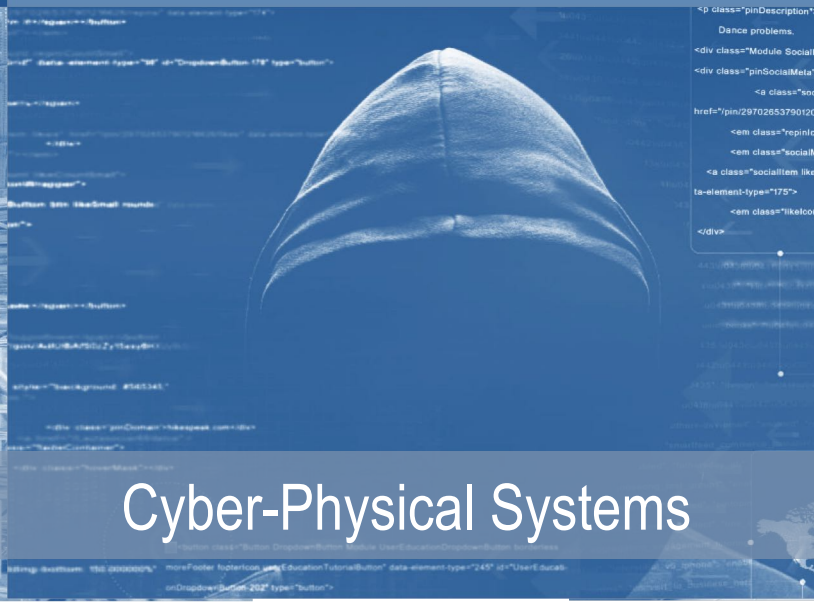
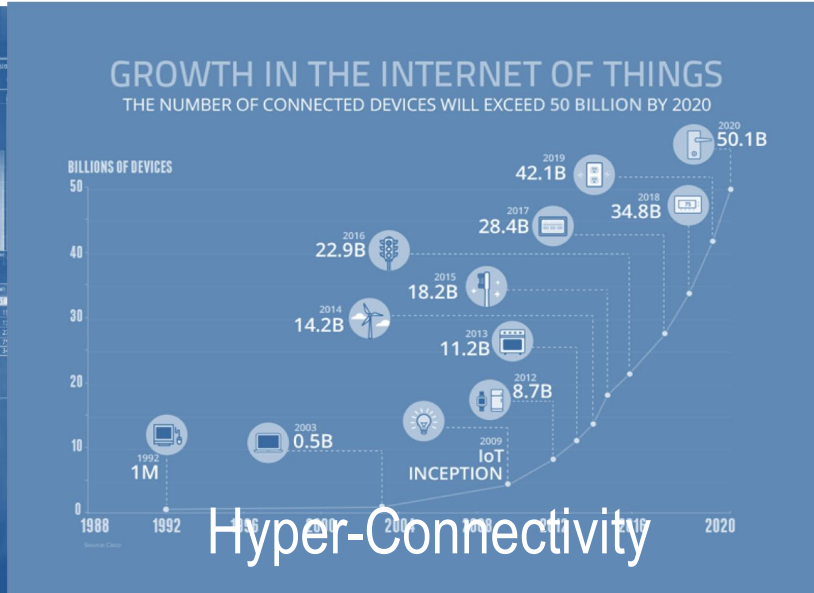


“When the rate of external change exceeds the rate of internal change, the end of your business is in sight.”

Jack Welch



What is the role of Systems Engineering with latest Technologies and Trends?





Transformation: INCOSE CAB MBSE Top Enablers, Needs and Obstacles

Documents to Models

Enablers

- Translate models into decision maker language
- Ability to analyze quickly, proper level of fidelity
- Change management best practices

Needs

- Models need to answer stakeholder questions
- Connect modeling to programmatic success
- Demonstration how modeling speeds innovation

Obstacles

- Why change, what is the ROI
- Inability to know if model used is reliable; VVUQ
- Up front costs in resources, time to learn etc.

Process / Methods

Enablers

- Clearly demonstrate the value of system model(s)
- Models uncover errors in existing artifacts
- Aid an early adopter with a pain point

Needs

- Systems engineering and domain ontologies
- Common MBSE methods and practices
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Obstacles

- Contracting and policy
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Model Based ROI

Enablers

- Seeing through the “Mystique” of MBSE
- Framework to view ROI by process area
- Capitalizing models as intellectual property

Needs

- Baseline to compare MBSE application Viewpoint of ROI from multiple stakeholders
- Covering all of ISO 15288 process areas

Obstacles

- Weak Systems Eng. foundation for MBSE
- Lack of understanding; one size does not fit all
- Expressing “Soft” versus “Hard” ROI for MBSE

Transformation: Change Management and Leadership



Integrate dimensions of change

Addresses dimensions in parallel

Concurrency and dimensional trades

Build grass-roots ownership

Obtain top leadership support

Consider:

$$ABP = CM(OE + PR + IT)$$

- ABP = Achieving Breakthrough Performance
- OE = Organizational Environment
- BPR = Business Process Reengineering
- IT = Information Technology
- CM = Change Management

Transformation is
very much a people
focused endeavor.

Why We Must Rapidly Modify and Adapt our Systems?

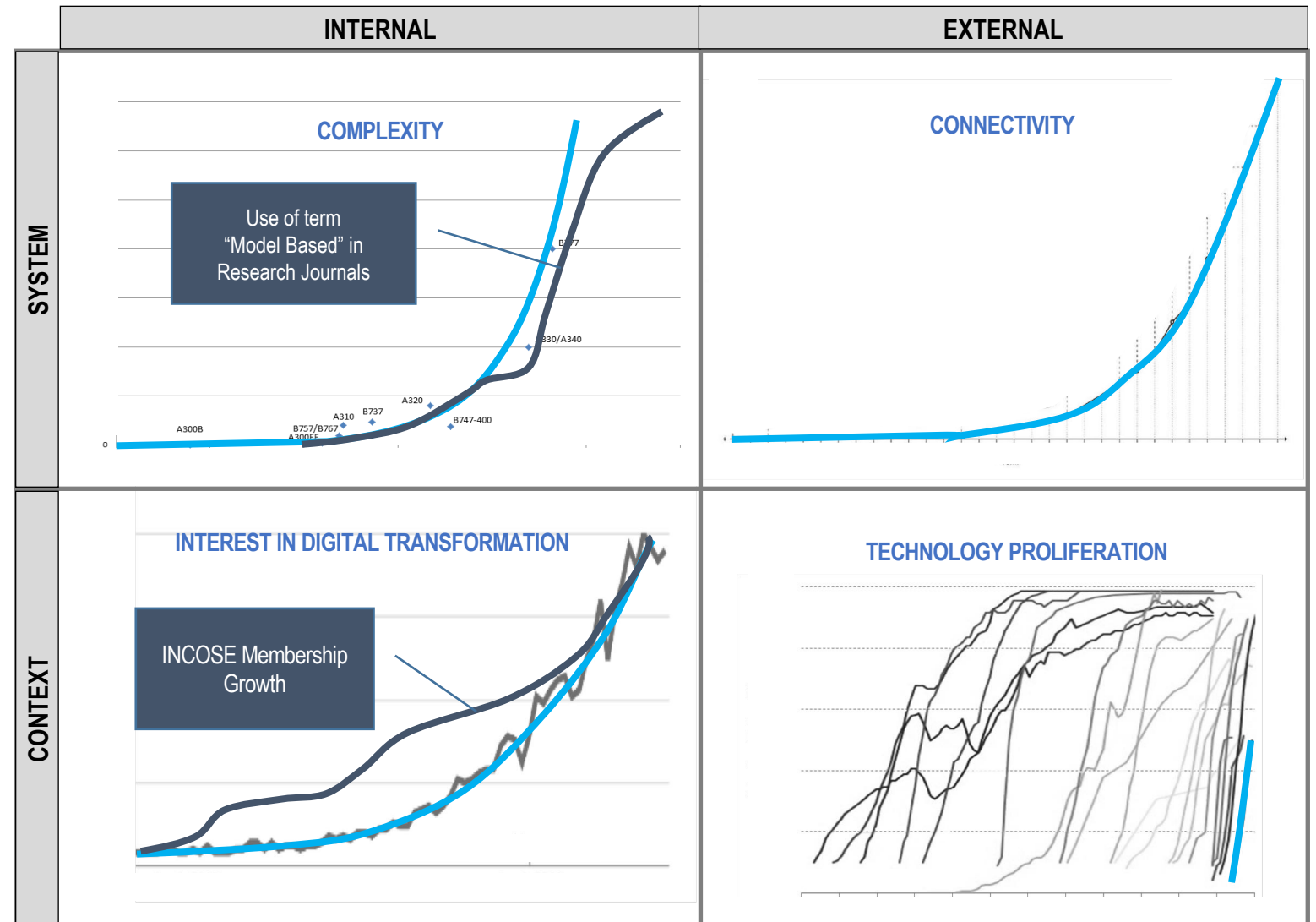
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1. Christopher Alexander, “Notes on the Synthesis of Form”
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Transforming Systems Engineering

Vision25
Systems Engineering



Systems engineering will lead the effort to **drive out unnecessary complexity** through well-founded architecting and deeper system understanding

A **virtual engineering environment** will incorporate modeling, simulation, and visualization to support all aspects of systems engineering by enabling improved prediction and analysis of complex emergent behaviors.

Composable design methods in a virtual environment **support rapid, agile and evolvable designs of families of products**. By combining formal models from a library of component, reference architecture, and other context models, different system alternatives can be quickly compared and probabilistically evaluated.

From: Model-based systems engineering has grown in popularity as a way to deal with the limitations of document-based approaches, but is still in an early stage of maturity similar to the early days of CAD/CAE.

To: Formal systems modeling is standard practice for specifying, analyzing, designing, and verifying systems, and is fully integrated with other engineering models. System models are adapted to the application domain, and include a broad spectrum of models for representing all aspects of systems. The use of **internet-driven knowledge representation** and immersive technologies enable highly efficient and **shared human understanding** of systems in a virtual environment that span the full life cycle from concept through development, manufacturing, operations, and support.

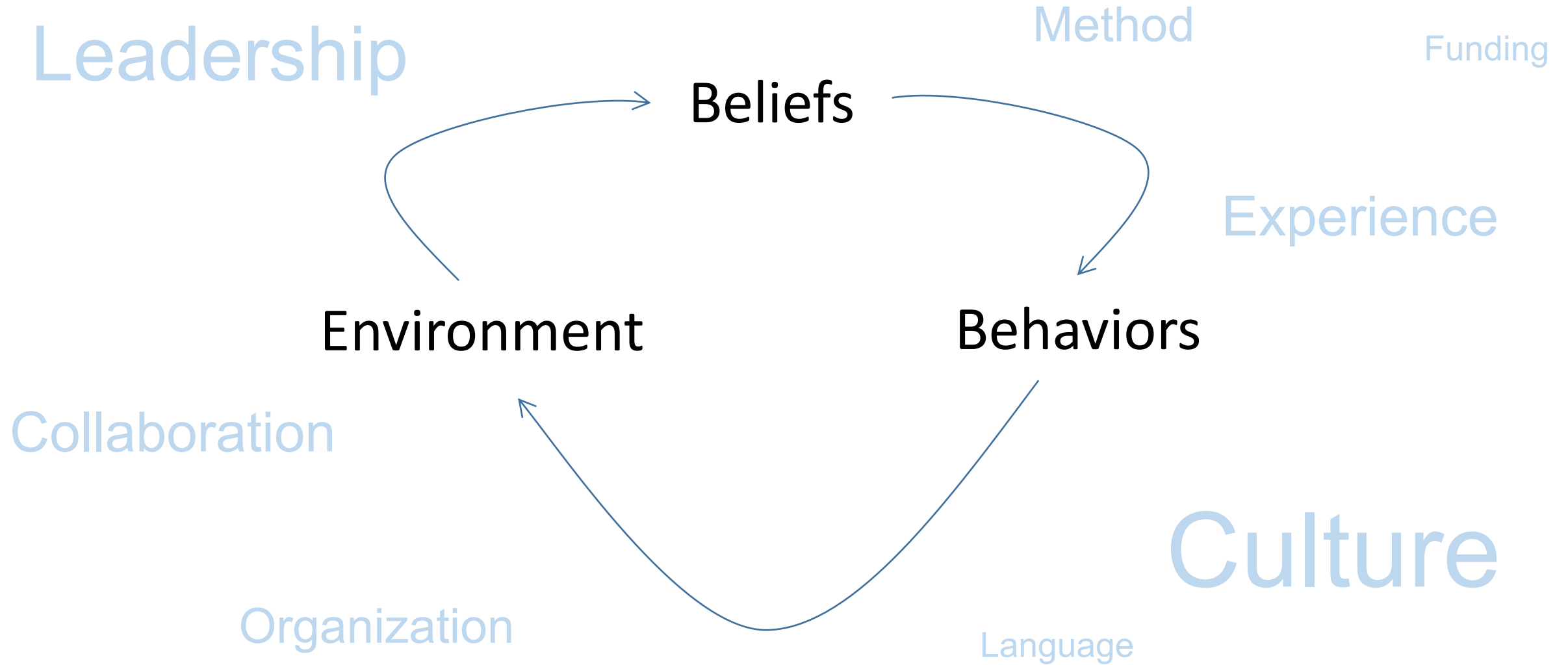


-
- A circular word cloud with a light blue background. The words are in various shades of blue. The most prominent words are 'Digital' and 'Model', which are large and bold. Other words include 'Transformation', 'Tapestry', 'Thread', 'Twin', 'Based', 'Systems', 'Engineering', 'Centric', and 'Model Based Systems Engineering'. The words are arranged in a circular pattern, with 'Digital' and 'Model' being the most prominent.



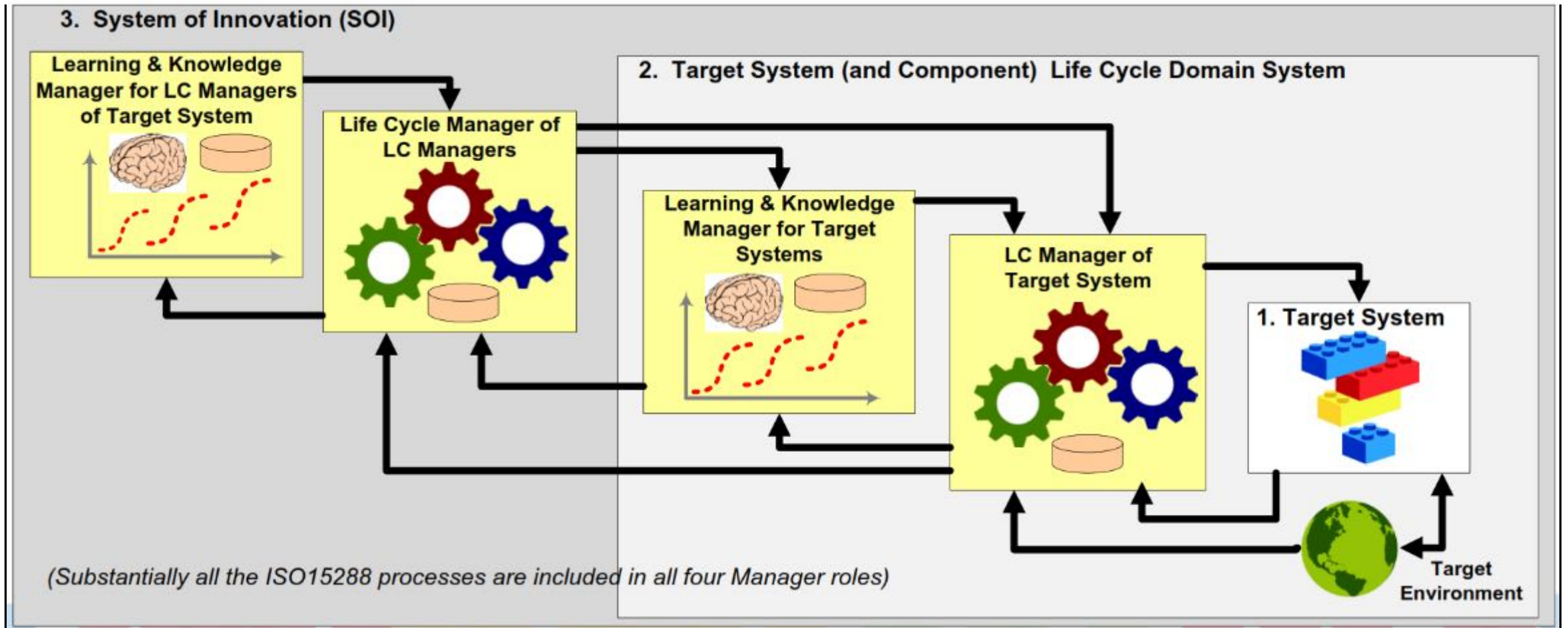


Transformation: Change Beliefs to affect Outcomes



Innovation - Management of Change - Transformation

Agile Systems Engineering Life Cycle Management Pattern



***Who is applying Systems Engineering to the greatest
extent possible today***

“When the rate of external change exceeds the rate of internal change, the end of your business is in sight.”

Jack Welch



Ultimately we are talking about speed

- What is required for speed?

TRUST

- At every level

Trust in Models

Trust in Colleagues

Trust in Partners

Trust in
Tools/Infrastructure



- AI (across lifecycle) 3d printing (late), Concepts (early),
- Models Underpinning all
- Systems Principles Underpinning all



Closed Loop – to occur we must build bridges, portals, relationships

- Closed loop models must span over boundaries. Feedback loops must cross over:
 - Organizational – Cultural – Boundaries
 - Functional Boundaries
 - Contractual Boundaries / Supply Chain
 - Customer – Developer
 - Information Technology Boundaries
 - Mindset/Paradigm Belief Boundaries
 - Language Boundaries (GDT, English, CAD, Drawings,
 - Lifecycle Boundaries
 - Ethical Boundaries
 - PEST
 - Cross over, overcome,

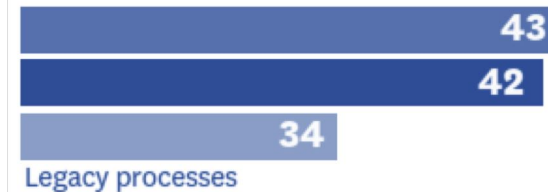
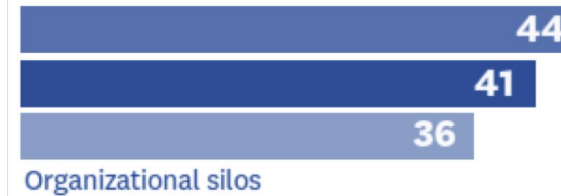
Keys to Digital Transformation (HBR Report)

- Start from the customers perspective
- Digital leadership starts at the top
- Engage in a discussion of trends
- Think about agile
- Use examples to make it real
- Need a foundation of trust
- Use KPIs for sharing knowledge
- Break down walls wherever possible
- Need digital coaches or mentors
- Create appropriate learning forums

KEY BARRIERS TO DIGITAL BUSINESS DEVELOPMENT

Percentage who said, when it comes to digital business, these are the primary issues holding their organization back. [CHECK UP TO THREE]

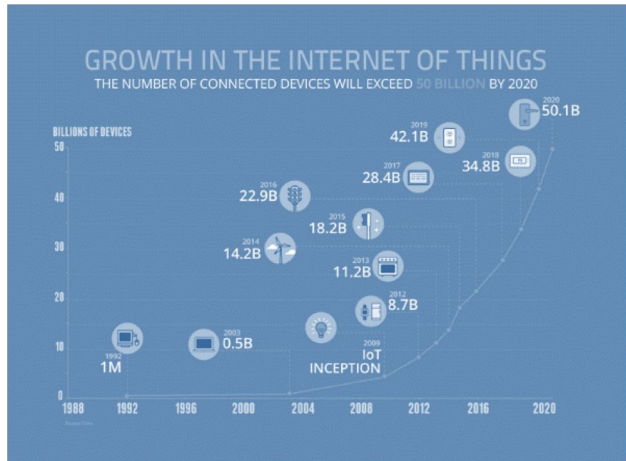
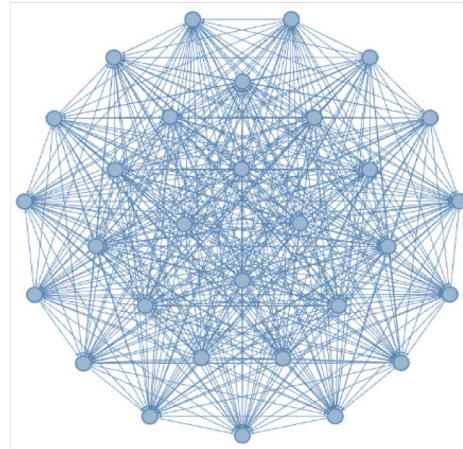
● LEADERS ● FOLLOWERS ● LAGGARDS



1. Driving Digital Transformation: New Skills for Leaders, New Role for the CIO, Harvard Business Review



Overcoming the Challenge



Simplicity does not precede complexity but follows it.

Alan Perlis (1922 – 1990)

Simplicity is complexity resolved.

Constantin Brancusi (1876-1957)

Fools ignore complexity. Pragmatists suffer it. Some can avoid it. Geniuses remove it.

Alan Perlis (1922 – 1990)

Any intelligent fool can make things bigger and more complex... It takes a touch of genius – and a lot of courage to move in the opposite direction.

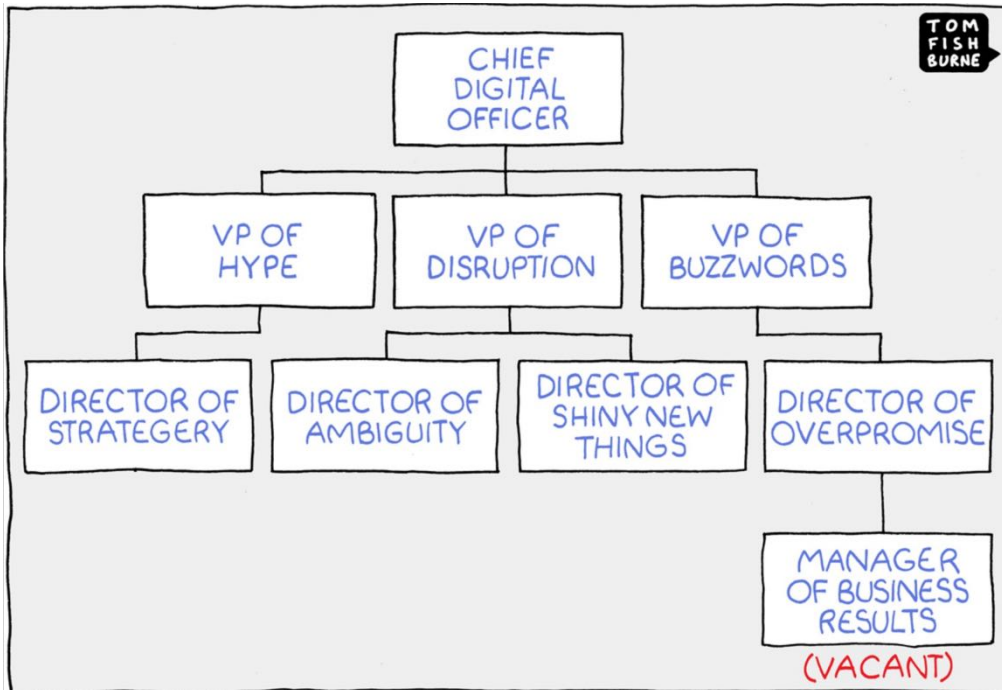
Albert Einstein (1879 – 1955)

A genius! For 37 years I've practiced fourteen hours a day, and now they call me a genius!

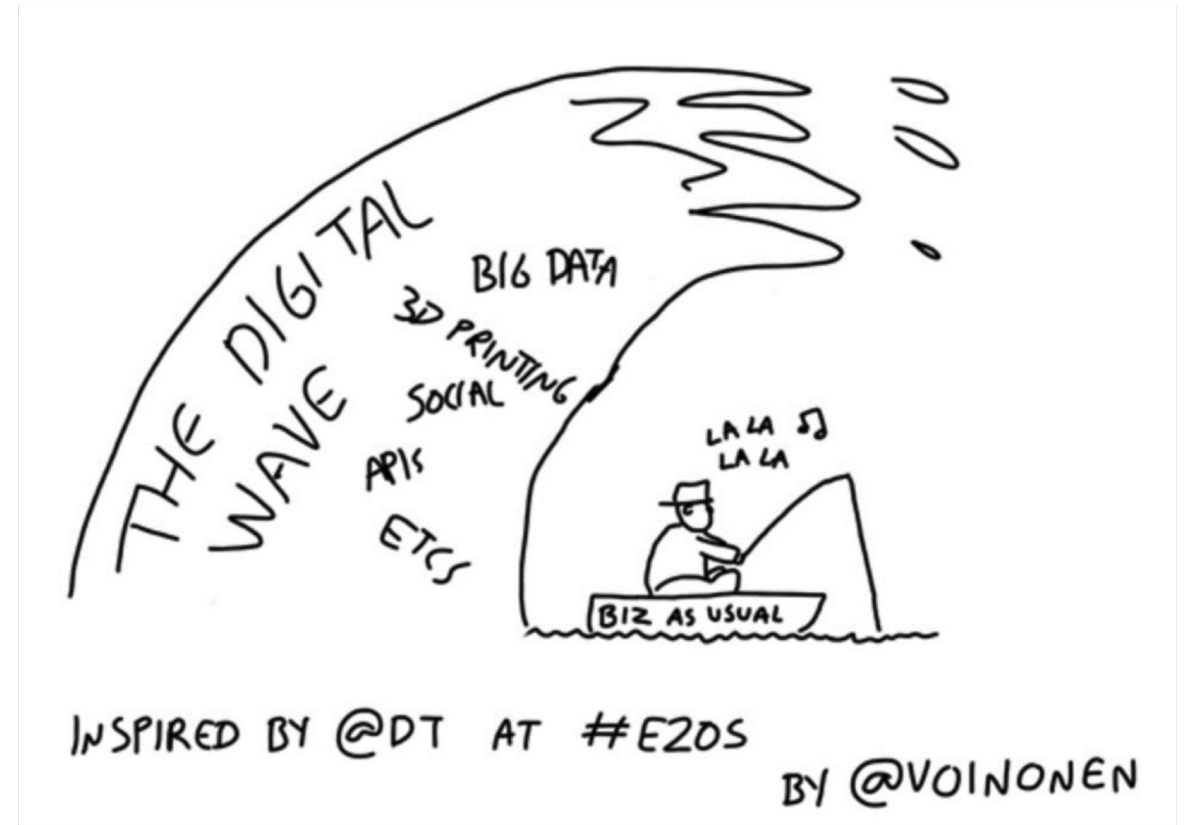
Pablo de Sarasate (1844 – 1908)

Lesson: Endure complexity, add tireless effort, and a touch of genius...

Digital States



Digitally Zealous



Digital Denial



Troy Peterson

Vice President

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Troy Peterson, SSI Vice President, and INCOSE Transformation lead is a recognized leader in developing model based solutions to speed innovation and solve complex systems challenges. He has led the delivery of numerous complex systems and methodologies while at SSI, Booz Allen and Ford Motor Company. His experience spans academic, non-profit, commercial and government environments across all lifecycle phases. Troy received a BS in Mechanical Engineering from Michigan State University, an MS in Technology Management from Rensselaer Polytechnic Institute and an advanced graduate certificate in Systems Design and Management from Massachusetts Institute of Technology. He also holds INCOSE CSEP, PMI PMP, and ASQ Six Sigma Black Belt Certifications.



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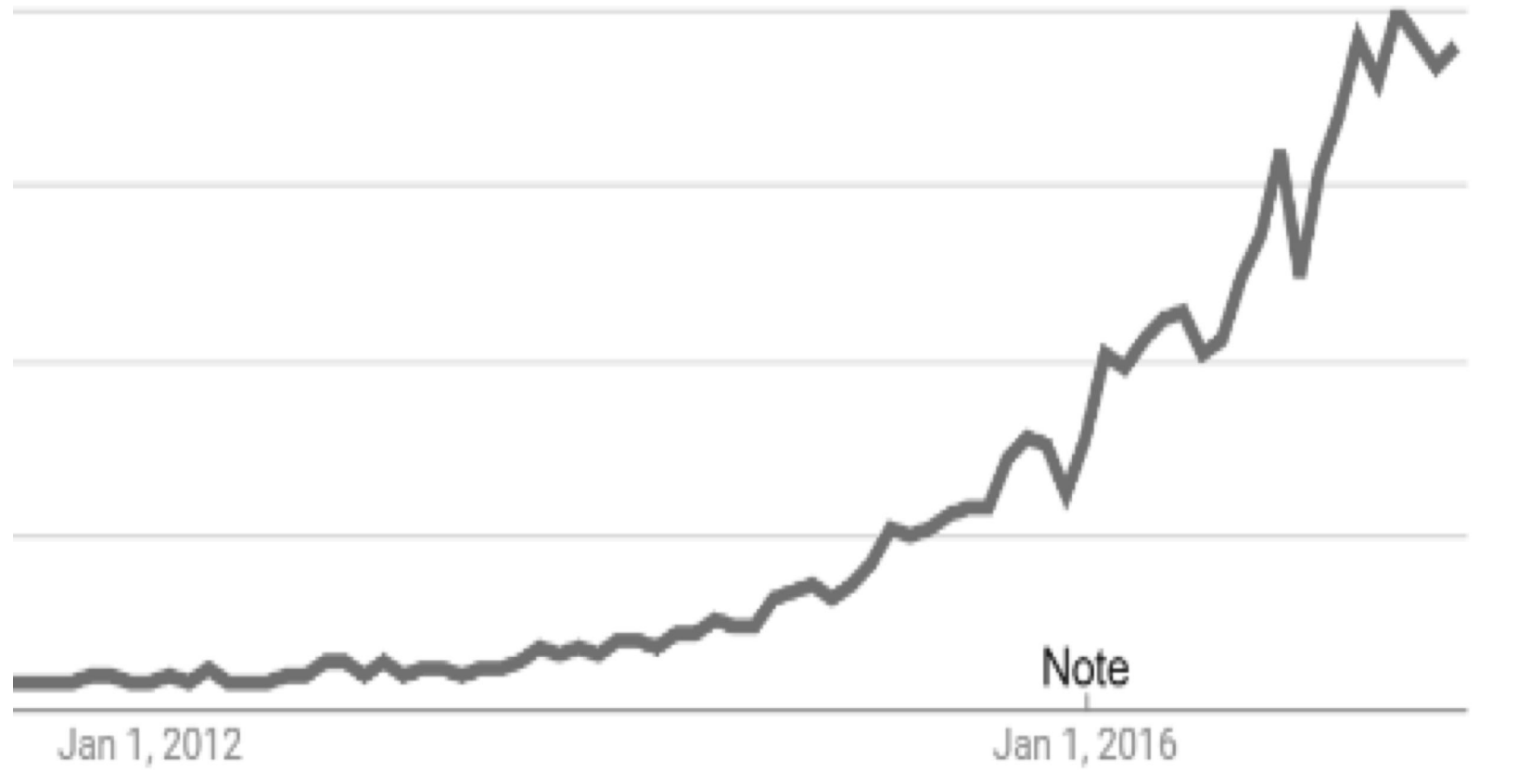
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A man with a beard, wearing a red naval officer's uniform with a black cap and gold epaulettes, stands in a grand room with a large chandelier and wooden columns. He is holding a white rectangular sign with a thin blue border.

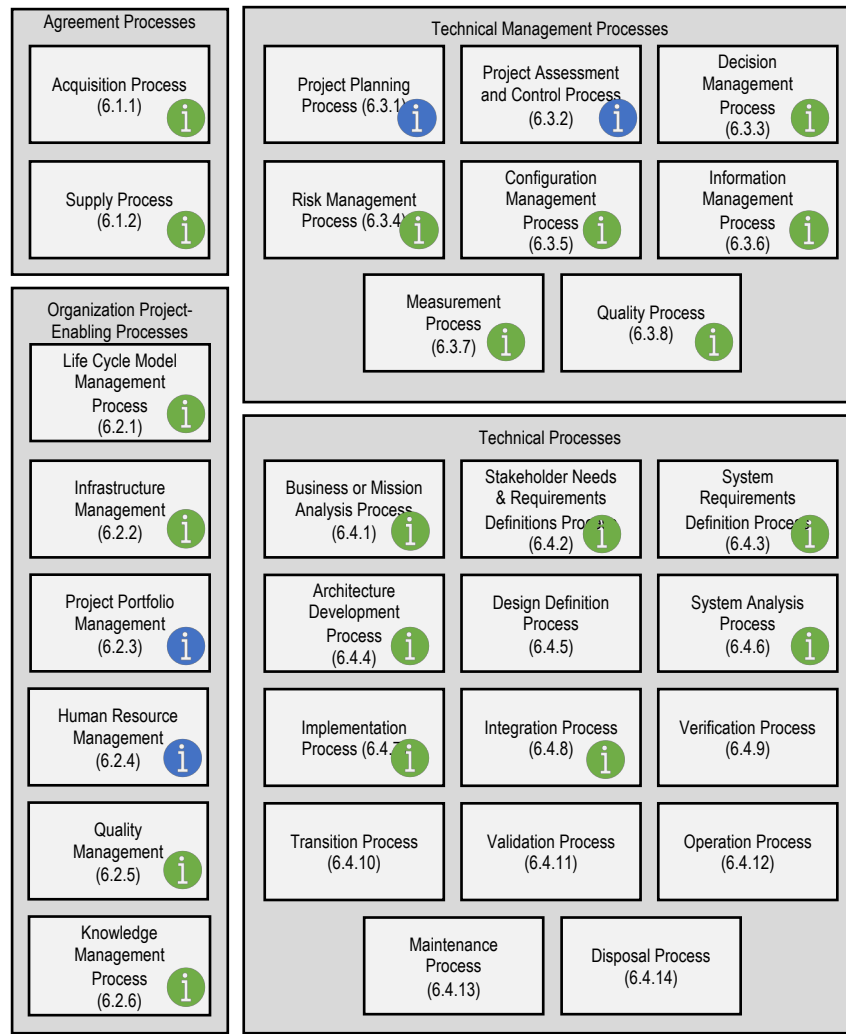
Trouble
understanding
systems?
Model them







Model Based Systems Engineering Scope



ISO 15288



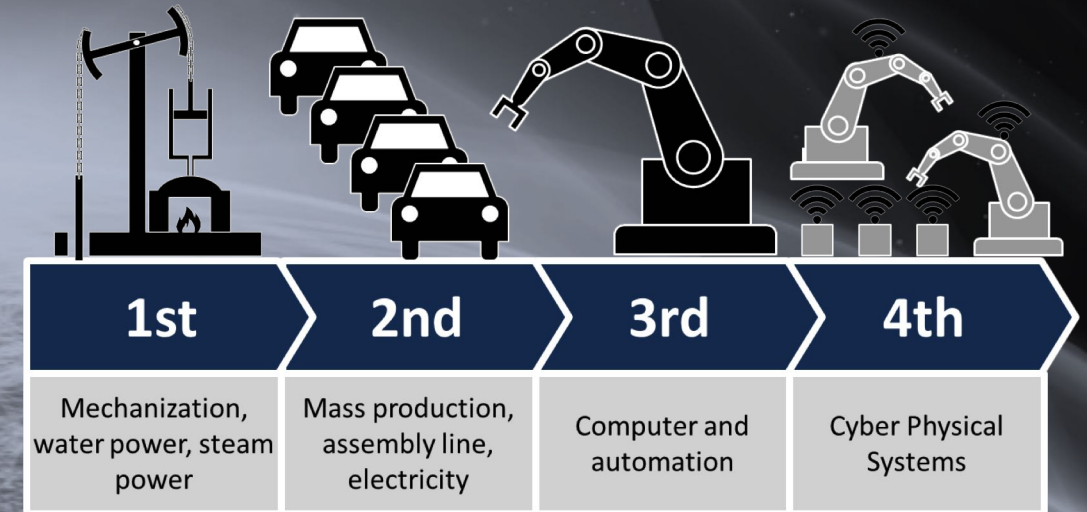
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the central cohesive
discipline essential to
combine domain
knowledge and
technologies for value
creation*

Graph of ISO 15288 Process Area interactions from INCOSE Handbook

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The Global Information Technology Report
Innovating in the Digital Economy
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